IRONCOVE
S O L U T I O N S

Okta Consulting

Your Trusted Identity and Access Management Partner

40%

Faster
Deployments

300+

Implementation

WHAT'S INSIDE

Why Iron Cove Solutions?

Certified Okta Partner delivering 40% faster deployments with 300+ successful implementations and zero failed projects. Specialized expertise in healthcare, financial services, and enterprise IAM transformations.

17 +
Years Cloud Expierence

100%
Dedication

6
Engineers

What sets us apart

Best-in-Class Consultants

- **Specialized Focus**: 100% dedicated to Okta and identity management

- **Proven Methodology**: SECURE framework with pre-built accelerators

- **Industry Expertise**: Deep knowledge in Venture Capital, Bioscience, Financial services, Manufacturing

- **Transparent Pricing**: Clear investment ranges with no hidden costs

Notable Client Achievements

- **Financial Services:** 80% reduction in security incidents, full SOX compliance

- **Manufacturing:** Global deployment across 12 countries, 90% reduction in manual provisioning Mobile Device Management

- **Healthcare Network:** 12,000 users, 65% reduction in helpdesk tickets, $2.3M annual savings

- **Ongoing Partnership**: Long-term support beyond implementation

Iron Cove Solutions
Los Angeles, CA

sales@ironcovesolutions.com
ironcovesolutions.com
213.545.0601

Okta Service Packages

Starter	Professional	Enterprise
Best Practice Review	Fresh Deployment	HR as Source of Truth
$2,200	**$25K - $45K**	**$65K - $120K**
1-2 Weeks	6-8 Weeks	10-14 Weeks
8-hour comprehensive review	40-65 hours implementation	65-120 hours implementation
Security assessment	Active Directory integration	HR system integration
Optimization recommendations	5-10 app integrations	15+ app integrations
15-day Slack support	MFA configuration	Advanced workflows
Must be used in 45 Days	Admin training	Change management
Contract consultation	30-day support	Pilot launch guidance
Ideal for: 50-200 users with existing Okta	Ideal for: 200-1,000 users, first-time Okta	90-day managed support
		Ideal for: 500+ users, complex requirements

What's Included in Every Package

- ✓ **Dedicated project manager**
- ✓ **Certified Okta consultants**
- ✓ **Custom architecture design**
- ✓ **Security best practices**

- ✓ **Administrative training**
- ✓ **Documentation and runbooks**
- ✓ **Go-live support**
- ✓ **Success metrics tracking**

Iron Cove vs Competition

vs. Okta Smart Start

Factor	Okta Smart Start	Iron Cove Solutions
Timeline	12-16 weeks	6-10 weeks (40% faster)
Applications	3-5 basic integrations	10+ comprehensive integrations
Support	30 days limited	90 days comprehensive
Customization	Template-based only	Fully customized solutions
Industry Focus	Generic approach	Specialized expertise
Investment	$10,000 base	$15,000 comprehensive

vs. Large Consulting Firms

Factor	Big 4 Consulting	Iron Cove Solutions
Specialization	Generalist approach	**100% Okta focused**
Team	Rotating members	**Dedicated project team**
Decision Speed	Multiple approval layers	**Direct partner access**
Timeline	16-24 weeks typical	**10-14 weeks average**
Relationship	Project-based only	**Long-term partnership**

Why Choose Iron Cove?

✓ **Specialized Expertise**

100% focus on Okta implementations

✓ **Proven Speed**

40% faster with pre-built frameworks

✓ **Transparent Partnership**

Clear pricing and regular updates

✓ **Ongoing Support**

Long-term optimization and growth

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Our Managed Support and Licensing Partners

We are often asked about the additional services we offer. We can serve as your cloud licensing management provider for various SaaS vendors. **Just ask!**

- Microsoft Office 365

- Okta

- Dropbox

- Proofpoint Essentials

- Google Workspace

- Descope

- Orchestration Engine - A Cloud On and Off boarding Engine for Okta and other Cloud apps.