IRONCOVE
SOLUTIONS

DROPBOX

WHAT'S INSIDE

Overview

Why use Iron Cove Solutions for Dropbox deployments?

Iron Cove Solutions is a registered Dropbox partner in the support and training of Dropbox for Business. Hav-ing completed its extensive on-boarding and migration training, we are uniquely staffed to handle the needs of mov-ing easy to complex data structures.

Ongoing Support and Maintenance: Providing continuous support to address any technical issues, answer questions, and optimize the use of Dropbox features to meet evolving business needs.

Security and Compliance: Ensuring that all data migration and management processes adhere to the highest standards of security and compliance, safeguarding sensitive business information.

With our deep expertise and dedicated support team, Iron Cove Solutions is your trusted partner for maximizing the benefits of Dropbox for Business. Call today at 213.545.0601

Why We Love Dropbox

Best-in-Class

- **Smart Sync Technology:** Dropbox uses Smart Sync, which allows users to see and access all their files in the Dropbox folder without actually downloading them to their local device. Data Loss Prevention

- **Delta Sync:** Dropbox employs delta syncing, which means that when a file is updated, only the changed parts of the file are uploaded and downloaded, rather than the entire file.Delta Sync" detects the delta changes of a document and makes only those changes.

Power Collaboration

- A clean, easy- to-use solution

- Admin console for complete control

- Customized controls at the folder and file level

- Automated provisioning with directory integration

- Two-factor authentication

- Tailored billing options - Monthly or Annual

Dropbox Service Packages

Lightweight 8 Hours (Typical Scenario)	Standard 24-49 Hours (Possible Scenarios)	Enterprise 50-100 Hours (Possible Scenarios)
0-25 employees	50 + employees	500 + employees
Technical discovery call	Technical discovery workshop	Technical discovery workshop
Support Issue	Project plan	Project plan
Admin training	Admin training	Admin training
Provision users	Hello Sign	Hello Sign
Individual Training	Document Signature Set Up	Pilot launch guidance
Dropbox Review	Dropbox Review	Dropbox Review

Iron Cove Preferred Rates for Dropbox

Cloud Engineer	Capabilities	Rate
Level 1	■ Administration Support ■ Basic Migration training	$150 / hour
Level 2	■ Active directory ■ Project management ■ MFA / Okta set up	$225 / hour

Stand-Alone Offerings

Managed Support Offerings

We get asked what other services can you do, we can be your licensing management system and support cloud services for your business. **Just Ask!**
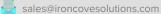
- Microsoft Office 365

- Okta

- Dropbox

- Proofpoint Essentials

- Google Workspace

- Orchestration Engine - A Cloud On and Off boarding Engine.

Lets discuss! Call us at 213.545.0601

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