workgroup/Legal Leeds / Spring 2025



The event for GCs in Yorkshire and the Northeast, run by:



James Edwards

Group General Counsel





Amy Stanbridge

General Counsel





Davinder Mann

General Counsel





Kate Newbound

Managing Associate General Counsel





Sam Wharfe

Group Legal Director





Shiv Sibal

Chief Legal
Officer





Oliver Wilson

General Counsel











What's all this then?

Workgroup Legal Leeds is the event for GCs and Heads of Legal living in Yorkshire and the Northeast.

A "workgroup" isn't just our namesake, it's the main format of the day. Workgroups are GC discussion groups, run by GCs.

The day alternates between these wee group discussions, and full-audience panel discussions for the big juicy topics.

Registration 0900-0930 Lunch/dinner 1200-1300 Drinks + canapés 1630-1800 Optional evening dinner 1800-2100



GCs who attend:

SmartSearch*/// SULZER





















































































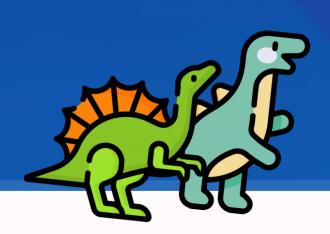




INTRODUCTION 0930-0940 PANEL DISCUSSION 0940-1020

dwf

Are we the dinosaurs?



Are we GCs too resistant to change?

We all claim to want change, but then throw up blockers when innovation comes along - "we've always done it this way", "that's not how I trained".

So how do I help both me and the legal team to embrace a change mindset, and not lag behind other functions?



Veronica Shackleton

Group General
Counsel





Shiv Sibal

Chief Legal
Officer





Kate Newbound

Managing Associate
General Counsel





Tracey Groves

Partner



WORKGROUPS 1 1025-1115

ROUND-UPS BREAK 1130-1200 1120-1130

1 - Director's Boardroom

The hierarchy of hats.

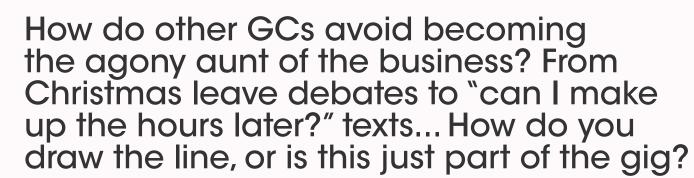
How do you juggle all the hats you wear, and what do you do when the demands of these responsibilities conflict? How do you represent every hat?



Amy Stanbridge General Counsel Henry Boot

000

4 - Penny Suite Agony aunt or GC?





Oliver Wilson General Counsel LV=

Pick your first workgroup.

2 - Lentin Smith

What hill do I die on?

Do we need to fight every issue, or triage what hills we die on? What's in your toolkit for when you do decide your showdowns? How do you decide which battles you fight?



Davinder Mann General Counsel National Wealth Fund

5 - Ledger Suite

How to tell people to f**k off politely.

When should you stand your ground with other higher-ups? How do you push back on yet another thing being sent your way? How do I best protect Legal's time?



Matt Hartington Group Legal Director everplay

3_Statement_Suite





How do you play "the game" at senior level? How do other GCs play the politics and schmooze of senior leadership, find allies, and uncover others' hidden motives?



Catherine Trevorrow General Counsel myenergi

6 - Room 1

It's not my job to measure string.

How do I say no to doing everything the internal client asks? As lawyers, we're trained to be responsive, and answer how long the piece of string is, so how do we unlearn this?



Kate Newbound Managing Associate **General Counsel**



WORKGROUPS 2 1200-1250

LUNCH/DINNER ROUND-UPS 1305-1400 1255-1305

Pick your second workgroup.

1 - Director's Boardroom

Mirror, mirror...

What metrics are just vanity metrics? When does collecting this data just become counter-productive? What data do other GCs use, that isn't just internal posturing?



Miia Nummela-Price Chief Legal Officer **Surpass Assessment**

4 - Penny Suite

Lost in translation.

How do other GCs operating in a global context walk the line between consistency and cultural sensitivity? Different time zones, holidays, different ways of saying "no"... how do you show up as a Legal function, whilst remaining conscientious?



Gill Raw General Counsel FUJIFILM Diosynth Biotechnologies

2 - Lentin Smith

What's my worth?

How do you negotiate a higher salary as a General Counsel? From timing and data, to benchmarking with peers - how do I learn and earn what I'm worth?



Jody Horth Head of Legal **KCOM**

5 - Ledger Suite

What's your secret sauce?

What do other GCs pin their success to? How have other GCs made their voice critical and commercial, not just legal?



Mark Levine Director, In-House Legal **BCL Legal**

3 - Statement Suite

Let others do the jumping.

How do we - as lawyers - learn to stop trying to fix everything? How can I be a better active listener and coach, and empower others?



Fionula Scanlan Group General Counsel **Bettys & Taylors Group**

6 - Room,1

What's your "bigger picture"?

How do you motivate your team, and rally the troops around a more ambitious goal, rather than just mitigating risk, and doing the right thing?



Andy Taylor Head of Legal Portakabin





ADDLESHAW GODDARD

Surprises, and where to find them.



What risks fly under your radar?

Whether it's that quiet team who's signing contracts you've never seen, or that boring meeting you switched off in...

How do you shine a light on the dark corners, and not be blindsided by unexpected bombshells?



Davinder Mann

General Counsel





Gill Raw

General Counsel





Kunaal Wharfe

General Counsel





Bill Gilliam

Partner

ADDLESHAW GODDARD

WORKGROUPS 3 1445-1535

ROUND-UPS BREAK 1540-1550 1550-1600

1 - Director's Boardroom

At the whim of Trump's penstroke.

How do we plan strategy, with such massive overnight changes and geopolitical instability? How do we prepare for this stuff?



Kunaal Wharfe General Counsel Leeds Bradford Airport

4 - Statement Suite



How do I undo legacy relationships with law firms? How do other GCs take ownership of their panels, and educate leadership about rankings?



James McCulloch Director of Legal Flagship Group

Pick your final workgroup.

2 - Lentin Smith

Sticks and stones may break my bones...

... but social media will never hurt me. When should we take unsavoury things said online seriously? How do we stop employees from taking the bait, while protecting their beliefs?



James Fearn & Heu **Jefferson Head of Legal Services & Solicitor University of Leeds**

5 - Ledger Suite

Do you still need to be a lawyer as a GC?

If we're so focused on the big strategy and running a legal team, does it matter if our legal skills get rusty? And do we really need to still be in the detail?



James Edwards Group General Counsel Zenith Vehicles

3 - Penny Suite

What's in a name?

What signals do our job titles carry? Should we be GC or CLO? Are we paid or seen by others differently? Or does none of this really matter?



Shiv Sibal Chief Legal Officer Marshalls plc

6 - Room₁1

Just do it... or just delegate it?

We all know we should be delegating more - but what if it's faster to DIY? What if your team isn't quite there yet? How do GCs get better at sharing the load while still coaching, upskilling, and not letting standards slide?



Ben Thornton Group Legal Director Unipart Group

PANEL DISCUSSION 1600-1640 DRINKS + CANAPÉS 1640-1800

Clarion

No seems to be the hardest word.



How do we push back with the board and ExCo, without losing our hard-earned influence?

How can I deliver hard truths diplomatically, and not be pigeon-holed as the chief naysayer?

Has the Post Office emboldened you? Does the Board act differently? Or has nothing changed?



Matt Hartington
Group Legal

everplay

Director



Farah Wilson

General Counsel

🔰 nisien.ai



Fionula Scanlan

Group General
Counsel

BETTYS & TAYLORS GROUP

A GREAT YORKSHIRE FAMILY BUSINESS



Matthew Hattersley

Partner

Clarion

OPTIONAL EVENING DINNER*
1800-2100

Join us for good scran, post-event.

Drop Peter a very nice email <u>here</u> to ask for an invite.

Tattu is a contemporary Chinese restaurant, with a banging mocktail/cocktail menu.

We'll head to Tattu at 1800, after the drinks at Aspire.

Places limited to 12 General Counsel.

*better known as tea.



You have 3 ways to get involved:



- 1. Sign up online for £350+VAT <u>here</u>.
- 2. Attend all our GC events, as part of your Workgroup Premium* subscription.
- 3. Email Peter <u>here</u> to ask for an invoice!

Please note - applications from those who do not lead an in-house legal team will be rejected.

However, sponsorship enquiries can be made via email here, or contact us through the website.

^{*}Workgroup Premium is a paid subscription, which gives you - <u>and your deputy</u> - passes to all Workgroup Legal events. Also includes free passes for your CMOs and CHROs to our CMO and CHRO events. Contact Peter <u>here</u>.



Follow Workgroup on LinkedIn <u>here</u> for all event updates.



Workgroup Legal has struck a magic formula of delivering super content in a relaxed community environment. No sales, no industry scare stories, just a hand-picked group of talented GCs across multiple industries sharing advice and experience.



Zeno Capucci
General Counsel
Docplanner

I just want to say a HUGE thank you to you and the team for organising this event, it was **genuinely one of the best I've been to**. Such an enjoyable and informative day!

Head of Legal & HI

Starlinks Global

Workgroup Legal is my favourite event in the calendar - engaging, motivating and a brilliant way of networking with your peers... **Hands** down the best event for in-house legal leaders. Roll on next year!



Michael Astle
Vice President, Legal Affairs & DPO
Quotient Sciences

The effort put in [by Peter] in curating a relevant, focused and enjoyable day pays dividends. It's unstuffy with a host of practical topics and a fantastic opportunity to network with fellow GCs and Heads of Legal.

Nancy Walmsley













