



Welcome to Solar

Come home to clean energy when you choose a home powered by Vivint Solar. Let's get you familiar with how it all works.

vivint.Solar

vivintsolar.com

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So, you're looking at buying a solar home – it's okay to have a lot of questions. We hope this packet helps put your mind at ease, so you can make the most informed decision possible.

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How solar affects the home buying process.

If you're looking to buy a home with a Vivint Solar energy system, this quick primer is for you.

Home Values and Solar

You may be wondering, how much is a home worth with solar panels? The Department of Energy has found that homes with solar energy systems often sell faster than homes without systems.¹ Plus, you'll have the added benefit of being environmentally friendly.

How does system ownership affect the home purchase?

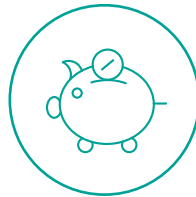
If you're the future homeowner in this scenario, it's important to understand who owns the system. If the current home owner has a Power Purchase Agreement (PPA) or Lease Agreement, it means Vivint Solar owns the system. If they have a System Purchase Agreement (SPA), it means the homeowner owns the system. We recommend that you speak with the seller to determine what type of agreement they have and the terms you will be taking over.

Why Solar?

Here's why solar is right for you:



Reliable



Affordable



Responsible

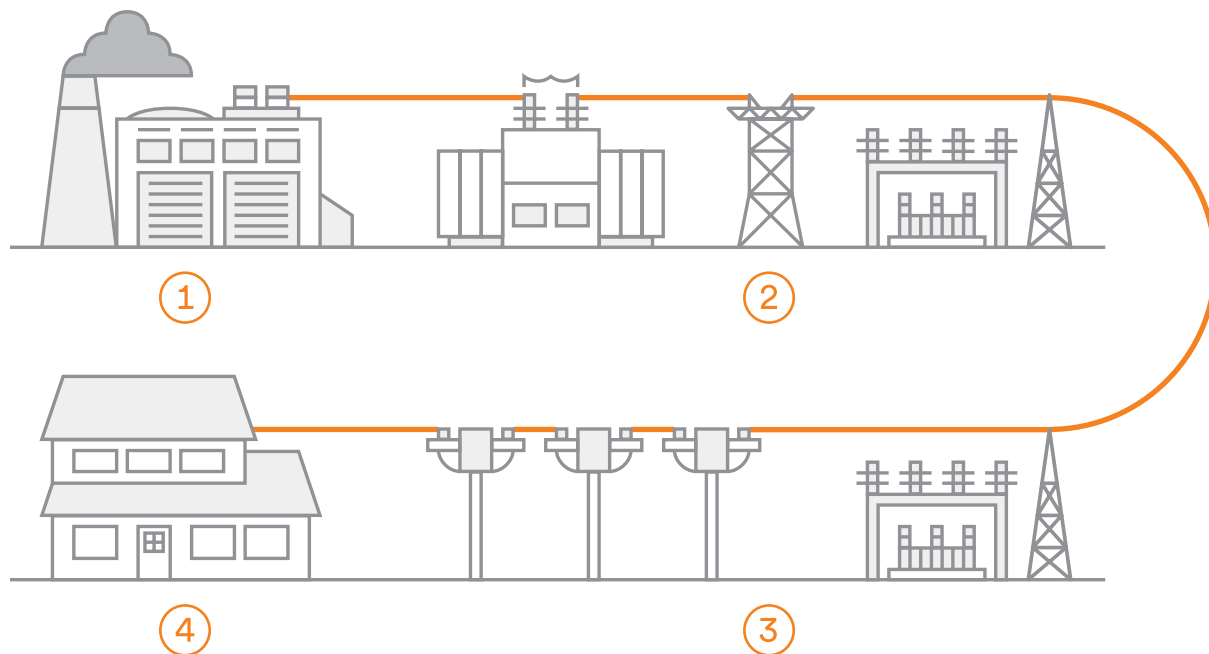
Saving money and the planet

When you go solar, you may be able to lock in your energy rate at a lower rate than your local electric utility.

Our homes and buildings keep us comfortable, but they're also responsible for almost 40% of all carbon emissions in the US¹. Switching to solar helps reduce this impact. An analysis by the National Renewable Energy laboratory (NREL) found that an increase of solar powered homes and buildings can significantly reduce the emissions responsible for making us sick.²

Traditional power is losing its steam.

To provide power to their customers, every utility company has high energy costs that they transfer to you:



1 Generation

Utility power plants generate energy by burning unsustainable resources like coal and oil. The result is usually toxic by-products such as greenhouse gases and nuclear waste.

2 Transmission

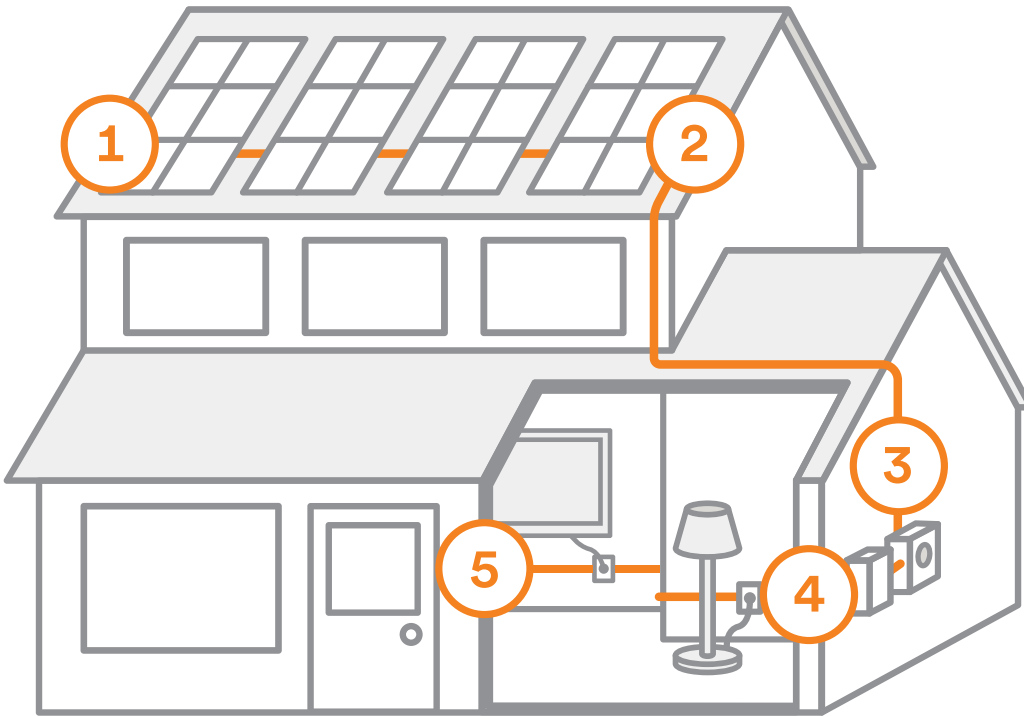
Electricity is transmitted from remote power plants to distant homes. Think of it like adding shipping costs to your energy.

3 Distribution

After a long and costly transmission process, electricity must be distributed to local households.

4 Consumers

With the traditional power model, consumers depend on non-renewable energy and high or unpredictable rates.



You deserve sustainable energy—plain and simple.

1 Solar Panels

Solar panels are mounted securely to the roof, collect energy from the sun, and use that energy to create electricity.

2 Energy Conversion

Inverters take electricity created by solar panels and convert it to usable power.

3 Net Metering

Net metering measures the amount of electricity a solar energy system produces and can send a certain amount to the utility.

4 Smart Technology

Your system connects online so you can monitor performance.

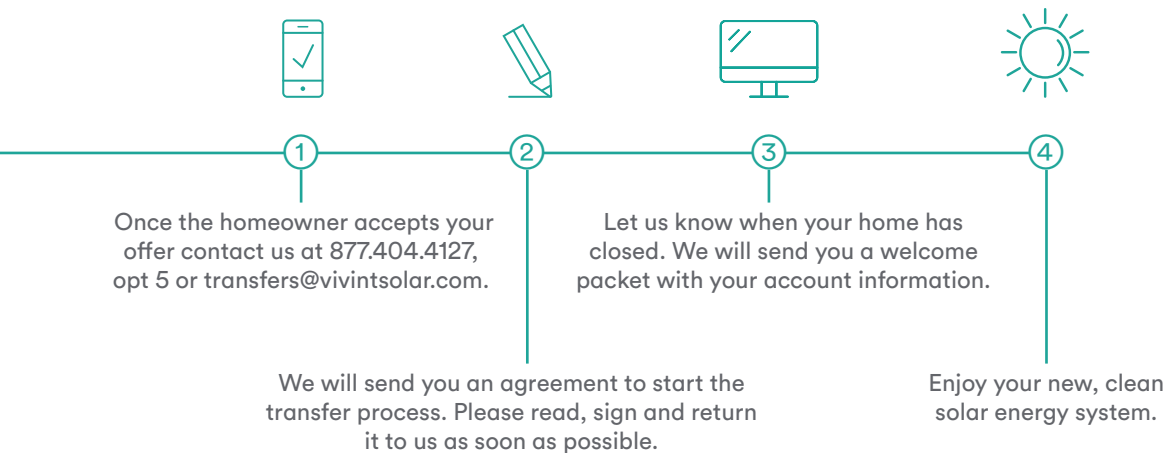
5 Consumption

Your home uses the solar energy as it's being produced on your roof.

How the buying process works

You have enough to worry about when you're buying a home. The last thing you need is your closing date to get postponed. Follow these steps to make sure the process goes as smoothly as possible.

4 Simple Steps:

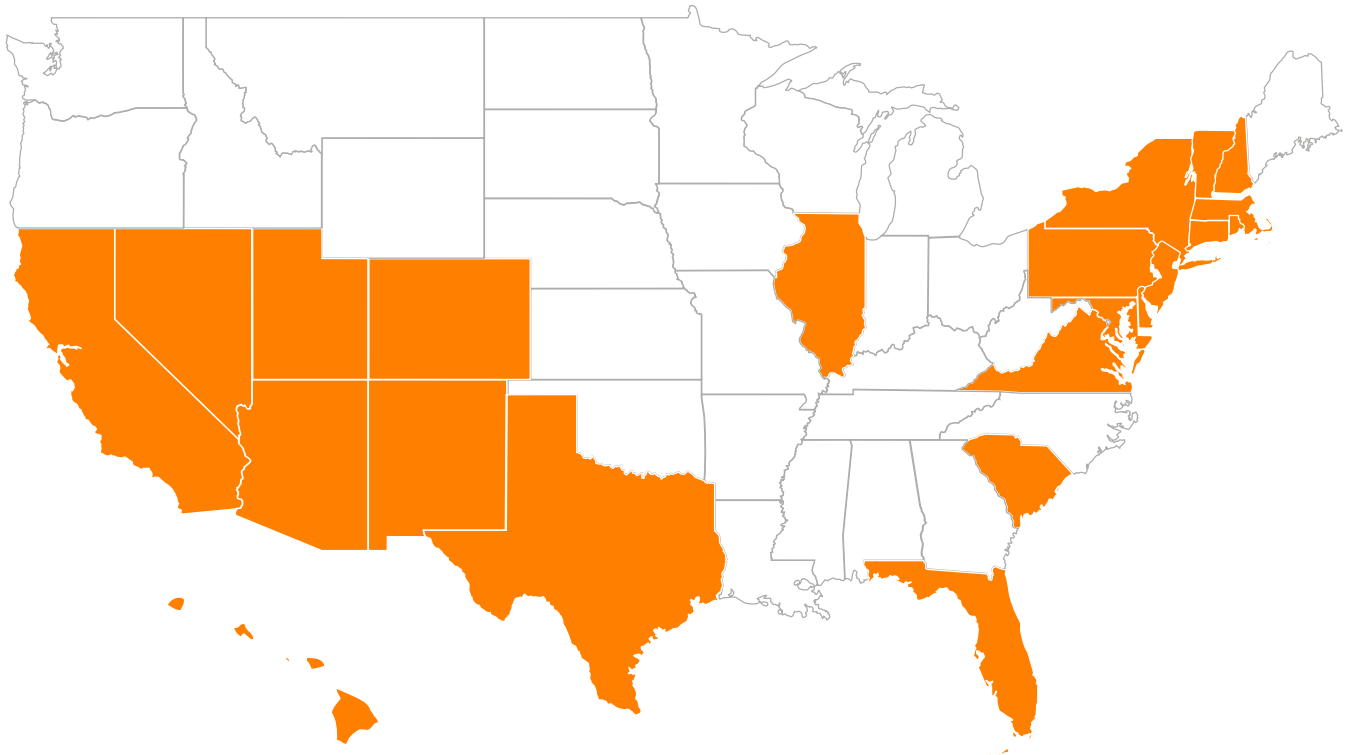


Are you in the process of buying a solar home?
Congrats!

Call us when your offer is accepted and we'll help you get started.

It's brighter at the top.

When you choose a home powered by Vivint Solar, you can enjoy clean, affordable energy backed by a nationwide brand.



150k+

You're in good company; thousands of homeowners across the nation are choosing Vivint Solar.

#3

You can have confidence in knowing that Vivint Solar is a top 3 residential solar provider in the U.S.*

22

People in 22 states now have a choice to power their homes with clean energy.

1G

Over 1007 megawatts of clean energy installed means less carbon emissions, and more clean power to go around.

BENEFITS OF SOLAR

*GTM's U.S. PV Leaderboard; Based on 2017 YTD installed capacity <https://www.forbes.com/sites/aarontilley/2016/07/06/vivint-smart-home/#64c438bf525e> <https://www.epa.gov/energy/greenhouse-gas-equivalencies-calculator>; May 2016

Powering People

It's your home, and you should have a choice in how you power it. Don't get stuck with traditional energy when clean energy is right around the corner. These are real reviews from real people who use solar to take control of their power.

“The fact that we have clean energy, that's really awesome. So thank you Paul, and thank you Vivint for a great service.”

Joshua, current customer

“I'm an avid fan of Vivint Solar. Hands down one of the best decisions my wife and I have made.”

Herbert, current customer

Connect with us on social.

Connect with us online to share your story or learn more about leading the clean energy revolution!



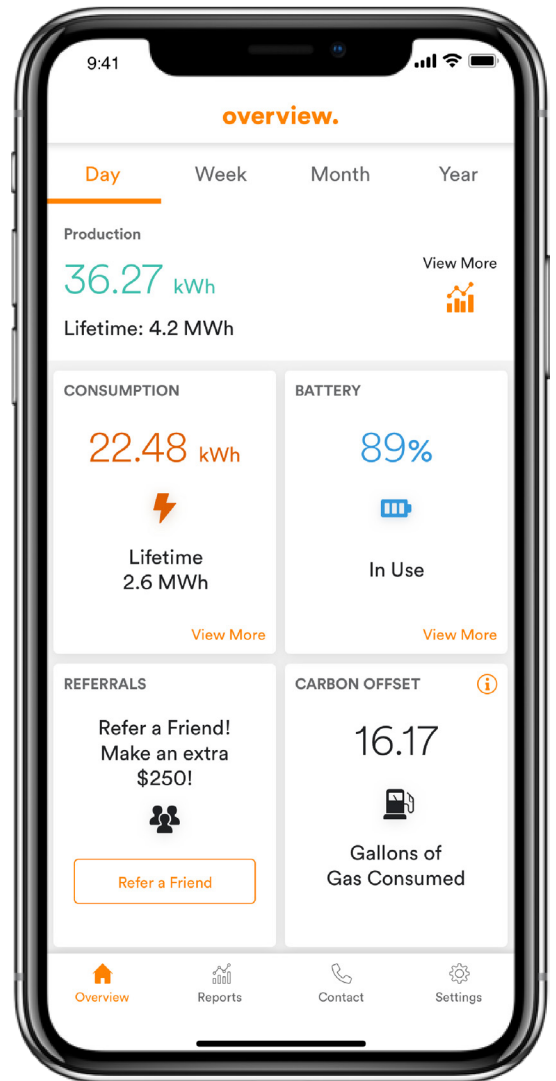
Get 24/7 access to your solar energy production with the Home Energy App (HEA). Available on iPhone or Android.

Daily Overview

See how you're stacking up: view your daily energy production and consumption with the touch of a button.

Track Progress

Get to know your home's energy. HEA saves your monthly and yearly data for you to compare your usage* and production over time.



*Must have a solar battery installed to see consumption data.

You may have some questions;
that's what we're here for.

What options do I have if I choose to sell in the future?

We offer multiple options for each of our customers, from transferring the original Agreement to purchasing the system outright. For more information, give us a call.

How much power does the solar energy system produce?

To find out what the system can produce, ask the current homeowner for a copy of the system design. Many different factors go into the production of each system including things like the number of panels, the type of panel, the roof location etc.

Still have questions? We'd be happy to answer them for you.

Read More

See our blog post for more details.
vivintsolar.com/blog
search "buying and selling"

Contact Us

Contact our Transfers Department, they are here to walk you through the process.

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E: transfers@vivintsolar.com