

Job Opening – Full-time Sales Executive

Start Date: ASAP

Career level: Mid/Senior Level

Experience: Experienced with Sales in B2B SaaS solution environment is a must, with AI/Computer Vision and/or AI/Computer Vision applications is a plus.

As a Sales Executive, you will:

- Identify and develop new projects for our SaaS solutions as well as for development projects through systematic and targeted approach.
- Connect with prospects at trade fairs, by phone, email and social media.
- Manage the sales cycle from the cold-call to the close.
- Be responsible for the development and expansion of existing customer relationships.
- Create reports, analysis and forecasts.

Desired skills:

- 5+ years of B2B sales experience.
- BA/BS degree or higher in computer science or related fields.
- Goal-oriented, highly organized and persistent.
- Exceptional closing skills.
- Experienced in successfully executing complex SaaS and software development sales cycles.
- Experienced within retail, fashion and apparel is a plus.
- English native speaking is a plus. Strong business English skills, verbal and writing, is a must.

Start date: Flexible, asap



Fision AG
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Fision is a startup technology company based in Zurich. We develop and operate SaaS solutions, addressing the challenges of the apparel industry, enabling our corporate clients to better serve their end customers online.

A large part of our product portfolio revolves around body profiles and online size recommendation to make online shopping more accessible to customers. We are looking for an ambitious and hands-on Sales Executive that is experienced to close deals consistently at or above quota level. As an accomplished sales person and with technical background, you are familiar with SaaS and software development projects.

Interested? Please contact us at jobs@fision-technologies.com