

PRESS RELEASE

**BANCA PROGETTO: RESULTS AS AT 30 SEPTEMBER 2023
CONFIRM THE GROWTH TREND**

- Net profit of Euro 55.7 million (+21.2% y/y) with ROE at 30%
- Adjusted cost/income ratio at 30.9% (31.5% as at 30 September 2022)
- New loans to SMEs of Euro 2.1 billion (+6% y/y)
- Total assets at Euro 8.1 billion (6.7 billion as at 31 December 2022)
- Non-recourse purchases of VAT credits of Euro 159 million (+141% y/y)
- Factoring turnover of Euro 69 million
- Total retail deposits of approximately Euro 5.2 billion (Euro 4.4 billion as at 31 December 2022)
- CET 1 Ratio at 19% (17% at year-end 2022)
- Further Euro 500 million raised from a securitization transaction finalized in the third quarter

Milan, 25 October 2023 – Banca Progetto, the digital bank specialized in services for Italian SMEs and private customers, announces the results as of 30 September 2023 recording a **net profit** of Euro 55.7 million, up 21.2% from Euro 46 million in the first nine months of 2022.

Paolo Fiorentino, CEO of Banca Progetto, stated: «*The results for the first nine months of 2023 confirm the growth trend of the Bank, with net profit exceeding the entire 2022 figure. The positive momentum for loan volumes to SMEs is confirmed. Our product offering is now enhanced by the launch of the factoring business line, reflecting our greater focus on the needs of businesses: almost 80% of the loans support the investment projects of our corporate clients, and a relevant portion is dedicated to meeting their “green” transition targets. On the funding side, thanks to the diversification of geographies, channels and counterparties, both retail and wholesale volumes grew, benefiting also from the latest securitization transaction finalized in August.*».

The results for the first nine months of 2023 highlight total assets of Euro 8.1 billion and a CET 1 Ratio at 19%, compared to total assets of Euro 6.7 billion and a CET 1 Ratio of 17% recorded at year-end 2022.

The annualized **cost of risk** stands at 0.9% (0.7% as at 31 December 2022), with a net NPE ratio of about 2%, stable compared to year-end 2022 figure.

The Bank's operating efficiency remains high, with a cost/income ratio net of non-recurring items of 30.9%, an improvement over the 31.5% recorded as at 30 September 2022.

New medium to long term loans granted to companies amounted to Euro 2.1 billion in the first nine months of 2023, an increase of Euro 130 million compared to the same period of the last year. 79% of the new loans in the year was for investment purposes.

In addition, in the third quarter of 2023, Banca Progetto continued the strong development of the **non-recourse purchase of VAT receivables** of small and medium-sized enterprises, with volumes of Euro 159 million in the first nine months of 2023, compared to Euro 66 million as at 30 September 2022 (+141% y/y).

The new **factoring services** line, which was launched during the first half of 2023, recorded a turnover of Euro 69 million.

Total funding through **deposit accounts** in Italy, Germany, Spain, and the Netherlands stands at Euro 5.2 billion as at 30 September 2023, up 18% from Euro 4.4 billion at year-end 2022.

During the third quarter, an additional **securitization transaction** has been completed with portfolios of loans granted by the Bank to small and medium-sized Italian companies guaranteed by the "Fondo Centrale di Garanzia" and "SACE" as underlying. The transaction raised Euro 500 million, resulting in a total funding balance from institutional investors of Euro 2.2 billion as at 30 September 2023, thus consolidating the strategy of diversification of financing sources and confirming investors' appreciation for the business model and the quality of the loans.



Banca Progetto

Banca Progetto, a digital bank controlled by BPL Holdco S.à.r.l. - an investment vehicle owned by Oaktree Capital Management – and led by Paolo Fiorentino, was born at a time of profound transformation of the Italian banking sector with the aim of quickly becoming one of the most important operators in the household and corporate credit market. With offices in Milan and Rome and a sales network spread throughout Italy, Banca Progetto is specialized in services for small and medium-sized Italian enterprises (SMEs) and retail customers. It targets private individuals with savings products such as deposit accounts and salary backed loans, and SMEs with medium to long term loans, non-recourse purchases of VAT credits as well as factoring.

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