

TMG Research gGmbH  
EUREF-Campus 6-9  
10829 Berlin

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info@tmg-thinktank.com

Berlin, 21 Nov. 24

**INVITATION TO PARTICIPATE IN:  
CALL FOR TENDERS FOR THE PROVISION OF LAND TENURE POLICY ANALYST  
SERVICES FOR 7030 BMZ GSW**

**TENDER NO.: T.7030.24.005**

Dear sir/madam,

TMG Research invites qualified individuals and/or organisations to submit tenders to provide services outlined below.

Please direct any questions regarding the Call for Tenders to the *Point of contact for Questions* listed below. All questions should be submitted in writing by email to the address stated in this Call.

TMG Research reserves the right to disqualify and reject proposals from suppliers who do not comply with the guidelines laid out in this letter and below. As part of this tender process, TMG Research makes no obligations in any way to:

- a) Pay any vendor for any Call for Tenders response; or
- b) Award the contract to the lowest or any specific bidder; or
- c) Accept any Tender information received from vendors; or
- d) Include vendors responding to this Call for Tender, in any future invitation; or
- e) Any other commitment to vendors whatsoever.

We look forward to receiving your response.

Yours sincerely,

TMG Research gGmbH

Email: [info@tmg-thinktank.com](mailto:info@tmg-thinktank.com)

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## CALL FOR TENDERS FOR THE PROVISION OF LAND TENURE POLICY ANALYST SERVICES FOR 7030 BMZ GSW

### TENDER NO.: T.7030.24.005

**Disclaimer:** TMG Research reserves the right to determine the tendering process, number of short-listed participants, the right to withdraw from the process, the right to change the time schedule at any time, and the right to withdraw this tender at any time, without prior notice and without liability to compensate and/or reimburse any party whatsoever.

#### Synopsis:

Tender No. (To be quoted on all communication)	T.7030.24.005
Issuing office and address	TMG Research gGmbH EUREF Campus 6-9 10829 Berlin Germany
Point of contact for questions	<a href="mailto:Frederike.kluemper@tmg-thinktank.com">Frederike.kluemper@tmg-thinktank.com</a>
Email address for submission	<a href="mailto:stefanie.wiese@tmg-thinktank.com">stefanie.wiese@tmg-thinktank.com</a>
Date of call for tender	21 Nov. 24
Deadline for submission of bids	05 Dec. 24
Validity of Tender	Tenders will be deemed binding for 4 calendar weeks from the date of the deadline for submission of bids.
Award type	Consultant Contract (Freelance)
Duration of assignment including reporting	16 Dec. 24 – 28 Feb. 25

## Terms of Reference

### 1. Background

TMG Research, (TMG), is a Berlin-based research institution with a team based in Nairobi and projects across several countries in Africa and Asia focusing on four areas: Food Systems, Land Governance, Nature-Based Solutions and Urban Food Futures. This call is issued by TMG's Land Governance team, which works to identify and co-design innovative solutions on land rights at local, national, and global levels.

### 2. Objectives

The primary objective of this call is to identify an individual or organization capable of researching and analysing the outcomes of the 2024 Conferences of Parties (COPs) of the three Rio Conventions: the UN Convention on Biological Diversity (UNCBD, October/November 2024), the UN Convention to Combat Desertification (UNCCD, December 2024), and the UN Framework Convention on Climate Change (UNFCCC, November 2024) from a land tenure perspective. This policy analysis will specifically focus on land tenure, land rights, women's land rights, and the rights of Indigenous Peoples and Local Communities. Additionally, the findings will contribute to TMG's ongoing work on land tenure and climate, the advancement of land rights recognition within Rio Convention spaces, and the Women's Land Rights Initiative (WLRI). The analysis should offer actionable entry points for civil society organizations, national focal points, women's caucuses, and the Secretariats of the Rio Conventions to create synergies that protect land rights and identify new pathways for TMG Research to support the strategic initiatives of TMG's Land Governance team.

### 3. Tasks

- a) Conducting in-depth research into the current status of land tenure discussions and policies within the framework of the 2024 COPs of the Rio Conventions. This will include discussions on indicators, decisions, resolutions, commitments etc. The research should include recommendations or insights relevant to advancing land tenure and rights gathered from each COP's discussions.
- b) Analyzing the information gathered and assessing its implications for land tenure, with a particular focus on women's land rights. The analysis should identify "actionable entry points for stakeholders" to directly support TMG's strategic objectives and policy initiatives. Support TMG in identifying appropriate channels of dissemination for the deliverables.
- c) Producing a detailed report (deliverable 1) and as well as a concise policy brief (deliverable 2) to support TMG's advocacy and communication efforts. The report and overview should highlight opportunities for synergies across the Rio Conventions to integrate land rights into future COP discussions and policies arising from the conventions. At least one feedback round with the TMG Team for each deliverable is expected.

#### 4. Deliverables

- 1) A detailed, **15-page report** (ca. 5 pages per COP) covering the outcomes related to land tenure from each of the three COPs.
- 2) A concise overview in the form of a policy brief (3-5 pages) using accessible language for a range of audiences: This concise, high-level summary of the full report will be designed for dissemination across public platforms, such as the TMG website, LinkedIn, and X, as well as any other relevant channels identified by the contractor. The policy brief should effectively communicate key findings, insights, and recommended actions in a clear, accessible format suitable for diverse audiences, including civil society organizations, policymakers, and advocacy groups. Both deliverables are to be in the English language. Proofreading the final drafts as well as the layout and design will be organised by TMG directly and do not form part of this call for tenders. These services do not need to be included in technical proposal or financial offers.

#### 5. Supplier Requirements

- At least 5 years professional experience in climate policy, with a specialized focus on the Rio Conventions and a demonstrated strength in policy analysis.
- Proven track record in producing high-quality written reports and detailed policy analyses.
- Fluency in English (written and spoken).
- Attendance at the 2024 COPs or equivalent in-depth familiarity with the proceedings and outcomes of these events is desirable.

#### 6. Tender requirements

The tender requirements include:

- a) A technical proposal (max. 2 pages) outlining the approach and methodology, along with a project timeline for delivering high-quality results and highlighting experience with /attendance at the COPs.
- b) CV(s) of the professional(s) who will work on the assignment.
- c) Writing samples (2-3) from similar research or analysis work.
- d) A detailed financial offer.

#### 7. Submission of tender

The complete tender document should be sent by email in one pdf file to the email address(es) listed in the synopsis at the latest by the deadline stipulated in the synopsis and referencing the Tender Number.

## 8. Evaluation Criteria

<b>Evaluation Criteria</b>	<b>Weight</b>
Experience with Rio Conventions and Climate Policy	30%
Policy analysis skills	30%
Price	20%
Writing skills	10%
COP experiences	5%
Technical proposal quality	5%
<b>Total</b>	<b>100%</b>