



## TELUS Corporation

*Fourth Quarter, 2003*

### *Supplemental Investor Information*

(UNAUDITED)

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**TELUS Corporation**  
**Selected Consolidated Data**

<i>\$ millions except per share amounts</i>	Quarterly								2003	2002
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02	Annual	Annual
Net income (loss)	\$49.6	\$115.9	\$74.8	\$91.2	(\$139.2)	(\$107.4)	\$18.4	(\$0.8)	\$331.5	(\$229.0)
Basic earnings (loss) per share (\$)	\$0.13	\$0.32	\$0.21	\$0.26	(\$0.41)	(\$0.35)	\$0.05	(\$0.01)	\$0.92	(\$0.75)
Dividends declared per share (\$)	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.60	\$0.60
Return on common equity <sup>1</sup>	5.1%	2.1%	-1.4%	-2.4%	-3.8%	-2.3%	8.6%	9.3%	5.1%	-3.8%
EBITDA <sup>2</sup> interest coverage ratio <sup>3</sup>	4.5	4.5	4.1	3.9	3.7	3.4	3.5	3.6	4.5	3.7
Free cash flow <sup>4</sup>	\$83.8	\$430.8	\$69.3	\$376.7	(\$80.3)	\$240.1	(\$262.5)	\$101.3	\$960.6	(\$1.4)
Free cash flow after restructuring payments <sup>5</sup>	\$71.5	\$440.3	\$65.5	\$267.6	(\$180.8)	\$226.6	(\$270.5)	\$85.1	\$844.9	(\$139.6)
Net debt <sup>6</sup>	\$7,518.2	\$7,522.3	\$8,038.7	\$8,195.3	\$8,390.3	\$8,332.3	\$9,119.8	\$8,827.7	\$7,518.2	\$8,390.3
Net debt : Total capitalization	53.0%	53.1%	55.1%	55.7%	56.6%	55.8%	58.7%	58.0%	53.0%	56.6%
Net debt : EBITDA ratio <sup>7</sup>	2.6	2.7	3.0	3.2	3.3	3.4	3.6	3.5	2.6	3.3
Outstanding shares at end of period <sup>8</sup>	351.8	350.4	349.0	347.3	345.7	343.5	307.3	304.6	351.8	345.7
Basic weighted average shares outstanding <sup>9</sup>	351.5	350.1	348.6	346.8	345.2	315.3	306.6	304.0	349.3	317.9

**Notes:**

<sup>1</sup> For quarterly figures, Return on common equity is common share and non-voting share 12 month trailing income over the average quarterly equity for the 12-month period.

<sup>1</sup> For annual figures, Return on common equity is common share and non-voting share income over the average equity for the 12-month period.

<sup>2</sup> EBITDA excluding Restructuring and workforce reduction costs.

<sup>3</sup> EBITDA interest coverage ratio is EBITDA divided by financing costs before non-cash accreted interest and gains on redemption of debt, calculated on a 12-month trailing basis.

<sup>4</sup> Free cash flow is EBITDA excluding Restructuring and workforce reduction costs, less cash interest paid, cash taxes, capital expenditures and cash dividends, plus cash interest received.

<sup>5</sup> Free cash flow after restructuring payments is EBITDA excluding Restructuring and workforce reduction costs less cash interest paid, cash taxes and capital expenditures plus cash interest received and excess stock compensation expense over stock compensation payments.

<sup>6</sup> Net debt is Long-term debt plus current maturities of long-term debt and cheques outstanding less Cash and temporary investments and cross-currency foreign exchange hedge asset (plus cross-currency foreign exchange hedge liability) related to U.S. dollar notes. Net debt also includes a notional amount associated with the accounts receivable securitization program.

<sup>7</sup> Net debt to EBITDA ratio, where EBITDA excludes Restructuring and workforce reduction costs, is calculated using a 12-month trailing EBITDA.

<sup>8</sup> Outstanding shares in millions

<sup>9</sup> Basic weighted average shares outstanding in the period, shares in millions

## TELUS Corporation Segmented Data

<i>\$ millions</i>	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
<b>Revenues</b>								
TELUS Communications	\$ 1,205.5	\$ 1,267.0	\$ (61.5)	-4.9%	\$ 4,880.9	\$ 5,084.6	\$ (203.7)	-4.0%
TELUS Mobility	647.3	554.5	92.8	16.7%	2,375.3	2,034.9	340.4	16.7%
Less: Intersegment revenue	(27.2)	(27.1)	(0.1)	-0.4%	(110.2)	(112.8)	2.6	2.3%
Operating revenues	1,825.6	1,794.4	31.2	1.7%	7,146.0	7,006.7	139.3	2.0%
<b>EBITDA excluding restructuring<sup>1</sup></b>								
TELUS Communications	\$ 509.0	\$ 516.6	\$ (7.6)	-1.5%	\$ 2,028.7	\$ 1,983.8	\$ 44.9	2.3%
TELUS Mobility	190.0	128.6	61.4	47.7%	815.4	534.8	280.6	52.5%
Total	699.0	645.2	53.8	8.3%	2,844.1	2,518.6	325.5	12.9%
<b>EBITDA<sup>1</sup> margin</b>								
TELUS Communications	42.2%	40.8%	1.4		41.6%	39.0%	2.6	
TELUS Mobility	29.4%	23.2%	6.2		34.3%	26.3%	8.0	
Consolidated	38.3%	36.0%	2.3		39.8%	35.9%	3.9	
<b>Capital expenditures</b>								
TELUS Communications	\$ 303.0	\$ 291.0	\$ 12.0	4.1%	\$ 892.8	\$ 1,238.2	\$ (345.4)	-27.9%
TELUS Mobility	132.3	125.1	7.2	5.8%	358.4	455.1	(96.7)	-21.2%
Spectrum	0.1	0.1	-	-	1.5	4.6	(3.1)	-67.4%
Capital expenditures	435.4	416.2	19.2	4.6%	1,252.7	1,697.9	(445.2)	-26.2%
<b>Capital expenditure intensity<sup>2</sup></b>								
TELUS Communications	25.1%	23.0%	2.1		18.3%	24.4%	(6.1)	
TELUS Mobility	20.5%	22.6%	(2.1)		15.2%	22.6%	(7.4)	
Consolidated	23.8%	23.2%	0.6		17.5%	24.2%	(6.7)	
<b>Total employees</b>								
TELUS Communications					19,029	20,332	-1,303	-6.4%
TELUS Mobility					5,690	5,420	270	5.0%
					24,719	25,752	-1,033	-4.0%
<b>Full Time Equivalent (FTE) employees</b>								
TELUS Communications					18,430	19,668	-1,238	-6.3%
TELUS Mobility					5,387	5,161	226	4.4%
					23,817	24,829	-1,012	-4.1%

**Notes:**

<sup>1</sup> EBITDA (Earnings before interest, taxes, depreciation and amortization) excluding Restructuring and workforce reduction costs.

<sup>2</sup> Capital expenditures as a percentage of revenues.

## TELUS Communications Operations

<i>\$ millions</i>	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
<b>Revenues</b>								
Voice - local	\$ 513.1	\$ 525.6	\$ (12.5)	-2.4%	\$ 2,087.5	\$ 2,106.5	\$ (19.0)	-0.9%
Voice - contribution	24.6	26.6	(2.0)	-7.5%	73.2	89.4	(16.2)	-18.1%
Voice - long distance	232.3	243.8	(11.5)	-4.7%	961.1	1,016.0	(54.9)	-5.4%
Data <sup>1</sup>	341.0	339.9	1.1	0.3%	1,368.1	1,366.6	1.5	0.1%
Other	71.4	108.3	(36.9)	-34.1%	296.5	410.8	(114.3)	-27.8%
<b>Total external revenue</b>	<b>1,182.4</b>	<b>1,244.2</b>	<b>(61.8)</b>	<b>-5.0%</b>	<b>4,786.4</b>	<b>4,989.3</b>	<b>(202.9)</b>	<b>-4.1%</b>
Intersegment revenue	23.1	22.8	0.3	1.3%	94.5	95.3	(0.8)	-0.8%
<b>Total operating revenues</b>	<b>1,205.5</b>	<b>1,267.0</b>	<b>(61.5)</b>	<b>-4.9%</b>	<b>4,880.9</b>	<b>5,084.6</b>	<b>(203.7)</b>	<b>-4.0%</b>
Operations expenses before contribution	685.0	734.5	(49.5)	-6.7%	2,805.7	3,048.0	(242.3)	-7.9%
Contribution expense	11.5	15.9	(4.4)	-27.7%	46.5	52.8	(6.3)	-11.9%
<b>Total operating expense</b>	<b>696.5</b>	<b>750.4</b>	<b>(53.9)</b>	<b>-7.2%</b>	<b>2,852.2</b>	<b>3,100.8</b>	<b>(248.6)</b>	<b>-8.0%</b>
<b>EBITDA excluding restructuring<sup>2</sup></b>	<b>\$ 509.0</b>	<b>\$ 516.6</b>	<b>\$ (7.6)</b>	<b>-1.5%</b>	<b>\$ 2,028.7</b>	<b>\$ 1,983.8</b>	<b>\$ 44.9</b>	<b>2.3%</b>
<b>EBITDA<sup>2</sup> margin</b>	<b>42.2%</b>	<b>40.8%</b>	<b>1.4</b>		<b>41.6%</b>	<b>39.0%</b>	<b>2.5</b>	
<b>Capital expenditures</b>	<b>\$ 303.0</b>	<b>\$ 291.0</b>	<b>\$ 12.0</b>	<b>4.1%</b>	<b>\$ 892.8</b>	<b>\$ 1,238.2</b>	<b>\$ (345.4)</b>	<b>-27.9%</b>
<b>Capital expenditure intensity</b>	<b>25.1%</b>	<b>23.0%</b>	<b>2.1</b>		<b>18.3%</b>	<b>24.4%</b>	<b>(6.1)</b>	
<b>EBITDA<sup>2</sup> less capex</b>	<b>\$ 206.0</b>	<b>\$ 225.6</b>	<b>\$ (19.6)</b>	<b>-8.7%</b>	<b>\$ 1,135.9</b>	<b>\$ 745.6</b>	<b>\$ 390.3</b>	<b>52.3%</b>
<b>Notes:</b>								
<sup>1</sup> Data normalized for Price Caps	\$ 345.3	\$ 339.9	\$ 5.4	1.6%	\$ 1,397.5	\$ 1,366.6	\$ 30.9	2.3%

<sup>2</sup> EBITDA excluding Restructuring and workforce reduction costs

<i>Non-ILEC Operations<sup>1</sup> (\$ millions)</i>	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
Revenues	\$ 137.7	\$ 152.2	\$ (14.5)	-9.5%	\$ 555.4	\$ 527.2	\$ 28.2	5.3%
EBITDA	(2.1)	(17.6)	15.5	88.1%	(28.7)	(107.1)	78.4	73.2%
Capital expenditures	46.8	40.7	6.1	15.0%	122.8	214.3	(91.5)	-42.7%

**Notes:**

<sup>1</sup> Non-ILEC Operations included in Operations above.

## TELUS Communications Operations - Historical Trend

<i>\$ millions</i>	Quarterly								2003	2002
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02	Annual	Annual
<b>Revenues</b>										
Voice - local	\$ 513.1	\$ 526.2	\$ 525.3	\$ 522.9	\$ 525.6	\$ 524.4	\$ 531.6	\$ 524.9	\$ 2,087.5	\$ 2,106.5
Voice - contribution	24.6	16.7	16.0	15.9	26.6	24.9	19.4	18.5	73.2	89.4
Voice - long distance	232.3	238.5	239.2	251.1	243.8	252.3	254.5	265.4	961.1	1,016.0
Data <sup>1</sup>	341.0	331.9	352.4	342.8	339.9	332.2	353.8	340.7	1,368.1	1,366.6
Other	71.4	73.0	76.3	75.8	108.3	100.0	101.1	101.4	296.5	410.8
<b>Total external revenue</b>	<b>1,182.4</b>	<b>1,186.3</b>	<b>1,209.2</b>	<b>1,208.5</b>	<b>1,244.2</b>	<b>1,233.8</b>	<b>1,260.4</b>	<b>1,250.9</b>	<b>4,786.4</b>	<b>4,989.3</b>
Intersegment revenue	23.1	24.6	23.4	23.4	22.8	24.5	26.1	21.9	94.5	95.3
<b>Total operating revenues</b>	<b>1,205.5</b>	<b>1,210.9</b>	<b>1,232.6</b>	<b>1,231.9</b>	<b>1,267.0</b>	<b>1,258.3</b>	<b>1,286.5</b>	<b>1,272.8</b>	<b>4,880.9</b>	<b>5,084.6</b>
Operations expenses before contribution	685.0	690.1	702.4	728.2	734.5	747.8	774.2	791.5	2,805.7	3,048.0
Contribution expense	11.5	11.8	11.7	11.5	15.9	12.2	10.1	14.6	46.5	52.8
<b>Total operating expense</b>	<b>696.5</b>	<b>701.9</b>	<b>714.1</b>	<b>739.7</b>	<b>750.4</b>	<b>760.0</b>	<b>784.3</b>	<b>806.1</b>	<b>2,852.2</b>	<b>3,100.8</b>
<b>EBITDA excluding restructuring<sup>2</sup></b>	<b>\$ 509.0</b>	<b>\$ 509.0</b>	<b>\$ 518.5</b>	<b>\$ 492.2</b>	<b>\$ 516.6</b>	<b>\$ 498.3</b>	<b>\$ 502.2</b>	<b>\$ 466.7</b>	<b>\$ 2,028.7</b>	<b>\$ 1,983.8</b>
<b>EBITDA<sup>2</sup> margin</b>	<b>42.2%</b>	<b>42.0%</b>	<b>42.1%</b>	<b>40.0%</b>	<b>40.8%</b>	<b>39.6%</b>	<b>39.0%</b>	<b>36.7%</b>	<b>41.6%</b>	<b>39.0%</b>
<b>Capital expenditures</b>	<b>\$ 303.0</b>	<b>\$ 208.9</b>	<b>\$ 227.4</b>	<b>\$ 153.5</b>	<b>\$ 291.0</b>	<b>\$ 230.2</b>	<b>\$ 407.9</b>	<b>\$ 309.1</b>	<b>\$ 892.8</b>	<b>\$ 1,238.2</b>
<b>Capital expenditure intensity</b>	<b>25.1%</b>	<b>17.3%</b>	<b>18.4%</b>	<b>12.5%</b>	<b>23.0%</b>	<b>18.3%</b>	<b>31.7%</b>	<b>24.3%</b>	<b>18.3%</b>	<b>24.4%</b>
<b>EBITDA<sup>2</sup> less capex</b>	<b>\$ 206.0</b>	<b>\$ 300.1</b>	<b>\$ 291.1</b>	<b>\$ 338.7</b>	<b>\$ 225.6</b>	<b>\$ 268.1</b>	<b>\$ 94.3</b>	<b>\$ 157.6</b>	<b>\$ 1,135.9</b>	<b>\$ 745.6</b>
<b>Notes:</b>										
<sup>1</sup> Data normalized for Price Caps	\$ 345.3	\$ 342.3	\$ 358.1	\$ 351.8	\$ 339.9	\$ 332.2	\$ 353.8	\$ 340.7	\$ 1,397.5	\$ 1,366.6

<sup>2</sup> EBITDA excluding Restructuring and workforce reduction costs.

<i>Non-ILEC Operations<sup>1</sup> (\$ millions)</i>	Quarterly								2003	2002
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02	Annual	Annual
Revenues	\$ 137.7	\$ 138.4	\$ 138.6	\$ 140.7	\$ 152.2	\$ 135.9	\$ 122.6	\$ 116.5	\$ 555.4	\$ 527.2
EBITDA	(2.1)	(6.0)	(6.1)	(14.5)	(17.6)	(23.3)	(29.8)	(36.4)	(28.7)	(107.1)
Capital expenditures	46.8	22.4	35.0	18.6	40.7	50.3	83.5	39.8	122.8	214.3

**Notes:**

<sup>1</sup> Non-ILEC Operations included in Operations above.

## TELUS Communications Operating Statistics

	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
<b>Internet subscriber net adds (000s)<sup>1</sup></b>								
Dial-up	(13.9)	(24.4)	10.5	43.0%	(71.9)	(63.4)	(8.5)	-13.4%
High-speed	45.5	43.2	2.3	5.3%	151.6	195.2	(43.6)	-22.3%
Total	31.6	18.8	12.8	68.1%	79.7	131.8	(52.1)	-39.5%
<b>Internet subscribers (000s)<sup>1</sup></b>								
Dial-up					319.8	391.7	(71.9)	-18.4%
High-speed					561.6	410.0	151.6	37.0%
Total					881.4	801.7	79.7	9.9%
<b>Network access lines (000s)</b>								
Business					1,784	1,789	(5)	-0.3%
Residential					3,086	3,122	(36)	-1.2%
Total					4,870	4,911	(41)	-0.8%
<b>Total employees</b>					19,029	20,332	-1,303	-6.4%
<b>Full Time Equivalent (FTE) employees</b>					18,430	19,668	-1,238	-6.3%

**Notes:**

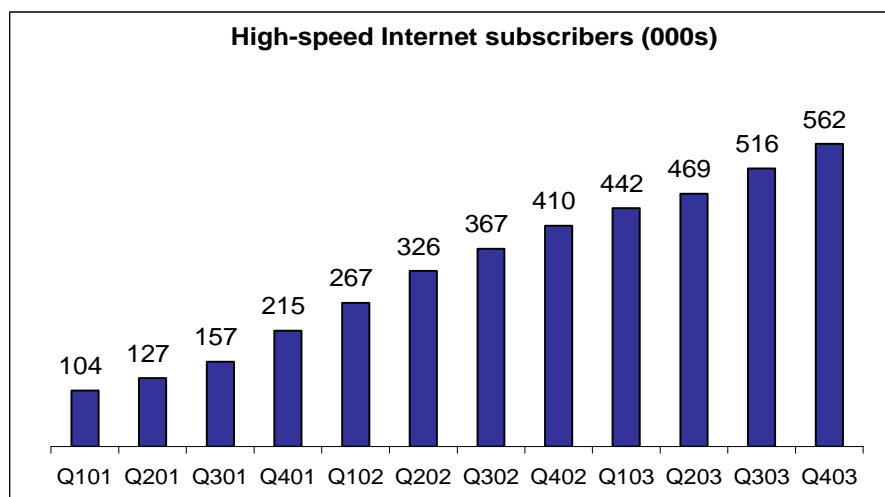
<sup>1</sup> Internet net additions and subscriber counts for 2003 are net of reductions of approximately 6,400 dial-up subscribers and approximately 3,000 high-speed Internet subscribers as a result of a post-implementation review following billing system conversions.

## TELUS Communications Operating Statistics - Historical Trend

	Quarterly								2003 Annual	2002 Annual
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02		
<b>Internet subscriber net adds (000s)<sup>1</sup></b>										
Dial-up	(13.9)	(18.1)	(20.3)	(19.6)	(24.4)	(15.4)	(8.7)	(14.8)	(71.9)	(63.4)
High-speed	45.5	47.2	26.7	32.1	43.2	40.8	59.0	52.2	151.6	195.2
Total	31.6	29.1	6.4	12.5	18.8	25.4	50.3	37.4	79.7	131.8
<b>Internet subscribers (000s)<sup>1</sup></b>										
Dial-up	319.8	333.7	351.8	372.1	391.7	416.2	431.6	440.3	319.8	391.7
High-speed	561.6	516.0	468.8	442.1	410.0	366.8	326.1	267.0	561.6	410.0
Total	881.4	849.7	820.6	814.2	801.7	783.0	757.7	707.3	881.4	801.7
<b>Network access lines (000s)</b>										
Business	1,784	1,784	1,791	1,793	1,789	1,795	1,795	1,800	1,784	1,789
Residential	3,086	3,099	3,096	3,120	3,122	3,126	3,119	3,146	3,086	3,122
Total	4,870	4,883	4,887	4,913	4,911	4,921	4,914	4,946	4,870	4,911
<b>Total employees</b>	19,029	19,497	19,459	19,734	20,332	22,862	24,625	25,155	19,029	20,332
<b>Full Time Equivalent (FTE) employees</b>	18,430	18,937	18,923	19,215	19,668	22,261	23,801	24,226	18,430	19,668

**Notes:**

<sup>1</sup> Internet net additions and subscriber counts for 2003 are net of reductions of approximately 6,400 dial-up subscribers and approximately 3,000 high-speed Internet subscribers as a result of a post-implementation review following billing system conversions.



## TELUS Mobility Operations

<i>\$ millions</i>	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
<b>Revenues</b>								
Network revenue	\$ 587.8	\$ 490.5	\$ 97.3	19.8%	\$ 2,183.7	\$ 1,852.7	\$ 331.0	17.9%
Equipment revenue	55.4	59.7	(4.3)	-7.2%	175.9	164.7	11.2	6.8%
<b>Total external revenue</b>	643.2	550.2	93.0	16.9%	2,359.6	2,017.4	342.2	17.0%
Intersegment revenue	4.1	4.3	(0.2)	-4.7%	15.7	17.5	(1.8)	-10.3%
<b>Total operating revenues</b>	647.3	554.5	92.8	16.7%	2,375.3	2,034.9	340.4	16.7%
<b>Total operating expense</b>	457.3	425.9	31.4	7.4%	1,559.9	1,500.1	59.8	4.0%
<b>EBITDA excluding restructuring<sup>1</sup></b>	\$ 190.0	\$ 128.6	\$ 61.4	47.7%	\$ 815.4	\$ 534.8	\$ 280.6	52.5%
<b>Acquisition COA expense<sup>2</sup></b>	\$ 146.0	\$ 132.4	\$ 13.6	10.3%	\$ 424.6	\$ 430.2	\$ (5.6)	-1.3%
<b>EBITDA<sup>1</sup> excluding Acquisition COA</b>	\$ 336.0	\$ 261.0	\$ 75.0	28.7%	\$ 1,240.0	\$ 944.0	\$ 296.0	31.4%
<b>EBITDA<sup>1</sup> margin (total revenue)</b>	29.4%	23.2%	6.2		34.3%	26.3%	8.0	
<b>EBITDA<sup>1</sup> margin (network revenue)</b>	32.3%	26.2%	6.1		37.3%	28.9%	8.4	
<b>Retention COA spend % network revenue</b>	6.4%	3.6%	2.8		4.7%	3.9%	0.8	
<b>Capital expenditures</b>	\$ 132.3	\$ 125.1	\$ 7.2	5.8%	\$ 358.4	\$ 455.1	\$ (96.7)	-21.2%
Spectrum	0.1	0.1	-	-	1.5	4.6	(3.1)	-67.4%
<b>Total capital expenditures</b>	132.4	125.2	7.2	5.8%	359.9	459.7	(99.8)	-21.7%
<b>Capital expenditure intensity</b>	20.5%	22.6%	(2.1)		15.2%	22.6%	(7.4)	
<b>EBITDA<sup>1</sup> less capex</b>	\$ 57.6	\$ 3.4	\$ 54.2	1594.1%	\$ 455.5	\$ 75.1	\$ 380.4	506.5%

**Notes:**

<sup>1</sup> EBITDA excluding Restructuring and workforce reduction costs.

<sup>2</sup> Q4 2002 YTD Acquisition COA of \$430.2 million excludes the \$21.0 million favourable clarification of tax legislation by the Ontario Provincial Sales Tax authorities representing a reversal of COA liability. Including the \$21.0 million PST reduction, Acquisition COA expense in Q4 2002 YTD would be \$409.2 million.



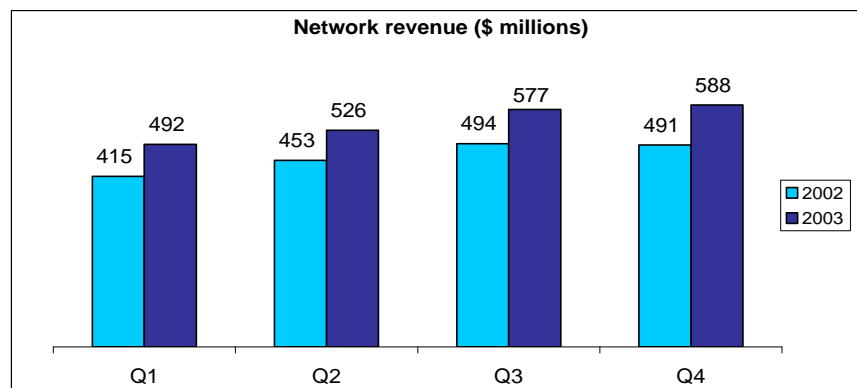
## TELUS Mobility Operations - Historical Trend

<i>\$ millions</i>	Quarterly								2003	2002
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02	Annual	Annual
<b>Revenues</b>										
Network revenue	\$ 587.8	\$ 577.4	\$ 526.4	\$ 492.1	\$ 490.5	\$ 493.9	\$ 453.4	\$ 414.9	\$ 2,183.7	\$ 1,852.7
Equipment revenue	55.4	42.5	37.7	40.3	59.7	38.6	34.2	32.2	175.9	164.7
<b>Total external revenue</b>	<b>643.2</b>	<b>619.9</b>	<b>564.1</b>	<b>532.4</b>	<b>550.2</b>	<b>532.5</b>	<b>487.6</b>	<b>447.1</b>	<b>2,359.6</b>	<b>2,017.4</b>
Intersegment revenue	4.1	4.0	3.9	3.7	4.3	4.9	4.2	4.1	15.7	17.5
<b>Total operating revenues</b>	<b>647.3</b>	<b>623.9</b>	<b>568.0</b>	<b>536.1</b>	<b>554.5</b>	<b>537.4</b>	<b>491.8</b>	<b>451.2</b>	<b>2,375.3</b>	<b>2,034.9</b>
<b>Total operating expense</b>	<b>457.3</b>	<b>378.4</b>	<b>366.7</b>	<b>357.5</b>	<b>425.9</b>	<b>372.6</b>	<b>373.0</b>	<b>328.6</b>	<b>1,559.9</b>	<b>1,500.1</b>
<b>EBITDA excluding restructuring<sup>1</sup></b>	<b>\$ 190.0</b>	<b>\$ 245.5</b>	<b>\$ 201.3</b>	<b>\$ 178.6</b>	<b>\$ 128.6</b>	<b>\$ 164.8</b>	<b>\$ 118.8</b>	<b>\$ 122.6</b>	<b>\$ 815.4</b>	<b>\$ 534.8</b>
<b>Acquisition COA expense<sup>2</sup></b>	<b>\$ 146.0</b>	<b>\$ 95.1</b>	<b>\$ 96.0</b>	<b>\$ 87.5</b>	<b>\$ 132.4</b>	<b>\$ 92.0</b>	<b>\$ 109.9</b>	<b>\$ 95.9</b>	<b>\$ 424.6</b>	<b>\$ 430.2</b>
<b>EBITDA<sup>1</sup> excluding Acquisition COA</b>	<b>\$ 336.0</b>	<b>\$ 340.6</b>	<b>\$ 297.3</b>	<b>\$ 266.1</b>	<b>\$ 261.0</b>	<b>\$ 256.8</b>	<b>\$ 228.7</b>	<b>\$ 197.5</b>	<b>\$ 1,240.0</b>	<b>\$ 944.0</b>
<b>EBITDA<sup>1</sup> margin (total revenue)</b>	<b>29.4%</b>	<b>39.3%</b>	<b>35.4%</b>	<b>33.3%</b>	<b>23.2%</b>	<b>30.7%</b>	<b>24.2%</b>	<b>27.2%</b>	<b>34.3%</b>	<b>26.3%</b>
<b>EBITDA<sup>1</sup> margin (network revenue)</b>	<b>32.3%</b>	<b>42.5%</b>	<b>38.2%</b>	<b>36.3%</b>	<b>26.2%</b>	<b>33.4%</b>	<b>26.2%</b>	<b>29.5%</b>	<b>37.3%</b>	<b>28.9%</b>
<b>Retention COA spend % network revenue</b>	<b>6.4%</b>	<b>3.9%</b>	<b>4.7%</b>	<b>3.4%</b>	<b>3.6%</b>	<b>3.6%</b>	<b>4.1%</b>	<b>4.4%</b>	<b>4.7%</b>	<b>3.9%</b>
<b>Capital expenditures</b>	<b>\$ 132.3</b>	<b>\$ 93.7</b>	<b>\$ 78.1</b>	<b>\$ 54.3</b>	<b>\$ 125.1</b>	<b>\$ 92.5</b>	<b>\$ 140.7</b>	<b>\$ 96.8</b>	<b>\$ 358.4</b>	<b>\$ 455.1</b>
<b>Spectrum</b>	<b>0.1</b>	<b>1.4</b>	<b>-</b>	<b>-</b>	<b>0.1</b>	<b>4.5</b>	<b>-</b>	<b>-</b>	<b>1.5</b>	<b>4.6</b>
<b>Total capital expenditures</b>	<b>132.4</b>	<b>95.1</b>	<b>78.1</b>	<b>54.3</b>	<b>125.2</b>	<b>97.0</b>	<b>140.7</b>	<b>96.8</b>	<b>359.9</b>	<b>459.7</b>
<b>Capital expenditure intensity</b>	<b>20.5%</b>	<b>15.2%</b>	<b>13.8%</b>	<b>10.1%</b>	<b>22.6%</b>	<b>18.0%</b>	<b>28.6%</b>	<b>21.5%</b>	<b>15.2%</b>	<b>22.6%</b>
<b>EBITDA<sup>1</sup> less capex</b>	<b>\$ 57.6</b>	<b>\$ 150.4</b>	<b>\$ 123.2</b>	<b>\$ 124.3</b>	<b>\$ 3.4</b>	<b>\$ 67.8</b>	<b>\$ (21.9)</b>	<b>\$ 25.8</b>	<b>\$ 455.5</b>	<b>\$ 75.1</b>

**Notes:**

<sup>1</sup> EBITDA excluding Restructuring and workforce reduction costs.

<sup>2</sup> Q1/02 Acquisition COA of \$95.9 million excludes the \$21.0 million favourable clarification of tax legislation by the Ontario Provincial Sales Tax authorities representing a reversal of COA liability. Including the \$21.0 million PST reduction, Acquisition COA expense in Q1/02 would be \$74.9 million.



## TELUS Mobility Operating Statistics

<i>population coverage in millions</i>	Qtr 4				Dec YTD			
	2003	2002	Change	% Change	2003	2002	Change	% Change
<b>Subscriber net adds (000s)</b>								
Postpaid	120.4	81.7	38.7	47.4%	321.2	301.6	19.6	6.5%
Prepaid <sup>1</sup>	45.6	49.3	(3.7)	-7.5%	109.9	116.2	(6.3)	-5.4%
Total	166.0	131.0	35.0	26.7%	431.1	417.8	13.3	3.2%
<b>Digital subscribers (000s)<sup>2</sup></b>								
End of period					2,977.8	2,405.4	572.4	23.8%
Percentage of total subscribers					87.0%	80.3%	6.7	
<b>Subscribers (000s)<sup>2</sup></b>								
Postpaid					2,811.8	2,490.6	321.2	12.9%
Prepaid <sup>1</sup>					612.2	504.9	107.3	21.3%
Total					3,424.0	2,995.5	428.5	14.3%
<b>ARPU (\$) <sup>3</sup></b>	\$59	\$56	\$3	5.4%	\$57	\$55	\$2	3.6%
<b>Churn rate<sup>1,3</sup></b>	1.58%	1.68%	(0.10)		1.46%	1.80%	(0.34)	
<b>Average minutes of use (MOU) per subscriber<sup>3</sup></b>	373	302	71	23.5%	350	290	60	20.7%
<b>Acquisition COA, per gross addition (\$) <sup>4</sup></b>	\$452	\$478	(\$26)	-5.4%	\$430	\$425	\$5	1.2%
<b>Population coverage - total</b>					25.9	25.3	0.6	2.4%
<b>Population coverage - total incl roaming/resale<sup>5</sup></b>					29.9	27.5	2.4	8.7%
<b>Population coverage - digital</b>					25.6	25.2	0.4	1.6%
<b>Population coverage - digital incl. roaming/resale<sup>5</sup></b>					29.5	27.4	2.1	7.7%
<b>Total employees</b>					5,690	5,420	270	5.0%
<b>Full Time Equivalent (FTE) employees</b>					5,387	5,161	226	4.4%

**Notes:**

<sup>1</sup> Based on an audit of the prepaid platform in the fourth quarter of 2003, a one-time adjustment was made to the prepaid subscriber base. Cumulative subscribers were reduced by approximately 7,600 in the period. Of the 7,600, net additions as recorded for 2003 reflected a 5,000 adjustment for current year deactivations. Management believes the deactivations related to prior period are immaterial and therefore net additions have not been restated. Furthermore, 2003 churn was calculated to reflect the 5,000 deactivations in the current year.

<sup>2</sup> Digital subscriber figures are included in the subscriber totals

<sup>3</sup> Based on combined postpaid and prepaid figures

<sup>4</sup> Q4 2002 YTD Acquisition COA of \$425 excluded the \$21.0 million favourable clarification of tax legislation by the Ontario Provincial Sales Tax authorities representing a reversal of COA liability in Q1 2002. Including the reduction, Q4 2002 YTD Acquisition COA would be \$404.

<sup>5</sup> TELUS Mobility has not activated all digital roaming regions. In Q4 2003, TELUS Mobility PCS Digital Population Coverage was 22.2 million (excluding the roaming/resale agreements) and 29.5 million (including the roaming/resale agreement principally with Bell Mobility and Aliant Telecom Wireless). TELUS Mobility PCS and Mike Digital Population Coverage was 25.6 million.

## TELUS Mobility Operating Statistics - Historical Trend

<i>population coverage in millions</i>	Quarterly								2003	2002
	Q4/03	Q3/03	Q2/03	Q1/03	Q4/02	Q3/02	Q2/02	Q1/02	Annual	Annual
<b>Subscriber net adds (000s)</b>										
Postpaid	120.4	76.4	81.1	43.3	81.7	67.3	91.0	61.6	321.2	301.6
Prepaid <sup>1</sup>	45.6	24.2	21.7	23.4	49.3	26.4	11.6	28.9	109.9	116.2
Total	166.0	100.6	102.8	66.7	131.0	93.7	102.6	90.5	431.1	417.8
<b>Digital subscribers (000s)<sup>2</sup></b>										
End of period	2,977.8	2,780.7	2,644.8	2,507.7	2,405.4	2,268.7	2,108.6	2,014.5	2,977.8	2,405.4
Percentage of total subscribers	87.0%	85.2%	83.6%	81.9%	80.3%	79.2%	76.1%	75.5%	87.0%	80.3%
<b>Subscribers (000s)<sup>2</sup></b>										
Postpaid	2,811.8	2,691.4	2,615.0	2,533.9	2,490.6	2,408.9	2,341.6	2,250.6	2,811.8	2,490.6
Prepaid	612.2	574.2	550.1	528.3	504.9	455.6	429.2	417.6	612.2	504.9
Total	3,424.0	3,265.6	3,165.1	3,062.2	2,995.5	2,864.5	2,770.8	2,668.2	3,424.0	2,995.5
<b>ARPU (\$) <sup>3</sup></b>	\$59	\$60	\$56	\$54	\$56	\$58	\$55	\$52	\$57	\$55
<b>Churn rate <sup>1,3</sup></b>	1.58%	1.38%	1.30%	1.53%	1.68%	1.69%	1.97%	1.88%	1.46%	1.80%
<b>Average minutes of use (MOU) per subscriber <sup>3</sup></b>	373	367	342	315	302	297	299	250	350	290
<b>Acquisition COA, per gross addition (\$) <sup>4</sup></b>	\$452	\$406	\$428	\$425	\$478	\$391	\$420	\$404	\$430	\$425
<b>Population coverage - total</b>	25.9	25.9	25.9	25.9	25.3	25.3	25.2	25.1	25.9	25.3
<b>Population coverage - total incl. roaming/resale</b>	29.9	29.1	28.3	28.2	27.5	26.9	26.2	25.1	29.9	27.5
<b>Population coverage - digital</b>	25.6	25.5	25.4	25.4	25.2	25.0	24.9	24.8	25.6	25.2
<b>Population coverage - digital incl. roaming/resale</b>	29.5	29.0	28.0	27.9	27.4	26.6	25.9	24.8	29.5	27.4
<b>Total employees</b>	5,690	5,404	5,254	5,292	5,420	5,397	5,458	5,334	5,690	5,420
<b>Full Time Equivalent (FTE) employees</b>	5,387	5,175	5,033	5,021	5,161	5,149	5,211	5,088	5,387	5,161

**Notes:**

<sup>1</sup> Based on an audit of the prepaid platform in the fourth quarter of 2003, a one-time adjustment was made to the prepaid subscriber base. Cumulative subscribers were reduced by approximately 7,600 in the period. Of the 7,600, net additions as recorded for 2003 reflected a 5,000 adjustment for current year deactivations. Management believes the deactivations related to prior period are immaterial and therefore net additions have not been restated. Furthermore, 2003 churn was calculated to reflect the 5,000 deactivations in the current year.

<sup>2</sup> Digital subscriber figures are included in the subscriber totals

<sup>3</sup> Based on combined postpaid and prepaid figures

<sup>4</sup> Q1 2002 Acquisition COA of \$404 excluded the \$21.0 million favourable clarification of tax legislation by the Ontario Provincial Sales Tax authorities representing a reversal of COA liability in Q1 2002. Including the reduction, Q1 2002 Acquisition COA would be \$315.

