



TELUS Corporation

Second Quarter, 2010 ***Supplemental Investor Information*** (UNAUDITED)

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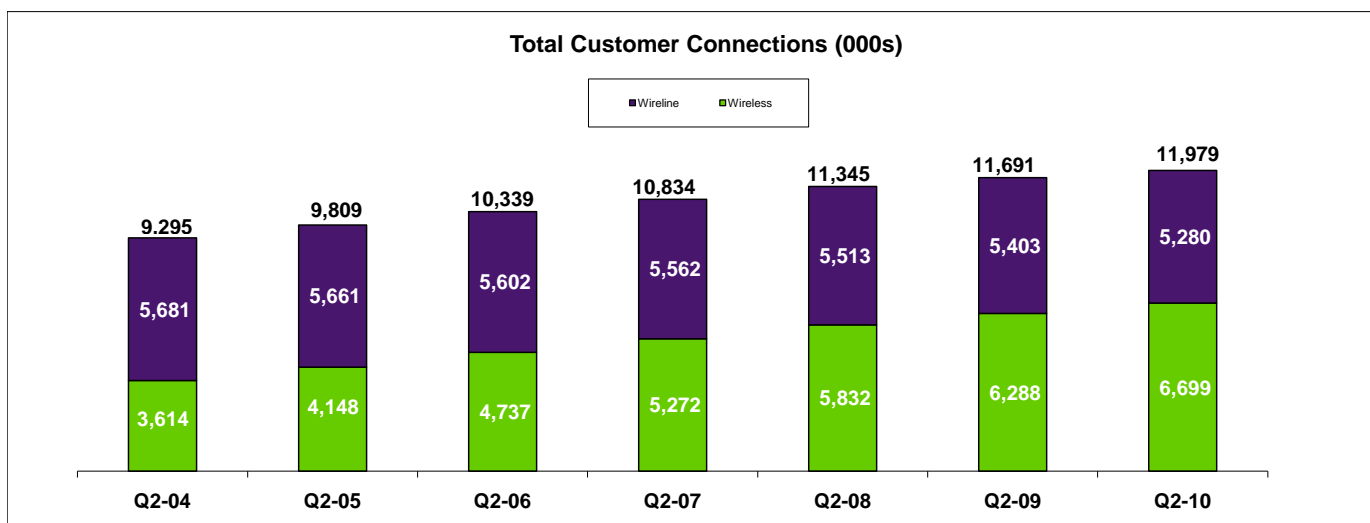
TELUS Corporation
Selected Consolidated Data

\$ millions except shares, per share amounts, and total customer connections

	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Net Income	296	268	156	280	244	322	564	1,002
Basic earnings per share (\$)	0.92	0.84	0.49	0.88	0.77	1.01	1.76	3.14
Dividends declared per share (\$)	0.50	0.475	0.475	0.475	0.475	0.475	0.975	1.90
Return on common equity ^{1 (A)}	13.0%	12.5%	13.4%	15.3%	15.7%	16.2%	13.0%	13.4%
EBITDA interest coverage ratio ^{2 (B)}	6.7	6.7	6.9	9.0	8.7	8.5	6.7	6.9
Free cash flow ³	241	246	(35)	266	144	125	487	500
Net debt ⁴	7,221	7,235	7,312	7,177	7,255	7,301	7,221	7,312
Net debt : Total capitalization	47.6%	48.2%	48.9%	48.4%	49.1%	49.6%	47.6%	48.9%
Net debt : EBITDA ⁵	1.9	2.0	2.0	1.9	1.9	1.9	1.9	2.0
Outstanding shares at end of period (M)	319	318	318	318	318	318	319	318
Basic weighted average shares outstanding (M)	319	318	318	318	318	318	319	320
Total customer connections (000s)	11,979	11,893	11,875	11,782	11,691	11,617	11,979	11,875

^(A) Return on equity reported for the 2008 periods have been restated for adjustments to common equity that came about from transitional provisions under CICA Handbook Section 3064. Figures for the 2007 and prior periods are as reported previously.

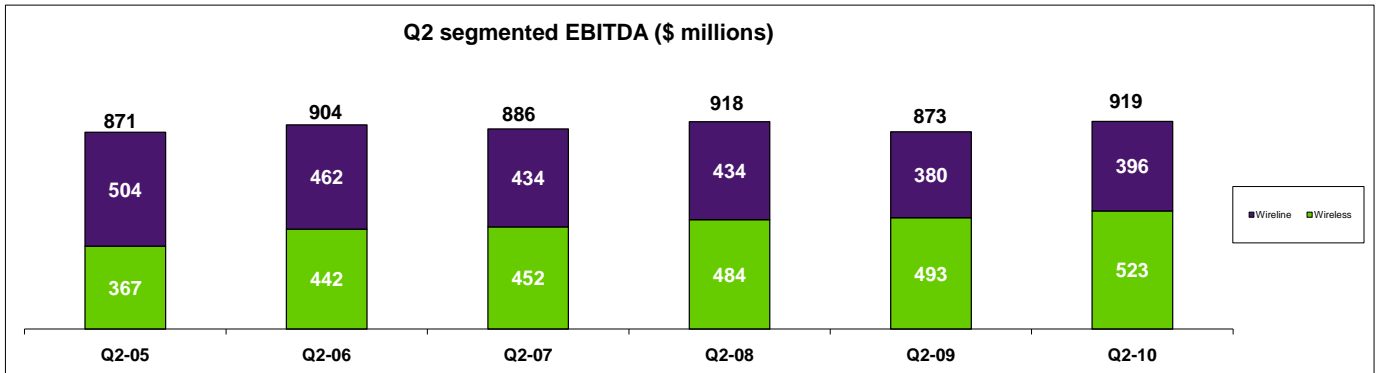
^(B) This ratio was 8.1 in Q2-10, 8.2 in Q1-10 and 8.5 in Q4-09, when adjusted to exclude the loss on redemption of long-term debt.



TELUS Corporation
Segmented Data

<i>\$ millions</i>	Qtr 2				June YTD			
	2010	2009	Change	% Change	2010	2009	Change	% Change
Revenues								
TELUS Wireline	1,221	1,262	(41)	-3.2%	2,455	2,540	(85)	-3.3%
TELUS Wireless	1,226	1,153	73	6.3%	2,410	2,290	120	5.2%
Less: Intersegment revenue	(49)	(38)	(11)	-29%	(92)	(78)	(14)	-18%
Operating revenues	2,398	2,377	21	0.9%	4,773	4,752	21	0.4%
EBITDA⁶								
TELUS Wireline	396	380	16	4.2%	839	798	41	5.1%
TELUS Wireless	523	493	30	6.1%	1,020	981	39	4.0%
Consolidated	919	873	46	5.3%	1,859	1,779	80	4.5%
EBITDA margin								
TELUS Wireline	32.4%	30.1%	2.3		34.2%	31.4%	2.8	
TELUS Wireless	42.7%	42.8%	(0.1)		42.3%	42.8%	(0.5)	
Consolidated	38.3%	36.7%	1.6		38.9%	37.4%	1.5	
Capital expenditures								
TELUS Wireline	298	368	(70)	-19%	550	646	(96)	-15%
TELUS Wireless	99	189	(90)	-48%	158	385	(227)	-59%
Consolidated	397	557	(160)	-29%	708	1,031	(323)	-31%
Capital expenditure intensity⁷								
TELUS Wireline	24%	29%	(5)		22%	25%	(3)	
TELUS Wireless	8%	16%	(8)		7%	17%	(10)	
Consolidated	17%	23%	(6)		15%	22%	(7)	
EBITDA less capex								
TELUS Wireline	98	12	86	717%	289	152	137	90%
TELUS Wireless	424	304	120	39%	862	596	266	45%
Consolidated	522	316	206	65%	1,151	748	403	54%
EBITDA⁶ excluding restructuring costs^(A)								
TELUS Wireline	415	429	(14)	-3.3%	862	873	(11)	-1.3%
TELUS Wireless	523	497	26	5.2%	1,022	987	35	3.5%
Consolidated	938	926	12	1.3%	1,884	1,860	24	1.3%
EBITDA⁶ margin excluding restructuring costs^(A)								
TELUS Wireline	34.0%	34.0%	-		35.1%	34.4%	0.7	
TELUS Wireless	42.7%	43.1%	(0.4)		42.4%	43.1%	(0.7)	
Consolidated	39.1%	39.0%	0.1		39.5%	39.1%	0.4	

^(A) EBITDA has been adjusted to exclude restructuring costs of \$19M and \$53M for Q2-10 and Q2-09, and \$25M and \$81M for Q2-10 YTD and Q2-09 YTD, respectively.

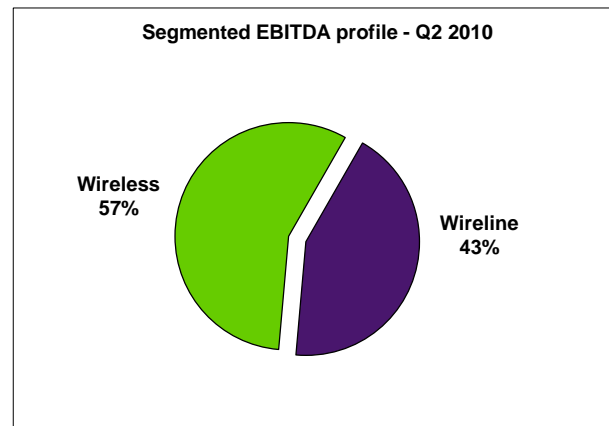
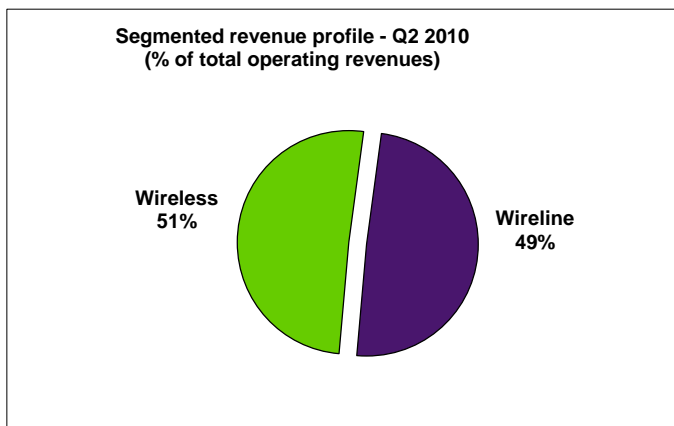


TELUS Corporation
Segmented Data - Historical Trend

<i>\$ millions</i>	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Revenues								
TELUS Wireline	1,221	1,234	1,254	1,239	1,262	1,278	2,455	5,033
TELUS Wireless	1,226	1,184	1,232	1,213	1,153	1,137	2,410	4,735
Less: Intersegment revenue	(49)	(43)	(43)	(41)	(38)	(40)	(92)	(162)
Operating revenues	2,398	2,375	2,443	2,411	2,377	2,375	4,773	9,606
EBITDA⁶								
TELUS Wireline	396	443	354	406	380	418	839	1,558
TELUS Wireless	523	497	435	517	493	488	1,020	1,933
Consolidated	919	940	789	923	873	906	1,859	3,491
EBITDA margin								
TELUS Wireline	32.4%	35.9%	28.2%	32.8%	30.1%	32.7%	34.2%	31.0%
TELUS Wireless	42.7%	42.0%	35.3%	42.6%	42.8%	42.9%	42.3%	40.8%
Consolidated	38.3%	39.6%	32.3%	38.3%	36.7%	38.1%	38.9%	36.3%
Capital expenditures								
TELUS Wireline	298	252	322	365	368	278	550	1,333
TELUS Wireless	99	59	192	193	189	196	158	770
Consolidated	397	311	514	558	557	474	708	2,103
Capital expenditure intensity⁷								
TELUS Wireline	24%	20%	26%	29%	29%	22%	22%	26%
TELUS Wireless	8%	5%	16%	16%	16%	17%	7%	16%
Consolidated	17%	13%	21%	23%	23%	20%	15%	22%
EBITDA less capex								
TELUS Wireline	98	191	32	41	12	140	289	225
TELUS Wireless	424	438	243	324	304	292	862	1,163
Consolidated	522	629	275	365	316	432	1,151	1,388
Full-Time Equivalent (FTE) employees^(B)	34,200	34,100	35,300	34,800	34,400	34,700	34,200	35,300
EBITDA excluding restructuring costs^{6 (A)}								
TELUS Wireline	415	447	428	435	429	444	862	1,736
TELUS Wireless	523	499	438	520	497	490	1,022	1,945
Consolidated	938	946	866	955	926	934	1,884	3,681
EBITDA margin excluding restructuring costs^(A)								
TELUS Wireline	34.0%	36.2%	34.1%	35.1%	34.0%	34.7%	35.1%	34.5%
TELUS Wireless	42.7%	42.1%	35.6%	42.9%	43.1%	43.1%	42.4%	41.1%
Consolidated	39.1%	39.8%	35.4%	39.6%	39.0%	39.3%	39.5%	38.3%

(A) EBITDA has been adjusted to exclude restructuring costs of \$19M and \$53M for Q2-10 and Q2-09, and \$25M and \$81M for Q2-10 YTD and Q2-09 YTD, respectively.

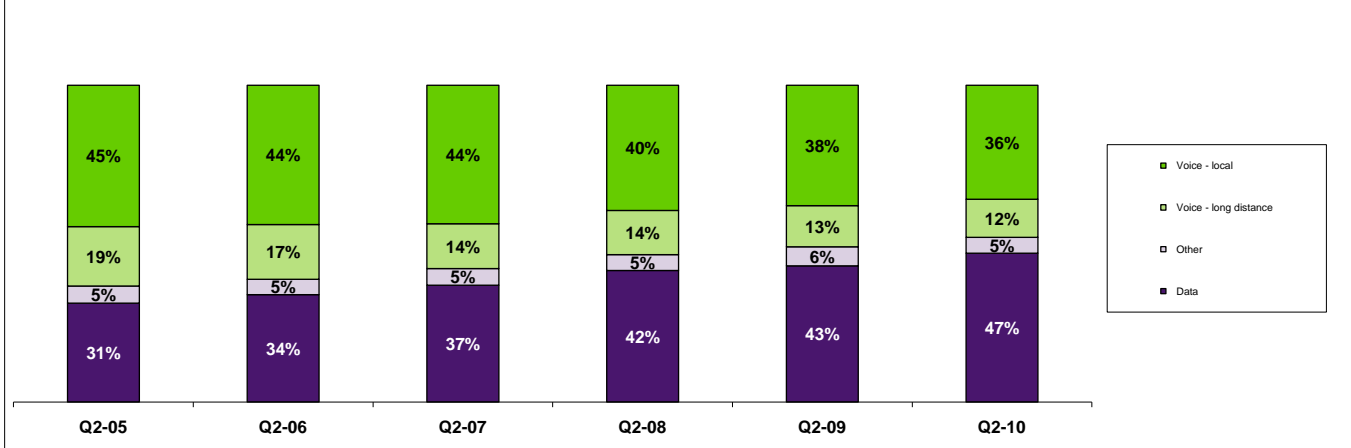
(B) Excluding full-time equivalent (FTE) employees in TELUS International, as well as employees providing human resources outsourcing services to TELUS customers, FTE employees were approximately 25,700 for Q2-10 and 25,850, 26,600, 27,000, 26,900, 27,300, respectively, for Q1-10, Q4-09, Q3-09, Q2-09, Q1-09. Q2-10 FTE employees includes 700 FTE employees from Black's Photo, and 700, 800 & 700, respectively, for Q1-10, Q4-09 & Q3-09.



TELUS Wireline Operations

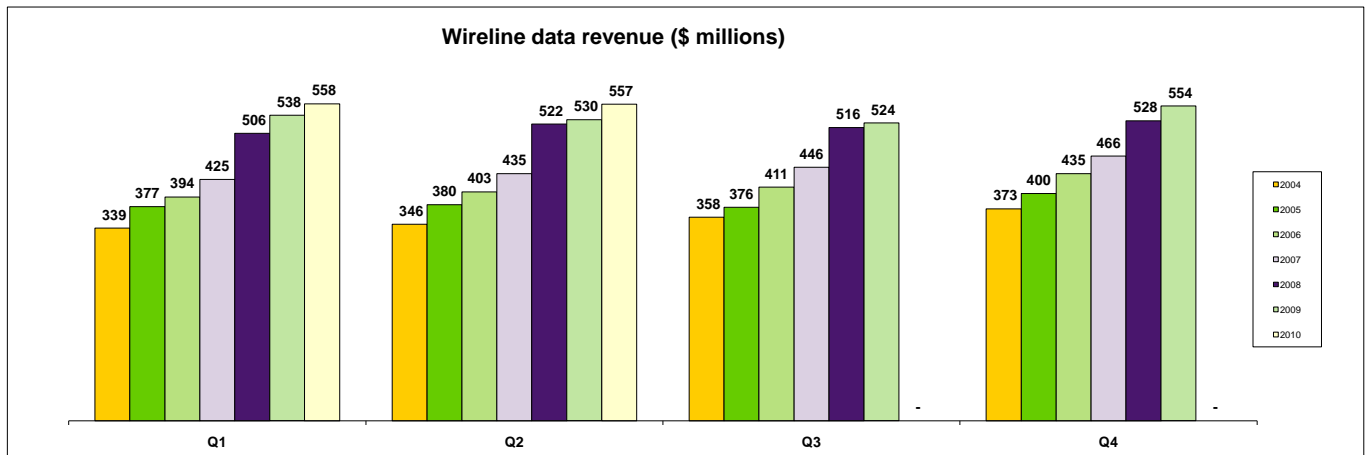
<i>\$ millions</i>	Qtr 2				June YTD			
	2010	2009	Change	% Change	2010	2009	Change	% Change
Revenues								
Voice - local	426	470	(44)	-9.4%	865	940	(75)	-8.0%
Voice - long distance	136	163	(27)	-17%	269	329	(60)	-18%
Data	557	530	27	5.1%	1,115	1,068	47	4.4%
Other	62	68	(6)	-8.8%	130	139	(9)	-6.5%
Total external revenue	1,181	1,231	(50)	-4.1%	2,379	2,476	(97)	-3.9%
Intersegment revenue	40	31	9	29%	76	64	12	19%
Total operating revenues	1,221	1,262	(41)	-3.2%	2,455	2,540	(85)	-3.3%
Operations expense	806	833	(27)	-3.2%	1,593	1,667	(74)	-4.4%
Restructuring costs	19	49	(30)	n.m.	23	75	(52)	n.m.
Total operating expense	825	882	(57)	-6.5%	1,616	1,742	(126)	-7.2%
EBITDA⁶	396	380	16	4.2%	839	798	41	5.1%
EBITDA margin	32.4%	30.1%	2.3		34.2%	31.4%	2.8	
Capital expenditures	298	368	(70)	-19%	550	646	(96)	-15%
Capital expenditure intensity⁷	24%	29%	(5)		22%	25%	(3)	
EBITDA less capex	98	12	86	717%	289	152	137	90%
EBITDA⁶ excluding restructuring costs	415	429	(14)	-3.3%	862	873	(11)	-1.3%
EBITDA margin excluding restructuring costs	34.0%	34.0%	(0.0)		35.1%	34.4%	0.7	

Q2 Wireline revenue profile - (% of total external wireline revenue)



**TELUS Wireline
Operations - Historical Trend**

<i>\$ millions</i>	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Revenues								
Voice - local	426	439	450	466	470	470	865	1,856
Voice - long distance	136	133	142	148	163	166	269	619
Data	557	558	554	524	530	538	1,115	2,146
Other	62	68	72	67	68	71	130	278
Total external revenue	1,181	1,198	1,218	1,205	1,231	1,245	2,379	4,899
Intersegment revenue	40	36	36	34	31	33	76	134
Total operating revenues	1,221	1,234	1,254	1,239	1,262	1,278	2,455	5,033
Operations expense	806	787	826	804	833	834	1,593	3,297
Restructuring costs	19	4	74	29	49	26	23	178
Total operating expense	825	791	900	833	882	860	1,616	3,475
EBITDA⁶	396	443	354	406	380	418	839	1,558
EBITDA margin	32.4%	35.9%	28.2%	32.8%	30.1%	32.7%	34.2%	31.0%
Capital expenditures	298	252	322	365	368	278	550	1,333
Capital expenditure intensity⁷	24%	20%	26%	30%	29%	22%	22%	27%
EBITDA less capex	98	191	32	41	12	140	289	225
EBITDA⁶ excluding restructuring costs	415	447	428	435	429	444	862	1,736
EBITDA margin excluding restructuring costs	34.0%	36.2%	34.1%	35.1%	34.0%	34.7%	35.1%	34.5%

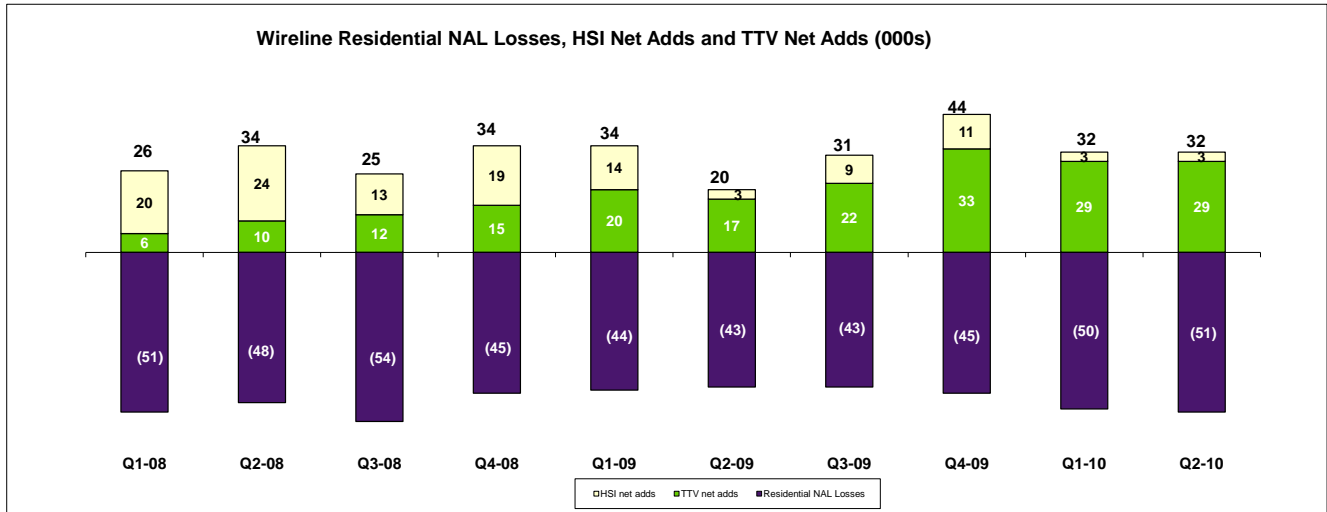


TELUS Wireline Operating Statistics

	Qtr 2				June YTD			
	2010	2009	Change	% Change	2010	2009	Change	% Change
Network access lines (NAL) (000s)^(A)								
Residential	2,122	2,311	(189)	-8.2%	2,122	2,311	(189)	-8.2%
Business	1,723	1,764	(41)	-2.3%	1,723	1,764	(41)	-2.3%
Total	3,845	4,075	(230)	-5.6%	3,845	4,075	(230)	-5.6%
NAL net additions (losses) (000s)^(A)								
Residential	(51)	(43)	(8)	-19%	(101)	(87)	(14)	-16%
Business	(12)	(5)	(7)	-140%	(20)	(14)	(6)	-43%
Total	(63)	(48)	(15)	-31%	(121)	(101)	(20)	-20%
Internet subscriber net adds (000s)								
High-speed	3	3	-	0%	6	17	(11)	-65%
Dial-up	(7)	(9)	2	22%	(14)	(19)	5	26%
Total	(4)	(6)	2	n.m.	(8)	(2)	(6)	n.m.
Internet subscribers (000s)								
High-speed ^(B)	1,134	1,108	26	2.3%	1,134	1,108	26	2.3%
Dial-up	73	105	(32)	-30%	73	105	(32)	-30%
Total^(B)	1,207	1,213	(6)	-0.5%	1,207	1,213	(6)	-0.5%
TV subscriber net adds (000s)¹¹	29	17	12	71%	58	37	21	57%
TV subscribers (000s)¹¹	228	115	113	98%	228	115	113	98%

^(A) Historical NAL's updated to reflect prior period reporting adjustments. See footnote 12 on Definitions tab for more detail.

^(B) Opening balances for high-speed Internet subscribers and total Internet subscribers for the second quarter of 2009 were reduced by five thousand to reflect prior period reporting adjustments.



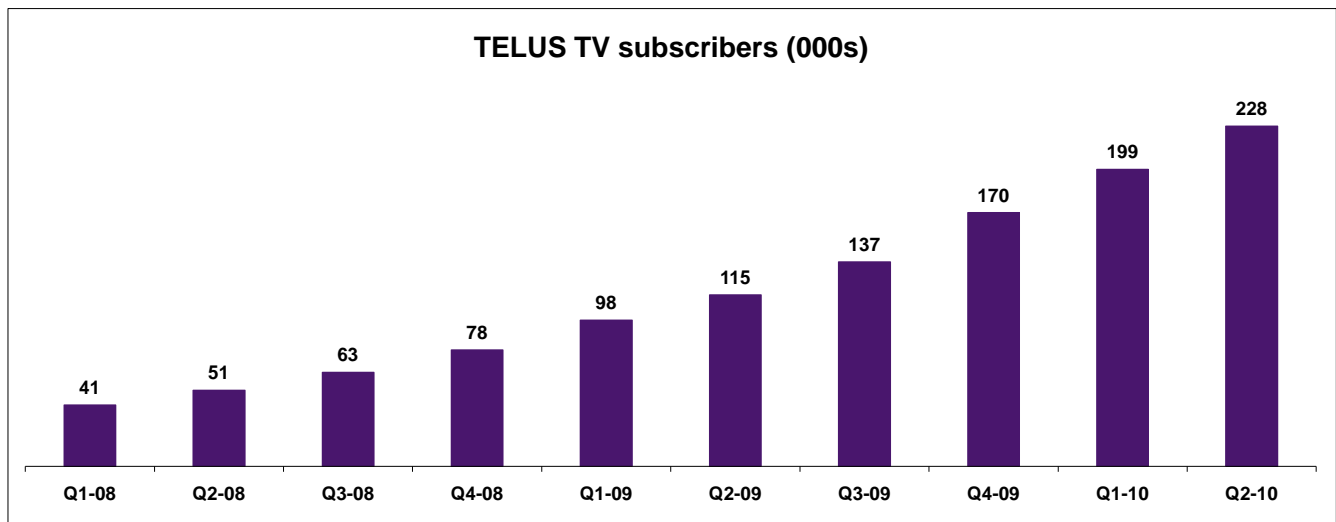
TELUS Wireline Operating Statistics - Historical Trend

	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Network access lines (NAL) (000s)^(A)								
Residential	2,122	2,173	2,223	2,268	2,311	2,354	2,122	2,223
Business	1,723	1,735	1,743	1,751	1,764	1,769	1,723	1,743
Total	3,845	3,908	3,966	4,019	4,075	4,123	3,845	3,966
NAL net additions (losses) (000s)^(B)								
Residential	(51)	(50)	(45)	(43)	(43)	(44)	(101)	(175)
Business	(12)	(8)	(8)	(13)	(5)	(9)	(20)	(35)
Total	(63)	(58)	(53)	(56)	(48)	(53)	(121)	(210)
Internet subscriber net adds (000s)								
High-speed	3	3	11	9	3	14	6	37
Dial-up	(7)	(7)	(9)	(9)	(9)	(10)	(14)	(37)
Total	(4)	(4)	2	-	(6)	4	(8)	-
Internet subscribers (000s)								
High-speed ^(C)	1,134	1,131	1,128	1,117	1,108	1,105	1,134	1,128
Dial-up	73	80	87	96	105	114	73	87
Total^(C)	1,207	1,211	1,215	1,213	1,213	1,219	1,207	1,215
TV subscriber net adds (000s)	29	29	33	22	17	20	58	92
TV subscribers (000s)	228	199	170	137	115	98	228	170

^(A) Historical NAL's updated to reflect prior period reporting adjustments. See footnote 12 on Definitions tab for more detail.

^(B) Residential NAL net additions (losses) changed by (3K), (2K), (2K), (4K); business NAL net additions (losses) changed by 1K, 5K, (10K), 3K; total NAL net additions (losses) subsequently changed by (2K), 3K, (12K), (1K), respectively in Q1-09, Q2-09, Q3-09, Q4-09.

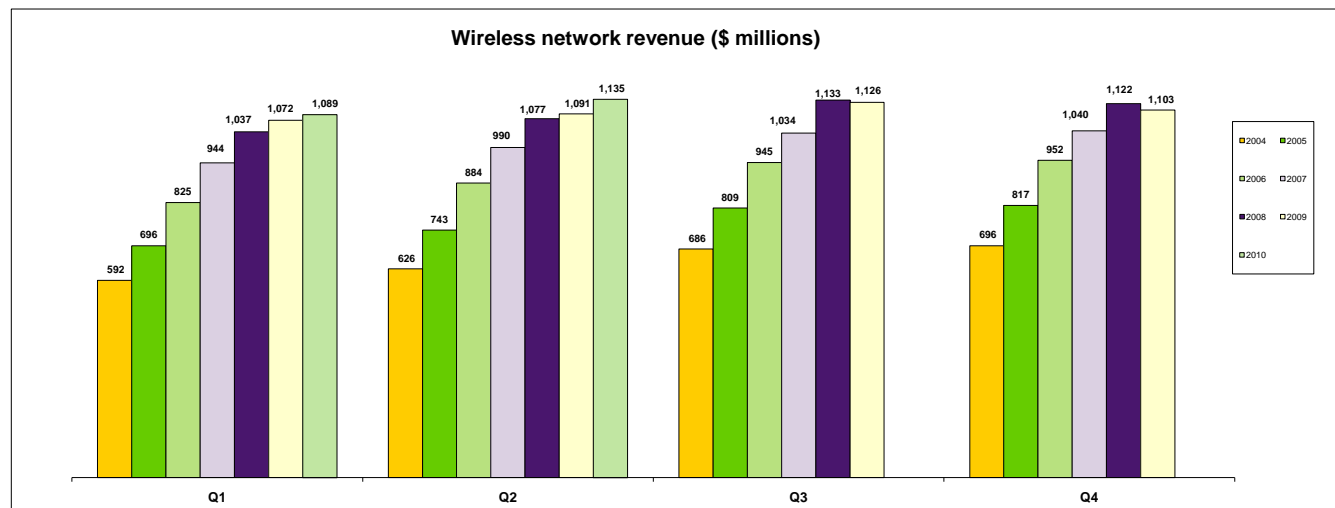
^(C) Opening balances for high-speed Internet subscribers and total Internet subscribers for the second quarter of 2009 were reduced by five thousand to reflect prior period reporting adjustments.



TELUS Wireless Operations

<i>\$ millions</i>	Qtr 2				June YTD			
	2010	2009	Change	% Change	2010	2009	Change	% Change
Revenues								
Voice	862	875	(13)	-1.5%	1,693	1,739	(46)	-2.6%
Data	273	216	57	26%	531	424	107	25%
Total Network revenue	1,135	1,091	44	4.0%	2,224	2,163	61	2.8%
Equipment and other revenue	82	55	27	49%	170	113	57	50%
Total external revenue	1,217	1,146	71	6.2%	2,394	2,276	118	5.2%
Intersegment revenue	9	7	2	29%	16	14	2	14%
Total operating revenues	1,226	1,153	73	6.3%	2,410	2,290	120	5.2%
Operations expense	703	656	47	7.2%	1,388	1,303	85	6.5%
Restructuring costs	-	4	(4)	-100%	2	6	(4)	-67%
Total operating expense	703	660	43	6.5%	1,390	1,309	81	6.2%
EBITDA⁶	523	493	30	6.1%	1,020	981	39	4.0%
COA expense^(A)	142	125	17	14%	256	241	15	6.2%
EBITDA excluding COA	665	618	47	7.6%	1,276	1,222	54	4.4%
EBITDA margin (total revenue)	42.7%	42.8%	(0.1)		42.3%	42.8%	(0.5)	
EBITDA margin (network revenue)	46.1%	45.2%	0.9		45.9%	45.4%	0.5	
Retention spend % network revenue^(A)	9.9%	10.6%	(0.7)		10.6%	10.5%	0.1	
Capital expenditures	99	189	(90)	-48%	158	385	(227)	-59%
Capital expenditure intensity⁷	8%	16%	(8)		7%	17%	(10)	
EBITDA less capex	424	304	120	39%	862	596	266	45%
EBITDA⁶ excluding restructuring costs	523	497	26	5.2%	1,022	987	35	3.5%
EBITDA margin excluding restructuring costs (total revenue)	42.7%	43.1%	(0.4)		42.4%	43.1%	(0.7)	

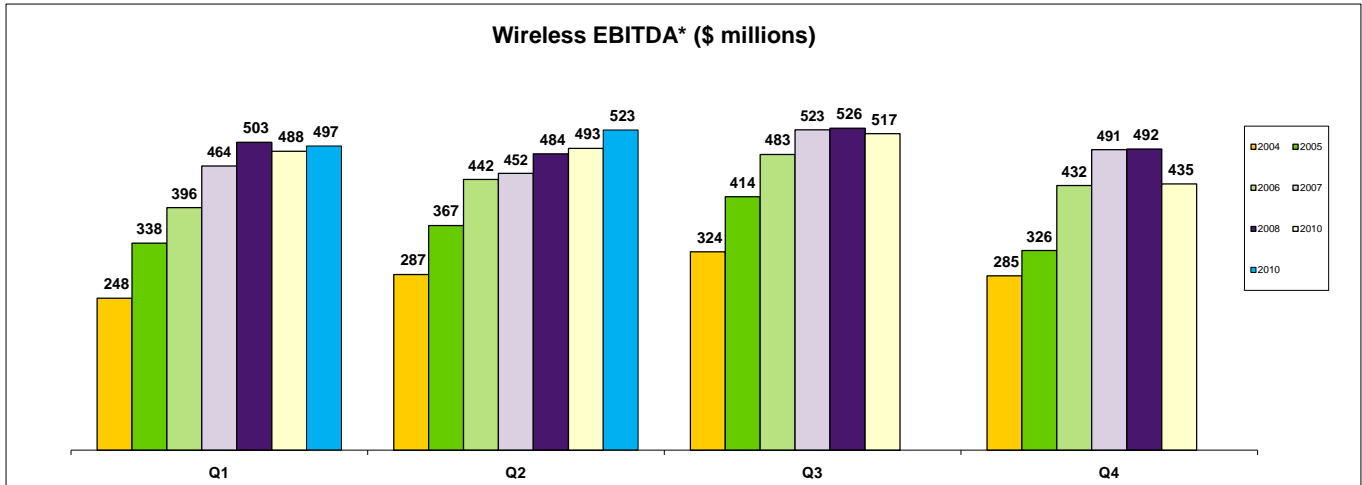
^(A) In Q1-09, the Company refined the measurement of the costs of acquisition and retention in its operational systems to align with changes in the business and to improve consistency with industry measurements. Prior year comparative figures have been restated on a consistent basis.



TELUS Wireless
Operations - Historical Trend

\$ millions	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Revenues								
Voice	862	831	860	896	875	864	1,693	3,495
Data	273	258	243	230	216	208	531	897
Total Network revenue	1,135	1,089	1,103	1,126	1,091	1,072	2,224	4,392
Equipment and other revenue	82	88	122	80	55	58	170	315
Total external revenue	1,217	1,177	1,225	1,206	1,146	1,130	2,394	4,707
Intersegment revenue	9	7	7	7	7	7	16	28
Total operating revenues	1,226	1,184	1,232	1,213	1,153	1,137	2,410	4,735
Operations expense	703	685	794	693	656	647	1,388	2,790
Restructuring costs	-	2	3	3	4	2	2	12
Total operating expense	703	687	797	696	660	649	1,390	2,802
EBITDA⁶	523	497	435	517	493	488	1,020	1,933
COA expense^(A)	142	114	163	135	125	116	256	539
EBITDA excluding COA	665	611	598	652	618	604	1,276	2,472
EBITDA margin (total revenue)	42.7%	42.0%	35.3%	42.6%	42.8%	42.9%	42.3%	40.8%
EBITDA margin (network revenue)	46.1%	45.6%	39.4%	45.9%	45.2%	45.5%	45.9%	44.0%
Retention spend % network revenue^(A)	9.9%	11.3%	12.1%	10.3%	10.6%	10.5%	10.6%	10.5%
Capital expenditures	99	59	192	193	189	196	158	770
Capital expenditure intensity⁷	8%	5%	16%	16%	16%	17%	7%	16%
EBITDA less capex	424	438	243	324	304	292	862	1,163
EBITDA⁶ excluding restructuring costs	523	499	438	520	497	490	1,022	1,945
EBITDA margin, less restructuring costs (total revenue)	42.7%	42.1%	35.6%	42.9%	43.1%	43.1%	42.4%	41.1%

^(A) In Q1-09, the Company refined the measurement of the costs of acquisition and retention in its operational systems to align with changes in the business and to improve consistency with industry measurements. Prior year comparative figures have been restated on a consistent basis.

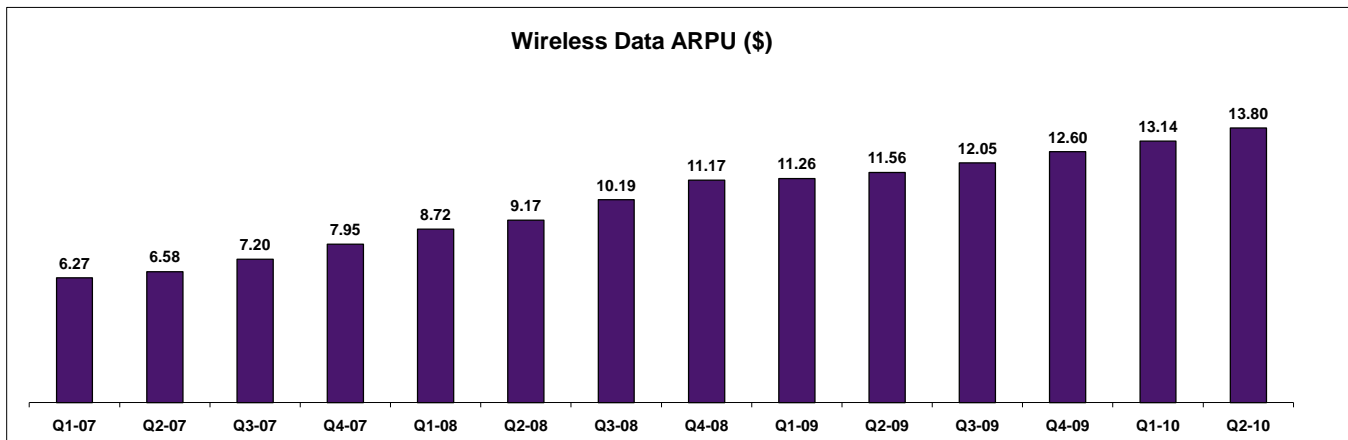


TELUS Wireless Operating Statistics

<i>population coverage in millions</i>	Qtr 2				June YTD			
	2010	2009	Change	% Change	2010	2009	Change	% Change
Subscriber gross adds (000s)								
Postpaid	277	247	30	12%	515	462	53	11%
Prepaid	136	155	(19)	-12%	254	286	(32)	-11%
Total	413	402	11	2.7%	769	748	21	2.8%
Subscriber net adds, as reported (000s)^(A)								
Postpaid	109	95	14	15%	174	139	35	25%
Prepaid	15	16	(1)	-6.3%	1	20	(19)	-95%
Total	124	111	13	12%	175	159	16	10%
Subscribers (000s)^(A)								
Postpaid	5,464	5,061	403	8.0%	5,464	5,061	403	8.0%
Prepaid	1,235	1,227	8	0.7%	1,235	1,227	8	0.7%
Total	6,699	6,288	411	6.5%	6,699	6,288	411	6.5%
ARPU (\$)⁸								
Data ARPU	\$57.47	\$58.61	\$ (1.14)	-1.9%	\$56.64	\$58.50	\$ (1.86)	-3.2%
	\$13.80	\$11.56	\$ 2.24	19%	\$13.47	\$11.41	\$ 2.06	18%
Churn, per month (%), as reported⁹	1.45%	1.55%	(0.10)		1.50%	1.59%	(0.09)	
Average minutes of use per subscriber per month (MOU)	373	402	(29)	-7.2%	366	392	(26)	-6.6%
COA per gross subscriber addition (\$)¹⁰	\$342	\$311	31	10%	\$333	\$322	11	3.4%
Population coverage - digital incl. roaming/resale^(B)	33.7	32.7	1.0	3.1%	33.7	32.7	1.0	3.1%

^(A) Opening balances for postpaid subscribers and total wireless subscribers for the fourth quarter of 2009 were reduced by eleven thousand to reflect prior period reporting adjustments.

^(B) Includes expanded coverage due to roaming/resale agreements principally with Bell Mobility (Bell Canada).

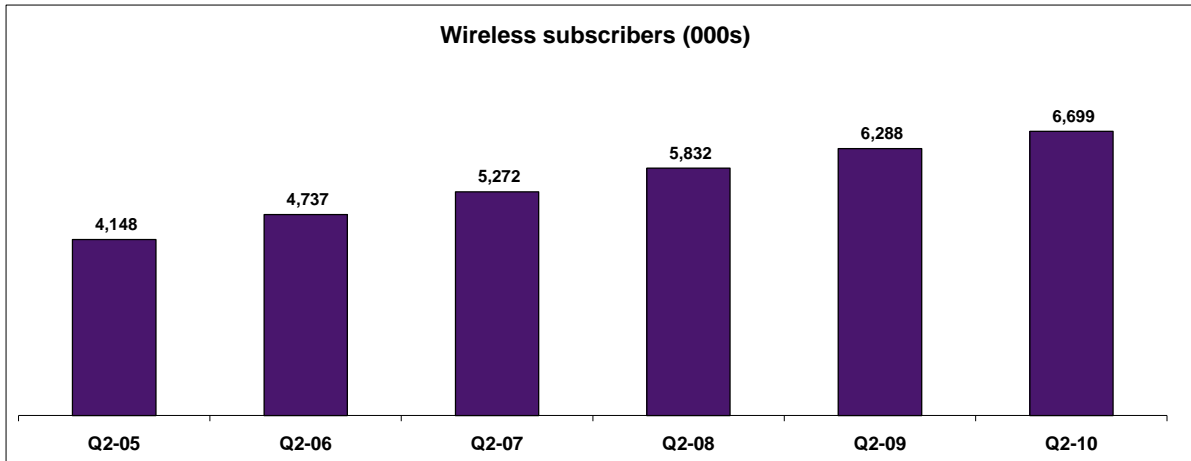


TELUS Wireless
Operating Statistics - Historical Trend

<i>population coverage in millions</i>	Quarterly						June YTD 2010	Annual 2009
	Q2/10	Q1/10	Q4/09	Q3/09	Q2/09	Q1/09		
Subscriber gross adds (000s)								
Postpaid	277	238	283	291	247	215	515	1,036
Prepaid	136	118	148	129	155	131	254	563
Total	413	356	431	420	402	346	769	1,599
Subscriber net adds, as reported (000s)^(A)								
Postpaid	109	65	109	131	95	44	174	379
Prepaid	15	(14)	13	(6)	16	4	1	27
Total	124	51	122	125	111	48	175	406
Subscribers (000s)^(A)								
Postpaid	5,464	5,355	5,290	5,192	5,061	4,966	5,464	5,290
Prepaid	1,235	1,220	1,234	1,221	1,227	1,211	1,235	1,234
Total	6,699	6,575	6,524	6,413	6,288	6,177	6,699	6,524
ARPU (\$)⁹	\$ 57.47	\$55.80	\$57.38	\$59.45	\$58.61	\$58.39	\$56.64	\$58.46
Data ARPU	\$13.80	\$13.14	\$12.60	\$12.05	\$11.56	\$11.26	\$13.47	\$11.88
Churn, per month (%), as reported⁹	1.45%	1.55%	1.60%	1.55%	1.55%	1.62%	1.50%	1.58%
Average minutes of use per subscriber per month (MOU)	373	359	389	397	402	382	366	392
COA per gross subscriber addition (\$)¹⁰	\$342	\$322	\$380	\$320	\$311	\$336	\$333	\$337
Population coverage - digital incl. roaming/resale^(B)	33.7	33.7	33.1	32.7	32.7	32.7	33.7	33.1

^(A) Opening balances for postpaid subscribers and total wireless subscribers for the fourth quarter of 2009 were reduced by eleven thousand to reflect prior period reporting adjustments.

^(B) Includes expanded coverage due to roaming/resale agreements principally with Bell Mobility.



Non-GAAP measures and definitions of key operating indicators

- ¹ **Return on common equity** - For quarterly figures, Return on common equity is common share and non-voting share 12-month trailing income over the average quarterly equity for the 12-month period. For annual figures, Return on common equity is common share and non-voting share income over the average equity for the 12-month period.
- ² **EBITDA interest coverage ratio** is defined as EBITDA (excluding restructuring costs), divided by net interest cost, defined as financing costs before gains or losses on redemption and repayment of debt, calculated on a 12-month trailing basis. This measure is substantially the same as the Coverage Ratio covenant in TELUS' new credit facilities.
- ³ **Free cash flow** is calculated as EBITDA, adding Restructuring costs, net employee defined benefit plans expense, the excess of share compensation expense over share compensation payments, and interest received; and deducting restructuring payments, employer contributions to employee defined benefit plans, interest paid, cash income taxes, capital expenditures (including spectrum payments), donations and securitization fees. Note, the definition was refined in 2008 to incorporate defined benefit plans contributions instead of expense.
- ⁴ **Net debt** is defined as Long-term Debt plus current maturities of Long-term Debt and cheques outstanding less Cash and temporary investments plus cross currency foreign exchange hedge liability (less cross currency foreign exchange hedge asset) related to U.S. dollar notes. The definition was changed in 2006 to include securitized accounts receivable, which is closer to methods used by credit rating agencies.
- ⁵ **Net debt to EBITDA** – excluding restructuring costs is defined as Net debt as at the end of the period divided by the 12-month trailing EBITDA excluding restructuring costs. TELUS' guideline range for Net debt to EBITDA is from 1.5 to 2.0 times. Historically, Net debt to EBITDA excluding restructuring costs is substantially the same as the Leverage Ratio covenant in TELUS' credit facilities.
- ⁶ **Earnings before interest, taxes, depreciation and amortization** (EBITDA) includes restructuring costs.
- ⁷ **Capital expenditure intensity** is defined as capital expenditures as a percentage of operating revenues.
- ⁸ **Average revenue per subscriber unit per month (ARPU)** is calculated as Network revenue divided by the average number of subscriber units on the network during the period and expressed as a rate per month. Data ARPU is a component of ARPU, calculated on the same basis for revenues derived from services such as text messaging, mobile computing, personal digital assistance devices, Internet browser activity and pay-per-use downloads.
- ⁹ **Churn per month** is calculated as the number of subscriber units disconnected during a given period divided by the average number of subscriber units on the network during the period, and expressed as a rate per month. A prepaid subscriber is disconnected when the subscriber has no usage for 90 days following expiry of the prepaid card.
- ¹⁰ **Cost of acquisition (COA)** consists of the total of handset subsidies, commissions, and advertising and promotion expenses related to the initial subscriber acquisition during a given period. As defined, COA excludes costs to retain existing subscribers (retention spend).
- ¹¹ **TV subscribers** consists of TELUS IPTV subscribers and TELUS Satellite TV subscribers.
- ¹² **Total NALs** at March 31, 2009, reflect a reduction of 7K residential NALs from the previously reported number in respect of TELUS TV subscribers that did not subscribe to voice lines services, but were inadvertently included in NAL counts. Business NALs were reduced by 65K from the previously reported number due to the clean up and removal of inaccurate subscriber records as part of the integration of billing and subscriber reporting processes, as well as the consistent application of industry measurement practices across TELUS. Residential NAL net additions (losses) changed by (3K), (2K), (2K), (4K); business NAL net additions (losses) changed by 1K, 5K, (10K), 3K; total NAL net additions (losses) subsequently changed by (2K), 3K, (12K), (1K), respectively in Q1-09, Q2-09, Q3-09, Q4-09.