



TELUS Corporation

Second Quarter, 2012

Supplemental Investor Information

(UNAUDITED)

Financial information presented according to
International Financial Reporting Standards (IFRS)
as issued by the International Accounting Standards Board (IASB)

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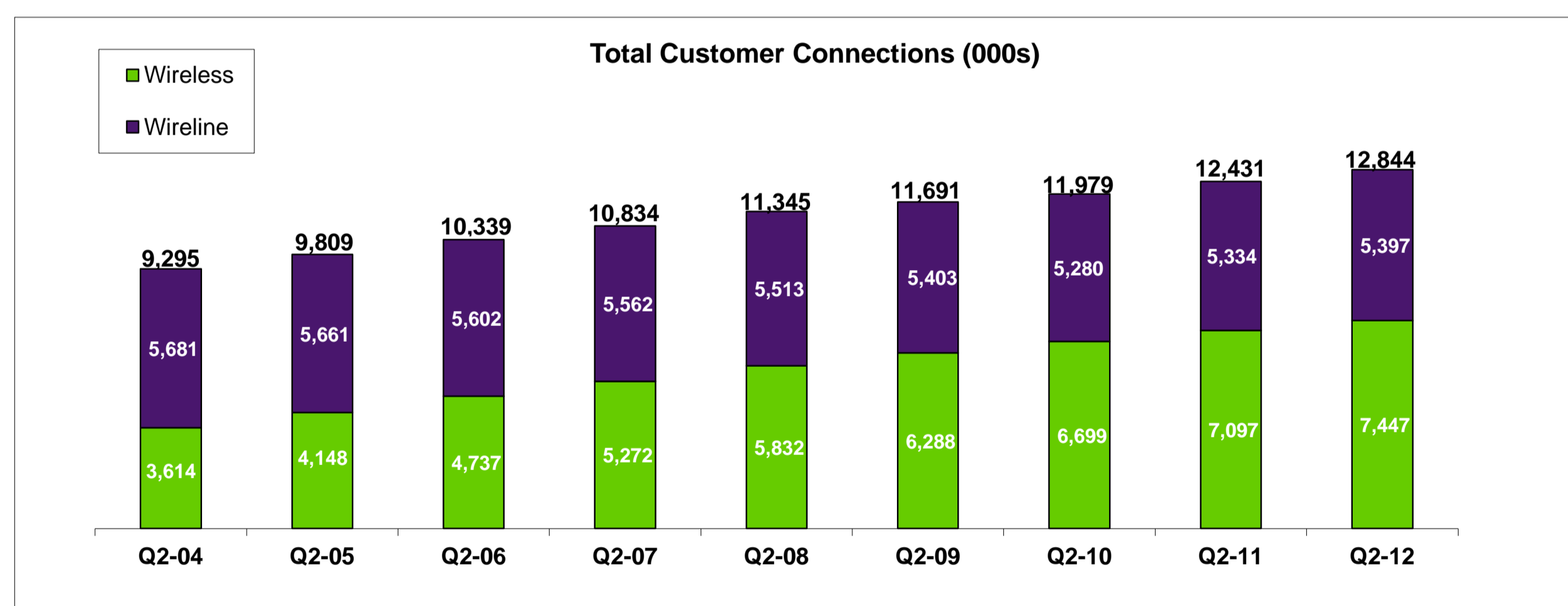
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TELUS Corporation
Selected Consolidated Data

<i>\$ millions except shares, per share amounts, ratios and total customer connections</i>	Quarterly						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Net Income	328	348	237	326	324	328	676	1,215
Basic earnings per share (\$)	1.01	1.07	0.76	1.00	0.99	1.01	2.08	3.76
Dividends declared per share (\$) ^(A)	--	1.190	0.580	0.550	0.550	0.525	1.190	2.205
Return on common equity ¹	16.0%	15.9%	15.5%	15.1%	14.3%	14.3%	16.0%	15.5%
EBITDA interest coverage ratio ^{2 (B)}	11.5	11.0	10.1	9.6	7.8	7.4	11.5	10.1
Free cash flow ³	284	358	204	345	286	162	642	997
Net debt ⁴	6,840	6,898	6,959	6,980	7,200	7,034	6,840	6,959
Net debt : Total capitalization ⁵	46.8%	47.5%	48.1%	47.0%	47.1%	46.4%	46.8%	48.1%
Net debt : EBITDA ⁶ (times)	1.8	1.8	1.8	1.8	1.9	1.9	1.8	1.8
Outstanding shares at end of period (M)	326	325	325	325	324	324	326	325
Basic weighted average shares outstanding (M)	326	325	325	325	324	324	325	324
Total customer connections (000s)	12,844	12,749	12,728	12,571	12,431	12,308	12,844	12,728

^(A) In the first quarter of 2012, dividends declared of \$1.19 is comprised of the February 8, 2012, first quarter declaration of 58 cents per share on the issued and outstanding Common Shares and Non-Voting Shares of the Company, paid on April 2, 2012, to shareholders of record at the close of business on March 9, 2012, as well as the February 21, 2012, second quarter declaration of 61 cents per share on the issued and outstanding Common Shares and Non-Voting Shares of the Company, payable on July 3, 2012, to shareholders of record at the close of business on June 8, 2012.

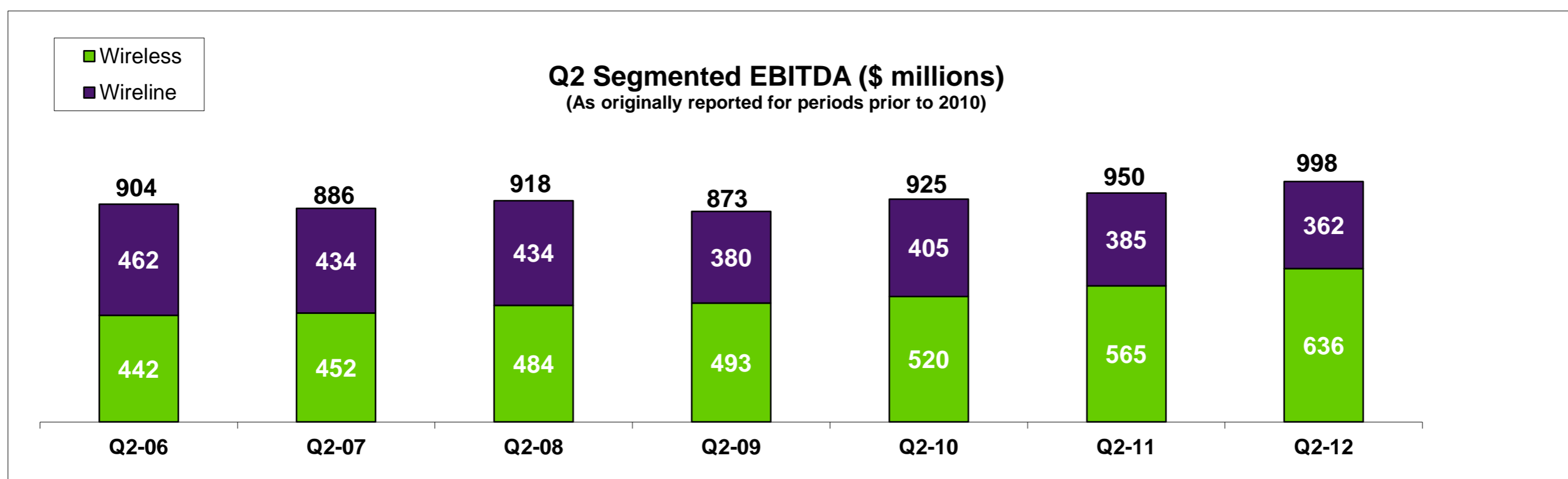
^(B) This ratio was 8.3 in Q2-11 and 8.2 in Q1-11 when adjusted to exclude a loss on redemption of long-term debt in Q3-10.



**TELUS Corporation
Segmented Data**

<i>\$ millions</i>	Qtr 2				June YTD			
	2012	2011	Change	% Change	2012	2011	Change	% Change
Revenues								
TELUS Wireless	1,438	1,343	95	7.1%	2,831	2,660	171	6.4%
TELUS Wireline	1,280	1,261	19	1.5%	2,569	2,524	45	1.8%
Less: Intersegment revenue	(53)	(50)	(3)	-6.0%	(104)	(99)	(5)	-5.1%
Operating revenues	2,665	2,554	111	4.3%	5,296	5,085	211	4.1%
EBITDA								
TELUS Wireless	636	565	71	13%	1,258	1,116	142	13%
TELUS Wireline	362	385	(23)	-6.0%	749	820	(71)	-8.7%
Consolidated	998	950	48	5.1%	2,007	1,936	71	3.7%
EBITDA margin								
TELUS Wireless	44.2%	42.1%	2.1 pts.		44.4%	42.0%	2.4 pts.	
TELUS Wireline	28.3%	30.5%	(2.2) pts.		29.2%	32.5%	(3.3) pts.	
Consolidated	37.4%	37.2%	0.2 pts.		37.9%	38.1%	(0.2) pts.	
Capital expenditures								
TELUS Wireless	194	107	87	81%	345	183	162	89%
TELUS Wireline	354	349	5	1.4%	644	682	(38)	-5.6%
Consolidated	548	456	92	20%	989	865	124	14%
Capital expenditure intensity⁷								
TELUS Wireless	13%	8%	5 pts.		12%	7%	5 pts.	
TELUS Wireline	28%	28%	-		25%	27%	(2) pts.	
Consolidated	21%	18%	3 pts.		19%	17%	2 pts.	
EBITDA less capex								
TELUS Wireless	442	458	(16)	-3.5%	913	933	(20)	-2.1%
TELUS Wireline	8	36	(28)	-78%	105	138	(33)	-24%
Consolidated	450	494	(44)	-8.9%	1,018	1,071	(53)	-4.9%
EBITDA excluding restructuring costs^(A)								
TELUS Wireless	640	566	74	13%	1,266	1,117	149	13%
TELUS Wireline	371	396	(25)	-6.3%	767	835	(68)	-8.1%
Consolidated	1,011	962	49	5.1%	2,033	1,952	81	4.1%
EBITDA margin excluding restructuring costs^(A)								
TELUS Wireless	44.5%	42.1%	2.4 pts.		44.7%	42.0%	2.7 pts.	
TELUS Wireline	29.0%	31.4%	(2.4) pts.		29.9%	33.1%	(3.2) pts.	
Consolidated	37.9%	37.7%	0.2 pts.		38.4%	38.4%	-	

^(A) EBITDA has been adjusted to exclude restructuring costs of \$13M and \$12M for Q2-12 and Q2-11, and \$26M and \$16M for Q2-12 YTD and Q2-11 YTD, respectively.

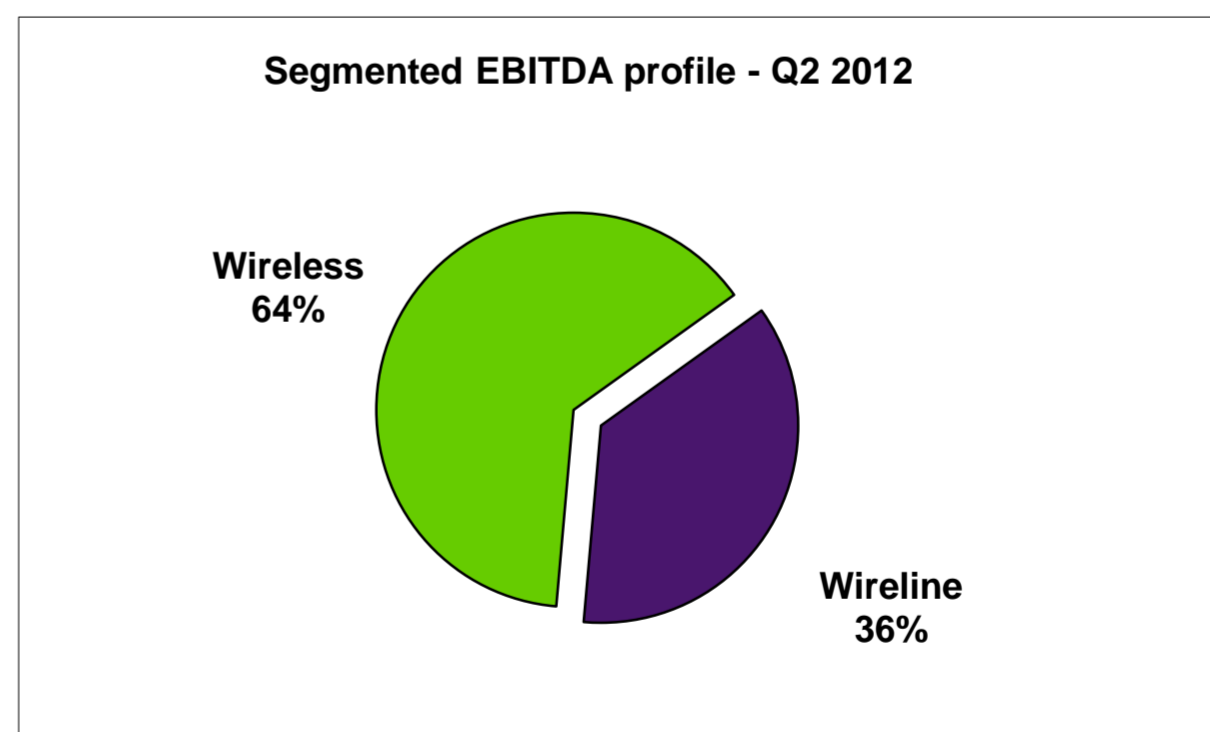
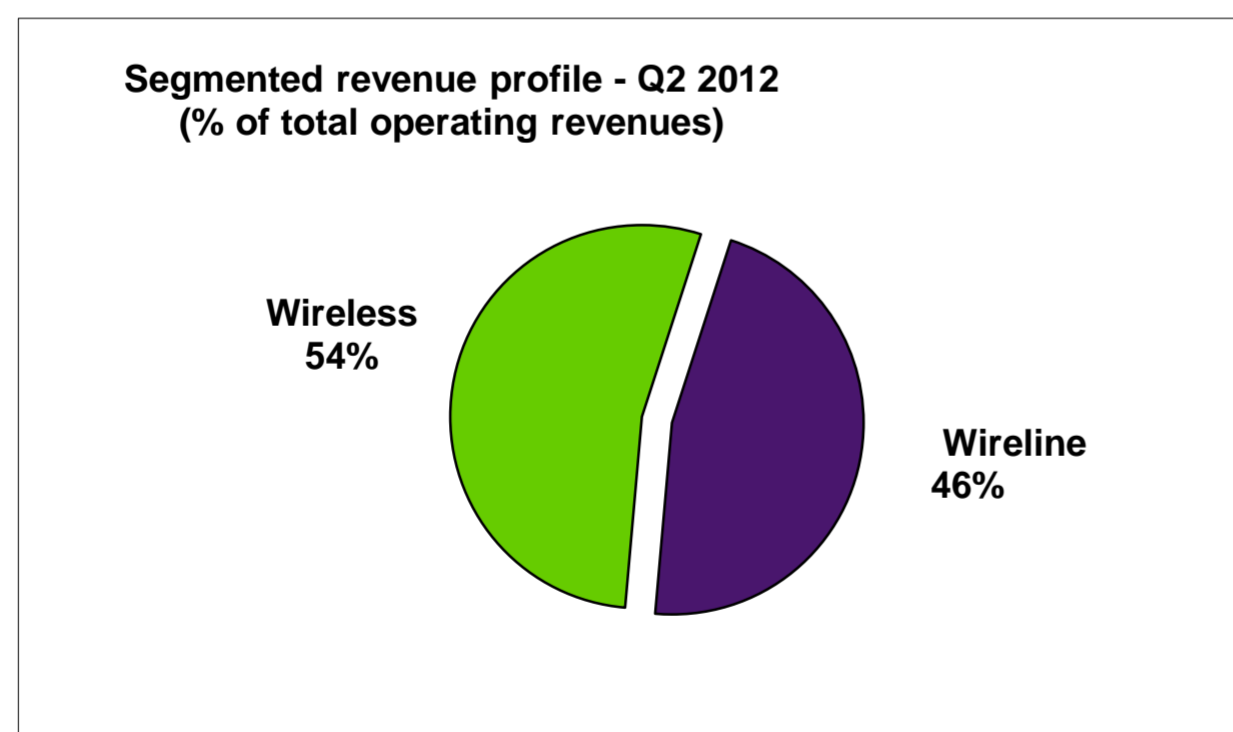


TELUS Corporation
Segmented Data - Historical Trend

<i>\$ millions</i>	<u>Quarterly</u>						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Revenues								
TELUS Wireless	1,438	1,393	1,433	1,407	1,343	1,317	2,831	5,500
TELUS Wireline	1,280	1,289	1,308	1,267	1,261	1,263	2,569	5,099
Less: Intersegment revenue	(53)	(51)	(51)	(52)	(50)	(49)	(104)	(202)
Operating revenues	2,665	2,631	2,690	2,622	2,554	2,531	5,296	10,397
EBITDA								
TELUS Wireless	636	622	500	570	565	551	1,258	2,186
TELUS Wireline	362	387	374	398	385	435	749	1,592
Consolidated	998	1,009	874	968	950	986	2,007	3,778
EBITDA margin								
TELUS Wireless	44.2%	44.7%	34.9%	40.5%	42.1%	41.8%	44.4%	39.7%
TELUS Wireline	28.3%	30.0%	28.6%	31.4%	30.5%	34.4%	29.2%	31.2%
Consolidated	37.4%	38.4%	32.5%	36.9%	37.2%	39.0%	37.9%	36.3%
Capital expenditures								
TELUS Wireless	194	151	168	157	107	76	345	508
TELUS Wireline	354	290	344	313	349	333	644	1,339
Consolidated	548	441	512	470	456	409	989	1,847
Capital expenditure intensity⁷								
TELUS Wireless	13%	11%	12%	11%	8%	6%	12%	9%
TELUS Wireline	28%	22%	26%	25%	28%	26%	25%	26%
Consolidated	21%	17%	19%	18%	18%	16%	19%	18%
EBITDA less capex								
TELUS Wireless	442	471	332	413	458	475	913	1,678
TELUS Wireline	8	97	30	85	36	102	105	253
Consolidated	450	568	362	498	494	577	1,018	1,931
EBITDA excluding restructuring costs^(A)								
TELUS Wireless	640	626	500	571	566	551	1,266	2,188
TELUS Wireline	371	396	390	400	396	439	767	1,625
Consolidated	1,011	1,022	890	971	962	990	2,033	3,813
EBITDA margin excluding restructuring costs^(A)								
TELUS Wireless	44.5%	44.9%	34.9%	40.6%	42.1%	41.8%	44.7%	39.8%
TELUS Wireline	29.0%	30.7%	29.8%	31.6%	31.4%	34.8%	29.9%	31.9%
Consolidated	37.9%	38.8%	33.1%	37.0%	37.7%	39.1%	38.4%	36.7%
Full-Time Equivalent (FTE) employees^(B)	39,400	39,100	40,100	38,400	38,500	38,000	39,400	40,100

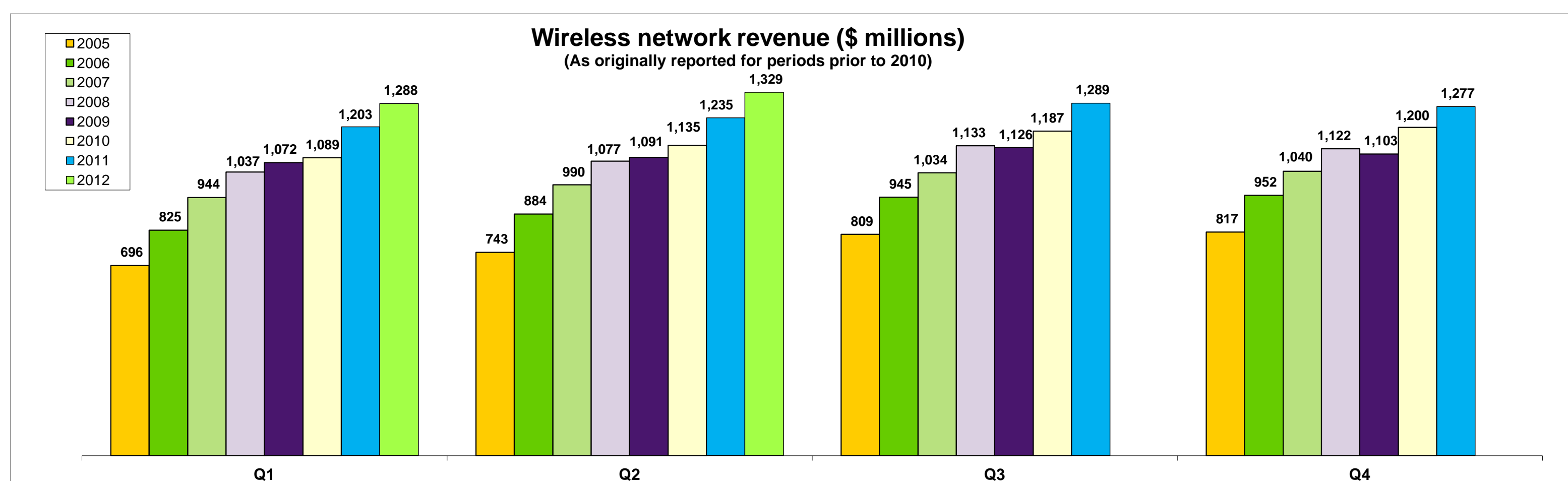
^(A) EBITDA has been adjusted to exclude restructuring costs (see Historical Trend pages for Wireless and Wireline)

^(B) Excluding full-time equivalent (FTE) employees in TELUS International, FTE employees were approximately 26,800 for Q2-12, 26,400 for Q1-12, and 26,900, 26,200, 26,100, 25,600, respectively, for Q4-11, Q3-11, Q2-11, and Q1-11.



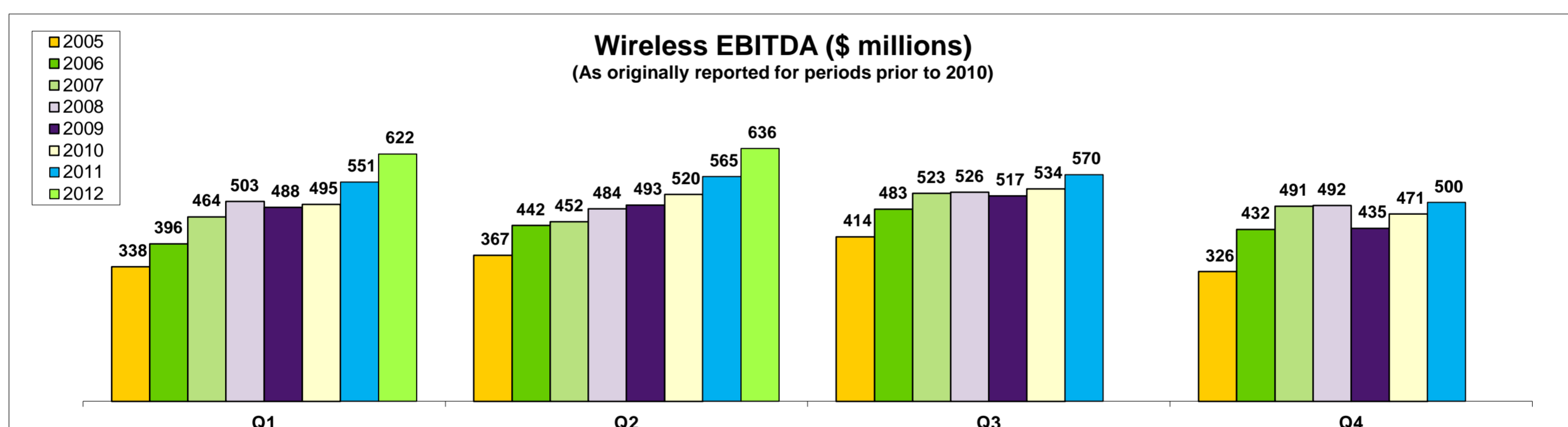
**TELUS Wireless
Operations**

\$ millions	Qtr 2				June YTD			
	2012	2011	Change	% Change	2012	2011	Change	% Change
Revenues								
Voice	817	833	(16)	-1.9%	1,607	1,670	(63)	-3.8%
Data	512	402	110	27%	1,010	768	242	32%
Total Network revenue	1,329	1,235	94	7.6%	2,617	2,438	179	7.3%
Equipment and other service revenue	99	98	1	1.0%	194	203	(9)	-4.4%
Total external service and equipment revenue	1,428	1,333	95	7.1%	2,811	2,641	170	6.4%
Other operating income	-	-	-	n.m.	-	-	-	n.m.
Total external revenue	1,428	1,333	95	7.1%	2,811	2,641	170	6.4%
Intersegment revenue	10	10	-	0%	20	19	1	5%
Total operating revenues	1,438	1,343	95	7.1%	2,831	2,660	171	6.4%
Goods and services purchased	661	645	16	2.5%	1,287	1,287	-	0%
Employee benefits expense	141	133	8	6%	286	257	29	11.3%
Total operating expense	802	778	24	3.1%	1,573	1,544	29	1.9%
EBITDA	636	565	71	13%	1,258	1,116	142	13%
COA expense	159	165	(6)	-3.6%	290	300	(10)	-3.3%
EBITDA excluding COA	795	730	65	8.9%	1,548	1,416	132	9.3%
EBITDA margin (total revenue)	44.2%	42.1%	2.1 pts.		44.4%	42.0%	2.4 pts.	
EBITDA margin (network revenue)	47.9%	45.7%	2.2 pts.		48.1%	45.8%	2.3 pts.	
Retention spend % network revenue	10.7%	11.9%	(1.2) pts.		10.7%	12.1%	(1.4) pts.	
Capital expenditures	194	107	87	81%	345	183	162	89%
Capital expenditure intensity⁷	13%	8%	5.0 pts.		12%	7%	5.0 pts.	
EBITDA less capex	442	458	(16)	-3.5%	913	933	(20)	-2.1%
Restructuring costs included in total operating expense	4	1	3	n.m.	8	1	7	n.m.
EBITDA excluding restructuring costs	640	566	74	13%	1,266	1,117	149	13%
EBITDA margin excluding restructuring costs (total revenue)	44.5%	42.1%	2.4 pts.		44.7%	42.0%	2.7 pts.	



TELUS Wireless
Operations - Historical Trend

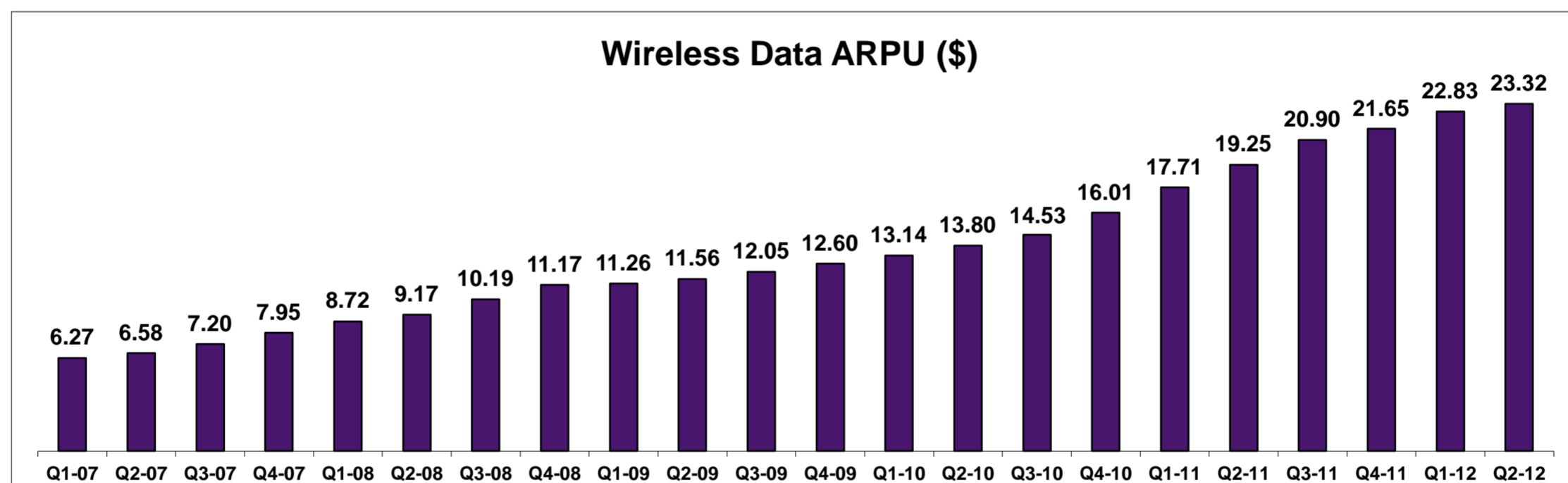
<i>\$ millions</i>	<u>Quarterly</u>						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Revenues								
Voice	817	790	811	845	833	837	1,607	3,326
Data	512	498	466	444	402	366	1,010	1,678
Total Network revenue	1,329	1,288	1,277	1,289	1,235	1,203	2,617	5,004
Equipment and other service revenue	99	95	144	109	98	105	194	456
Total external service and equipment revenue	1,428	1,383	1,421	1,398	1,333	1,308	2,811	5,460
Other operating income	-	-	3	(1)	-	-	-	2
Total external revenue	1,428	1,383	1,424	1,397	1,333	1,308	2,811	5,462
Intersegment revenue	10	10	9	10	10	9	20	38
Total operating revenues	1,438	1,393	1,433	1,407	1,343	1,317	2,831	5,500
Goods and services purchased	661	626	785	702	645	642	1,287	2,774
Employee benefits expense	141	145	148	135	133	124	286	540
Total operating expense	802	771	933	837	778	766	1,573	3,314
EBITDA	636	622	500	570	565	551	1,258	2,186
COA expense	159	131	207	187	165	135	290	694
EBITDA excluding COA	795	753	707	757	730	686	1,548	2,880
EBITDA margin (total revenue)	44.2%	44.7%	34.9%	40.5%	42.1%	41.8%	44.4%	39.7%
EBITDA margin (network revenue)	47.9%	48.3%	39.2%	44.2%	45.7%	45.8%	48.1%	43.7%
Retention spend % network revenue	10.7%	10.7%	13.6%	11.9%	11.9%	12.2%	10.7%	12.4%
Capital expenditures	194	151	168	157	107	76	345	508
Capital expenditure intensity⁷	13%	11%	12%	11%	8%	6%	12%	9%
EBITDA less capex	442	471	332	413	458	475	913	1,678
Restructuring costs included in total operating expense	4	4	-	1	1	-	8	2
EBITDA excluding restructuring costs	640	626	500	571	566	551	1,266	2,188
EBITDA margin excluding restructuring costs (total revenue)	44.5%	44.9%	34.9%	40.6%	42.1%	41.8%	44.7%	39.8%



**TELUS Wireless
Operating Statistics**

	Qtr 2				June YTD			
	2012	2011	Change	% Change	2012	2011	Change	% Change
Subscriber gross adds (000s)								
Postpaid	284	310	(26)	-8.4%	541	582	(41)	-7.0%
Prepaid	110	137	(27)	-20%	216	253	(37)	-15%
Total	394	447	(53)	-12%	757	835	(78)	-9.3%
Subscriber net adds, as reported (000s)								
Postpaid	112	92	20	22%	175	144	31	22%
Prepaid	(26)	2	(28)	n.m.	(67)	(18)	(49)	n.m.
Total	86	94	(8)	-8.5%	108	126	(18)	-14%
Subscribers (000s)								
Postpaid	6,304	5,849	455	7.8%	6,304	5,849	455	7.8%
Prepaid	1,143	1,248	(105)	-8.4%	1,143	1,248	(105)	-8.4%
Total	7,447	7,097	350	4.9%	7,447	7,097	350	4.9%
ARPU (\$) ⁸								
Voice ARPU	\$60.29	\$58.88	\$1.41	2.4%	\$59.59	\$58.39	\$1.20	2.1%
Data ARPU	\$23.32	\$19.25	\$4.07	21%	\$23.08	\$18.49	\$4.59	25%
Churn, per month (%), as reported ⁹								
Blended Churn	1.39%	1.67%	(0.28) pts.		1.47%	1.69%	(0.22) pts.	
Postpaid Churn	1.00%	1.34%	(0.34) pts.		1.07%	1.34%	(0.27) pts.	
Average minutes of use per subscriber per month (MOU)	341	337	4	1.2%	333	331	2	0.6%
COA per gross subscriber addition (\$) ¹⁰	\$404	\$370	34	9.2%	\$384	\$360	24	6.7%
Population coverage in millions - digital incl. roaming/resale ^(A)	34.7	34.1	0.6	1.8%	34.7	34.1	0.6	1.8%

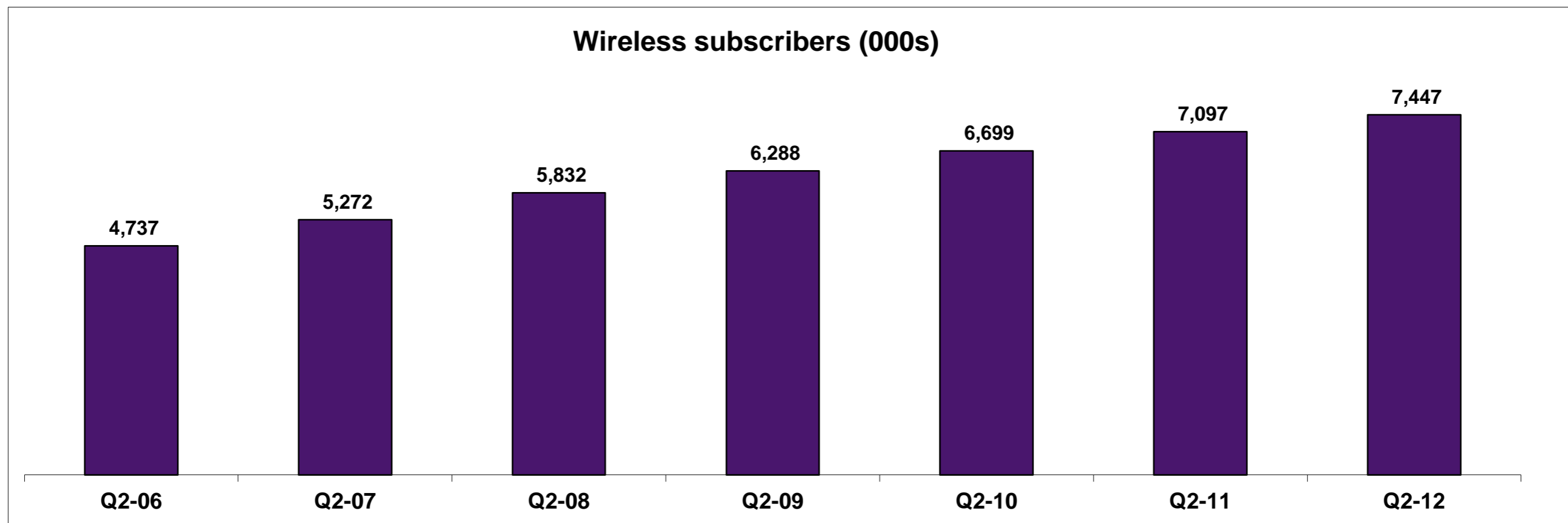
^(A) Includes expanded coverage due to roaming/resale and network access agreements principally with Bell Mobility.



TELUS Wireless
Operating Statistics - Historical Trend

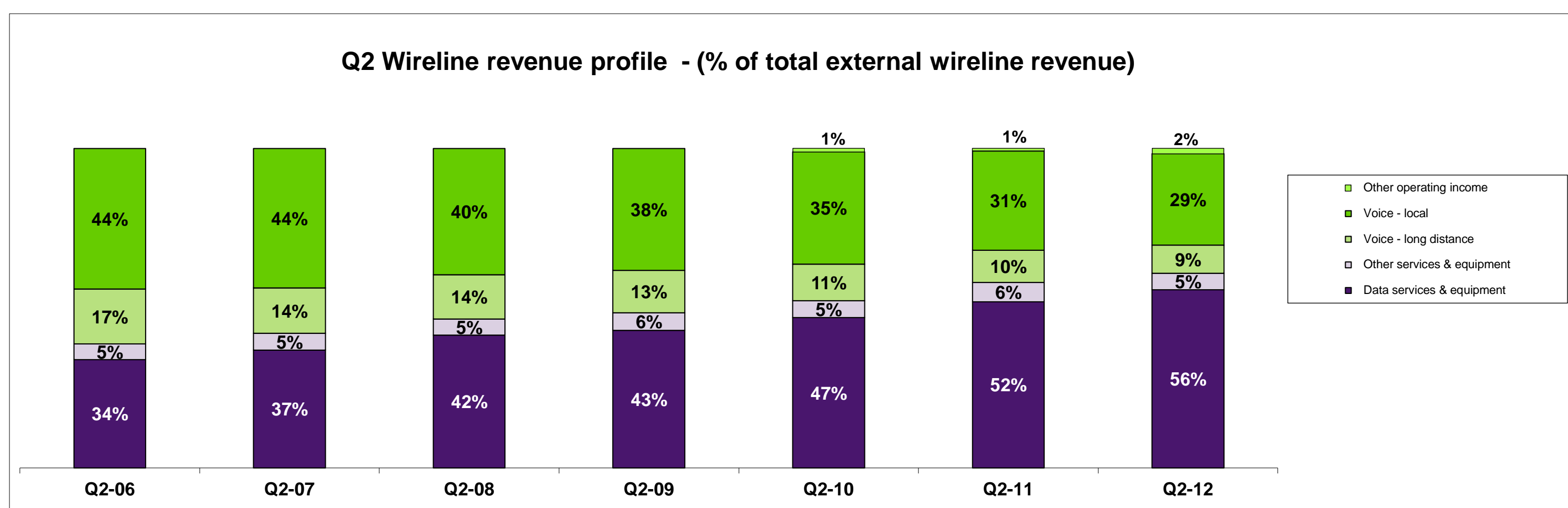
<i>population coverage in millions</i>	Quarterly						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Subscriber gross adds (000s)								
Postpaid	284	257	354	350	310	272	541	1,286
Prepaid	110	106	137	122	137	116	216	512
Total	394	363	491	472	447	388	757	1,798
Subscriber net adds, as reported (000s)								
Postpaid	112	63	148	133	92	52	175	425
Prepaid	(26)	(41)	(19)	(19)	2	(20)	(67)	(56)
Total	86	22	129	114	94	32	108	369
Subscribers (000s)								
Postpaid	6,304	6,193	6,130	5,982	5,849	5,757	6,304	6,130
Prepaid	1,143	1,169	1,210	1,229	1,248	1,246	1,143	1,210
Total	7,447	7,362	7,340	7,211	7,097	7,003	7,447	7,340
ARPU (\$) ⁸	\$60.29	\$58.87	\$59.08	\$60.52	\$58.88	\$57.89	\$59.59	\$59.10
Voice ARPU	\$36.97	\$36.04	\$37.43	\$39.62	\$39.63	\$40.18	\$36.51	\$39.20
Data ARPU	\$23.32	\$22.83	\$21.65	\$20.90	\$19.25	\$17.71	\$23.08	\$19.90
Churn, per month (%), as reported ⁹								
Blended Churn	1.39%	1.55%	1.67%	1.67%	1.67%	1.70%	1.47%	1.68%
Postpaid Churn	1.00%	1.14%	1.23%	1.33%	1.34%	1.33%	1.07%	1.31%
Average minutes of use per subscriber per month (MOU)	341	324	334	332	337	324	333	332
COA per gross subscriber addition (\$) ¹⁰	\$404	\$362	\$421	\$397	\$370	\$348	\$384	\$386
Population coverage in millions - digital incl. roaming/resale ^(A)	34.7	34.4	34.4	34.3	34.1	33.8	34.7	34.4

^(A) Includes expanded coverage due to roaming/resale and network access agreements principally with Bell Mobility.



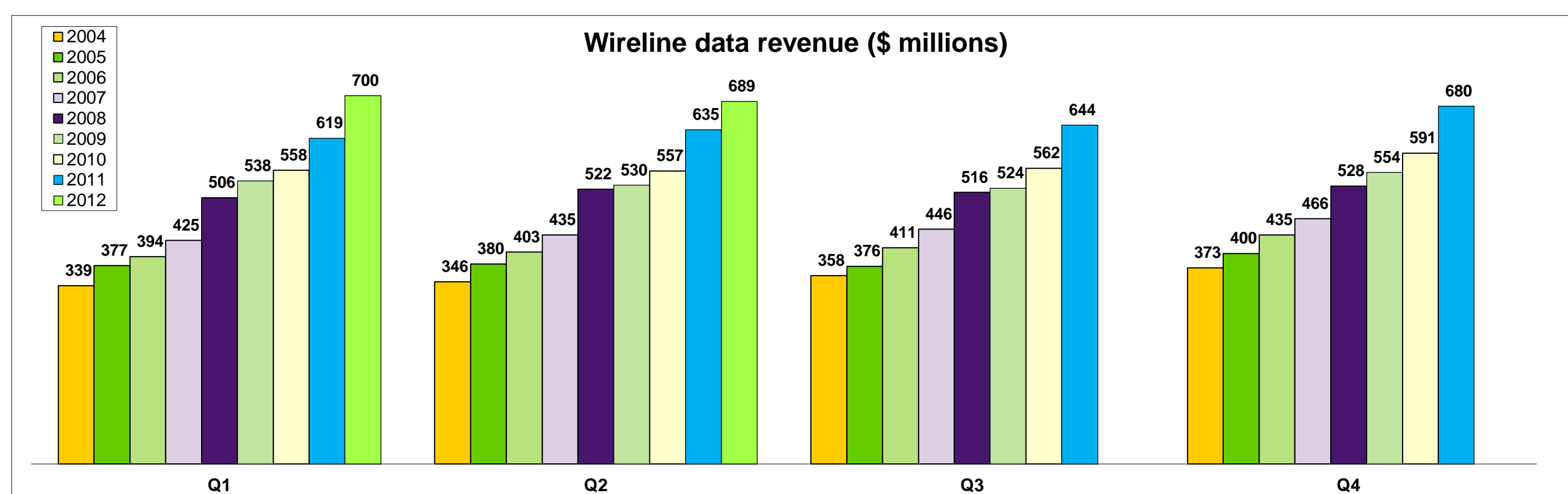
TELUS Wireline Operations

<i>\$ millions</i>	Qtr 2				June YTD			
	2012	2011	Change	% Change	2012	2011	Change	% Change
Revenues								
Data service and equipment	689	635	54	8.5%	1,389	1,254	135	11%
Voice - local service	354	380	(26)	-6.8%	713	767	(54)	-7.0%
Voice - long distance service	109	122	(13)	-11%	219	246	(27)	-11%
Other services and equipment	64	74	(10)	-14%	131	142	(11)	-7.8%
Total external services & equipment revenue	1,216	1,211	5	0.4%	2,452	2,409	43	1.8%
Other operating income	21	10	11	110%	33	35	(2)	-5.7%
Total external revenue	1,237	1,221	16	1.3%	2,485	2,444	41	1.7%
Intersegment revenue	43	40	3	7.5%	84	80	4	5.0%
Total operating revenues	1,280	1,261	19	1.5%	2,569	2,524	45	1.8%
Goods and services purchased	544	539	5	0.9%	1,085	1,044	41	3.9%
Employee benefits expense	374	337	37	11%	735	660	75	11%
Total operating expense	918	876	42	4.8%	1,820	1,704	116	6.8%
EBITDA	362	385	(23)	-6.0%	749	820	(71)	-8.7%
EBITDA margin	28.3%	30.5%	(2.3) pts.		29.2%	32.5%	(3.3) pts.	
Capital expenditures	354	349	5	1.4%	644	682	(38)	-5.6%
Capital expenditure intensity⁷	28%	28%	0 pts.		25%	27%	(2) pts.	
EBITDA less capex	8	36	(28)	-78%	105	138	(33)	-24%
Restructuring costs included in total operating expense	9	11	(2)	-18%	18	15	3	20%
EBITDA excluding restructuring costs	371	396	(25)	-6.3%	767	835	(68)	-8.1%
EBITDA margin excluding restructuring costs	29.0%	31.4%	(2.4) pts.		29.9%	33.1%	(3.2) pts.	



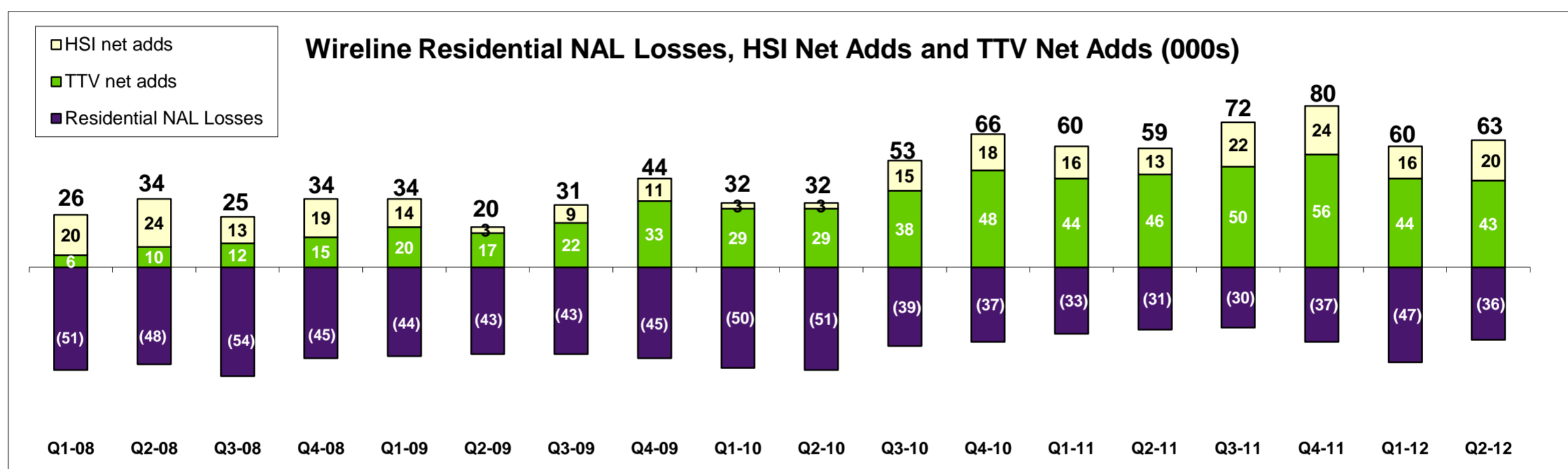
**TELUS Wireline
Operations - Historical Trend**

<i>\$ millions</i>	Quarterly						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Revenues								
Data service and equipment	689	700	680	644	635	619	1,389	2,578
Voice - local service	354	359	368	379	380	387	713	1,514
Voice - long distance service	109	110	115	116	122	124	219	477
Other services and equipment	64	67	79	75	74	68	131	296
Total external services & equipment revenue	1,216	1,236	1,242	1,214	1,211	1,198	2,452	4,865
Other operating income	21	12	24	11	10	25	33	70
Total external revenue	1,237	1,248	1,266	1,225	1,221	1,223	2,485	4,935
Intersegment revenue	43	41	42	42	40	40	84	164
Total operating revenues	1,280	1,289	1,308	1,267	1,261	1,263	2,569	5,099
Goods and services purchased	544	541	582	528	539	505	1,085	2,154
Employee benefits expense	374	361	352	341	337	323	735	1,353
Total operating expense	918	902	934	869	876	828	1,820	3,507
EBITDA	362	387	374	398	385	435	749	1,592
EBITDA margin	28.3%	30.0%	28.6%	31.4%	30.5%	34.4%	29.2%	31.2%
Capital expenditures	354	290	344	313	349	333	644	1,339
Capital expenditure intensity⁷	28%	22%	26%	25%	28%	26%	25%	26%
EBITDA less capex	8	97	30	85	36	102	105	253
Restructuring costs included in total operating expense	9	9	16	2	11	4	18	33
EBITDA excluding restructuring costs	371	396	390	400	396	439	767	1,625
EBITDA margin excluding restructuring costs	29.0%	30.7%	29.8%	31.6%	31.4%	34.8%	29.9%	31.9%



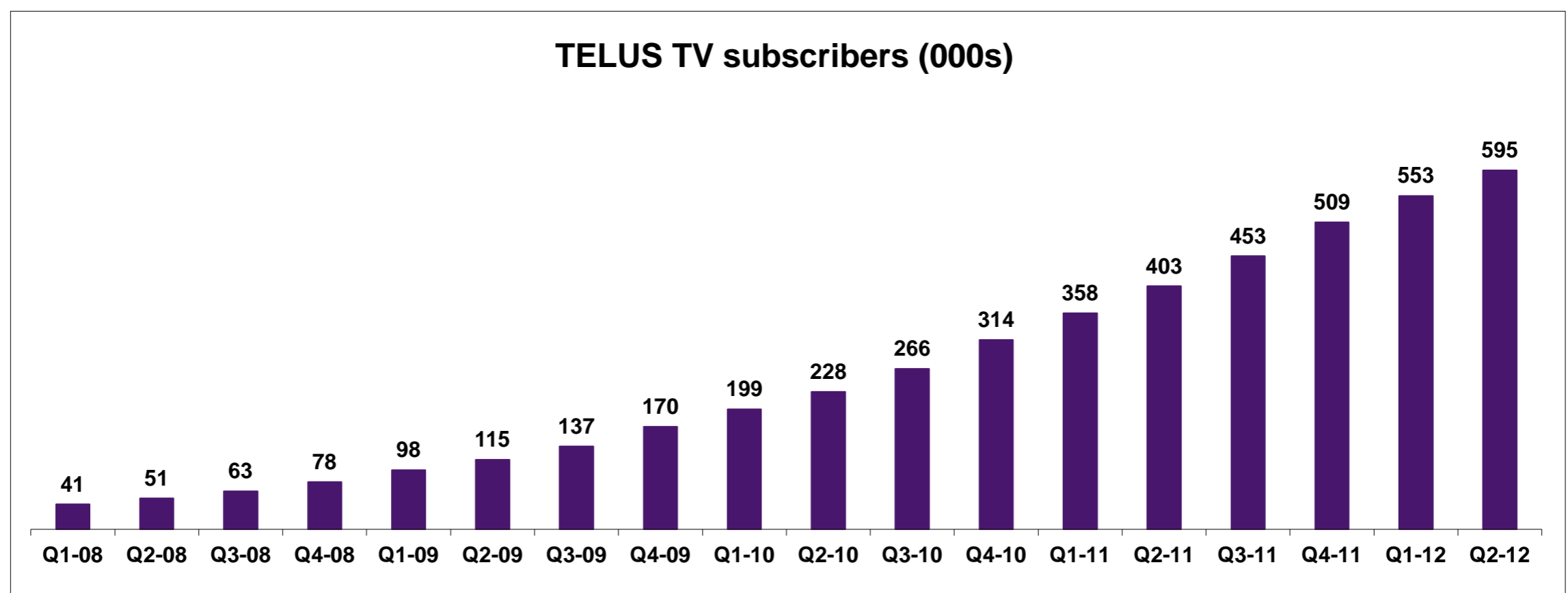
TELUS Wireline Operating Statistics

	Qtr 2				June YTD			
	2012	2011	Change	% Change	2012	2011	Change	% Change
Network access lines (NAL) (000s)								
Residential	1,832	1,982	(150)	-7.6%	1,832	1,982	(150)	-7.6%
Business	1,655	1,702	(47)	-2.8%	1,655	1,702	(47)	-2.8%
Total	3,487	3,684	(197)	-5.3%	3,487	3,684	(197)	-5.3%
NAL net additions (losses) (000s)								
Residential	(36)	(31)	(5)	-16%	(83)	(64)	(19)	-30%
Business	(14)	7	(21)	n.m.	(24)	9	(33)	n.m.
Total	(50)	(24)	(26)	-108%	(107)	(55)	(52)	-95%
Internet subscriber net adds (000s)								
High-speed	20	13	7	54%	36	29	7	24%
Dial-up	(3)	(5)	2	40%	(6)	(11)	5	45%
Total	17	8	9	113%	30	18	12	67%
Internet subscribers (000s)								
High-speed	1,277	1,196	81	6.8%	1,277	1,196	81	6.8%
Dial-up	38	51	(13)	-25%	38	51	(13)	-25%
Total	1,315	1,247	68	5.5%	1,315	1,247	68	5.5%
TV subscriber net adds (000s)¹¹	43	46	(3)	-6.5%	87	90	(3)	-3.3%
TV subscribers (000s)¹¹	595	403	192	48%	595	403	192	48%



TELUS Wireline Operating Statistics - Historical Trend

	<u>Quarterly</u>						June YTD 2012	Annual 2011
	Q2/12	Q1/12	Q4/11	Q3/11	Q2/11	Q1/11		
Network access lines (NAL) (000s)								
Residential	1,832	1,868	1,915	1,952	1,982	2,013	1,832	1,915
Business	1,655	1,668	1,678	1,689	1,702	1,695	1,655	1,678
Total	3,487	3,536	3,593	3,641	3,684	3,708	3,487	3,593
NAL net additions (losses) (000s)								
Residential	(36)	(47)	(37)	(30)	(31)	(33)	(83)	(131)
Business	(14)	(10)	(11)	(13)	7	2	(24)	(15)
Total	(50)	(57)	(48)	(43)	(24)	(31)	(107)	(146)
Internet subscriber net adds (000s)								
High-speed	20	16	24	22	13	16	36	75
Dial-up	(3)	(3)	(4)	(3)	(5)	(6)	(6)	(18)
Total	17	13	20	19	8	10	30	57
Internet subscribers (000s)								
High-speed	1,277	1,257	1,242	1,218	1,196	1,183	1,277	1,242
Dial-up	38	41	44	48	51	56	38	44
Total	1,315	1,298	1,286	1,266	1,247	1,239	1,315	1,286
TV subscriber net adds (000s)¹¹	43	44	56	50	46	44	87	196
TV subscribers (000s)¹¹	595	553	509	453	403	358	595	509



Non-GAAP measures and definitions of key operating indicators

- ¹ **Return on common equity** - Return on common equity is Net income attributed to Common Shares and Non-Voting Shares for a 12-month trailing period divided by the average quarterly equity for the 12-month period. Equity is the Common Share and Non-Voting Share Equity. The calculation has been amended such that Accumulated other comprehensive income (loss) is no longer deducted (added back) and previously reported figures have been restated.
- ² **EBITDA interest coverage ratio** is defined as EBITDA (excluding restructuring costs), divided by net interest cost, defined as financing costs before gains or losses on redemption and repayment of debt, calculated on a 12-month trailing basis. This measure is substantially the same as the Coverage Ratio covenant in TELUS' credit facilities.
- ³ **Free cash flow** is calculated as EBITDA, adding Restructuring costs, net employee defined benefit plans expense, the excess of share compensation expense over share compensation payments, and interest received; and deducting restructuring payments, employer contributions to employee defined benefit plans, interest paid, cash income taxes, capital expenditures (including spectrum payments), and items of an unusual nature excluded in the calculation of Adjusted EBITDA.
- ⁴ **Net debt** is defined as Long-term Debt plus current maturities of Long-term Debt and cheques outstanding less Cash and temporary investments plus cross currency foreign exchange hedge liability (less cross currency foreign exchange hedge asset) related to U.S. dollar notes.
- ⁵ **Net debt to total capitalization** - provides a measure of the proportion of debt used in the Company's capital structure. Total capitalization is calculated as Net debt plus Owners' equity excluding accumulated other comprehensive income.
- ⁶ **Net debt to EBITDA** – excluding restructuring costs is defined as Net debt as at the end of the period divided by the 12-month trailing EBITDA excluding restructuring costs. TELUS' guideline range for Net debt to EBITDA is from 1.5 to 2.0 times. Historically, Net debt to EBITDA excluding restructuring costs is substantially the same as the Leverage Ratio covenant in TELUS' credit facilities.
- ⁷ **Capital expenditure intensity** is defined as capital expenditures as a percentage of operating revenues.
- ⁸ **Average revenue per subscriber unit per month (ARPU)** is calculated as Network revenue divided by the average number of subscriber units on the network during the period and expressed as a rate per month. Data ARPU is a component of ARPU, calculated on the same basis for revenues derived from services such as text messaging, mobile computing, personal digital assistance devices, Internet browser activity and pay-per-use downloads.
- ⁹ **Churn per month** is calculated as the number of subscriber units disconnected during a given period divided by the average number of subscriber units on the network during the period, and expressed as a rate per month. A prepaid subscriber is disconnected when the subscriber has no usage for 90 days following expiry of the prepaid card.
- ¹⁰ **Cost of acquisition (COA)** consists of the total of handset subsidies, commissions, and advertising and promotion expenses related to the initial subscriber acquisition during a given period. As defined, COA excludes costs to retain existing subscribers (retention spend).
- ¹¹ **TV subscribers** consists of TELUS IP TV subscribers and TELUS Satellite TV subscribers.