

RŌISĪN LAFFERTY

ABOUT US

Founded in 2010 by Róisín Lafferty, we are an award-winning interior design house fueled by our signature ambition to push the boundaries of what design can achieve. Our work emerges from a core belief that the spaces we occupy deeply impact our experience in the world — how we feel, how we think, and ultimately how we live. Every project we take on is an opportunity to enhance that experience for our clients, to pursue the unexpected while capturing something deeply essential about the material space and those who inhabit it.

Based in Dublin and hailing from around the world, we are a multidisciplinary team of architects and design experts. Our studio embodies a global mindset while being rooted in a local perspective. In this way we are able to merge depth and authenticity with a bold and dynamic vision, creating an inimitable portfolio of environments that evoke imagination, captivate the senses, and give our clients something new every single time.

This summer immerse yourself in the next evolution of our expanding design brand. Showcasing the launch of our own design collection alongside furniture, lighting & art from some of the most talented designers, makers, artists & photographers from around the world.

Like a couture gown expertly draped and sewn, a moment made timeless. A monolith of marble, spiraling upwards through the air. A portal materializes in space, a passageway to the new world.

WE ARE HIRING

GALLERIST

To enhance our growing team, we are seeking a passionate and experienced Gallerist to oversee daily activities within our impeccably designed gallery. This will include hosting private client appointments, coordinating exhibitions and executing events. The Gallerist will be responsible for creating a prestigious gallery environment and being the primary representative of Róisín Lafferty Gallery and our world-class roster of artists. Additionally, this person will provide excellent client service and best in class luxury experience to support the brand positioning. The ideal candidate has excellent communication skills and a strong passion for Interior Design. As we expand our interior design house, it's a very exciting time to join us!

KEY RESPONSIBILITIES

- **Luxury Client Experience**
 - You should have a proven track record of successfully managing a luxurious client environment. While it is not required that this be in the interior design sector, an aligned industry such as art, fashion or cultural institution is expected.
- **Sales & Marketing Support:**
 - Execute gallery marketing initiatives to increase gallery traffic and sales
 - Enrich the company database through client data registration and profiling
 - Nurture positive relationships with new and existing clients, architects, and interior designers
 - Establish CRM and Excel reporting tools to assist with and report sales
- **Exhibitions & Events:**
 - Coordinate gallery exhibitions preparation and installation
 - Ensure that the products display and visual merchandising in the gallery is in line with the brand image and to the highest standard
 - Lead gallery events
- **Ownership & Initiative:**
 - This is an opportunity to take full ownership of your role — establish processes, ensure smooth operations, and build loyal relationships with industry experts and clients alike.
- **Maintenance & Operations:**
 - Perform operational, maintenance, and administrative functions as needed to ensure smooth and efficient gallery operations to the highest brand standards
 - Provide best in class luxury experience and outstanding level of client service for gallery visitors
 - Maintain & catalogue an organised and well displayed gallery space
- **Collaborative Leadership:**
 - While you'll have a great deal of creative direction, you'll also work closely with other team members to ensure all gallery initiatives align with our mission and vision.

- Growth:

- We believe in supporting our team's growth. This role offers the opportunity to work in a dynamic environment where you can expand your skill set and grow your career with the brand.

WHO WE'RE LOOKING FOR

- Passion for Art & Design:

You must have a natural enthusiasm for art and design, along with a deep understanding of the sector and strong ability to communicate clearly with the design community & consumers

- Ownership & Initiative:

We're looking for someone who is self-motivated, able to work independently, and proactive in finding opportunities for improvement;

- Communication & Marketing Expertise:

Great interpersonal skills are required to coordinate working relationships with potential clients. We would appreciate a candidate with experience in marketing activities, communications, and content management.

- Organizational Skills:

A keen eye for detail, experience with managing multiple deadlines and the ability to plan and prioritise.

- Career-Driven:

You're someone who is looking for a long-term career in gallery management and is excited by the opportunity to grow with the brand;

- Based in Dublin, Ireland with a full Driving License:

This is a Gallery based role, a valid driver's license is required for occasional artist visits and meetings;

- Adaptability & Resilience:

The fast-paced nature of our industry means that priorities can shift quickly. You must be comfortable working under pressure and remain focused on delivering high-quality work in a timely manner. Flexibility in working hours is essential to meet deadlines and project demands. The ability to stay organized, keep a positive mindset, and deliver results under tight timelines will be key to your success in this role.

WHY JOIN US

As we continue to grow, you will have the opportunity to shape the future of our gallery and evolve within the company while enjoying the creative freedom to take ownership of gallery initiatives and execute them in line with the overall vision. You'll be part of a dynamic and ambitious team, surrounded by talented designers, architects, procurement & accounts who share a passion for design excellence.

We offer competitive remuneration for the ideal candidate. All applications will be dealt with in the strictest confidence.

If you're ready to make a lasting impact on a brand that is continuously pushing the boundaries of design, apply now to join our award-winning team. We look forward to seeing how you can contribute to our vision.

For more information, please visit our website at www.roisinlafferty.com

Please send your application with subject "Gallerist" to info@roisinlafferty.com

Application deadline: Wednesday 21st of April 2025.