

# Supply Chain Management and Small Business Programs

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General Dynamics (GD) portfolio spans the realm of the world's most technologically advanced business jets, wheeled combat vehicles, command and control systems and nuclear submarines. We offer these through our four key business groups: Aerospace, Marine Systems, Combat Systems and Technologies. Each business unit has a Small Business program that addresses its unique business requirements.

## Aerospace

**GULFSTREAM AEROSPACE CORP.** invented the first purpose-built business jet in 1958, and today, more than 3,000 aircraft are in service around the world. Gulfstream consistently invests in the future, dedicating resources to researching and developing innovative new aircraft, technologies and services. Gulfstream has a comprehensive fleet backed by its customer support network and its worldwide team.

**JET AVIATION** provides business aviation services, custom completions and a global network of facilities to aircraft owners and operators.

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## Combat Systems

**LAND SYSTEMS** is a global leader in designing, manufacturing, and integrating some of the world's best performing land combat machines. The innovation hub of GD Land Systems has advanced engineering and rapid-prototyping capabilities.

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**ORDNANCE AND TACTICAL SYSTEMS** is a global aerospace and defense company committed to providing the U.S. military and its allies with an extensive range of overarching products that provide a cutting-edge advantage to our war fighters.

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## Technologies

**GDIT** is a global technology and professional services company that delivers consulting, technology and mission services to agencies across the federal government, defense, and intelligence community. GDIT provides leading capabilities in Digital Modernization, AI/ML, 5G, Cloud, Cybersecurity and Application Development.

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**MISSION SYSTEMS** provides mission critical solutions to those who lead, serve and protect the world we live in. We are a technology integrator and original equipment manufacturer with deep domain expertise in ground, sea, air, space and cyberspace. Our technology and products are often built into platforms and integrated systems to make them smarter.

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## Marine Systems

**BATH IRON WORKS** is a designer and manufacturer of Surface Combatants. BIW also has robust Planning Yard & Life Cycle Support operations with liaison offices located in the home ports all of DDG-51 class ships. The BIW Supply Chain Management organization plays a very active role in the support of Planning Yard Operations with the purchase of material and equipment for products to be fabricated, warehoused and shipped out to the fleet.

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**NASSCO** specializes in the design and construction of auxiliary and support ships, oil tankers and dry cargo carriers. It is also a major provider of repair services for the U.S.

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**ELECTRIC BOAT** is the nation's leader in nuclear submarine design and manufacturing. And the Lead Yard in 17 of 21 classes of U.S. Navy's nuclear submarines

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## Working Together

As a prime contractor to the U.S. government, General Dynamics is subject to various regulations and requirements. We are obligated to flow down many of these to our subcontractors. The following list of certifications and compliance regulations may apply in working with any of our business units.

### CERTIFICATIONS

Cybersecurity Maturity Model Certification (CMMC) is a DoD process to measure a company's ability to protect Federal Contract Information (FCI) and Controlled Unclassified Information (CUI). CMMC combines cybersecurity standards and maps these best practices and processes to maturity levels, from foundational (level 1) to expert (level 3). In support of this process, DoD has issued 3 new DFARS clauses as part of a "crawl-walk-run" approach that will ultimately end with all DOD contracts following CMMC by 2025. These clauses require action for industry and our supplier base.

Human Trafficking - Prohibition: Applies to commercial and non-commercial items: FAR 52.222-50, 52.244-6, DFAR 252.222-7007, 252.225-7040(d)(8)

Conflict Minerals - Disclosure: SEC final rules/ Dodd-Frank Act Section 1502 requires disclosure of use of certain minerals from Democratic Republic of Congo: Cassiterite (tin), Columbite-tantalite (tantalum), Gold, Wolframite (tungsten)

Counterfeit Parts - Detection and Avoidance: Applies to electronic parts and components, DFAR 252.246-7007

### COMPLIANCE

ITAR/EAR: Applies to transactions involving foreign entities, International Traffic in Arms Regulations (ITAR) see Code of Federal Regulations (CFR) (22CFR 120-130), Export Administration Regulations (EAR) see 15CFR 730-799

Safeguarding Covered Defense Information and Cyber Incident Reporting: Applies to commercial and non-commercial items, security and privacy controls for Federal Information Systems DFAR 252.204-7012

Reporting Executive Compensation and First Tier Awards: Applies to prime contractor awards to Subcontractors receiving procurement awards greater than \$30,000- FAR 52.204-10

### REGISTERING AS A GENERAL DYNAMICS SUPPLIER

General Dynamics has a Supplier Registration Portal that helps us identify suppliers, subcontractors and teaming resources when opportunities arise. To register as a potential supplier:

- Go to [www.gd.com/suppliers](http://www.gd.com/suppliers)
- Select the button "General Dynamics Supplier Portal"
- Select "Create an Account."

Here are a few tips:

#### Required elements

These are highlighted in yellow and marked with an asterisk (\*)

#### General information

Includes website address and last three year revenues (required to determine company size)

#### Capabilities and Certifications

This section helps us identify qualified suppliers and we encourage you to complete this as thoroughly as possible. Include unique and descriptive keywords and specific customer areas.

Use free text fields to add capability and customer details, i.e. Agile - JIRA, Navy-NAVSEA, GD-GDIT (both 200 characters allowed). Select NAICS codes, commodities, services and customers from the drop-down menu.

Ensure you provide a complete product/service description using descriptive and unique keywords. Complete technical certifications and security clearances as applicable.

#### Documents

Upload capabilities briefings or line cards. The document title should contain no more than 50 characters and special characters not allowed. Insurance and W9 are NOT required to complete registration.

Please scan the QR code and register if your company is interested in a business partnership with General Dynamics.

