

Supply Chain Management and Supplier Diversity Programs

General Dynamics (GD) portfolio spans the realm of the world's most technologically advanced business jets, wheeled combat vehicles, command and control systems and nuclear submarines. We offer these through our five key business areas, comprised of our ten business units. Each business area has Supplier Diversity programs that address its unique and specific business requirements.

Aerospace

GULFSTREAM produces the world's most advanced business aircraft and offers unmatched global support and service.

JET AVIATION provides business aviation services, custom completions and a global network of facilities to aircraft owners and operators.

Marshall Tuck | small.business@gulfstream.com
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Combat Systems

GD LAND SYSTEMS is a global leader in designing, manufacturing, and integrating some of the world's best performing land combat machines.

The innovation hub of GD Land Systems has advanced engineering and rapid-prototyping capabilities.

Jeanne Schabath | sb@gdls.com | www.gdls.com

ORDNANCE AND TACTICAL SYSTEMS manufactures M2/M2-A1 heavy machine guns and MK19/MK47 grenade launchers.

Larry Clegg | STP-SmallBusiness@gd-ots.com
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Information Technology

GDIT delivers technology transformations, strategy and mission services, supporting some of the most complex government, defense and intelligence projects across the country.

GDIT partners with industry leading and emerging technology companies to deliver IT modernization, Artificial Intelligence, cloud, cyber and specialist professional services.

Josh Elphee | smallbusiness@gdit.com | www.gdit.com

Marine Systems

Marine Systems design, build and repair nuclear-powered submarines, surface combatants, auxiliary and combat-logistics ships and commercial Jones Act ships.

BATH IRON WORKS has delivered the world's most formidable ships, like the Arleigh Burke- and Zumwalt-class vessels, to naval and commercial fleets since 1884.

Lisa Sherburne | biwsblo@gdbiw.com | www.gdbiw.com

NASSCO specializes in the design and construction of auxiliary and support ships, oil tankers and dry cargo carriers. It is also a major provider of repair services for the U.S.

Suzanne Trinh | sblo@nassco.com | www.nassco.com

ELECTRIC BOAT is a premier submarine builder, having delivered 15 of the U.S. Navy's 19 classes of nuclear submarines.

Jea Hur | sblo@gdeb.com | www.gdeb.com

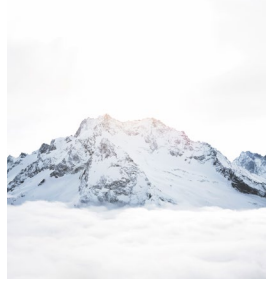
Mission Systems

GD Mission Systems delivers secure communication systems, command-and-control systems, sensors and cyber products.

Innovation Sourcing Network, part of General Dynamics Mission Systems, focuses on discovering emerging suppliers.

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GENERAL DYNAMICS



Working Together

As a prime contractor to the U.S. government, General Dynamics is subject to various regulations and requirements. We are obligated to flow down many of these to our subcontractors. The following list of certifications and compliance regulations may apply in working with any of our business units.

CERTIFICATIONS

Human Trafficking - Prohibition: Applies to commercial and non-commercial items: FAR 52.222-50, 52.244-6, DFAR 252.222-7007, 252.225-7040(d)(8)

Conflict Minerals - Disclosure: SEC final rules/ Dodd-Frank Act Section 1502 requires disclosure of use of certain minerals from Democratic Republic of Congo: Cassiterite (tin), Columbite-tantalite (tantalum), Gold, Wolframite (tungsten)

Counterfeit Parts - Detection and Avoidance: Applies to electronic parts and components, DFAR 252.246-7007

COMPLIANCE

ITAR/EAR: Applies to transactions involving foreign entities, International Traffic in Arms Regulations (ITAR) see Code of Federal Regulations (CFR) (22CFR 120-130), Export Administration Regulations (EAR) see 15CFR 730-799

Safeguarding Covered Defense Information and Cyber Incident Reporting: Applies to commercial and non-commercial items, security and privacy controls for Federal Information Systems DFAR 252.204-7012

Reporting Executive Compensation and First Tier Awards: Applies to prime contractor awards to Subcontractors receiving procurement awards greater than \$30,000- FAR 52.204-10

REGISTERING AS A GENERAL DYNAMICS SUPPLIER

General Dynamics has a Supplier Registration Portal that helps us identify suppliers, subcontractors and teaming resources when opportunities arise. To register as a potential supplier, go to www.gd.com/suppliers, click on the button "Visit the General Dynamics Supplier Portal Supplier Portal" and select "Create an Account."

Here are a few tips:

Required elements

These are highlighted in yellow and marked with an asterisk (*)

General information

Includes website address and last three year revenues (required to determine company size)

Capabilities and Certifications

This section helps us identify qualified suppliers and we encourage you to complete this as thoroughly as possible. Include unique and descriptive keywords and specific customer areas.

Use free text fields to add capability and customer details, i.e. Agile - JIRA, Navy-NAVSEA, GD-GDIT (both 200 characters allowed). Select NAICS codes, commodities, services and customers from the drop-down menu.

Ensure you provide a complete product/service description using descriptive and unique keywords. Complete technical certifications and security clearances as applicable.

Documents

Upload capabilities briefings or line cards. The document title should contain no more than 50 characters and special characters not allowed. Insurance and W9 are NOT required to complete registration.