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Regulatory Update

New Mini-HSR Laws Take Effect This Summer

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Starting Sunday, **July 27**, **2025**, any party to an M&A transaction that triggers a federal Hart-Scott-Rodino (HSR) Act filing must also submit a copy to the Washington attorney general if the filing party (1) maintains a principal place of business in Washington or (2) generates in-state net revenues over certain thresholds. <u>The Washington law</u> adds a heightened notification requirement specific to certain healthcare transactions and amends the state's existing healthcare premerger notification statute.

A similar law in Colorado goes into effect on **August 6**, **2025**, but does not impact Colorado's existing healthcare transaction law.

Washington and Colorado Lead

Both the Washington and Colorado laws are based on model 2024 antitrust legislation published by the <u>Uniform Law Commission</u>. Here are the key provisions of that legislation:

- Thresholds: Parties must file if their principal place of business is in the state or if they have annual in-state sales of at least 20% of the HSR minimum size of transaction threshold (currently \$25.28 million worth of goods or services based on the current HSR threshold of \$126.4 million, adjusted annually).¹
- **Notification**: Parties must file a copy of the HSR form and additional documentary material with the attorney general.

Unlike the HSR Act, these state laws do not trigger a suspensory waiting period and there are no fees charged for filing. While significantly less than the HSR penalty², the penalties for noncompliance are \$10,000 per day.

More states may follow Washington and Colorado. The California and New York senates passed similar legislation in June 2025 (although California's bill comes with a filing fee and New York's has some additional requirements as well). Similar bills are pending in Hawaii, Washington, D.C. and West Virginia but have failed to pass in Nevada and Utah. These state law developments occur against a backdrop of expanded federal reporting requirements, including Section 857 of the National Defense Authorization Act, which mandates concurrent filing with the Department of Defense for certain transactions.



States With Merger Reporting Regimes



| Primary Transaction Notification Laws | | | | | | | | |
|---------------------------------------|--|---|---|---|--|--|--|--|
| Last Updated July 11, 2025 | | | | | | | | |
| State | Law/Code | Thresholds | Notification | Timing | | | | |
| California | Cal. Health & Safety Code §§ 127500 et seq. (OHCA) | At least one party has annual healthcare revenues/assets ≥ \$25 million for the past three fiscal years (or ≥ \$10 million with a partner generating ≥ \$25 million) or involves a health professional shortage area. | Must notify California's Office of Health Care Affordability of any transaction resulting in a "material change" in control/ownership of healthcare entities. | 90 days before closing. Parties can expect a 90-180 day delay until closing. | | | | |
| | California Corporate Code § 14700 et seq. (CA AG Office) | Acquiring party must trigger HSR or acquire > 20 retail drug/grocery firms. | Must notify California AG of a retail grocery firm or retail drug firm acquisition. | 180 days before closing. | | | | |



Primary Transaction Notification Laws Last Updated July 11, 2025 Notification State Law/Code **Thresholds** Timing Colorado Hospitals meeting the 60 days Colo. Rev. Stat. Must notify Colorado 50% threshold. AG of a transfer of § 6-19-101 et before ≥ 50% of a hospital's closing. seq. assets. Copy required if: Senate Bill Must send the No waiting 25-126 Colorado AG a copy period. a) The party has its of the HSR form principal place of contemporaneously business in Colorado; with filing HSR. b) The party has annual net sales in Colorado of ≥ 20% of HSR threshold (currently \$124.6 million). Connecticut Conn. Gen. Applies to healthcare Must notify 30 days Stat. § 19a-486i entities, including Connecticut AG of before transactions where et seq. any material change in closing. one party is a hospital, control involving hospital system, or hospitals or group other healthcare practices. provider triggering HSR. Separate post-closing notice to the state Office of Health Strategy also required. Hawaii ≥ 20% of a hospital in Must notify (and get 90 days Haw. Rev. Stat. approval) from the § 323D-71 et Hawaii. before state Health Planning seq. closing. and Development Agency and AG for 20% ownership or a controlling interest in a hospital.



| Primary Transaction Notification Laws | | | | | | | |
|---------------------------------------|--|---|---|--|--|--|--|
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| State | Law/Code | Thresholds | Notification | Timing | | | |
| Illinois | Public Act 103-0526, 740 Ill. Comp. Stat. 10/7.2A | If all parties are Illinois-based, required. If an out-of-state party is involved, notice is required if that party generates ≥ \$10 million in annual Illinois patient revenue. | Must notify the Illinois AG for any merger, acquisition or affiliation involving healthcare facilities or provider organizations. | 30 days before closing. | | | |
| Indiana | IC 25-1-8.5 | ≥ \$10 million in total assets and private equity firms acquiring Indiana health providers. | Must notify Indiana AG if a "health care entity" involved in a merger or acquisition. | 90 days before closing. | | | |
| Massachusetts | 958 CMR 7.02 (Mass. Gen. Laws ch. 6D, § 13) | One of the providers/provider organizations must have had ≥ \$25 million in annual revenue from payor reimbursements for patient care. | Must notify Health Policy Commission of any material transaction involving a hospital or provider organization for a cost and market impact review. | 60 days before closing and cannot close until 30 days after the HMC issues its market impact report (if necessary). | | | |
| Minnesota | Minn. Stat. § 145D.01–.02 | ≥ \$80 million in revenues for large deals; \$10 million to \$80 million for smaller deals. | Must notify Minnesota AG for certain healthcare transactions (including certain serial minor transactions). | 60 days for large deals; 30 days for smaller deals. | | | |
| Nevada | Nev. Rev. Stat. § 598A.290 et seq. | Market share threshold. | Must notify Nevada AG for certain transactions of healthcare providers or health insurers. | 30 days before closing. | | | |



Primary Transaction Notification Laws Last Updated July 11, 2025 State Law/Code **Thresholds Notification** Timing **New Mexico** 120 days Health Care Transactions involving Must notify (and obtain approval) from New Consolidation New Mexico hospitals before Mexico Office of **Oversight Act** closing. only. Superintendent of Insurance hospital deals. **New York** N.Y. Public Deals that increase Must notify New York 30 davs **Health Law** gross in-state Department of Health before § 4550 et seq. revenues by of "material closing. ≥ \$25 million. transactions" by healthcare entities. Oregon Or. Rev. Stat. One party has Must notify (and obtain 180 days approval) from the §§ 415.500 et average revenue before Oregon Health (nationwide) of closing; the seq. ≥ \$25 million in the Authority (OHA) for OHA can deals involving last three fiscal years; expedite and other party has an hospitals, health "stop the average revenue of systems, insurers or clock" for ≥ \$10 million in the large physician incomplete last three fiscal years filings or groups. (or last full year if requests for new). information. **Rhode Island** Any ownership or Must notify the 30 days for R.I. Gen. Laws control transfer of § 23-17.14-1 et Department of Health notice, 180 seq. Rhode Island (DOH) and the AG for days for final hospitals. any ≥ 20% acquisition decision. of a hospital. Vermont 18 Vt. Stat. Ann. Vermont-licensed Must notify AG of 90 days §§ 9405b, 9405c hospitals and medical acquisitions of before practices with one or hospitals and medical closing. more physicians. practices with one or more physicians.



| Primary Transaction Notification Laws | | | | | | | |
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| Last Updated July 11, 2025 | | | | | | | |
| State | Law/Code | Thresholds | Notification | Timing | | | |
| Washington | Wash. Rev. Code §§ 19.390.010 et seq. | For out-of-state entities, ≥ \$10 million in revenue from Washington patients. | Must notify Washington AG for hospital deals, including provider organizations with ≥ seven providers. | 60 days before closing. Satisfied if need to send a copy under SB 5122 below. | | | |
| | SB 5122 | Copy of HSR required if: a) The party has its principal place of business in Washington; b) The party or another entity controlled by the party has annual net sales in Washington of ≥ 20% of HSR threshold (currently \$124.6 million); or c) The party meets the definition of "provider" or "provider organization" under RCW 19.390.020. | Must contemporaneously send HSR filing to Washington AG. | No waiting period. | | | |

Conclusion

Deal parties must be aware of these state-level filing requirements as they develop strategies to get their deal past regulatory review. The additional access to information may encourage state AGs to take a more active role in investigations, and experienced counsel is needed to navigate these evolving merger reviews. While the multifaceted enforcement landscape presents challenges, it also presents opportunities to advocate for procompetitive deals at both the state and federal levels.





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[&]quot;To the extent that both the acquiring and acquired persons are required to report a transaction under the HSR, both persons might be required to file with the same AG if both persons fell within the coverage of this act." Uniform Antitrust Pre-Merger Notification Act drafted by the National Conference of Commissioners on Uniform State Laws, dated September 16, 2024, available at Final Act with Comments Antitrust Pre-Merger Notification Act 2024.

² The HSR civil penalty is currently \$53,088 per day. This penalty amount is adjusted annually for inflation.