

Our Private Equity Practice

What Sets Us Apart

Paul Hastings has the necessary combination of transactional experience, specialist skills and geographical reach to deliver to our sponsor clients a top tier, fully integrated private equity practice. Our team delivers bespoke, tailored advice covering all aspects of private equity transactions from tax structuring, fund compliance, M&A, take-privates, financing structures and arrangements, management incentive plans, portfolio engagements and dispositions. We aim to be trusted advisors to our clients across all stages of their investment cycle. To deliver this level of service we offer:

Market Leading Expertise: We have a dedicated sponsor-side transactional private equity practice comprising lawyers across multiple specialist groups in Europe, the US and Asia. We regularly work together to support sponsor clients across the full spectrum of their legal requirements.






Fully Integrated Team: Our European Private Equity team is fully integrated and is designed to provide seamless legal advice across jurisdictions, disciplines and sectors. This allows us to:







- offer a truly consistent, joined up service in a way that only constant collaboration can achieve;
- present commercially viable solutions to challenges faced by our clients – the chances are that we have seen and done it before;
- pass on the efficiencies and savings generated by our collective experience – no learning on the job, no re-inventing the wheel.

Commercially Tailored Service: We seek to understand the investment approach and strategic direction of our sponsor clients, thereby allowing us to offer clients bespoke, tailored advice on pan-European transactions.

Dedicated Deal Team: We aim to build meaningful relationships with our clients, which is dependent on fielding a common deal team on every transaction for that client, so that our lawyers can provide a service which is focused, partner-led, efficient and more responsive, more thoughtful and more dynamic than our competitors.

Experience Highlights

 <p>Advised Abry Partners in connection with the sale of Basefarm Holdings AS to the Orange Group</p>	 <p>Advised Keensight Capital in connection with the LBO of Biovian</p>	 <p>Advised Bregal Capital in connection with the acquisition of Gabo Systemtechnik GmbH</p>	 <p>Advised Tikehau Capital on the LBO financing structured by IDI on Alkan</p>	 <p>Advised Astorg in connection with the sale of Metrologic Group to Sandvik AB</p>
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 <p>Advised Oakley Capital and its investee company North Sails on the acquisition of Mystic, the watersports brand</p>	 <p>Advised Saba Software (a portfolio company of Vector Capital) in connection with the acquisition of Lumesse Holdings</p>	 <p>Advised CM-CIC Investissement and Circet in connection with the LBO of Capecom</p>	 <p>Advised Iwoca in connection to a number of equity fundraising rounds</p>	 <p>Advised Abry Partners in connection with the take private of Link Mobility Group ASA</p>	 <p>Advised NJJ Telecom Europe on its acquisition of a majority of eir, the Irish telecommunications and broadband business</p>
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Clients We Have Helped



Industry Recognition

Anu Balasubramanian:

- Dealmaker of the Year – **The Deal Awards Europe**
- **FT Innovative Lawyers Europe 2020**
- Recognised for *Premium M&A Deals* – **Legal 500**
- Named a "Private Equity Star" – **The Lawyer**

"At Paul Hastings LLP, the 'very responsive' team of 'hard workers' have 'very strong technical and execution skills' combined with 'business-oriented advice.'" – **Legal 500 EMEA - Private Equity: LBO**

Olivier Deren is ranked Band 1 in *Private Equity: Mid-Market* – **Chambers Europe**

Alexis Terray is ranked Band 2 in *Private Equity: Mid-Market* – **Chambers Europe**

Arun Birla is 'reassuringly concise and practical in his advice and has an obvious depth of knowledge' according to clients, who add: 'he is a pleasure to work with and an efficient manager of transactions!.' – **Chambers Europe – Corporate Tax**

Olivier Vermeulen "has extensive expertise in acquisition financing, fund financing, structured financing and debt renegotiation." – **Legal 500 Paris – Banking & Finance**

Best Client Service Innovation Finalist – **The Lawyer**

Key Contacts



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