## IT'S NOT A CLUB, IT'S A PARTNERSHIP

# VINEYARD Partners

Meeting the winemaker behind your favourite wine is what this show is all about. Our Vineyard Partners project is simply an extension of that ... and one that's always been very close to my heart. Today, at the Festival, we showcase the 17 Partnerships that our customers, Vineyard Partners of these estates, support. The project all started with my own Château La Clarière in 1986, but now covers exceptional estates all over the world.

#### **JOIN TODAY!**

Join as a Vineyard Partner today by signing up for a six- or 12-bottle case of your favourite Partnership wine available to taste on these stands (marked up with a VP). As a VP welcome, you'll receive a complimentary bottle of the multi-Gold-medal winning English Quality Sparkling Wine, Wyfold Brut 2017. You'll also gain entry into the exclusive Vineyard Partner Lounge at the Festival too and get to know all the other many



Drop by the stand for a glass and a chat and let me or one of the team explain what Vineyard Partners all is about. Somehow wine always

tastes even better when you have a close bond with the winemaker or grower.

Ask any Vineyard Partner here today.

Cheers, Tony







# VINEYARD Partners Lounge Events

Our Vineyard Partners get VIP treatment at the show ... a VP Lounge Area, with a great programme of exclusive events and an elegant glass, a gift courtesy of LSA International. Each session starts with a fabulous Wyfold English fizz Reception, hosted by my wife Barbara and myself, plus an itinerary of mini tastings and special talks by Partnership winemakers. At any time during the session, Vineyard Partners can come to the VP Lounge Area to relax on comfy sofas, enjoy a cup of tea and cake, coffee, snacks ... even a complimentary cocktail. There'll be some great mini tastings too – see below for a full itinerary. See you inside, Tony.

#### WYFOLD DRINKS RECEPTION

Fri Evening 5.15pm Sat Lunchtime 11.15am Sat Evening 5.15pm

Join Tony and Barbara Laithwaite, along with host Oz Clarke, for a delicious glass of Wyfold fizz, Rosé or Brut, at this drinks reception.

# ALTOS — SCALING NEW HEIGHTS. AN INSIDER'S GUIDE TO RIOJA

Fri Evening 7.00pm Sat Lunchtime 1.00pm Sat Evening 7.00pm

Our Spanish Buyer, Sarah, guizzes Altos co-founder Jean-Marc Sauboua on why altitude and rule-breaking are key today to great winemaking in Rioja.

### **WINEMAKING AT THE EXTREMES OF NATURE**

Fri Evening 6.00pm Sat Lunchtime 12.00pm Sat Evening 6.00pm

Master of Wine and King of Garnacha, Norrel Robertson explains (in non-techy terms!) how he works with nature to get the most from his ancient Calatayud vineyards to make great wines.

# AN AUDIENCE WITH BARBARA LAITHWAITE & OZ CLARKE

Fri Evening 8.00pm Sat Lunchtime 2.00pm Sat Evening 8.00pm

Barbara Laithwaite planted her first vine at Wyfold in 2003. Since then, her fizz has won three Trophies. She explains her journey from hobby to full-time passion, in the company of Oz Clarke.

