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Small business broker update



August 2020

Sell more earn more with Small Business Medical Incentive Program & Direct Elite Rewards

We're making it easier for you to earn more when you sell Blue Shield of California small business medical products. No complicated tiers or calculations required.

[Learn more](#)

In this issue:

- [Medical Incentive Program & Direct Elite Rewards](#)
- [Sign up now for our Small Business Broker Roadshow](#)
- [COVID-19 Testing Flex Guides extended through September](#)
- [We're waiving participation requirements for Tandem-only groups starting Oct 1, 2020](#)
- [Are you ready for Q4? Vision plans, new forms, training events and more](#)
- [Tools for Trusted Advisors: Find a Doctor, Return to work, EC+ and more!](#)

Questions? [Email Producer Services](#) or contact your Blue Shield representative.

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