

From Natural Gas to Propane Bluewave Energy Makes Conversion Easy

One of the most over-looked stakeholders in property management is often the supplier you choose to meet your tenants' energy needs. It can make all the difference between controlling your costs and maximizing energy efficiencies.

"Based on my experience over the past several years, I believe Bluewave Energy is committed to supporting the operations of your investment property,"

says Mark Bergman, Director of IPOANS (Investment Property Owners Association of Nova Scotia). "Not only will Bluewave Energy partner with you to understand your operational needs on an individual basis, they will collaborate with you to ensure you are getting the most out of your energy dollar—and that includes conducting an oil or natural gas conversion to propane."

Bluewave Energy customizes a propane service plan that matches actual energy consumption, and every commercial installation includes an electronic tank monitor.

For investment property owners like Rob Bell of Bell Enterprises Ltd., switching to propane from natural gas is something he wishes he did much sooner. "The cost and efficiency savings compound pretty quickly," says Bell. "And the entire process took less than five hours of my time."

From site visit to arranging for licensed third party contractors, Bluewave Energy makes every effort to create a seamless switch for investment property owners seeking to capitalize on the cost and efficiency advantages that propane central heating offers. A typical natural gas conversion includes a permit, equipment



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installation, and equipment removal if necessary. Bluewave Energy provides flexible installations that work with your schedule.

"Good suppliers are leaders in what they do," says Tony Breau, Commercial Sales for Bluewave Energy. "We are committed to exceed our customers' expectations and deliver more. It's our service level promise."

Bell recently converted two residential apartment buildings with over 100 combined units to propane from natural gas. A frequent bulk fuel buyer for up to as many as 800 residential units at one time, Bell has worked with many local suppliers in the past. When his furnace tanks and boilers were ageing and required an upgrade, he was naturally drawn to natural gas for his primary energy source due to price advantages.

"With natural gas I had no choice in supplier. I feel better now that I have options to choose the supplier I feel most comfortable in partnering with.



For me, that partner is Bluewave Energy. One phone call and I know Bluewave will be there to take care of everything."

As Canada's largest multi-fuel distributor and 3rd largest propane company, Bluewave Energy is in a unique position to empower commercial and residential property owners, managers and developers with options to maximize both equipment and energy efficiencies with propane.

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Bluewave Energy allows business owners to focus on what they do best - that is, manage their own business. With Bluewave Energy, there is always someone to talk to; a face to a service and a willing solution-provider to any equipment service issue. It is for these reasons Bluewave Energy has earned a reputation as being one of the most trusted suppliers of heating oil, propane, diesel and equipment, nationwide.



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