

Press Release

6 November 2015



Q3 2015 Revenues

New quarter of organic growth: +11.7% at €45.6m

Consolidated revenues (€m)	2015	2014
1 st quarter	48.5	40.8
2 nd quarter	51.8	41.3
3 rd quarter	45.6	41.2
9-month total	146.0	123.3

N.B. / See below for the breakdown of revenue figures by operational sector

Levallois-Perret, 6 November 2015 : the **Keyrus** Group recorded consolidated revenues of €45.6m in the third quarter of 2015, representing an increase of 10.7% compared to those for the third quarter of 2014 based on reported figures, and growth of 11.7% at constant structure and exchange rates.

The Large Accounts activities maintained a good pace of organic growth with an increase, in the 3rd quarter, of 15.1% (+13.8% based on reported figures) after 26.6% in Q2 and 15.3% in Q1.

This organic growth represents an excellent performance and confirms the appropriateness of the Group's positioning and service offerings based on its three pillars: Data Intelligence, Digital Experience, Management & Transformation.

With organic growth of 1.4% (likewise on the basis of reported figures), the Mid-Market activities achieved growth below that of the previous quarters but should remain buoyant for the end of the financial year.

"Our two segments of activity achieved a solid performance in the first 9 months of the year and this looks set to continue in the fourth quarter. Keyrus has successfully pursued its process of transformation begun 5 years ago, having significantly expanded its 2 new growth pillars centred around Digital and Management Consulting, which today account for roughly 20% of Large Account revenues and are in perfect synergy with our Data Intelligence offerings. We will continue to accelerate our development in France and internationally based on our three pillars, the combination of which represents a unique value proposition in our market", comments **Eric Cohen**, President and CEO.

Keyrus will publish its revenues for the fourth quarter of 2015 on 11 February 2016 after the market close.

Breakdown of revenues by operational sector

Consolidated revenues (€m)	Large Accounts		Mid-Market		Total	
	2015	2014	2015	2014	2015	2014
1 st quarter	36.3	29.3	12.2	11.4	48.5	40.8
2 nd quarter	40.0	30.0	11.8	11.3	51.8	41.3
3 rd quarter	35.4	31.1	10.2	10.1	45.6	41.2
9-month total	111.7	90.5	34.3	32.8	146.0	123.3

ABOUT KEYRUS

A major player in the field of consulting on, and the integration of, Data Intelligence and Digital solutions for Large Accounts and of ERP/CRM solutions for the Mid-Market, **Keyrus** currently has more than 2300 employees in 15 countries on 4 continents and assists its clients in optimizing their efficiency and performance by offering them a full range of services in the following areas:

- Management & Transformation Consulting
- Business Intelligence – Information Management – Big Data & Analytics - CPM/EPM
- Digital Strategy and Performance – Digital Commerce – Customer Relations & Digital CRM
- Management Solutions for the Enterprise (ERP/CRM)

The **Keyrus** Group is quoted in compartment C of the Eurolist of Euronext Paris (Compartment C/Small caps - ISIN Code: FR0004029411 – Reuters : KEYR.PA – Bloomberg : KEY:FP)

Further information at : www.keyrus.com