

# do what you do best and outsource the rest,



#### 5 reasons to outsource to Keyrus:





#### 1. We are experts in modern data architecture.

We implement the most effective technology solutions across all layers and stages of your data journey.

#### 2. We think global, act local.

Our local team draws on extensive experience of our teams around the world. However, we deliver a locally based hands-on service by experts who become an extension of your team.

#### 3. We are driven by our customer' success.

We service over 20 of the top 100 JSE listed companies across all industries, many of which have <u>publicly testified to our significant contribution</u> to future-proofing and increasing competitive advantage of their business.

#### 4. We are technology tool agnostic.

Our technology competence spans all world-leading tools so we are well-positioned to recommend the most suitable solution for you. Our experts maintain the highest standard of technology skill certification.

#### 5. We represent excellent value.

When engaging our team of experts you deploy a world-class level of skill, competence and experience in a flexible framework, so you and your internal teams can focus on creating value for your business.



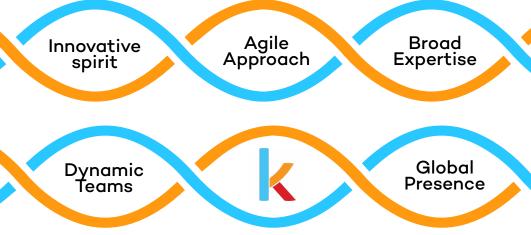


#### What makes us different

Keyrus is a global consultancy that develops data and digital solutions for performance management.

Combining business and technical expertise, we help companies like yours uncover the most value possible from data while optimising digital strategy and customer experience.

#### The Keyrus DNA





#### Grow into the future

To stay competitive, your company needs to reinvent itself and consistently leverage the latest technologies. Keyrus works with you to understand the specific challenges you're facing before defining a tailored strategy and deploying an architecture that maximises performance over time.



#### Humanising data

Data holds the answers to humanity's biggest challenges. Data is the key driver of innovation and the foundation for solutions that enable long-term success.

#### Human data

For us, data is not just numbers. Data tells stories. Human stories of our past and predictions for our future and we focus on the individuals the data serves.

#### Inspirational reality

We implement solutions that solve current challenges and add actual value while looking ahead at future opportunities for innovation. This enables our customers to proactively reinvent their business models and offerings.

#### Simplex future

We are experts at solving complex problems and providing our customer with simple, effective and scalable solutions for their future growth.

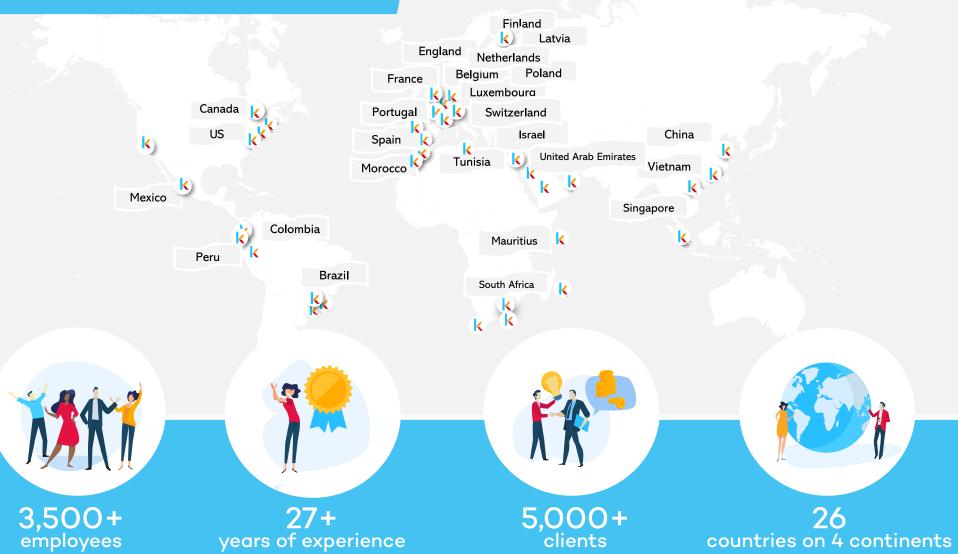


## make data matter

Through data we find answers to your business challenges. We make your data matter to enhance your current performance and align to your company's future growth.



#### Our international reach



countries on 4 continents

years of experience



# OUTSTANDING PEOPLE OUTSTANDING OUTCOMES

Our team of experts...

...are value-driven and only recommend technology that will assist in generating future value for your business.

...have a sound understanding of your business challenges and apply their technology competence to design the most effective solution.

...strive for progress & excellence and continuously upgrade their skills through accredited certifications and training.

...work as an extension of your team; contributing their intimate knowledge of technology to collective outstanding outcomes.





#### What our experts have to say

Watch our experts demonstrate their passion for solving our customers' business challenges.



Nicky Mahler Principal Consultant



Nkosinathi Xulu Head of Data Engineering



licky describes her drive behind implementing Qlik solutions. Nathi explains his passion for data engineering utilising Azure toolkit.

Craig is excited about the endless possibilities of embedded BI solutions.





#### Drive your business forward

Data is the raw material that your businesses needs in order to grow and succeed. We drive your business forward to make your data matter. Leverage your data to start making smarter, more impactful decisions.

#### Our services:

Automation & Artificial Intelligence Data Analytics & Enablement Cloud & Security

Business
Transformation
& Innovation

Training





Data Analytics & Enablement Cloud & Security

Business
Transformation
& Innovation

Training

#### Automation & Artificial Intelligence

Automation and Artificial intelligence have the power to get you ahead of the competition.

We provide our clients with the means to enhance productivity and precision across business processes, and to focus on higher value work. We enable companies to gain the insights they need to make the best decisions.



Data Analytics & Enablement Cloud & Security

Business
Transformation
& Innovation

Training

#### Data Analytics & Enablement

Data is unquestionably a key to success for businesses.

When used intelligently, it opens up unique opportunities for facing present and future challenges. At Keyrus, we enable organizations to deploy the capabilities to make data matter: we deliver solutions to drive your business forward by turning data into insights and value.



Data Analytics & Enablement Cloud & Security

Business
Transformation
& Innovation

Training

#### **Cloud & Security**

Cloud data and digital platforms have the potential to overhaul the way data are being translated into value, while bringing scalability and flexibility to a next level.

At Keyrus, we secure your data assets and make sure your data is protected and confidential.



Data Analytics & Enablement Cloud & Security

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Training

#### **Business Transformation & Innovation**

In order to thrive in the nowadays ecosystem, every business needs to not only accelerate its digital transformation, but also acquire skills to boost its adaptability, resilience, and competitiveness.

At Keyrus, we help our clients to successfully transform themselves to build a better future.



Data Analytics & Enablement Cloud & Security

Business
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Training

#### **Training**

We promote a real data-driven culture through a variety of technology training courses designed for all levels of users. Our certified trainers leverage their practical experience to deliver empowering and engaging training, helping you to maximise your investment into your BI tool. We run our training courses in person or live virtual format. We can customise each training offering to your organisation's particular needs or even run it on your data sets.

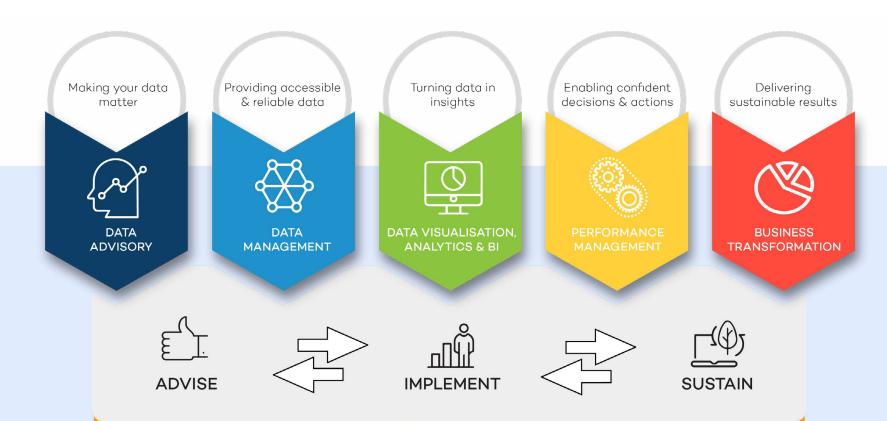
For more information, customised offering and quote contact\_steven.hunt@keyrus.co.za





### We deliver solutions to your challenges

We leverage business and technical expertise to turn data into insights and value.

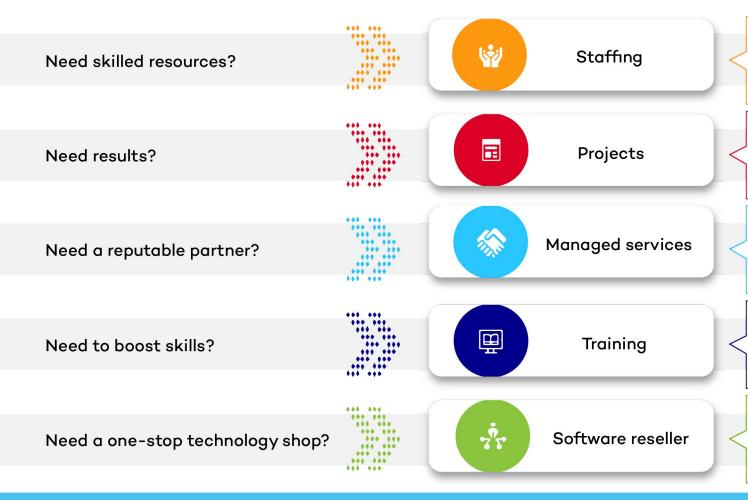


**BUSINESS VALUE** 



#### Working together

We apply flexible delivery models to meet your needs:



We provide multi-skilled professional resources with previous knowledge of your industry to complement your existing team.

We assess, design and deliver the desired result on time and within budget.

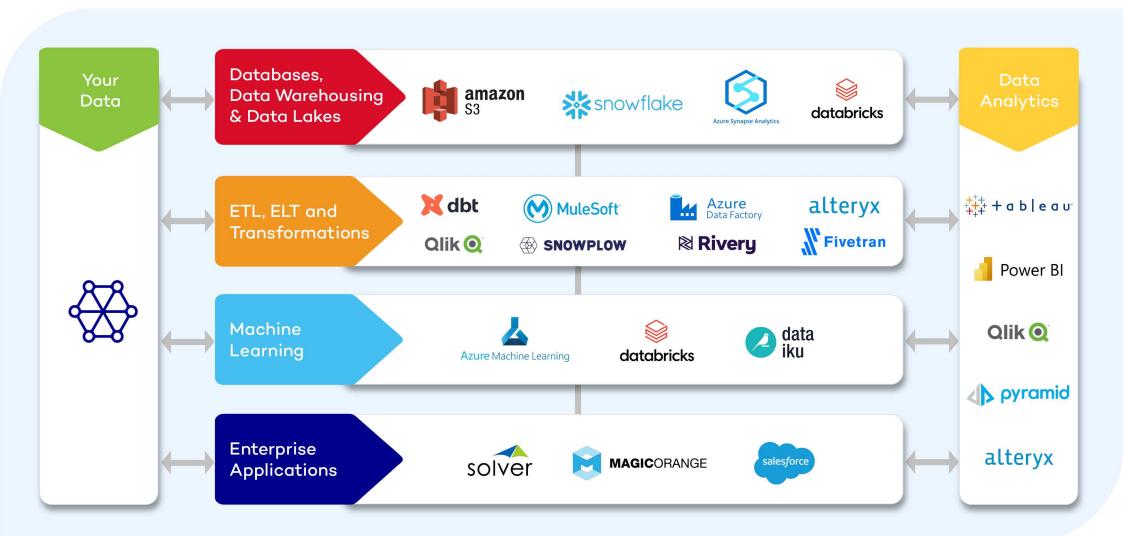
We are your reliable partner and stand-by outsource at an affordable cost so you can focus on your core business. Advisory, support, remediation.

Our certified instructor-led training courses will help you maximise your return on investment and enhance your team's skills.

We are your single point of contact and accountability for license procurement of world-leading technology solutions and their implementation.



#### Technology partnerships





#### What our customers say

"We chose Keyrus for a number of reasons, including the fact that the company was able to offer us an **end-to-end integration** that utilises the **latest generation technologies** like the IoT."



Vishal Deeplaul CEO

Read more

"The Keyrus team fully delivered on our challenges and **exceeded our expectations** in the way they understood and cared for our business success."



Finance Shared Service Manage

Read more

"We are now benefitting from a **20% improvement** in terms of **visibility** and have increaed the frequency of sales reports from once a week, to daily."



Ashleigh Jacobs
Supply Chain Intelligence



"Keyrus helped us to **solve the complex challenge** of acquiring
timely data on key shipping dates. **Automating** these metrics offers full
visibility into this critical shipping
information."



Jared Davey
Business Intelligence Manager



"We are reaping the rewards of a fully **comprehensive visualisation** layer that enables us to better manage our business and maked informed decisions"



Eugene Ras Head of Data & Analytics



"We now benefit from **dramatic time-saving** and improved visibility into the HIV wellness statistics and our monthly reports are an accurate reflection of the health of our members."

Alta de Beer Service Delivery Manager

Read more 🗒



PLATINUM



#### We MAKE DATA MATTER for our customers

A selection of our customer success stories demonstrating solutions that transform their business, offer a competitive advantage and ensure their future growth





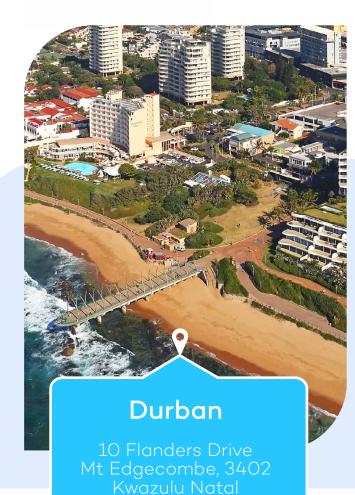








## keyrus







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## keyrus

#### Let's talk about how we can make your data matter



**Adam Walker** General Manager



**Steven Hunt**Strategic Sales Manager



Nkosinathi Xulu Head of Data Engineering



**Craig Andrew**Head of Data Analytics







