keyrus
Making your data matter

“do what you do best and outsource the rest”

~ Peter Druckner
The founder of modern business management

5 reasons to outsource to Keyrus:

1. We are experts in modern data architecture.

We implement the most effective technology solutions across all layers and stages of your data journey.

2. We think global, act local.

Our local team draws on extensive experience of our teams around the world. However, we deliver a locally based hands-on service by experts who become an extension of your team.

3. We are driven by our customer' success.

We service over 20 of the top 100 JSE listed companies across all industries, many of which have publicly testified to our significant contribution to future-proofing and increasing competitive advantage of their business.

4. We are technology tool agnostic.

Our technology competence spans all world-leading tools so we are well-positioned to recommend the most suitable solution for you. Our experts maintain the highest standard of technology skill certification.

5. We create value by enhancing your team

When engaging our team of experts you deploy a world-class level of skill, competence and experience in a flexible framework, so you and your internal teams can focus on creating value for your business.

Our mission: Make Your Data Matter

We deploy our collective business and technical expertise to help your company uncover the maximum value from your data. We do that by optimizing digital & AI strategies to improve performance and customer satisfaction.

make data matter

With the arrival of artificial intelligence (AI) data has never been more strategic. Data, digital channels and artificial intelligence, constitute the main levers for competitiveness. We make your data matter to enhance your current performance, enable innovation and future growth.

Human data

For us, data is not just numbers. Data tells stories. Human stories of our past and predictions for our future and we focus on the individuals the data serves.

Inspirational reality

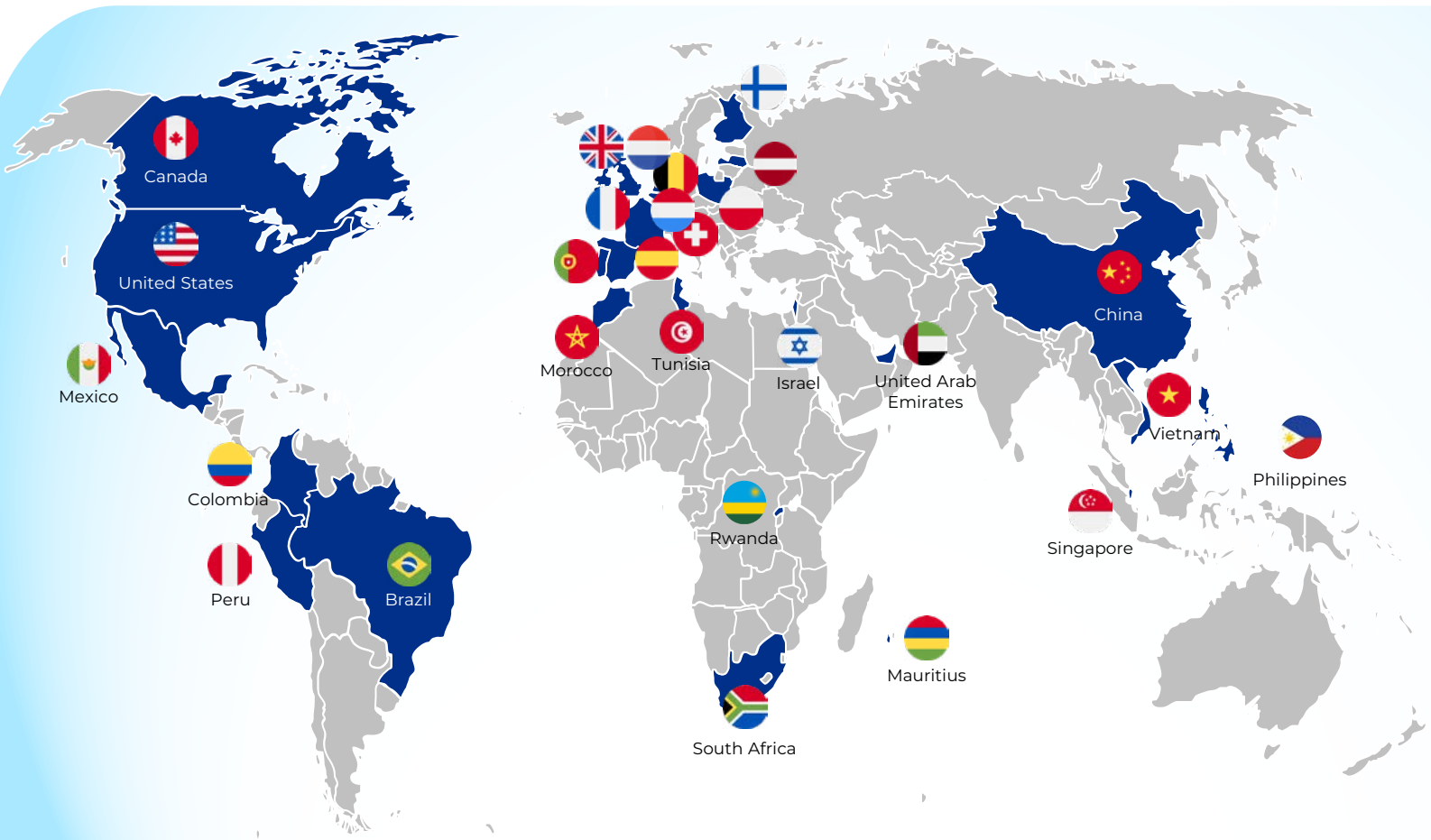
We implement solutions that solve current challenges and add actual value while looking ahead at future opportunities for innovation. This enables our customers to proactively reinvent their business models and offerings.

Simplex future

We're experts at tackling complex problems and providing our customers with straight-forward, effective and scalable solutions for their future growth

We think global, act local

Our local team draws on extensive experience and best practices of our international teams.We deliver a locally based hands-on service by expert who become an extension of your team.



28 countries

2.600 people

29 years

260 M€ revenue

OUTSTANDING PEOPLE OUTSTANDING OUTCOMES

Keyrus's team of experts...

...are value-driven and only recommend technology that will assist in generating future value for your business.

...have a sound understanding of your business challenges and apply their technology competence to design the most effective solution.

...strive for progress & excellence and continuously upgrade their skills through accredited certifications and training.

...work as an extension of your team; combining their knowledge of technology with your business knowledge to deliver outstnading outcomes.

What our experts have to say

Watch our experts demonstrate their passion for solving our customers' business challenges.

Nicky Mahler
Principal Consultant

Nicky describes her drive behind implementing Qlik solutions.

Nkosinathi Xulu
Head of Data Engineering

Nathi explains his passion for data engineering utilising Azure toolkit.

Craig Andrew
Head of Business Development

Craig is excited about the endless possibilities of embedded BI solutions.

Drive your business forward

Data is the raw material that your businesses needs in order to grow and succeed. We drive your business forward to make your data matter. Leverage your data to start making smarter, more impactful decisions.

Our services:

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Advisory & License Sales

Unlock your organisation's potential with our comprehensive advisory services. Our offerings include data strategy development, BI readiness and maturity assessments, and tailored license sales to meet your unique needs. Partner with us to understand your organisation's readiness for change, build a robust strategy to overcome current challenges, enhance performance, and achieve key performance indicators (KPIs). Our expert guidance ensures you set the right strategic foundation to achieve your goals and sustain long-term success. Let's work together to drive transformation and growth in your business.

Leverage AI tools to work smarter, automate repetitive tasks, and unlock innovation possibilities. Keyrus is your partner when it comes to planning and executing an effective AI strategy that delivers tangible business value.

Start your AI journey with a reputable partner

1. Data Readiness & Foundation

Before AI can create value, your data needs to be ready.
We help you assess your organisation's data maturity and establish the solid foundation required to build an AI strategy that aligns with your priorities and unlocks the full potential of your data assets.

2. Roadmap & Strategic Direction

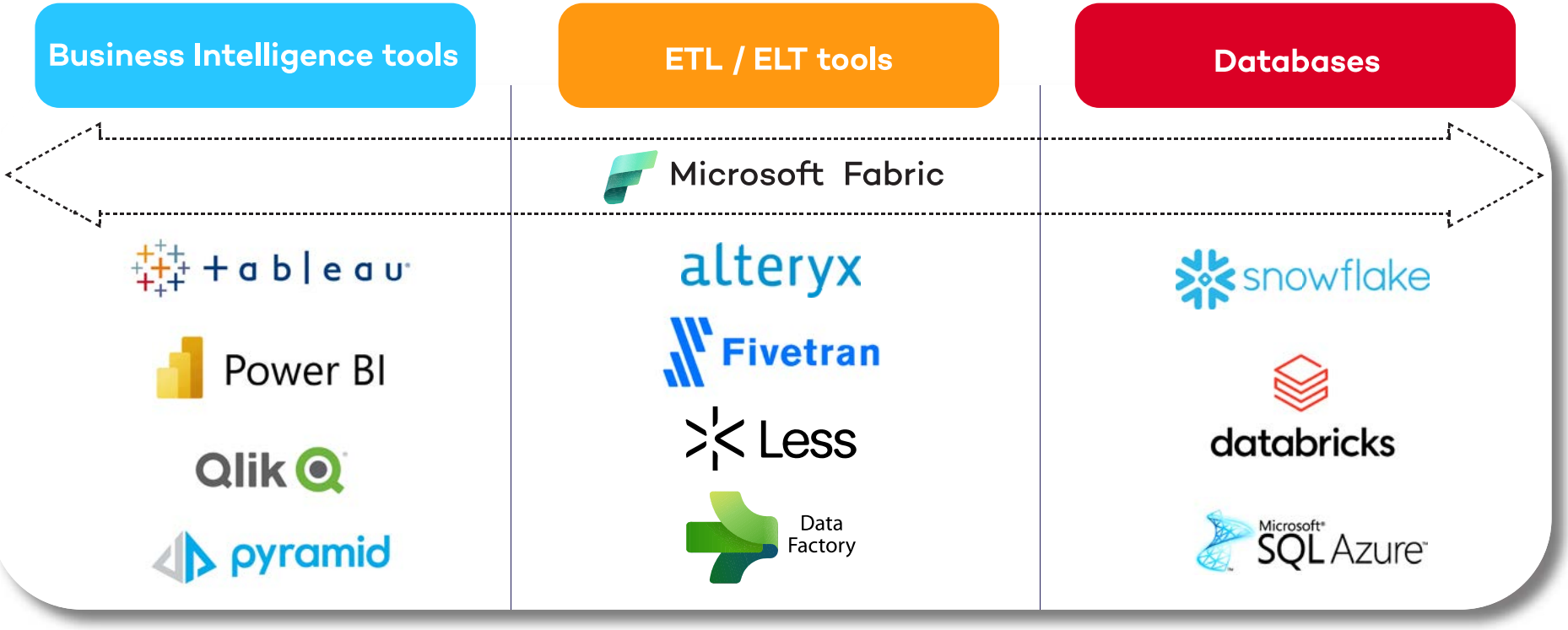
Working collaboratively, we identify high-impact AI opportunities and design a clear, actionable roadmap for implementation, one that delivers measurable business outcomes, drives innovation, and supports sustainable growth.

3. Acceleration & Measurable Value

Leveraging our international expertise, we fast-track the design, piloting, and validation of AI, data science, and machine learning initiatives, enabling you to quickly assess ROI, forecast performance, and scale what works to maximise value across your organisation.

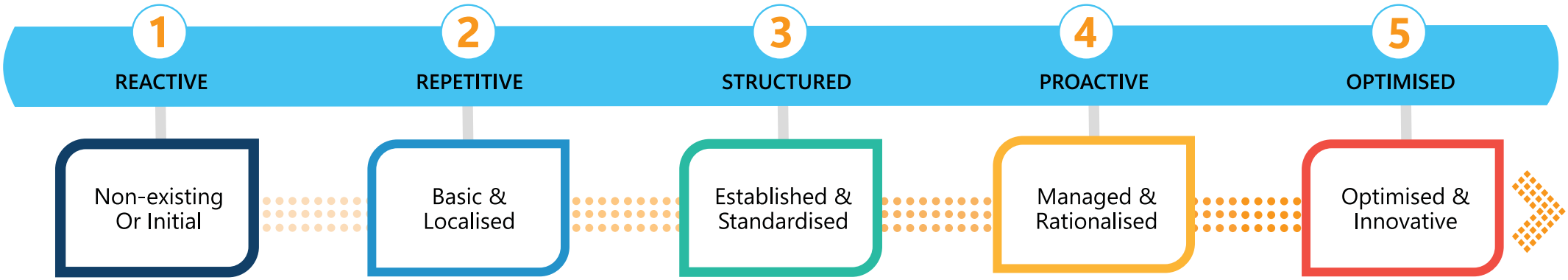
Software License Sales

Unlock the power of your data with our premium software solutions. As an independent provider, we strategically partner with top-tier software vendors to offer technologies that process, store, and analyse your data. Discover tailored licensing options to boost efficiency and drive your business growth.



BI360 Assessment by Keyrus

Based on years of real-world experience advising and implementing technology solutions across industries and various market maturity we have designed a specialised diagnostic framework called BI 360 Assessment that precisely pinpoints the current status of BI maturity and identifies gaps to overcome for your organisation to advance into the next level and to become truly data-driven. We apply this proprietary methodology to identify the level of Business Intelligence competence on this spectrum:



Learn where you stand and how to progress in your BI journey

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Data Management

Maximise the value of your data with our specialised Data Management services. We offer expertise in Data Platforms and Architecture, Data Warehouses, Data Integration, and License Sales, ensuring your data is collected, stored, and utilised efficiently. With our services, your team will have access to the most accurate and up-to-date data, enabling smarter, faster, and more precise decision-making. This drives revenue and fosters growth, ensuring your business stays ahead of the competition.

Partner with us to leverage the full potential of your data and transform it into a strategic asset.

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Business Intelligence

Business Intelligence applies artificial intelligence and machine learning systems at the enterprise level to help you optimise your decisions. Many of our customers are implementing BI models to achieve significant time and cost savings through different use cases, such as planning optimisation or demand forecasting

At **Keyrus**, we help our clients to successfully transform themselves to build a better future.

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Cloud

Cloud data and digital platforms have the potential to overhaul the way data are being translated into value, while bringing scalability and flexibility to a next level.

At **Keyrus**, we secure your data assets and make sure your data is protected and confidential.

Why partner with Keyrus as your Cloud Solution Provider?

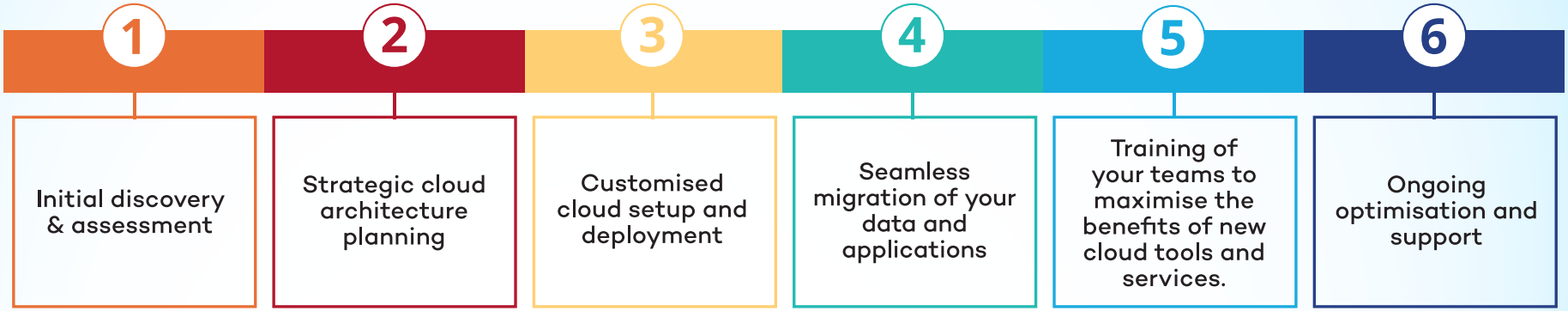
1. We offer tailored cloud solutions helping you scale efficiently and securely.
2. We manage all aspects of your Microsoft cloud subscription including billing to technical support.
3. We provide expertise you can trust through certified experts in cloud architecture.
4. We offer flexible licensing & cost efficiency so you only pay for what you need.

As Microsoft's long-standing partner we are perfectly positioned to offer tailored cloud solutions leveraging Microsoft Azure, Microsoft 365, and Dynamics 365. As your CSP service partner, we manage all aspects of your Microsoft cloud subscription providing a seamless experience and single point of contact.

Find the detailed outline of benefits of Microsoft Cloud Solution Provider service

Your cloud onboarding journey with Keyrus

We manage and execute all the crucial steps for successful cloud adoption:



Buying Azure through **Keyrus** as your CSP brings personalized support, flexibility, cost management, and value-added services that are tailored to your specific business needs. Enquire at **sales@keyrus.co.za**

Advisory & License Sales

Data Management

Business Intelligence

Cloud

Training

Training

We will help your organisation to derive the greatest value from your BI investment by promoting a real data-driven culture and driving business-wide enablement through a variety of technology training courses.

Our certified trainers leverage their practical experience to deliver empowering and engaging training. Our training courses are available in person or in live virtual format. For more information, customised offering and quote contact sales@keyrus.co.za

Training Courses

Keyrus is a Tableau Premier Partner, Microsoft partner and Select Qlik® partner. Whether you choose to unlock the potential of data in your business through our Data Literacy Training, Tableau Training, Power Bi Training or Qlik Training, **Keyrus** is an unrivalled expert in data analytics and visualisation and a trusted partner when it comes to delivering engaging and empowering training.

Data Literacy Training

Power BI

+ tableau

Qlik

Download brochure

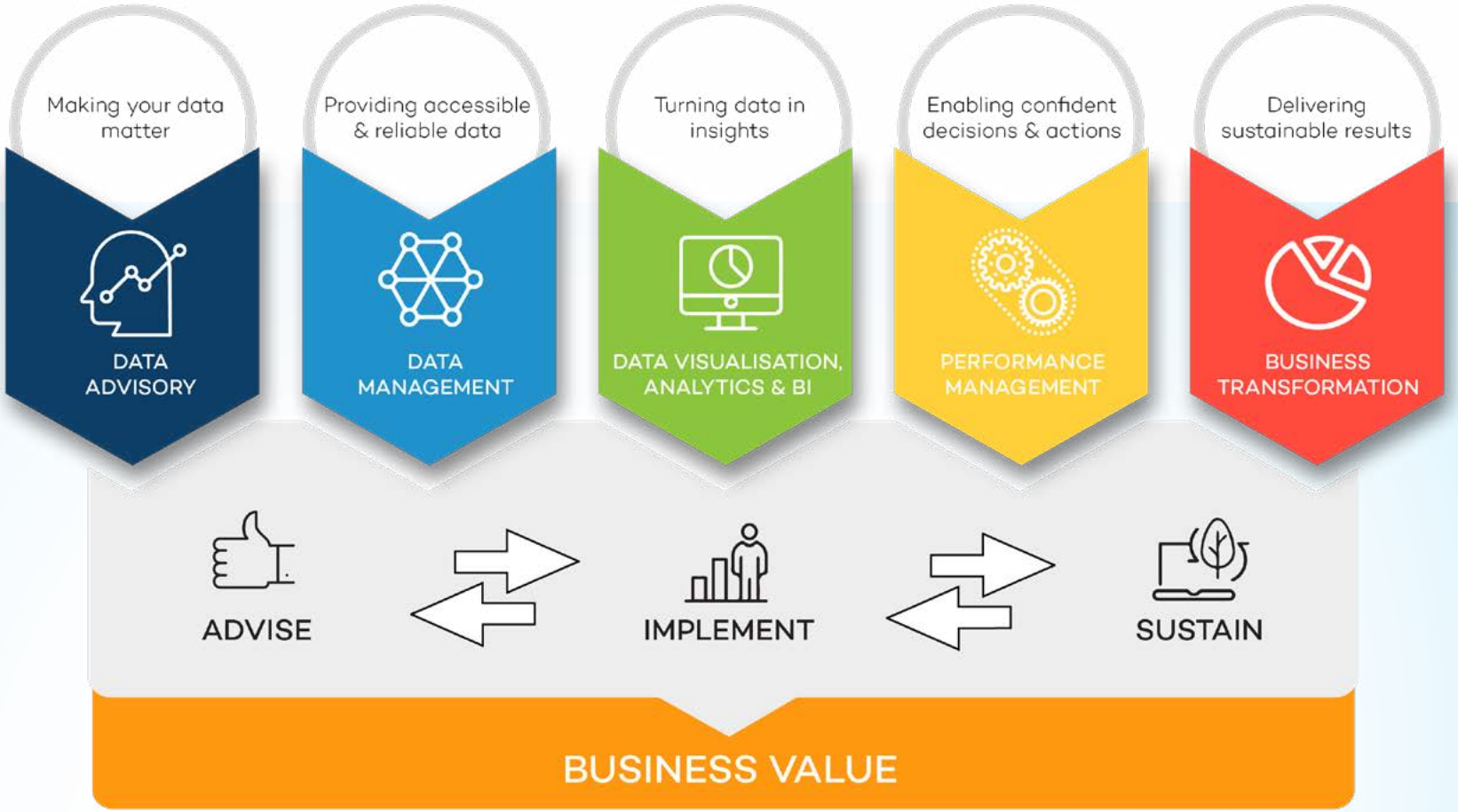
Download brochure

Download brochure

Download brochure

We deliver solutions to your challenges

We leverage business and technical expertise to turn data into insights and value.



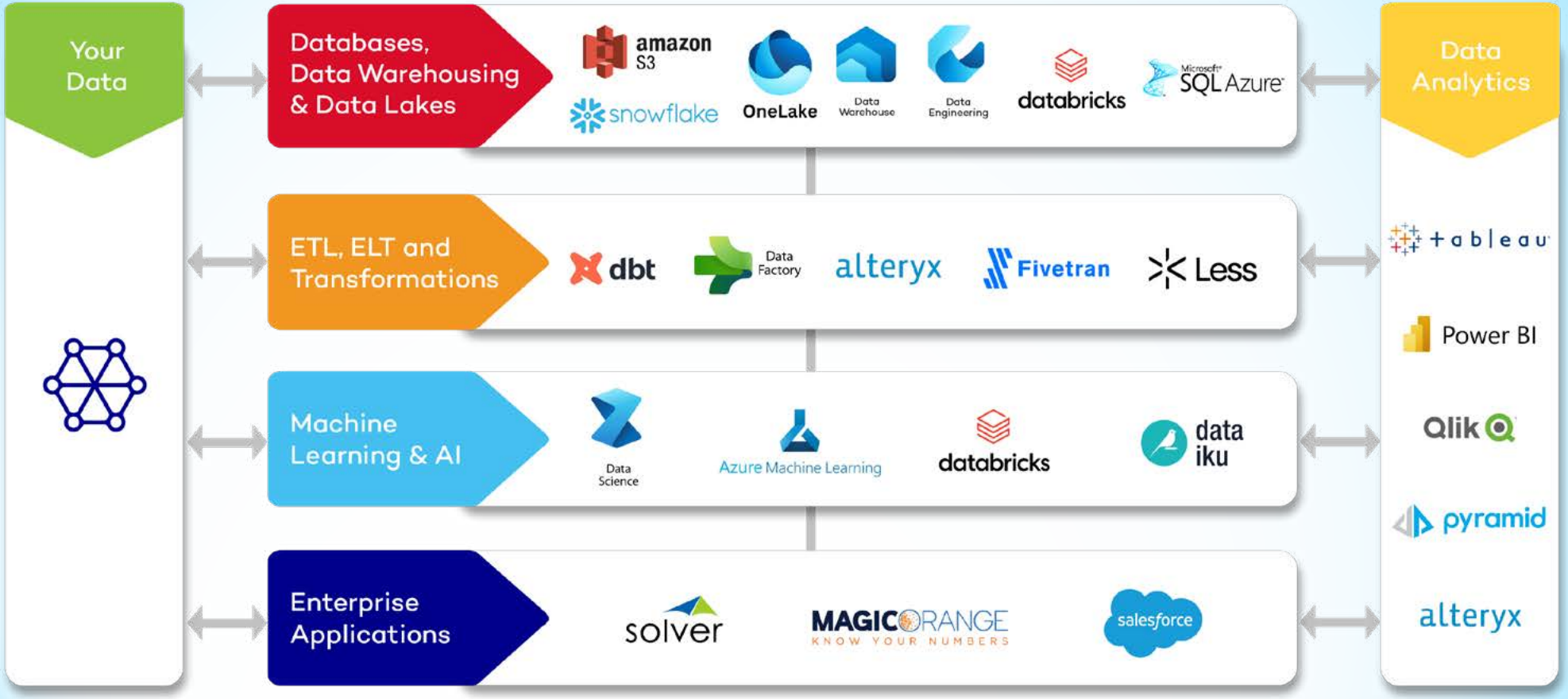
Working together

We apply flexible delivery models to meet your needs:

Need skilled resources?	Staffing	We provide multi-skilled professional resources with previous knowledge of your industry to complement your existing team.
Need results?	Projects	We assess, design and deliver the desired result on time and within budget.
Need a reputable partner?	Managed services	We are your reliable partner and stand-by outsource at an affordable cost so you can focus on your core business. Advisory, support, remediation.
Need to boost skills?	Training	Our certified instructor-led training courses will help you maximise your return on investment and enhance your team's skills.
Need a one-stop technology shop?	Software reseller	We are your single point of contact and accountability for license procurement of world-leading technology solutions and their implementation.

Technology partnerships

We're **technology agnostic**. With our expertise in the world's top technologies we help you choose the best technology solutions for your needs. Our consultants maintain the highest standard of technology skill certifications and provide practical experience across every phase of a project. We are experts in modern data architecture and implement the most effective technology solutions across all layers and stages of your data journey.



What our customers say

Find full list of our customers' success stories here.

"We are reaping the rewards of a fully **comprehensive visualisation** layer that enables us to better manage our business and maked informed decisions."

GRINDROD

Vishal Deeplaul
CEO

Read more

"We are now benefitting from a **20% improvement** in terms of **visibility** and have increaed the frequency of sales reports from once a week, to daily."

vector logisticsolutions

Ashleigh Jacobs
Supply Chain Intelligence

Read more

"Keyrus helped us to **solve the complex challenge** of acquiring timely data on key shipping dates. **Automating** these metrics offers full visibility into this critical shipping information."

tevo

Jared Davey
Business Intelligence Manager

Read more

"The Keyrus team fully delivered on our challenges and **exceeded our expectations** in the way they understood and cared for our business success."

TFG

Marlize van der Westhuizen
Finance Shared Service Manager

Read more

What our customers say

Find full list of our customers' success stories here.

The training created excitement across the diverse business functions about data and its value for everyday decision-making. "We have had great feedback; **the users love it!**"

mrp

Jason Du Randt
BI Solution Manager

Read more

"This **significant upgrade of our business intelligence competence** means that users obtain answers within hours, rather than weeks or months. This allows more time to scrutinise the data and ask further questions."

Heineken

Andre Engelbrecht
Industrial Systems Manager

Read more

"We now benefit from **dramatic time-saving** and improved visibility into the HIV wellness statistics and our monthly reports are an accurate reflection of the health of our members."

PLATINUM HEALTH

Alta de Beer
Service Delivery Manager

Read more

"We are reaping the rewards of a fully **comprehensive visualisation** layer that enables us to better manage our business and maked informed decisions."

DISTELL

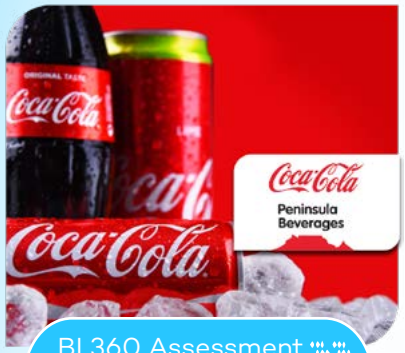
Eugene Ras
Head of Data & Analytics

Read more

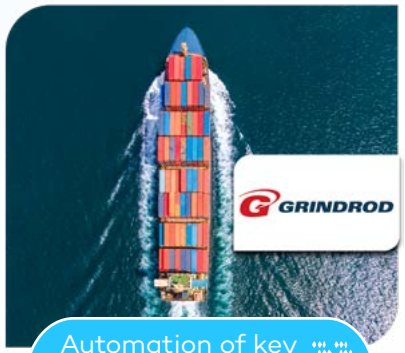
We MAKE DATA MATTER for our customers

A selection of our customer success stories demonstrating solutions that transform their business, offer a competitive advantage and ensure their future growth

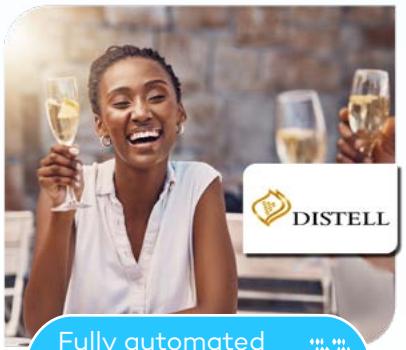
Advisory & License Sales | Data Management | Business Intelligence | Cloud | Training



BI 360 Assessment promotes data -driven culture



Automation of key processes at Grindrod



Fully automated self-service analytics at Distell

Cloud-powered modern analytics at Vector Logistics

Delivering virtual training to Mediclinic

keyrus

Let's talk about how we can make your data matter

Adam Walker
Head of Delivery

Scan here

Steven Hunt
Account Manager

Scan here

Craig Andrew
Head of Business Development

Scan here

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