

Press Release

13 November 2014



Q3 2014 Revenues

Another quarter of organic growth : +5.6% at €41.2m

Consolidated revenues (€m)	2014	2013
1 st quarter	40.8	39.9
2 nd quarter	41.3	40.1
3 rd quarter	41.2	36.2
9-month total	123.3	116.1

N.B. / See below for the breakdown of revenue figures by operational sector

Levallois-Perret, 13 November 2014 : the **Keyrus** Group recorded consolidated revenues of €41.2m in the third quarter of 2014, representing an increase of 13.9% compared to those for the third quarter of 2013 based on reported figures, and growth of 5.6% at constant structure and exchange rates.

The Large Accounts activities regained a good pace of organic growth with an increase, in the 3rd quarter, of 6.1% (+17.5 % based on reported figures) after (0.4%) in Q2 and 2.9% in Q1.

This organic growth represents a sound performance and attests to the appropriateness of the positioning and of the service offerings of the Group on its three pillars : Data Intelligence, Digital Experience, Management & Transformation.

Based on reported figures, the external growth operations undertaken in the 2014 financial year accounted for total revenues of €2.2m in this third quarter.

With organic growth of 4.1% (likewise on the basis of reported figures), the Mid-Market activities maintained their level of performance observed since the start of the year and should remain buoyant for the end of the financial year.

" Our two segments of activity have shown a solid organic performance which should continue in the fourth quarter. The market nevertheless remains extremely competitive and the pressure on prices may be alleviated only through sustained investments in innovation/R&D and in the training of our employees.

In this regard, we are expecting strong demand for 'Data Scientist' profiles in the coming years to meet the growing needs of businesses in the field of 'Big Data'.

We have thus been behind the creation of a 'Data Scientist' teaching and research Chair with the École Polytechnique, Orange and Thales, inaugurated on 15 October 2014.

The principal objective is to train the new generation of 'Data Scientists' and to establish our leadership in data sciences applied to Big Data.", comments **Eric Cohen**, President and CEO.

Keyrus will publish its revenues for the fourth quarter of 2014 on 12 February 2015 after the market close.

Table showing the breakdown of revenues by operational sector

Consolidated revenues (€m)	Large Accounts		Mid-Market		Total	
	2014	2013	2014	2013	2014	2013
1 st quarter	29.3	28.5	11.4	11.4	40.8	39.9
2 nd quarter	30.0	30.1	11.3	10.0	41.3	40.1
3 rd quarter	31.1	26.5	10.1	9.7	41.2	36.2
9-month total	90.5	85.1	32.8	31.0	123.3	116.1

ABOUT KEYRUS

A major player in the field of consulting on, and the integration of, Business Intelligence and Digital solutions for Large Accounts and of ERP/CRM solutions for the Mid-Market, **Keyrus** currently has 1900 employees in 15 countries on 4 continents and assists its clients in optimizing their efficiency and performance by offering them a full range of services in the following areas :

- Management Consulting
- Business Intelligence – Performance Management
- Digital Business – Big Data & Analytics
- Management Solutions for the Business (ERP/CRM)

The **Keyrus** Group is quoted in compartment C of the Eurolist of Euronext Paris (Compartment C/Small caps - ISIN Code : FR0004029411 – Reuters : KEYR.PA – Bloomberg : KEY:FP)

Further information at: www.keyrus.fr