

M+C SAATCHI GROUP

Authored by **M+C SAATCHI GROUP**





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INTRODUCTION

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INTRODUCTION

WHY READ THIS REPORT?

They are often built on Western narratives, overlooking the complexities, nuances, and cultural shifts driving change across the GCC. That is what inspired this report.

This report dives into seven cultural movements we expect to define 2025. Trends that reflect the way people in the GCC think, consume, create, and buy.

In a region where culture is power, brands that understand its shifts are the ones that stay relevant and stay ahead.



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INTRODUCTION





TREND --- 1

The business of loneliness

Under the veneer of luxury and leisure lurks a hidden epidemic: loneliness

HOME / MENTAL HEALTH / LONG READS Are UAE residents lonely? How work from home, less 'offline' connections affect mental health

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No friends in UAE? Many residents face anxiety due to lack of social life

Having little to no friends can negatively affect one's confidence and sense of selfworth, which can result in self-doubt, a psychologist says

Over 1 in 5 People Worldwide Feel Lonely a Lot

Loneliness makes other negative feelings worse

Wellbein The loneliness epidemic and how it can affect you in the UAE

With new research showing that solitude and isolation can be as damaging to our health as smoking and obesity, we look at whether this is a particular problem in the UAE



Reddit r/dubai 200+ comments - 7 months ago

Why is Dubai such a lonely place?

Dubai as a city feels lonely mainly because there's no social cohesion: everyone is from different

Photo by: Cheb Moha





THE WORLD MAY BE EUNEGED IAN EVER



TREND+1 CRAVING CONNECTION

Photo by: Omar Khali

In the GCC, this trend is amplified by unique cultural dynamics: the expat-heavy population, the relentless pursuit of professional success, and the absence of traditional community spaces that dominate in other parts of the world.

This is not a new phenomenon, but its sharp rise is impossible to ignore. The loneliness epidemic, long simmering beneath the surface, has now evolved into an unmistakable social reality as we head into 2025. More than a statistic, it's a mood and a collective yearning for something real, tangible, and shared.



TREND+1 CRAVING CONNECTION

The region is seeing people rethink how they connect with one another IRL, searching for ways to reclaim authenticity and community in their daily lives.

107

TimeLeft & 'Locals' Apps Running Clubs ARAB NEWS = 0.000 **ALL DINNERS TAKE PLACE WEDNESDAY** Running clubs building community spirit in Gulf for EVENING locals and expats Timelet. HOME / KT NETWORK Timeleft's weekly 'Dinner with Strangers' Running clubs are all the rage. Millennials and ind love and h Johns M+C SAATCHI GROUP ECH NCH PARTY PITTAS CHITUDAI PUWEK CALLING ALL CREATIVES

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Running clubs are becoming more than fitness groups, they're spaces where people meet, connect, and build a sense of belonging in cities that can otherwise feel isolating.

Similarly, apps like Timeleft and Locals are simplifying connection, organizing shared meals and hobby-based meetups that feel personal and grounded. Community events such as Karak, Hang with Me, and Fred's Coffee Party are also gaining traction, offering ways for people to gather, share experiences, and foster relationships.





Community Events (i.e., Hang With Me, The Karak, and Fred's Coffee Party).





The craving for connection is mirrored in the rise of dating shows across the Middle East.

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The Blind Date Show - Egypt

Match (Morocco/ Meet Up Tunisia)



TREND+1 CRAVING CONNECTION

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According to YouTube's Global Trends Report for the end of 2024, programs like The Blind Date Show in Egypt, Love is Blind Habibi in Dubai, and Meet Up in Tunisia resonate with audiences by tapping into emotional needs.

One standout example is the YouTube-native reality show Qesma w Naseeb, which took the region by storm, racking up over a billion views this year.

Love is Blind Habibi/Qesma w naseeb









WHAT DOES THIS MEAN END DANNC?



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SPONSOR AND SUPPORT CONNECTION HUBS

Community events like Karak, sponsored by Yango and Power Horse, show how brands can tap into spaces that people already value.

The focus should be on contributing to these experiences in a way that enhances the moment and strengthens your presence in the culture people are building.

LEVERAGE YOUR RETAIL SPACES

Lululemon hosts yoga classes. Apple offers mentorship sessions. More brands should follow their lead, turning retail spaces into destinations for learning, connection, and shared experiences.

Places that bring people together and build community.







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TREND+2 REMIX CULTURE



Younger generations, especially Gen Z, are pushing boundaries and rejecting the expectations that shaped past generations. They are unafraid to experiment, taking what is familiar and transforming it into something bold, fresh, and unexpected. It is a celebration of individuality with a strong sense of pride and community woven throughout.

Drawing inspiration from everywhere—global trends, regional styles, and viral moments—they mash ideas together in ways that feel both authentic and exciting.







TREND+2 REMIX CULTURE

From content and food to music and spaces, remix culture is making its mark across the region in fresh and unexpected ways.

REMIXING Content/Food



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This year we've seen playful food trends like olive oil drizzled on vanilla ice cream and a Saudi orchestra performance that went viral for putting a cultural spin on Rolling in the Deep, infusing it with Samri rhythms, instruments, and vocals.

Meanwhile, spaces like BRED are bringing this remix energy to life. Inspired by the pulse of Arab streets, this neo-cultural festival blends hip-hop, basketball, street art, fashion, food, and music, celebrating urban culture through a distinctly Middle Eastern lens.

REMIXING MUSIC AI Thaqfeya channel/ Saudi orchestra rolling in the deep with traditional Samri dances

BRED NEO-CULTURAL FESTIVAL (A fusion of hip-hop, basketball, street art and fashion, food, and culture)











Building on the rise of remix culture, maximalism is emerging as one of its boldest expressions.

Maximalism in fashion (Sole DXB festival)



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TREND+2 REMIX CULTURE

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It's taking over fashion, design, and interiors with vibrant prints, layered textures, and fearless colour combinations. Minimalism is being left behind in favor of richness, personality, and self-expression.

At Sole Festival Dubai, conversations about what's next all pointed to embracing identity and going all-in on maximalism. Reports from AD Middle East and Pinterest's 2025 forecasts echo this shift, showing that people are ready to decorate their spaces with bold patterns, eclectic textures, and vibrant colors

Maximalism in Homes, decor and everything else. AD Middle East & Pinterest 2025 Report





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INVITE PLAY AND PARTICIPATION

Create spaces, campaigns, and products that encourage interaction and self-expression. Let consumers co-create, remix, and make your brand their own.

MIX CULTURES, PARTNERS & INGREDIENTS

Blend your brand with local culture, artists, and brands. Mix styles, materials, and ideas to stay fresh and relevant.

I.e. Ravi Restaurant x Adidas/Among Few x Reebok Club C 8

GO BOLD TO GET NOTICED

Don't play it safe. Be vibrant, layered, and expressive.

Lean into bold ideas that break through the noise, ignite curiosity, and spark conversations.



TREND + 3

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Culture How Dubai is positioning itself as the Middle East's gaming hub

ManaTech Entertainment chief executive Mario Perez speaks to The National about how the emirate's latest moves are shaping the future of the industry in the region

Home > Technology > Esports and gaming

Insights: The MENA region is poised to be the next big mobile gaming oasis

According to the International Trade Administration, there are around 23.5 million gamers in Saudi Arabia, which accounts for almost 70 per cent of its population

06-13-24 | 9:00 AM How the economics of gaming is shaping the Middle East

The region is now booming economically due to its thriving gaming industry, fueled by investments and infrastructure development

> The rapid growth of the MENA gaming industry, and why Saudi Arabia is the key driver

> > Photo by: Cheb Moha





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TREND+3 GCC: GAMING COOPERATION COUNCIL



While gaming has already become a massive global industry, 2025 is set to spotlight the region as a central force driving its future. This part of the world is seeing gaming evolve into a cultural and economic phenomenon, fuelled by largescale investments, world-class events, and strategic initiatives.

This transformation is shaping how brands engage with audiences, unlocking opportunities for deeper integration into gaming culture. The region's impact is expected to extend globally, influencing trends, technologies, and consumer behaviours far beyond its borders.





TREND+3 GCC: GAMING COOPERATION COUNCIL

The numbers are insane (like truly insane)

TREND IN NOTION

Arabian Business/ Fast Company Middle East 2024



of people (70.7 million) in MENA-3 markets (KSA/ UAE/Egypt) were gamers in 2024. Asia, the Middle East, and North Africa account for



of the global esports billion-dollar market.



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The region's rapidly growing gamer base is unmatched, making it one of the fastest-expanding markets globally. It already accounts for over half of the billion-dollar esports market, with gaming content ranking among the most-watched videos online.

Whether it's tutorials, gameplay highlights, or fan-made content, these games have created vibrant communities that cross borders and keep growing.

YouTube Trends Report

In MENA, there have been OVER 950M VIEWS on videos related to EA FC 24 in 2024.



Poppy Playtime and Zoonomaly appearing on our lists, as the region's biggest gaming Creators like <u>AboFlah</u> and <u>BanderitaX</u> leaned into the genre. Meanwhile, new releases from established titles like EA FC and Garena Free Fire topped the lists.



TREND+3 GCC: GAMING COOPERATION COUNCIL

Massive plans are already in motion.

TREND IN MOTION

Dubai confirmed as host city for games of the future 2025

Saudi Arabia to host inaugural Olympics Esports Games in 2025





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Dubai is hosting the Games of the Future, and Saudi Arabia is stepping up with the Esports Olympics. Then there's Qiddiya City, building the world's first Gaming and Esports District with four arenas designed for 73,000 fans.

Abu Dhabi is matching the energy with a \$1 billion esports island, proving the momentum here is only getting started.

Abu Dhabi Esports island announced





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DON'T SHOW UP WITHOUT PURPOSE

Most brands still miss the mark because they do not understand gamers. Showing up is not enough.

Gamers want value, something that improves their experience or gives them a reason to care. Brands need to build with this in mind.

CREATE MOMENTS THAT WOULD ONLY WORK LOCALLY

In this region, gaming is almost cult-like. It is a culture with its own rules and rituals.

Winning here means investing in creators, tournaments, and events that feel native to the space.

TREAT GAMING LIKE META

Gaming is already as big as social media and it is only getting bigger.

Brands need to treat it like a major media channel, giving it the same focus and investment as platforms like Instagram and TikTok.















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Transform magazine https://www.transformmagazine.net

Brand will be the next great export of the Middle East - 2024

28 May 2024 - ... Middle Eastern brands are starting to influence global industries. In the Middle East, people have always been influenced by global brands ...

Skift

Skint https://skift.com

'Made in Dubai' Is the Next Global Brand

9 Jan 2024 - Dubai is gearing up to go global. Brands such as Jumeirah, Emaar Hospitality and Atlantis could be much, much bigger overseas and have been "late" to expanding.

Brand Finance : The Global Rise of Middle Eastern Brands



Dubai restaurants go global: GAIA, Pickl, WOK BOYZ head ...

23 Feb 2024 - Dubai restaurants go global: GAIA, Pickl, WOK BOYZ head to Miami, London, Canada as UAE dining takes on world. Dubai's thriving food and ...







LOCAL GOING GLOBAL



For years, influence moved in one direction. Western trends shaped the Middle East, setting the tone for what was seen, heard, and consumed. That balance is shifting, and 2025 is set to prove it.

The region is no longer on the receiving end. It is creating, leading, and pushing culture outward from music and fashion to food and film, local culture is leaving its mark everywhere.







TREND+4 LOCAL GOING GLOBAL

We can see this shift unfolding across industries, with local brands gaining traction on the global stage.

Restaurants: GAIA (London), Wokboyz (Canada and Ghana)



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Restaurants like Gaia and Wok Boyz are scaling up and exporting local concepts worldwide. UAE-born fashion and beauty labels are landing in luxury retailers like NET-A-PORTER and Harrods and showing up on celebrities like Kylie Jenner and Jennifer Lopez.

Developers are making moves too, with Aldar launching projects in London and taking regional influence to the global stage.

Beauty: Hindash Cosmetics / Oman Luxury



Developers: Aldar (London Square)







TREND+4 LOCAL GOING GLOBAL

Local content is going viral globally, proving its influence is reaching new heights.

Dubai Chocolate

TODAY.com https://www.today.com > food > trends > viral-dubai-ch...

Why the viral Dubai chocolate bar is all over TikTok

13 Sep 2024 - The bar features crispy kataifi, pistachio and tahini paste, all wrapped up in a casing of milk chocolate. Individual bars cost 68.25 UAD.

FOOD & DRINK

The viral Dubai chocolate that has people travelling to the UAE - and how to get it

Dubai's Fix Chocolate has become such a hit, people from across the world are flocking to the city to try it

BY SOPHIE PRIDEAUX October 17, 2024

Daily Sabah

https://www.dailysabah.com > Life · Food :

Dubai chocolate craze: Tasty trend that might be here to stay

6 days ago - Dubai chocolate craze, largely driven by social media and influencers has turned this pistachio-infused treat into a global sensation, ...

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Viral moments born in the region are capturing global attention and shaping trends far beyond their origins. Dubai's chocolate mukbang craze took social media by storm.

You also have the lavashak trend, which gained global traction and turned into an online sensation.

Lavashak Snack









🚯 Cooking with C., 🗘 267.4% 🧕 Satahr: Miladd 💁 📿 214.8%



Tablet Magazine

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review w baba

Lavashak lovers made my







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EMBRACE HERITAGE AND PROVENANCE

Leverage your brand's unique cultural background and origin story. As global consumers become increasingly receptive to brands from diverse regions, highlighting your authentic roots can be a powerful differentiator.

COLLABORATE WITH LOCAL CREATIVE COLLECTIVES

Collaborate with local brands to unlock new markets and expand reach. Focus on identifying the right partners to ensure impactful connections.

INCORPORATE LOCAL FLAVORS AND INGREDIENTS

Viral hits like chocolate pistachio kunafa prove regional twists grab attention. Use local ingredients to stand out.









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Serie Yerrege







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and vehicle

Careem Food 'Dirhams for Delays' campaign launches in Abu Dhabi

Running from September 2 until October 31, the campaign reimburses customers AED1 for every minute that their order is delayed, based on the promised delivery time (ETA)

OME / RUSINESS

UAE: Talabat raises Dh7.5 billion in largest global tech IPO so far this year

The offering achieved a couble-digit oversubscription level, with a number of sizeable anchor orders

Published: Fri 29 Nov 2024, 9:40 AM Updated: Fri 29 Nov 2024, 10:06 PM

By Web Desk

Noon Minutes with WatchBox Announces Latest Campaign, Redefining 15-minute Delivery in UAE

By Communicate Staff Wed, Feb 21 2024



By Shiful Jain

IF YOU'RE IMPATIENT JUST LIKE US, HERE'S 11 UAE FASHION & BEAUTY SITES THAT HAVE SAME-DAY DELIVERY

Same day delivery? Yes please!

Photo by: Omar Khalil







MARCE SHATCHI GROUP include groceries, clot anything you needwdeli

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TREND+5 INSTANT EVERYTHING

Photo by: Cheb Moha

This region has always stood out for its exceptional service culture, setting the standard long before the rest of the world caught on. The demand for speed surged during the COVID-19 pandemic, as lockdowns and movement restrictions made fast and reliable services more essential than ever. That momentum has only continued to grow.

More recently, Dubai's traffic jams have made headlines, turning quick errands into time-consuming tasks. With every new reason to save time, expectations for faster, easier solutions just keep rising.





Speed and accessibility have become a way of life. With just a tap, anything you need feels instantly within reach.

Namshi, Ounass 90 minute delivery



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TREND+5 INSTANT EVERYTHING

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Ounass and Namshi deliver fashion in 90 minutes. InstaShop brings groceries and household items to your door in minutes. Careem Box lets you send drivers anywhere to pick up and deliver whatever you need.

Even Noon promises deliveries in just 15 minutes. The pace is relentless, and the demand for instant service keeps growing.

Instashop



Noon Minutes/ Careem Box







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The rise of instant gratification is not just about faster deliveries. It is also reshaping how people pay for everyday purchases.





TREND+5 INSTANT EVERYTHING

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What used to be reserved for big-ticket items like cars and houses is now the norm for almost anything. Apps like Tabby have made split payments mainstream. From gym memberships to a new pair of shoes, nearly everything can be broken into four installments. Tabby has even introduced a physical card, allowing shoppers to use it in stores just as easily.

Even food delivery apps are following suit. Talabat now offers a postpaid option, letting users order a meal and pay later. It is yet another example of how speed and flexibility are driving today's habits.

Tabby









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MAKE IT INSTANT

Prioritize faster delivery, checkout, and service to match expectations for instant solutions.

Brands need to consider DTC channels, and shoppable content on social especially with new features going live in the region for the first time

FLEXIBLE PAYMENTS

Provide split-payment and post-paid options to make purchases easier and more accessible for mid to high range goods and services.

GET ON THE FRONT FOOT

Social listening used to be about trendjacking, but now brands need to understand the longer mid-term shifts that are changing behaviour to create new revenue streams and protect existing ones.

























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https://www.cosmopolitanme.com : Life E

Found: The Erewhon dupes in Dubai

A cafe called Glam Shot, located in Mirdif Avenu Mall, has the ultimate Erewhon smoothie dupe (!! And if you want a dose of a trendy spot in Dubai, then Glam ...

Sorry Zara, these dupe stores in Dubai are now our go-to

Modest fashionheaven



Instagram · misszuzucchini 9 6K+ likes - 2 months ago

Found the dupe of London's viral custard dessert at Global ...



A bowl filled with your choice of base (strawberry, mango, chocolate brownie, etc) and then topped with their crumbles and their iconic custard!

What is a 'Destination Dupe'? Here's your answer and 4 prime places in Saudi you need to know about

MESOFINDIA COM / TRAVEL TRENDS, SAUDI ARABIA / Created : May 28, 2024, 09:30 IST

Travel 'Destination dupes' to travel to this summer, with alternatives for Scoul and the Maldives

More alfordable and less crowded notidays ideas to replace the usual hot spata

Photo by: Omar Khalil





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TREND+6 PROUDLY DUPED!



Photo by: Omar Khalil

But that mindset is changing. Across the Middle East, these polished, high-quality alternatives are now seen not as compromises but as smart, intentional choices.

You have brands that are proudly positioning themselves as dupes, no longer seen as lesser than luxury labels but instead standing out as smart, accessible, and, at times, even better than the original.

It's a shift led by a new generation that values style and substance, prioritising quality, affordability, and individuality over status.





TREND+6 PROUDLY DUPED!

The trend is gaining momentum in OG categories like perfumes, handbags, and shoes. These have long been the go-to items for dupes.

Parfum proudly marketed as a dupe for branded ones (UAE & KSA)

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In the UAE and KSA, Parfum has made waves with its viral alternative to Baccarat Rouge, offering the same luxurious scent without the premium price tag.

In fashion, brands like Lime and Hanger are stepping up with pieces that rival high-end labels, delivering standout aesthetics and, in some cases, better quality or a stronger sense of purpose.

Global Village Accessories and bags Dupe Hunt 2024

Massimo Dutti and Zara dupes are going viral (Lime & Hanger).













TREND+6 PROUDLY DUPED!

But it doesn't stop there. We're now seeing dupes appear in areas that were never part of the conversation before.

Food! (Kinza Coke/ NotDonald's burgers)

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Food dupes are gaining popularity, especially after recent boycotts, offering alternatives that match taste and quality. Travel is following suit, with destination dupes attracting those looking for similar experiences without the cost.

Middle Eastern travelers are swapping European getaways for places like Zanzibar and Georgia, while Saudi's Red Sea is emerging as a rival to Bora Bora. Even cars are part of the shift, with models like the Jetour seen as stand-ins for the Defender.

Destination Dupe Trend (Saudi Red Sea/ Georgia)



FirstChoiceCars https://www.firstchoicacars.com



29 Oct 2024 - Despite their price differences, both the Jetour T2 and Land Rover Defender 110 SE P300 offer rugged designs and off-road capabilities.

Top Gear https://www.topgear.com

This is China's answer to the Land Cruiser, and it costs jus



12 Aug 2024 - This is China's answer to the Land Cruiser, and it costs just under £16k. 181bhp engine, swathes of tech, familiar looks - reckon the Jetour T2 ...



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ACTIVATE INFLUENCERS FOR NEW PRODUCT REVIEWS

Labels no longer do the heavy lifting. Prestige alone is not enough to win over today's savvy consumers.

Brands need to find new ways to stand out and earn loyalty, and influencer reviews are a great way of building trust.

LEVERAGE THE **DUPE CONVERSATION**

Instead of ignoring or fearing dupes, brands can turn the narrative into an opportunity, whether through bold campaigns, side-by-side tests, or playful rivalries, addressing dupes can drive engagement and strengthen their position.





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TREND+7 MICRO WELLNESS



While it has been a global trend for years, focusing on big lifestyle changes like dieting and exercising, a new approach is emerging in this part of the world.

People are now embracing wellness in smaller, more manageable ways, a shift we call micro wellness. This trend is about tiny habits and simple swaps that blend into daily routines.

It is less about drastic lifestyle changes and more about small, achievable steps that make wellness feel easy and sustainable.





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Micro wellness is showing up in everyday choices. People are leaning toward products that offer small, health-conscious upgrades without requiring major changes.

Almarai/ Nada Protein infused yogurt drinks



TREND+7 MICRO WELLNESS

You can see this shift in the rise of local dairy products like Almarai's protein-infused options and the buzz around Humantra, a brand that turned water into a functional wellness upgrade and captured attention across social media in this part of the world.

These examples show that wellness is moving away from extremes and toward simple, effective changes that fit into everyday life.

Humantra



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This is also showing up in how people here approach mental well-being.

Popular podcast in KSA and UAE



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TREND+7 MICRO WELLNESS

Rather than committing to therapy or formal programs, people are turning to simpler ways to focus on their mental well-being. Tuning into self-help and personal development podcasts during commutes or daily routines has become their own way of exploring mental wellness.





WHAT DOES THIS MEAN END DAME?



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TREND+7 MICRO WELLNESS

POSITION PRODUCTS AS MICRO-HEALTH MOMENTS

Focus on products that fit naturally into existing routines, making wellness an effortless and repeatable part of everyday life.

SHOW UP IN RELEVANT HEALTH FOCUSED PODCASTS & MEDIA

Launch campaigns that highlight the power of micro habits. Inspire consumers to build healthier lifestyles one simple step at a time.







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Winning in GCC me mbracing our culture, value si & vision

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NYC CALLING ALL CREATIVES

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SUMMARY

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