

Product Brief

DRIVER RISK MANAGEMENT SOLUTIONS

- Streamlines and simplifies the management of driver data on a single platform
- Flexible subscription packages for driver license monitoring, CSA monitoring, telematics, and driver training
- Helps identify potentially high-risk drivers and supports safety programs

WHY IS DRIVER RISK MANAGEMENT IMPORTANT?

Whether you are responsible for managing a regulated or non-regulated driver workforce, ensuring the safety of drivers, passengers, and the public at large is of paramount importance.

With escalating insurance premiums, costly litigations, high employee turnover rates, and the potential for poor or distracted driving behavior, companies need a proactive solution for managing driver risks. Delayed responses to known driver-related incidents can lead to serious legal, reputational, and financial consequences.

WHAT IS DRIVER RISK MANAGEMENT?

HireRight has partnered with SambaSafety to offer a comprehensive suite of driver risk management solutions, including driver license monitoring, CSA monitoring, telematics aggregation, and driver training.

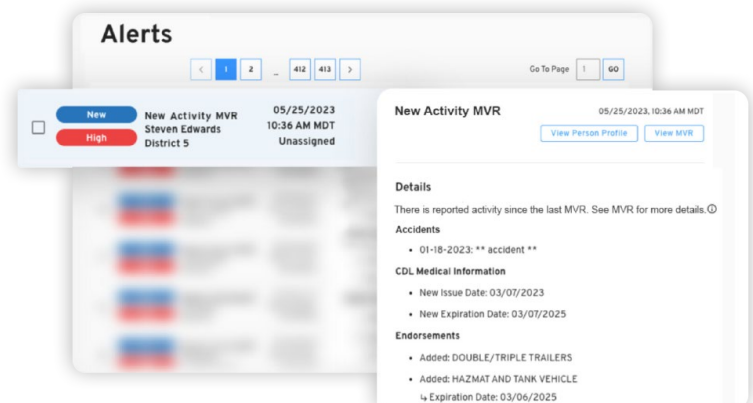
By combining data from these solutions, SambaSafety assigns each individual driver a single risk score. Companies can then analyze driver risk across the company to determine whether risk is going up or down at both a micro and macro level and proactively address issues quickly and efficiently.

Driver License Monitoring

Relying solely on employee notifications or annual motor vehicle record (MVR) reviews to learn about a citation or license revocation may be risky. Having the ability to quickly identify new citations, suspensions, and revocations each month can be an effective tool for helping to reduce risks.

Driver License Monitoring provides complete coverage with access to all 50 states plus the District of Columbia. The service checks for new violations, DUI/DWI convictions, invalid licenses, and approaching license or medical certification expirations, where available. Obtaining this information in advance of the annual review may allow you to take proactive and prompt actions to help reduce the risk of potential problems.

Close the Gaps with Continuous License Monitoring



The screenshot displays a web interface for driver alerts. At the top, there's a header 'Alerts' with navigation links. Below it, a table lists alerts. One alert is highlighted: 'New Activity MVR' for 'Steven Edwards' in 'District 5', dated '05/25/2023 10:36 AM MDT', with a status of 'Unassigned'. To the right of the table, there's a 'Details' section for the selected alert, showing 'New Activity MVR' for 'Steven Edwards' on '05/25/2023 10:36 AM MDT'. The details section includes sections for 'Accidents', 'CDL Medical Information', and 'Endorsements'. Under 'Accidents', it shows '01-18-2023: ** accident **'. Under 'CDL Medical Information', it shows 'New Issue Date: 03/07/2023' and 'New Expiration Date: 03/07/2025'. Under 'Endorsements', it shows 'Added: DOUBLE/TRIPLE TRAILERS' and 'Added: HAZMAT AND TANK VEHICLE' with an expiration date of '03/06/2025'.

Image courtesy of SambaSafety



Track changes to driver licenses, with visibility into actions that may put your company and drivers at risk.

Getting started is easy. Once your drivers' information is uploaded into the driver monitoring system, each driver's record is automatically monitored, and alerts are sent for license status changes and violations. Each MVR is assigned a point value (standard or custom options available) based on the reported license statuses and violations. SambaSafety's proprietary driver scoring system helps you easily identify high, medium, and low risk drivers and allows you to regularly evaluate individual driver performance data to consistently enforce company policies across multiple states.

- ✓ **Summarizes all recent driver activity into a user-friendly dashboard**
- ✓ **Monitors, normalizes and assigns points to driver motor vehicle violations.**
- ✓ **Satisfies the obligation to run annual MVR reviews on drivers in some states.**
- ✓ **Serves as a prerequisite for eligibility to participate in SambaSafety's Verified program, a fleet safety accreditation program.**



HOW IT WORKS

- 1** Baseline Motor Vehicle Records (MVRs) are mandatory for certain states and optional for others. On the day a driver is enrolled in the driver monitoring program, a baseline MVR is automatically requested to establish a seven-year history of the driver's record. Subsequent monitoring activities will be compared against this baseline to identify any new developments.
- 2** The monitoring system creates a risk score for each driver based on violation information from the MVR and other adjudicated court information. That score is based in part on patented technology that normalizes violation coding from each state so that a violation such as speeding 15 miles over the speed limit is weighted the same in Utah as it would be in Texas.

This also provides the data necessary for the reporting engine to continuously scan state systems for potentially negative changes to the driver's record. When a potentially negative change is detected, the service will:

- Automatically order the driver's full MVR, providing you with the information you need to determine next steps and take any actions you deem appropriate with the driver.
- Decode and normalize the MVR, delivering you MVR information in a consistent, easy-to-read format across all jurisdictions (just as was done with the baseline MVR).
- Use SambaSafety's proprietary scoring system to score the driver based on national standards or your policy, saving you the administrative time and expense of manually reviewing each and every MVR. This reduces the ambiguity of human review and visibility gaps that can be associated with annual pulls and a self-reporting policy.

- Provide all relevant MVR information to you in the form of alerts and reports, which can help you reduce your risk and support your compliance with state and federal regulations, without the manual effort often associated with these processes.
- Store all MVR data on a driver obtained through the monitoring service in a comprehensive driver profile that gives you visibility into your driver's MVR history while they are enrolled.

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Color-coded charts enable you to quickly identify potentially “at-risk” drivers based on license status and reported violations, helping enable you to take proactive measures to improve fleet performance.

Advanced Analytics

By adding the advanced analytics component to your driver license monitoring program, you can take your program to a whole new level with the ability to create custom driver risk index scores and access advanced trend reporting.

Additional driver activities that have either a positive or negative point value can be uploaded and added to the driver's total risk index score. Choose from a drop-down list of activities like camera violations, coaching sessions, crash and claim data, self-reports, third-party reports, training, and much more.

- Determine the positive or negative point value for each new driver activity added to create custom risk index scores
- View the MVR score and the adjusted risk index score
- Customize the point ranges for the various classifications (such as red, yellow, and green), the associated name, color coding, and boundaries for each range
- Access insights reporting, which provides additional analytics and trends that allow you to take a deeper dive into behaviors of your driver population as a whole and stack rank groups (regions, departments, etc.).

With the ability to add additional layers of information to your monitoring solution, you can enrich and capture a wider picture of your company's overall risk. You can also benchmark and identify concentrations of risk that are important to your organization, enabling focused interventions where they are needed most.

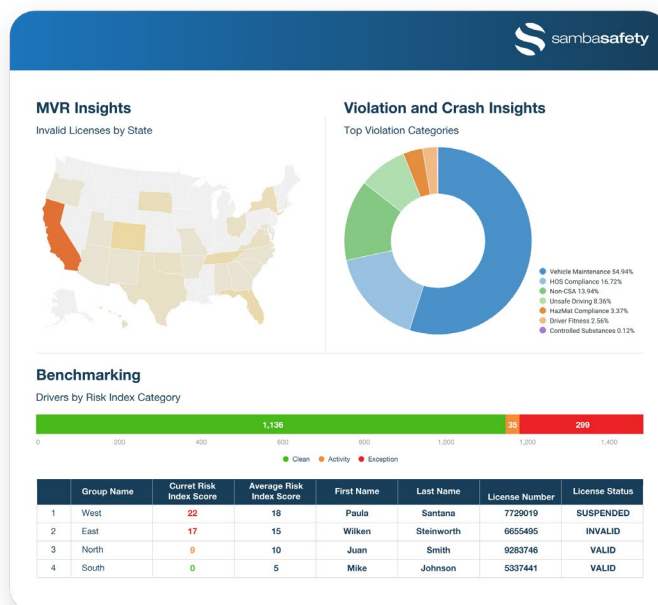


Image courtesy of SambaSafety

CSA Monitoring

Keeping updated on your Compliance, Safety and Accountability (CSA) score is important for multiple reasons, one of which is the fact that the score is open for public scrutiny and could impact your ability to secure business. Insurance companies may also review scores as part of their evaluation of a carrier's overall risk profile.

While companies cannot directly control their CSA score, they can take steps to proactively review, address, and manage safety incidents that may impact their score. With the CSA monitoring solution, you can get daily updates on any new activity such as: driver citations, driver license status, driver medical certificates, driver endorsements, and roadside inspections.

You can easily review key indicators like who's contributing most to your CSA score, common violations, best performing drivers, and much more. Utilize intuitive workflows to take swift action on time-sensitive compliance issues, easily share information throughout your company when appropriate, and document remedial efforts taken.

- **Driver detail** – review information on crashes, violations, and inspections by date and location.
- **Violation detail** – drill down to see the list of specific violations that make up your overall violation count in any given group.
- **Violation group detail** – get the big picture and see where you need to focus attention to improve your CSA Safety Culture Score. Identify trends by looking at violation counts, two-year timelines, severity indicators, and where violations are falling off.
- **Industry benchmark** – discover how your company stacks up against similar motor carriers and where you rank among them for safety.

CSA Monitoring can help you spot trends to guide intervention efforts and allow you to take immediate action if your compliance isn't trending in the right direction. Whether it's driver violations or expired medical cards, you get the visibility you need to correct and help prevent future safety incidents.

Telematics Aggregation

Telematics leverages hardware such as GPS trackers, sensors, dashcams, mobile apps and more to monitor a vehicle and a driver's actions behind the wheel. These devices generate data for each vehicle by monitoring speed, acceleration, braking patterns, distracted driving, etc. However, effectively managing and interpreting this data across a fleet of vehicles and drivers can be extremely difficult and complex without the right solution.

By centralizing your existing telematics data into a single view with your drivers' MVR and CSA data, you can decrease the time and effort it takes to make sense of critical insights from various systems and gain a more complete image of your company's risk profile.

- **360-degree view** helps you establish an accurate understanding of actions and incidents to better inform your intervention efforts.
- **Real-time alerts** for drivers exhibiting possible high-risk driving behavior, with notifications for speeding, phone use, drowsiness, smoking, crashes, high-risk trips and more. With each alert, you are provided the relevant details about the trip, including the miles per hour, speed limit, map, and available media to help bring context to the alert.

Cut Through to the Most Relevant Issues

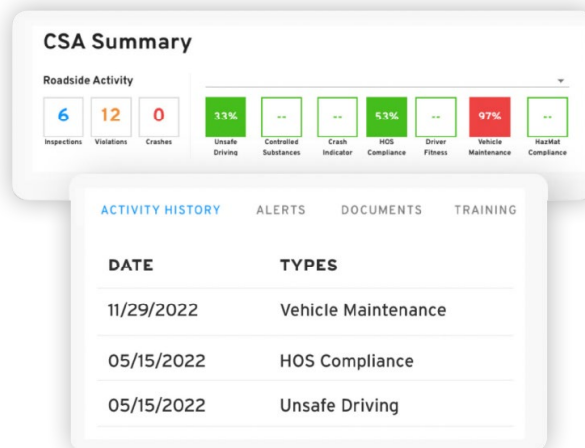


Image courtesy of SambaSafety



Gain valuable insights that can help lead to improved performance. Share important inspection, violation, and crash data with your drivers through email notifications.

- **Set thresholds** that match your company's tolerance levels. Alerts are configurable, allowing you to tailor notifications to the standards you set in your company's unique safety program.

The telematics solution gives you the freedom to consume data from a range of sources, whether it's a retrofit telematics device or a connected vehicle. To establish a complete and simplified view of your risk profile, all data goes through a standardization, contextualization, restructuring, and risk tagging process. SambaSafety's Risk Index combines and normalizes data from driver licenses, CSA, and telematics sources into a single score. By gaining simple access to these data points and layering them all together, you can establish complete visibility for each driver across your fleet, uncovering hidden risks and ensuring only the safest drivers are behind the wheel.

Driver Training

Effective and engaging driver safety programs can be challenging to create and administer on your own. For a minimal fee each month you can add driver training courses to your current monitoring program. With over 400 training courses, SambaSafety's extensive library offers curriculums for all drivers and vehicle types.

The extensive suite of online courses covers safety training, defensive driving skills, post-incident refreshers for common safety violations, and regulatory training for heavy-duty trucks.

- **In-depth driver training** for your entire fleet, including heavy, medium, and light duty courses, training for HazMat, tankers, and other specialty fleets, defensive driver training, and much more.
- **Incident-based remedial training** for assignment after an incident occurs, with topics on everything from driver fatigue to winter driving.
- **Vehicle-specific training** to support new-hire onboarding processes.
- **Assign, monitor, and track training** in one comprehensive dashboard.

Quickly Address and Mitigate Problems

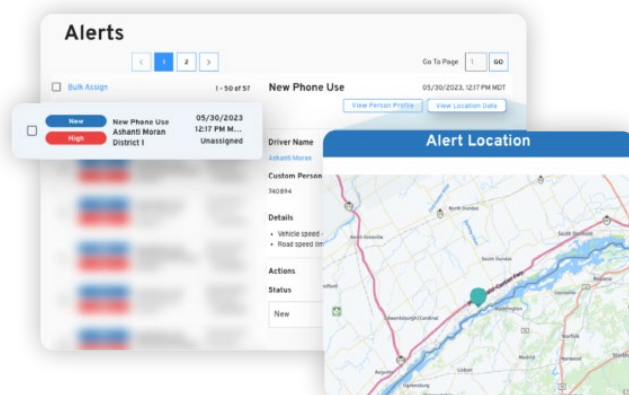


Image courtesy of SambaSafety



Lane departures, speeding, hard brakes and more... get real-time alerts of actions that can indicate possible high-risk driving behavior or lead to violations or citations.

Accurately Identify Drivers Who Need Training

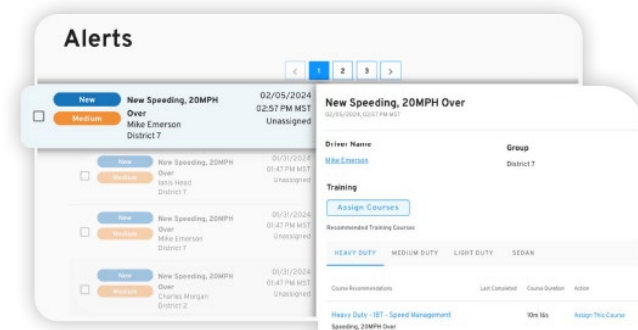


Image courtesy of SambaSafety



A data-driven driver training program with built-in recommendations for courses based on specific violations or alerts to support remediation of risky behaviors.

SambaSafety's complete driver risk management solution offers actionable insights into your company's most common risk factors. With this level of insight, you can direct training to individuals or groups who may need that training the most. If company-wide trends are identified, you can take your intervention efforts a step further and enroll all drivers in training courses.

As you implement your risk mitigation strategies and proactive training, you can review your company's overall safety trends to help measure the success of your efforts and adjust as needed to ensure their effectiveness.

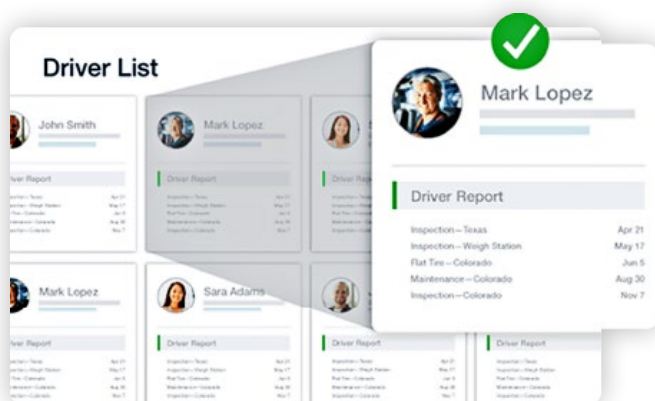


Image courtesy of SambaSafety



**One
platform –
complete
visibility!**

Comprehensive Driver Risk Management Solutions

Get a complete picture of your drivers' risk profile with driver license and CSA monitoring, telematics, and training for valuable insights that lead to improved performance.

Driver Risk Management continuously monitors for negative changes, automates aspects of your organization's risk analysis, and presents SambaSafety's proprietary Driver Risk Score in an easy-to-use Driver Dashboard. Now you can identify high, medium, and low-risk drivers in real-time.

Let technology transform the way you use data to manage driver risk, giving you the insights and understanding you need to make proactive, well-informed decisions.



Flexible subscription packages are available. For more information about Driver Risk Management Solutions, contact a HireRight Representative or visit us at www.hireright.com/transportation

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