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## 3 Investing Principles and Why They Signal International Markets for 2026

There are 3 tried and true investing principles:

1. Earnings growth ultimately drives equity performance.
2. Return on invested capital is greatest where capital is scarce.
3. The last cycle's winners are rarely, if ever, the next cycle's winners.

Applying these 3 principles to today's markets seems to suggest a clear path forward. International equities appear increasingly positioned for a potential leadership shift in 2026, driven by these three forces: improving earnings momentum outside the U.S., an extreme scarcity of capital allocated to non-U.S. markets, and a macro regime that looks less supportive for last cycle's winners.

### 1) Earnings Growth:

Investors need to remember that earnings *growth* matters far more than earnings levels. Today, profit expectations are accelerating across most major regions, while U.S. expectations appear to be flattening. That does not imply the U.S. is heading for an earnings downturn. Rather, it highlights an important shift: the gap between U.S. earnings momentum and the rest of the world is narrowing, and relative momentum tends to be a key driver of relative equity performance.

Developed international markets look particularly attractive from an earnings momentum standpoint as we move through 2026, while emerging markets appear positioned to catch up quickly after years of underperformance.

Chart 1: Profit Expectations by Region/Country

Region/Country	4Q25 expectations	1Q26 expectations	2Q26 expectations	3Q26 expectations	4Q26 expectations
US					
Europe					
Japan					
Emerging Markets					

Profits decelerating

Profits growth flat

Profits accelerating

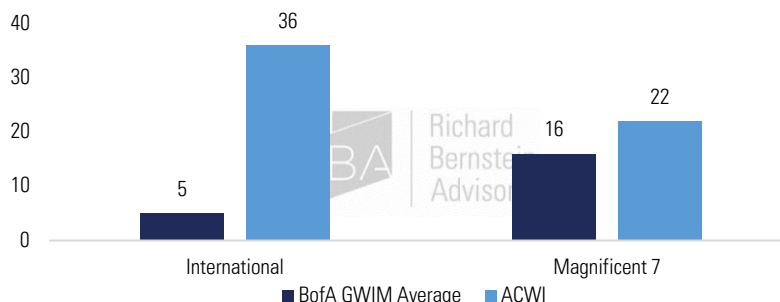
Source: Richard Bernstein Advisors LLC, Bloomberg L.P., S&P Global

## 2) Scarcity of Capital:

Over the long term, return on invested capital is usually highest where capital is scarce. You want to be the lone banker in a town of a thousand borrowers, not one of a thousand bankers competing for a single borrower.

International markets appear unusually starved for capital today. BofA GWIM private client data shows investors hold just 5% of their portfolios in international equities, versus roughly 36% weight in ACWI. By contrast, investors hold 16% in the Magnificent 7 versus a 22% weight in ACWI. In other words, both allocations sit below global market weights, but the gap is far wider for international equities, highlighting a meaningful underweight and capital scarcity that could continue to support strong forward returns.

**Chart 2: BofA GWIM Private Client Data vs. ACWI Index (as of 12/31/2025)**



Source: Richard Bernstein Advisors LLC, Bloomberg Finance L.P., BofA Global Research, "The Flow Show – Bull Risks: Allocation, Asia & Approval," January 15, 2026.

## 3) Last Cycle Leadership Rarely Repeats:

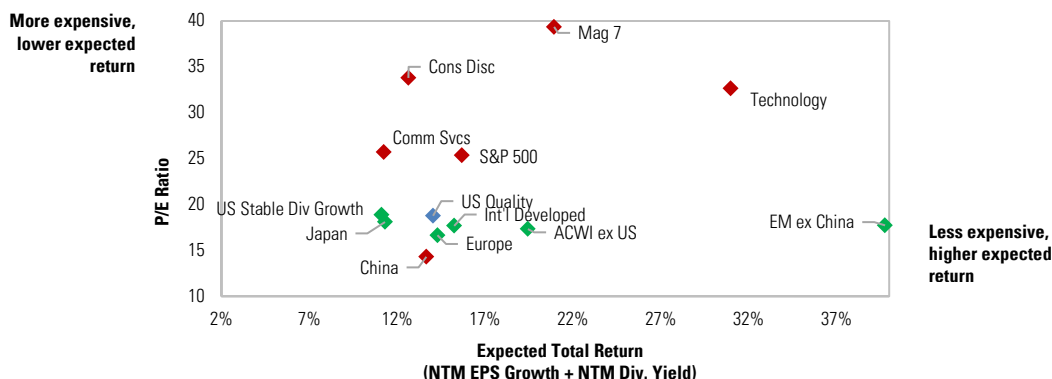
Market leadership is shaped by the macro backdrop, and that backdrop rarely carries cleanly from one cycle to the next. When the underlying conditions change, the winners usually change with them.

The last cycle rewarded long-duration assets. Concentrated earnings growth, low inflation, quantitative easing, and low interest rates created a powerful tailwind for mega-cap growth and private markets, including venture capital, private equity, and private credit.

The next cycle is starting to look very different. Broader earnings growth, stickier inflation, reduced policy support, and higher interest rates favor a different set of winners: international markets, commodity-oriented and inflation-sensitive countries and sectors, small caps, industrials, and value.

In our view, the opportunity is in areas that combine reasonable valuations with attractive forward return potential, particularly where positioning remains light and fundamentals are improving.

**Chart 3: Expected Total Return vs. P/E (as of 1/31/2026)**



Source: Richard Bernstein Advisors LLC, MSCI, S&P Global, Bloomberg Finance L.P. NTM = Next Twelve Months. Sectors are defined as S&P 500® GICS Sectors. Green shading denotes an OW position, red denotes an UW position, and blue denotes a neutral position in our strategies. For Index Descriptions, see Index Descriptions at the end of the document.

The breadth of opportunities in 2026 and beyond is unlike anything we've seen since 2010. While investor attention remains concentrated in AI, crypto, and other crowded trades, leadership is already shifting toward under-owned regions with improving fundamentals. RBA portfolios are positioned to capture that rotation through an emphasis on developed international equities, selective emerging markets, and more cyclically oriented exposures consistent with the current macro regime. In many ways, it echoes 2010, when we maintained an overweight to U.S. equities while sentiment was pessimistic, valuations were compelling, and fundamentals were beginning to turn, a setup that ultimately proved right as U.S. leadership emerged.

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#### **INDEX DESCRIPTIONS:**

**S&P 500®:** The S&P 500® Index is an unmanaged, capitalization-weighted index designed to measure the performance of the broad US market. The index includes 500 leading companies covering approximately 80% of available market capitalization.

**US Quality:** The MSCI USA Sector Neutral Quality Index measures the performance of US large and mid capitalization stocks exhibiting relatively higher quality characteristics as identified through three fundamental variables: ROE, earnings variability & debt-to-equity.

**US Stable Div Growth:** The S&P High Yield Dividend Aristocrats Index measures the performance of the highest dividend yielding S&P Composite 1500 Index constituents that have followed a managed-dividends policy consistently increasing dividends every year for at least 20 consecutive years.

**ACWI:** MSCI All Country World Index (ACWI®). The MSCI ACWI® is a free-float-adjusted, market-capitalization-weighted index designed to measure the equity-market performance of global developed and emerging markets.

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