

FEATURED CUSTOMER

Consulting



INDUSTRY
Consulting

TURNOVER
£4m

BUSINESS
Management

LIMIT
£350k

THE STORY

This management consultancy specialises in helping big organisations improve performance.

With Brexit looming and other factors adding to economic uncertainty last year, the business experienced a small dip in revenue. Now, with a strong pipeline of new clients and contracts, they're looking to grow their turnover back to where it was – and beyond.

Seeing that invoice finance would be the right solution to accelerate the consultancy's growth, their Barclays Relationship Manager referred them to MarketFinance. Within 4 days of the introduction, they'd been offered a £350k SID facility.

The consultancy was considering several finance options at the time, including those with other providers. When they discussed these with their commercial financial broker, he reaffirmed that the solution Barclays had recommended through MarketFinance was the standout choice. Together, we're providing the fuel needed for growth but with the freedom of no fixed-term contract as well as the flexibility to pick and choose invoices.

GOT QUESTIONS?
WE'RE HERE TO HELP!

EMAIL barclayspartner@marketfinance.com
CALL 020 3699 5022