

FEATURED CUSTOMER

Manufacturing

INDUSTRY

Manufacturing

TURNOVER

£2.6m

BUSINESS

Water + fuel bowsers

LIMIT

£200k

THE STORY

This business has almost 50 years of experience manufacturing specially engineered trailers used within construction and agriculture.

One of this business' largest debtors recently tripled their payment terms. Now, instead of waiting a month to get paid, they're waiting as long as 90 days. They immediately got in touch with their Barclays Relationship Manager to discuss funding options to bridge the gap.

Their Relationship Manager worked closely with MarketFinance to get the business set up with invoice finance in just 3 days. SID is a perfect fit for the business because they only want to fund invoices from one specific debtor.

They've gone straight on to our subscription option, already knowing that they'll need ongoing and easy access to funds. They can unlock working capital as and when they need to rather than waiting to bundle invoices together. With cash flow taken care of, the business can easily cover staff and suppliers costs while keeping on top of payments to HMRC.

**GOT QUESTIONS?
WE'RE HERE TO HELP!**

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