

## FEATURED CUSTOMER

# Wholesale

**INDUSTRY**  
Wholesale

**TURNOVER**  
£3m

**BUSINESS**  
Herbal manufacturing  
business

**LIMIT**  
£250k

## THE STORY

This business supplies a variety of herbal products to major retailers such as Holland & Barrett. With most of Holland & Barrett stores closed for months during lockdown, the business was relying solely on their online sales. This temporary loss of revenue meant they needed a quick cash flow injection from their bank.

The business quickly started outgrowing their facility once the high street opened its doors again in May. This triggered their relationship manager to look at MarketFinance CBILS as an affordable solution to support their expansion into other online and in-store retailers.

The client now has a £250k MarketFinance CBILS facility with no Personal Guarantee that will help bridge their 90-day payment gap and enable them to take on more opportunities.

**CBILS**  
ACCREDITED

**GOT QUESTIONS?**  
**WE'RE HERE TO HELP!**

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