

FEATURED CUSTOMER

Wholesale

INDUSTRY
Wholesale

TURNOVER
£3.8m

BUSINESS
Fresh produce

LIMIT
£500k

THE STORY

This family business began over 40 years ago as a local green grocer, evolving into a leading fresh produce supplier to catering companies across the East Midlands. As part of their evolution, they've invested heavily in tech to scale their stock management and online ordering capabilities.

The business turned to their Barclays Relationship Director when they began to outgrow the invoice finance facility they had with another bank. As they've grown, so has their debtor book and the size of the orders they're fulfilling. Their Relationship Director knew that MarketFinance CID would support that rapid growth, unlocking working capital to cover their increased supplier payments.

By switching to MarketFinance through Barclays, the business now has over 40% more funding to fuel their ambitions as they continue to scale. Their facility works alongside two existing business loans they've used to move to bigger premises and upgrade their equipment.

GOT QUESTIONS?
WE'RE HERE TO HELP!

EMAIL barclayspartner@marketfinance.com
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