

## FEATURED CUSTOMER

# Consultancy

**INDUSTRY**

Consultancy

**TURNOVER**

£4m

**BUSINESS**

Renewable energy

**LIMIT**

£300k

**THE STORY**

This consultancy specialises in management and technical advisory services within the global renewable energy industry. At the beginning of COVID-19, their staff voluntarily worked fewer hours in exchange for reduced pay. Fortunately after a couple of months, the business was able to bring their staff back full-time because they were seeing an increase in demand for their services.

Some of their major clients such as SSE and British Gas inherently work on longer payment terms. With a £300k facility (and no Personal Guarantee required) the business can not only bridge this cash flow gap but also start taking on more clients.

 CBILS  
ACCREDITED

**GOT QUESTIONS?  
WE'RE HERE TO HELP!**

**EMAIL** [barclayspartner@marketfinance.com](mailto:barclayspartner@marketfinance.com)

**CALL** 020 3699 5022