



Education Catalog

Learn, interact, and grow with Academy

From training on the fundamentals to personalized coaching sessions, Academy provides a wealth of material and knowledge to help you advance with the Appway technology. Whether online or onsite, our engaging and interactive training is here to help you succeed.

In the next pages you will find:

- The recommended training plans
- The training delivery methods
- The additional Education Services we provide
- The purchase methods: Academy Subscription and Catalog Pricing list

Find the right **training path** for your role

Choose your role and have a look at the recommended training plan

→ **Solution Architect and Developer**

who will design, develop and maintain solutions

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→ **Business Analysts and Product Owners**

who support the initial implementation and long-term maintenance of the solutions

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→ **IT DevOps and System Administrator**

who size, deploy and maintain the IT infrastructure required to efficiency run and integrate solutions

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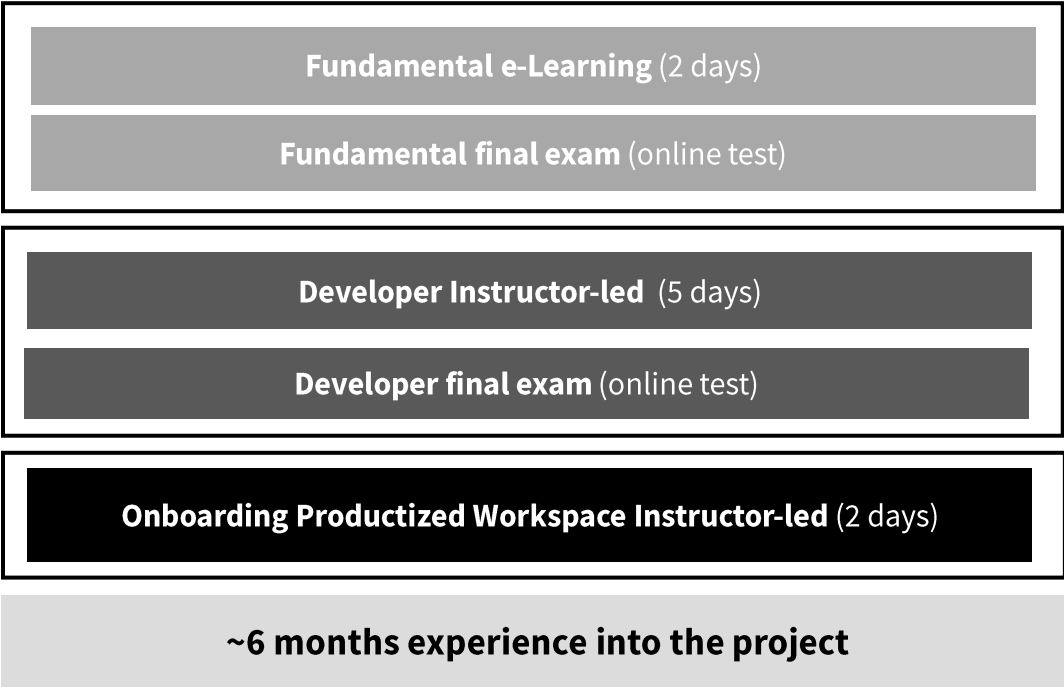
→ **Project Managers, Business SMEs**

who need a high-level understanding of the Appway technology to be effective when interacting with experts, and want to understand which initiatives can be effectively addressed with our products.

For this role consider Appway technology in a Nutshell e-Learning or Fundamental e-learning only.

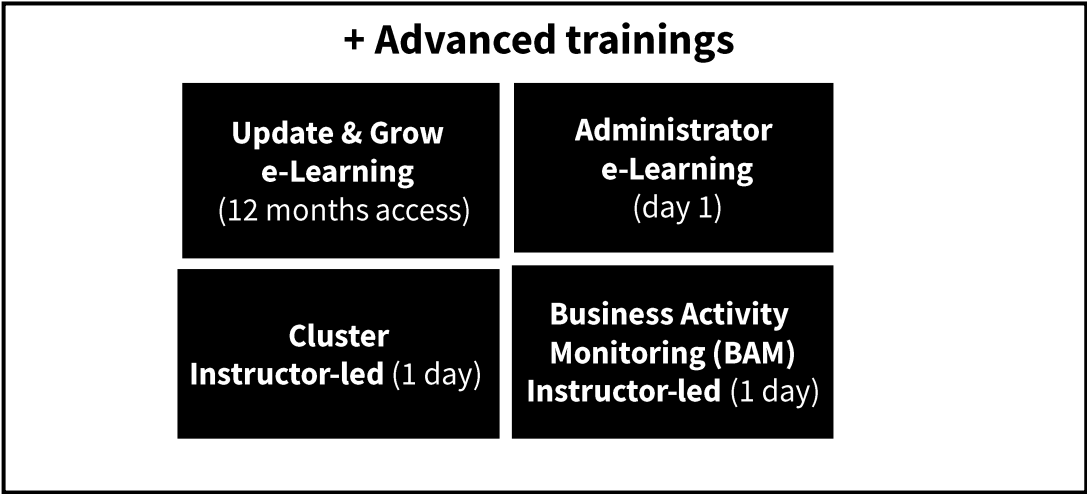
Solution Architect and Developer

Year 1



Professional Certification
Developer
(oral exam)

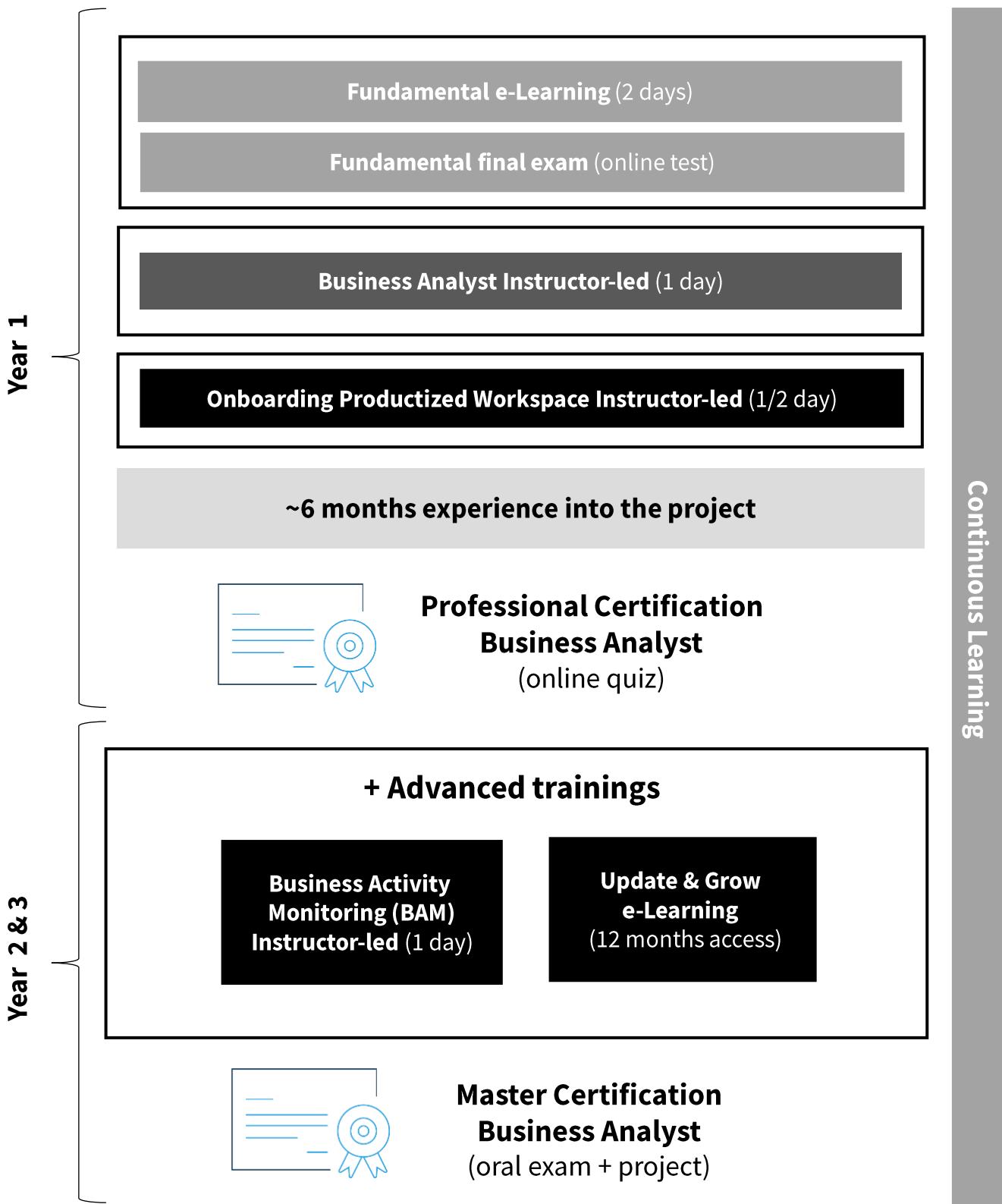
Year 2 & 3



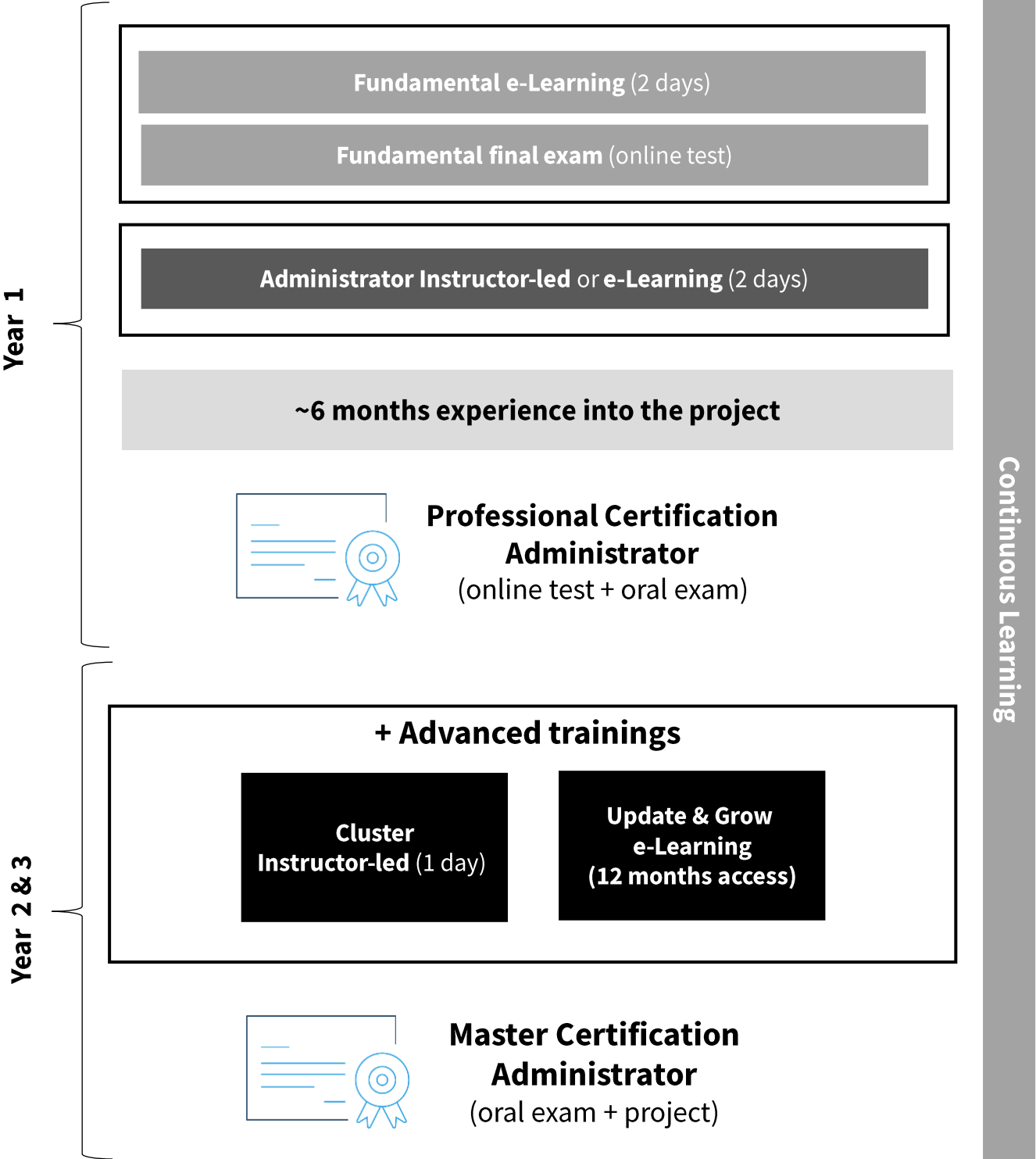
Master Certification
Developer
(oral exam + project)

Continuous Learning

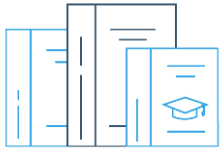
Business Analyst and Product Owners



IT DevOps and System Administrator



Training Delivery Methods



Instructor-led Training

Modes of delivery

- Monthly scheduled public sessions at our Training Center
- Dedicated sessions at your premises
- Webinars

Public sessions calendar and registration process are available on our website

<https://www.onboarding.fnz.com/solutions/education>

Fees include organization and training material.

Meals are at the participants' expense.



e-Learning

Educational, engaging, and fun lessons.

e-learning.onboarding.fnz.com

Each of the lessons combines audio, video, and interactive material to present the relevant **theory**, show the **Appway technology in action**, and refresh the knowledge using **quizzes**. The **exercises** we prepared allow you to put in practice and connect what you learned.

Additional Education Services



Certification

Demonstrate your knowledge with the Professional Certification.

There are three steps to becoming a Certified professional:

- 1) **Prepare** for your Certification. Take advantage of our e-Learning, Instructor-led training, and coaching to cover all the topics relevant for your profile's Certification.
- 2) **Register** for your Certification with the Academy.
- 3) **Complete the online exam and/or the oral exam.** Successful candidates obtain an official Certificate recognized on the market.



Coaching

Coaching is the keyway to accelerate your success.

We offer **ad-hoc coaching sessions** that can be organized, defined, and delivered according to your needs.

Coaching sessions are opportunities for continuous learning. Reach out to us to create a training plan. For these coaching sessions, we take into consideration your budget, time, and location constraints; we focus on facilitating change management; we train all actors involved in the project.

For example, **combining consultancy days with coaching sessions** will help you to facilitate the change management in your company.

Alternatively, when **your team is involved in a particular project stream**, our coaching sessions can be content-related: we can organize a dedicated and customized coaching session to prepare your team for that **specific content**.

To discuss a proposal, contact us directly at onboarding_academy@fnz.com



End-User Training

Train your staff on **the specifics of your Appway solution** to support and **accelerate internal adoption**. With short interactive videos, we present step-by-step guides on day-to-day Appway-related activities and how to best use your new Appway solution.

To discuss a proposal, contact us directly at onboarding_academy@fnz.com

Purchase Methods

Via our **Subscription** or our **Catalog**.



Subscription

The **Academy Subscription** is the new way to facilitate continuous learning and support your team along their entire journey — and for you **to save up to 60% of the Education Catalog**.

After purchasing the Academy Subscription that best fits your needs, use the credits to design the mix of training that best suits your team and allow them to grow and improve their Appway technology knowledge over the years.

Each training requires a specific number of credits, letting you mix and match the most suitable combination of courses.

Packages range from '**Extra Small**' to '**Extra Large**' and are valid for the full subscription year.

You can continue to buy training via our Education Catalog, or you can optimize your Academy budget via an Academy Subscription.

Here the n° of credits suggested **per Subscription size**. For each package we estimated: **team size** and **profile composition**.

NEW

Package Size	Total n° of credits			Team Size estimation
	1st year	2nd year	3rd year	
EXTRA SMALL	35	17	13	Estimated team of 1 Business SME, 1 PO/PM, 2 Developers, 2 Administrators
SMALL	50	25	20	Estimated team of 1 Business SME, 1 PO/PM, 1 Business Analyst, 3 Developers, 2 Administrators
MEDIUM	80	40	32	Estimated team of 3 Business SME, 1 PO/PM, 1 Business Analyst, 6 Developers, 3 Administrators
LARGE	120	60	48	Estimated team of 8 Business SME, 2 PO/PM, 4 Business Analyst, 10 Developers, 5 Administrators
EXTRA LARGE	210	105	84	Estimated team of 20 Business SME, 5 PO/PM, 5 Business Analyst, 16 Developers, 8 Administrators

ALREADY IN

Package Size	Total n° of credits			Team Size estimation
	1st year	2nd year	3rd year	
EXTRA SMALL	17	13	13	Estimated team of 1 PO/PM, 1 Developer, 1 Administrator
SMALL	25	20	20	Estimated team of 1 PO/PM, 2 Developers, 1 Administrator
MEDIUM	40	32	32	Estimated team of 2 Business SME, 1 PO/PM, 3 Developers, 2 Administrators
LARGE	60	48	48	Estimated team of 6 Business SME, 1 PO/PM, 1 Business Analyst, 4-8 Developers, 3 Administrators
EXTRA LARGE	105	84	84	Estimated team of 10 Business SME, 1 PO/PM, 2 Business Analyst, 16 Developers, 3 Administrators

Number of Credits per Training

These are the numbers of credits you consume per each training from the total of the package you choose.

Individual trainings are single e-Learning access or Instructor-led training in our Public sessions.

Dedicated are the trainings done for a group of people, convenient for you in case you need to train more than 4 people. Choose the dedicated if you need a training only for your team, in remote or at your premises. Consider Dedicated e-Learning training as group discount.

Training Name	Number of Credits	
	INDIVIDUAL	DEDICATED
Appway technology in a Nutshell	1	4
Fundamental e-Learning	2	8
Developer training	7	28
Business Analyst training	1	4
Administrator (Instructor-led or e-Learning)	2	8
Onboarding Productized Workspace Instructor-led	2	8
Advance Training (1 day)	1	4
Advance Training (1/2 day)	1/2	2
Update & Grow package (AW11 Update included)	1	6
AW8 Update e-Learning	1/2	3
AW9 Update e-Learning	1/2	3
AW10 Update e-Learning	1/2	3
Prof. Certification attempt	1	n/a
Coaching Session (1 day)	n/a	4
Coaching Session (1/2 day)	n/a	2



Subscription Pricing

CHF

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	14,000 CHF	17	6,800 CHF	13	5,200 CHF
SMALL	50	18,750 CHF	25	9,375 CHF	20	7,500 CHF
MEDIUM	80	28,000 CHF	40	14,000 CHF	32	11,200 CHF
LARGE	120	39,000 CHF	60	19,500 CHF	48	15,600 CHF
EXTRA LARGE	210	63,000 CHF	105	31,500 CHF	84	25,200 CHF

ALREADY in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	6,800 CHF	13	5,200 CHF	13	5,200 CHF
SMALL	25	9,375 CHF	20	7,500 CHF	20	7,500 CHF
MEDIUM	40	14,000 CHF	32	11,200 CHF	32	11,200 CHF
LARGE	60	19,500 CHF	48	15,600 CHF	48	15,600 CHF
EXTRA LARGE	105	31,500 CHF	84	25,200 CHF	84	25,200 CHF

USD

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	USD 14,560	17	USD 7,072	13	USD 5,408
SMALL	50	USD 19,500	25	USD 9,750	20	USD 7,800
MEDIUM	80	USD 29,120	40	USD 14,560	32	USD 11,648
LARGE	120	USD 40,560	60	USD 20,280	48	USD 16,224
EXTRA LARGE	210	USD 65,520	105	USD 32,760	84	USD 26,208

ALREADY in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	USD 7,072	13	USD 5,408	13	USD 5,408
SMALL	25	USD 9,750	20	USD 7,800	20	USD 7,800
MEDIUM	40	USD 14,560	32	USD 11,648	32	USD 11,648
LARGE	60	USD 20,280	48	USD 16,224	48	USD 16,224
EXTRA LARGE	105	USD 32,760	84	USD 26,208	84	USD 26,208



Subscription Pricing

GBP

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	GBP 11,200	17	GBP 5,440	13	GBP 4,160
SMALL	50	GBP 15,000	25	GBP 7,500	20	GBP 6,000
MEDIUM	80	GBP 22,400	40	GBP 11,200	32	GBP 8,960
LARGE	120	GBP 31,200	60	GBP 15,600	48	GBP 12,480
EXTRA LARGE	210	GBP 50,400	105	GBP 25,200	84	GBP 20,160

Already in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	GBP 5,440	13	GBP 4,160	13	GBP 4,160
SMALL	25	GBP 7,500	20	GBP 6,000	20	GBP 6,000
MEDIUM	40	GBP 11,200	32	GBP 8,960	32	GBP 8,960
LARGE	60	GBP 15,600	48	GBP 12,480	48	GBP 12,480
EXTRA LARGE	105	GBP 25,200	84	GBP 20,160	84	GBP 20,160

Euro

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	EUR 13,020	17	EUR 6,324	13	EUR 4,836
SMALL	50	EUR 17,438	25	EUR 8,719	20	EUR 6,975
MEDIUM	80	EUR 26,040	40	EUR 13,020	32	EUR 10,416
LARGE	120	EUR 39,060	60	EUR 19,530	48	EUR 15,624
EXTRA LARGE	210	EUR 58,590	105	EUR 29,295	84	EUR 23,436

Already in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	EUR 6,324	13	EUR 4,836	13	EUR 4,836
SMALL	25	EUR 8,719	20	EUR 6,975	20	EUR 6,975
MEDIUM	40	EUR 13,020	32	EUR 10,416	32	EUR 10,416
LARGE	60	EUR 19,530	48	EUR 15,624	48	EUR 15,624
EXTRA LARGE	105	EUR 29,295	84	EUR 23,436	84	EUR 23,436

Subscription Pricing



SGD

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	SGD 19,600	17	SGD 9,520	13	SGD 7,280
SMALL	50	SGD 26,250	25	SGD 13,125	20	SGD 10,500
MEDIUM	80	SGD 39,200	40	SGD 19,600	32	SGD 15,680
LARGE	120	SGD 54,600	60	SGD 27,300	48	SGD 21,840
EXTRA LARGE	210	SGD 88,200	105	SGD 44,100	84	SGD 35,280

ALREADY in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	SGD 9,520	13	SGD 7,280	13	SGD 7,280
SMALL	25	SGD 13,125	20	SGD 10,500	20	SGD 10,500
MEDIUM	40	SGD 19,600	32	SGD 15,680	32	SGD 15,680
LARGE	60	SGD 27,300	48	SGD 21,840	48	SGD 21,840
EXTRA LARGE	105	SGD 44,100	84	SGD 35,280	84	SGD 35,280

CAD

NEW	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	35	CAD 18,508	17	CAD 8,990	13	CAD 6,874
SMALL	50	CAD 24,788	25	CAD 12,394	20	CAD 9,915
MEDIUM	80	CAD 37,016	40	CAD 18,508	32	CAD 14,806
LARGE	120	CAD 51,558	60	CAD 25,779	48	CAD 20,623
EXTRA LARGE	210	CAD 83,286	105	CAD 41,643	84	CAD 33,314

ALREADY in	1st year		2nd year		3rd year	
Package size	Total Credits	Price	Total Credits	Price	Total Credits	Price
EXTRA SMALL	17	CAD 8,990	13	CAD 6,874	13	CAD 6,874
SMALL	25	CAD 12,394	20	CAD 9,915	20	CAD 9,915
MEDIUM	40	CAD 18,508	32	CAD 14,806	32	CAD 14,806
LARGE	60	CAD 25,779	48	CAD 20,623	48	CAD 20,623
EXTRA LARGE	105	CAD 41,643	84	CAD 33,314	84	CAD 33,314

Catalog Pricing – Individual request



e-Learning, at our premises, or through a webinar

Training	Delivery method	Days	Price* per trainee CHF/USD/SGD/CAD
AW tech in a Nutshell	e-Learning	one-hour	500.-/550.-/700.-/665.-
Fundamental	e-Learning	2	1'200.-/1'300.-/1'680.-/1'596.-
Business Analyst	Instructor-led	1	750.-/800.-/1'050.-/998.-
Developer	Instructor-led	5	4'000.-/4'200.-/5'600.-/5'320.-
Onboarding Productized Workspace	Instructor-led	2	1'500.-/1'600.-/2'100.-/1'995.-
Administrator	Instructor-led	2	1'500.-/1'600.-/2'100.-/1'995.-
	or e-Learning	2.5	1'200.-/1'300.-/1'680.-/1'596.-
Update & Grow Package	e-Learning	12 months subscription	900.-/950.-/1'250.-/1'197.-
AW10 Update	e-Learning	1	500.-/550.-/700.-/665.-**
Advanced - Business Activity Monitoring	Instructor-led	1	750.-/800.-/1'050.-/998.-
Advanced – Cluster	Instructor-led	1	750.-/800.-/1'050.-/998.-
Prof. Dev Certification	Online/Oral Exam	-	500.-/550.-/700.-/665.-

*All prices are without tax. Trainee travel cost is not included in the price.

** for each Update e-learning

Catalog Pricing – Dedicated class request



e-Learning, at your premises, or through a webinar

Training	Delivery method	Days	Price* per class (max 8) CHF/USD/SGD/CAD
AW tech in a Nutshell	e-Learning	one-hour	2'000.-/2'200.-/2'800.-/2'660.-
Fundamental	e-Learning	2	4'800.-/5'000.-/6'700.-/6'384.-
Business Analyst	Instructor-led	1	3'000.-/3'100.-/4'200.-/3'990.-
Developer	Instructor-led	5	16'000.-/16'600.-/22'300.-/21'280.-
Onboarding Productized Workspace	Instructor-led	2	6'000.-/6'200.-/8'400.-/7'980.-
Administrator	Instructor-led	2	6'000.-/6'200.-/8'400.-/7'980.-
	or e-Learning	2.5	4'800.-/5'000.-/6'700.-/6'384.-
Update & Grow Package	e-Learning	12 months subscription	3'600.-/3'800.-/5'300.-/4'788.-
AW10 Update	e-Learning	1	2'000.-/2'200.-/2'800.-/2'660.-
Advanced - Business Activity Monitoring	Instructor-led	1	3'000.-/3'100.-/4'200.-/3'990.-
Advanced – Cluster	Instructor-led	1	3'000.-/3'100.-/4'200.-/3'990.-
Advanced - Design for Change	Instructor-led	1	3'000.-/3'100.-/4'200.-/3'990.-
Coaching session	Instructor-led	1	3'000.-/3'100.-/4'200.-/3'990.-

*All prices are without tax. Trainee travel cost is not included in the price.

** for each Update e-learning

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