

# *CONSENSUAL OUTCOMES IN MULTICULTURAL AUDIENCES : THE DNA WRITING APPROACH*

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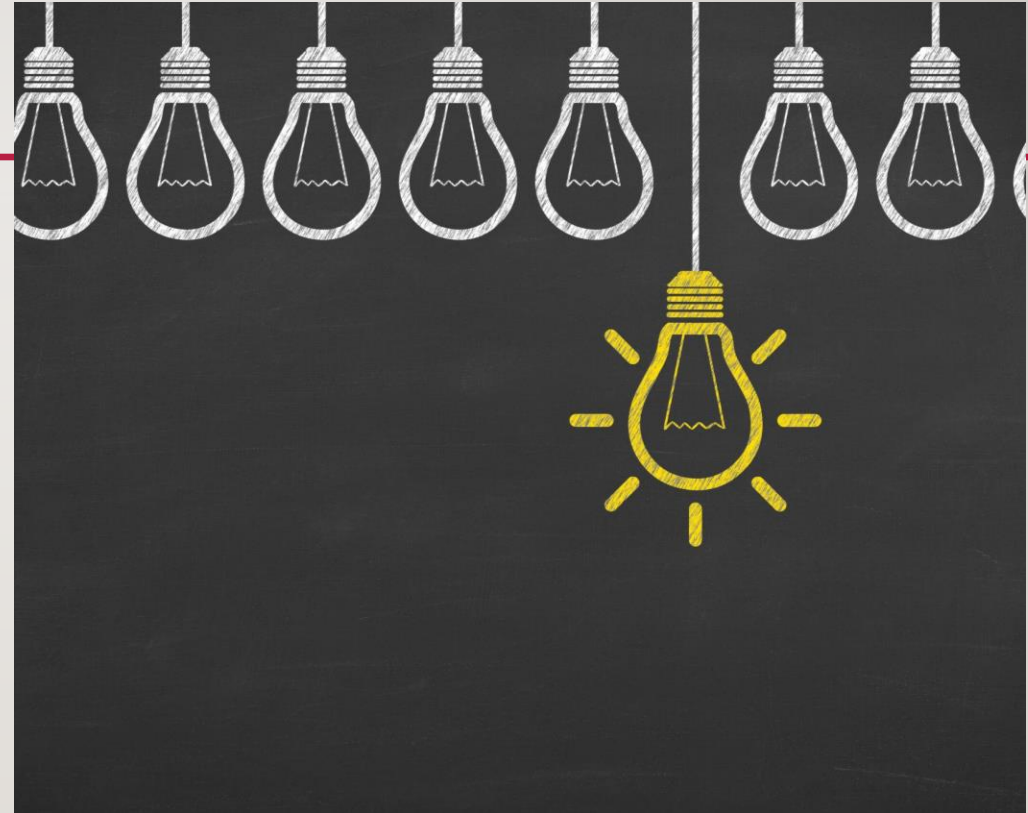
*AMB. AMR ALJOWAILY ©*



# LEARNING OUTCOMES

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- Strategizing your writing for reaching outcomes in multilateral settings.
- Textual Techniques for forging consensus and overcoming deadlocks.
- Case studies from diplomatic processes.



# WRITING AND PROCESSES

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# **WRITING PROCESS: IN PHASES?**

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**Writing**

**Planning**

**Thinking**

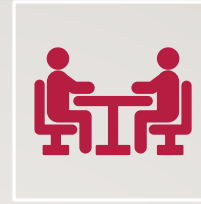
# WRITING AND PROCESSES

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- Writing in or for a Process



# PHASES OF 'MULTILATERAL/ MULTIPARTY' NEGOTIATIONS (THE DNA MODEL)



D - Deliberations  
phase.



N - Negotiations phase.



A –  
Action and Decision taking  
phase - Agreement

LinkedIn interface showing a post by Amr Aljowaily.

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**The DNA of multilateral diplomacy!**

**Amr Aljowaily**  
International Civil Servant, Diplomat, Academic, Writer

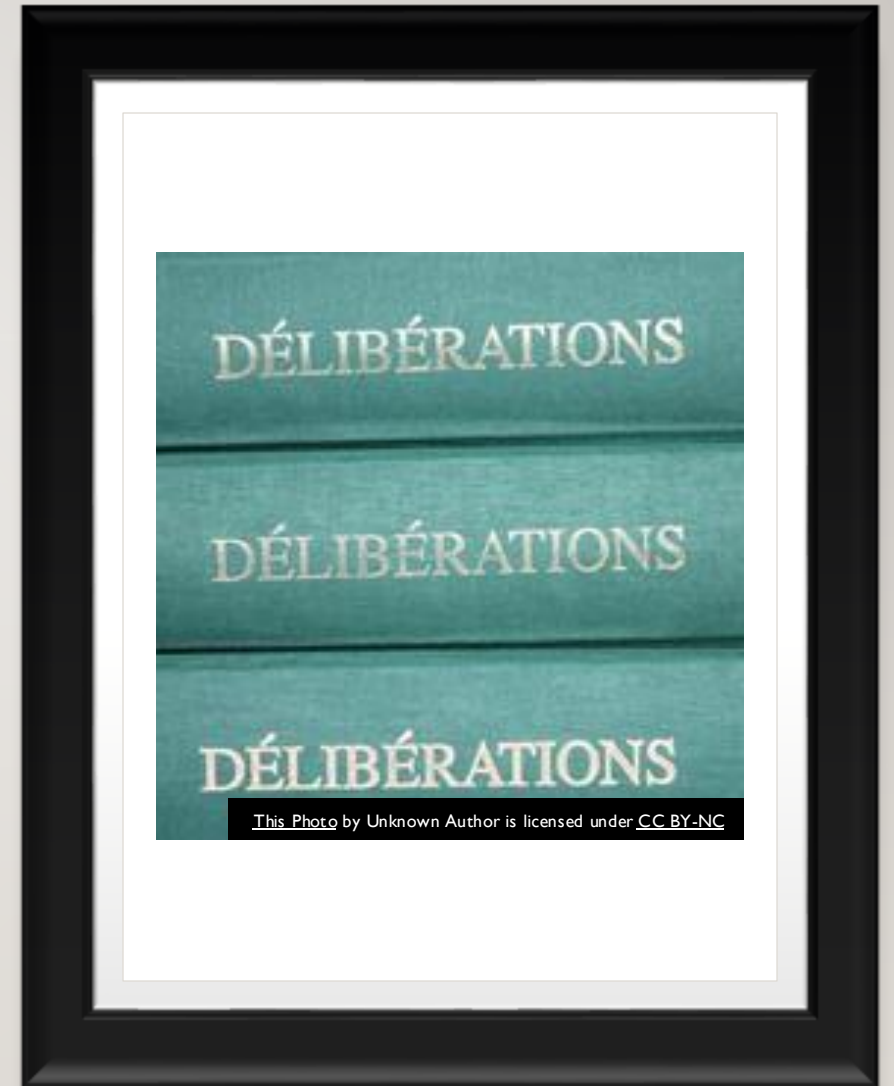
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# DNA MODEL

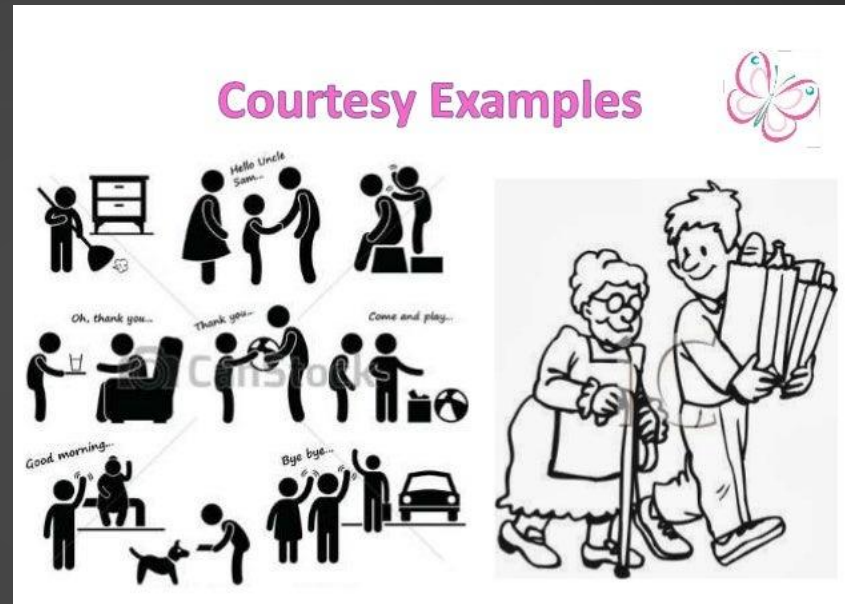
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# DELIBERATIONS

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# COURTESIES



# SIGNALLING

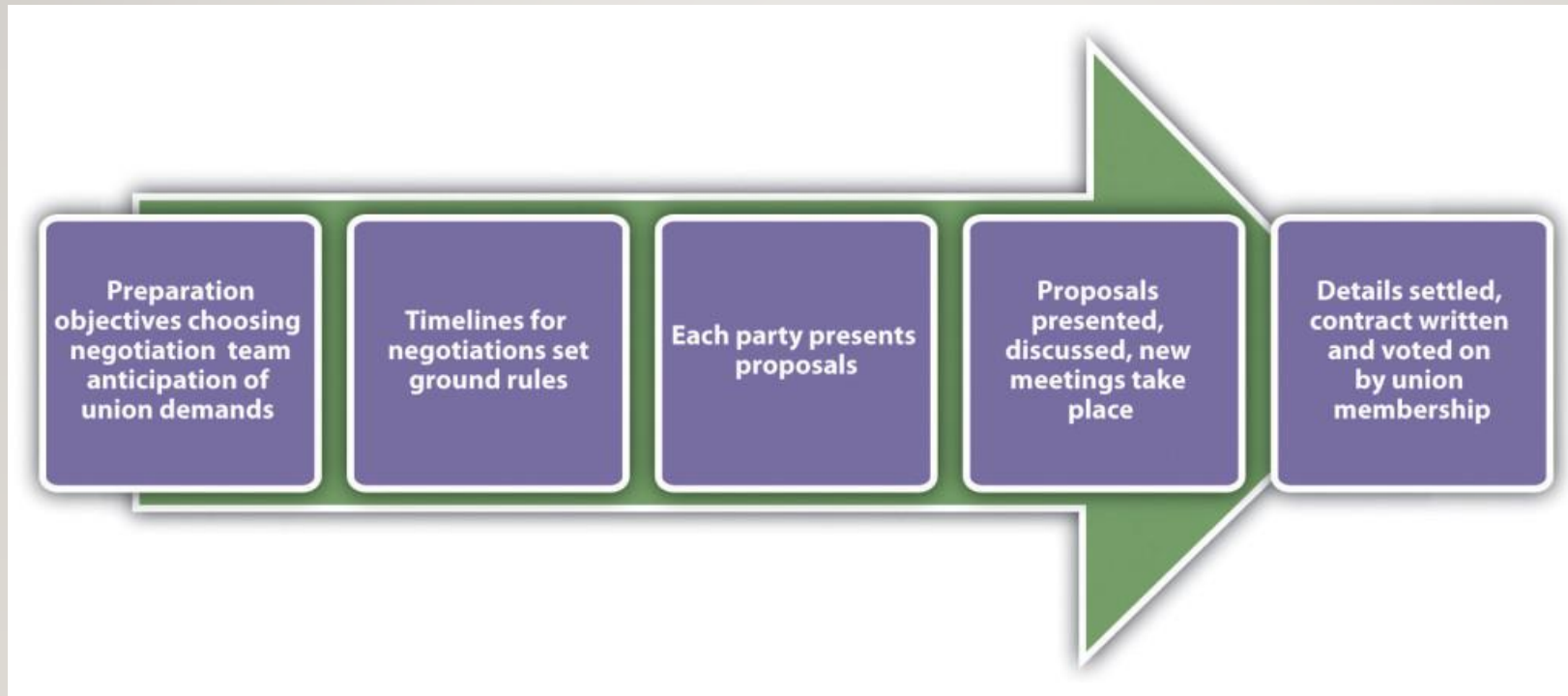
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# WHERE DOES TEXT COME FROM?

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- **Strategies for Negotiating Text**





# ALTERNATIVES AND BRACKETS

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# ‘Brackets’ and how are they used?

‘The Parties

[ are urged to ] [ shall ] [ must ][ should ][ may ]

submit their reports to the Secretariat

[ before ] [ no later than ]

[ January 1, xxxx ] [ June 30, xxxx] [ the Xth session

of the

Subsidiary Bodies].



**Richard Gowan**

@RichardGowan1



This is one paragraph from the \*250 pages\* of edits on the @UN "Pact for the Future".

This is also why multilateral diplomacy is bad for your health.

Across our world, people are suffering from the effects [IUCN add: and impacts] of [Jamaica add: , inter alia,] [Jamaica add: high debt burden,] poverty, [European Union add: poor health,] hunger [European Union add: and food insecurity], [Switzerland, Guatemala, Canada add: malnutrition,] inequality [European Union alt: /inequalities], [State of Palestine: discrimination,] [Costa Rica, European Union add: injustices] [European Union add: violation of human rights,] [European Union add: shrinking civic space] [Algeria add: injustice, discrimination,] [Jamaica add: insufficient investment in social development, unemployment,] armed conflicts, [Jamaica, UK add: transnational organized crime,] [Algeria add: unresolved disputes, foreign occupation and intervention, suppression of legitimate rights of peoples to self-determination,] ...

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15



74



222



48

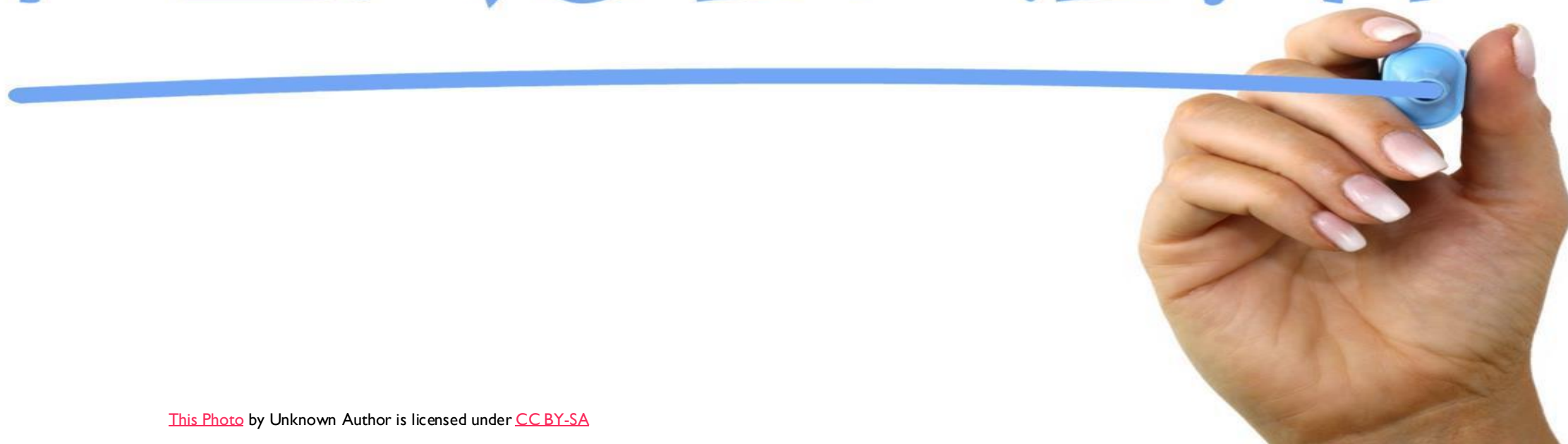


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## WORDSMITHING



# PLACEMENT



# **DIPLOMATIC APPROACHES FOR OVERCOMING DEADLOCKS THROUGH TEXTUAL FORMULATIONS**



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# TEXTUAL DIPLOMATIC APPROACHES FOR OVERCOMING DEADLOCKS



**PROBLEM-SOLVING**



**REFRAMING**



**ABSTRACTION**



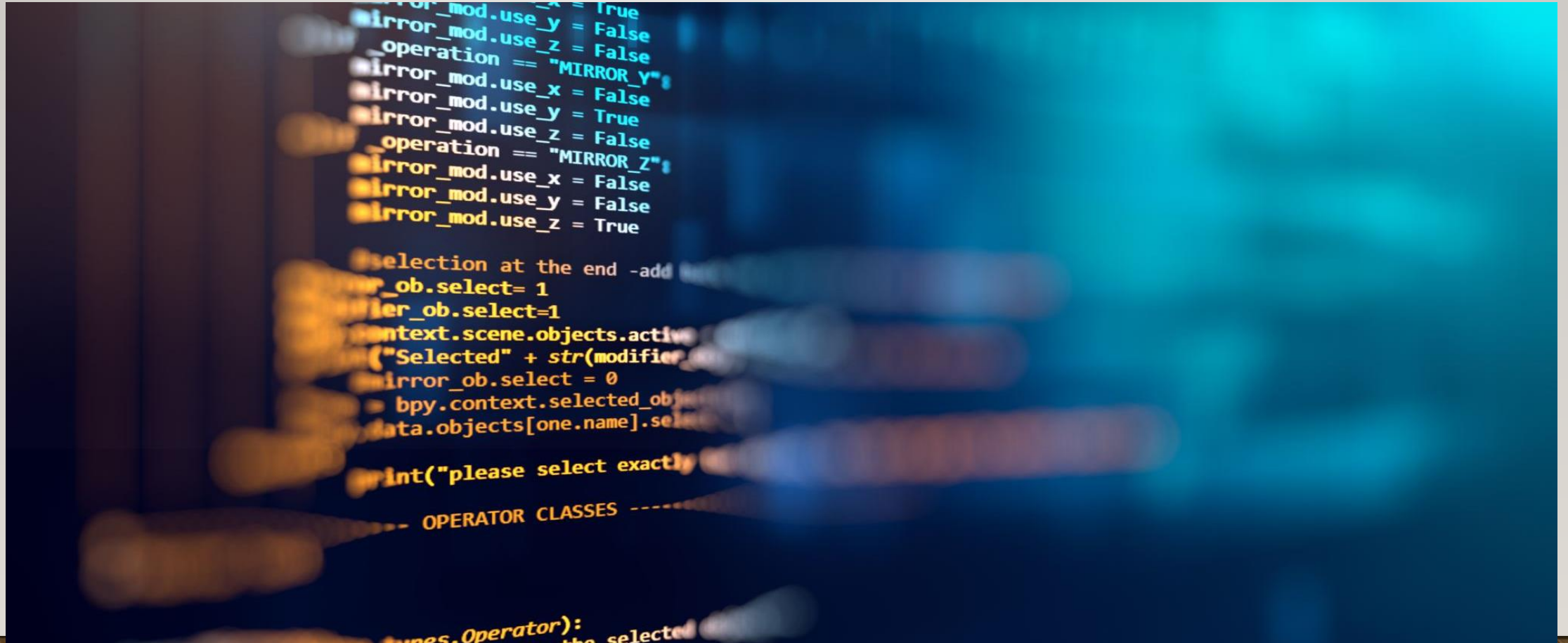
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# CONSTRUCTIVE AMBIGUITY

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# 'QUALIFYING LANGUAGE'



# ‘QUALIFYING LANGUAGE’

Wording that enable Parties to **lessen, minimize or even avoid obligations or actions** entirely.

This can happen through the insertion of **‘qualifying language’**.

- Words or phrases such as
  - **‘to the extent possible’**
  - **where/as**
    - **appropriate**
    - **feasible**
    - **possible**
    - **necessary**
    - **relevant/applicable/pertinent’**

# OUTCOMES

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Law

### Outcomes of Multilateral Conferences

- Commitments (Political/Moral)
- Obligations (Legally Binding)

# LANGUAGE FOR OUTCOMES

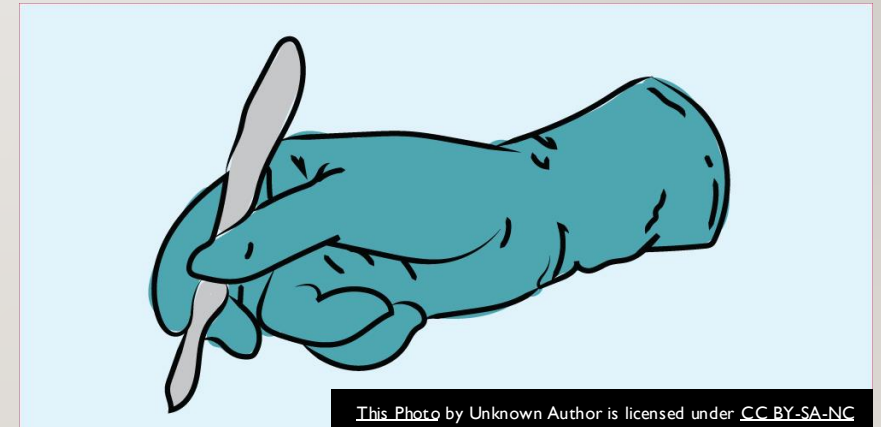
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‘Preambular  
language’

‘Decision’ Text  
-  
Operative  
Paragraphs.



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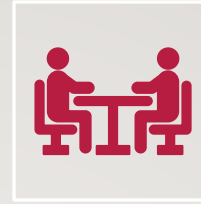


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# CONCLUSIONS

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# CONTACT DETAILS

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- <https://www.facebook.com/AmrAljowailyPublic/>
- X and Instagram: @Aljowaily



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- Regular Courses:
  - <http://www.diplomacy.edu/courses/multilateral>
  - <https://www.diplomacy.edu/course/21st-century-diplomacy/>
- Writings and other publications:
  - <https://diplomacy.academia.edu/AmrAljowaily>
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