


SHAW COMMUNICATIONS INC.

Company Overview
October 2020

A young woman with dark skin and long braids is smiling while looking at a smartphone. She is wearing a blue shirt and a gold chain necklace. The background is a blurred night scene with warm streetlights and a blue sky. The Shaw logo is in the bottom right corner.

Shaw)

Caution Concerning Forward Looking Statements

Statements included in this presentation that are not historic (including those showing "Fiscal 2021 Guidance") constitute "forward-looking information" within the meaning of applicable securities laws. Forward-looking information/statements in this presentation include, without limitation, statements related to: the timing and deployment of i) network infrastructure and spectrum to improve capacity and coverage and ii) new technologies, including but not limited to next generation Wireless and Wireline technologies such as 5G and IPTV, respectively; the renewal of the Company's normal course issuer bid (NCIB) program; and the expected impact of the recent commodity price challenges and the COVID-19 pandemic on the expansion and growth of the Company's business and operations, including expected growth in subscribers, and other goals and plans. Forward-looking statements are based on assumptions and involve risks, uncertainties, and other factors which may cause actual results to be materially different from views expressed or implied by such statements. Accordingly, forward-looking statements are not guaranteed, and undue reliance should not be placed on them. Given the impact of the commodity price challenges and the changing circumstances surrounding the ongoing COVID-19 pandemic and the related response from the Company, governments (federal, provincial and municipal), regulatory authorities, businesses and customers, there is inherently more uncertainty associated with the Company's assumptions as compared to prior periods. Material risks and other factors that could cause actual results to differ materially from the views expressed herein are identified in management discussion and analysis in Shaw's fiscal 2020 Annual Report, which has been filed with the Canadian securities regulatory authorities and the U.S. Securities and Exchange Commission, and is available on SEDAR at www.sedar.com, and is incorporated by reference into this presentation. The forward-looking statements contained in this presentation are made as of October 30, 2020 or as of the dates specifically referenced herein. All forward-looking statements contained in this presentation are expressly qualified by this cautionary statement. Except as may be required by applicable laws, the Company assumes no obligation to publicly update or revise any forward-looking statements. This presentation provides certain future-oriented financial information or financial outlook (as such terms are defined in applicable securities laws), including the fiscal 2021 guidance and the expected cost savings to be realized from the VDP. Shaw discloses this information because it believes that certain investors, analysts and others utilize this and other forward-looking information in order to assess Shaw's expected operational and financial performance and as an indicator of its ability to service debt and pay dividends to shareholders. The Company cautions that such financial information may not be appropriate for this or other purposes.

Shaw - A Leading Canadian Connectivity Company

Wireline

Shaw is one of the largest providers of residential communication services in Canada

Our **Consumer** division (represented 68% of total revenue in fiscal 2020) connects people and families in British Columbia, Alberta, Saskatchewan, Manitoba and northern Ontario through our Fibre+ network

Our **Business** division (represented 10% of total revenue in fiscal 2020) leverages our network infrastructure with a product suite targeting businesses of all sizes

Wireline, which includes Consumer and Business, represented 78% of total revenue and 86% of total adjusted EBITDA¹ in fiscal 2020



Wireless

Shaw is the fourth largest wireless provider in Canada, offering both postpaid and prepaid services

Shaw Mobile operates in British Columbia and Alberta while Freedom Mobile operates in Ontario, British Columbia, and Alberta

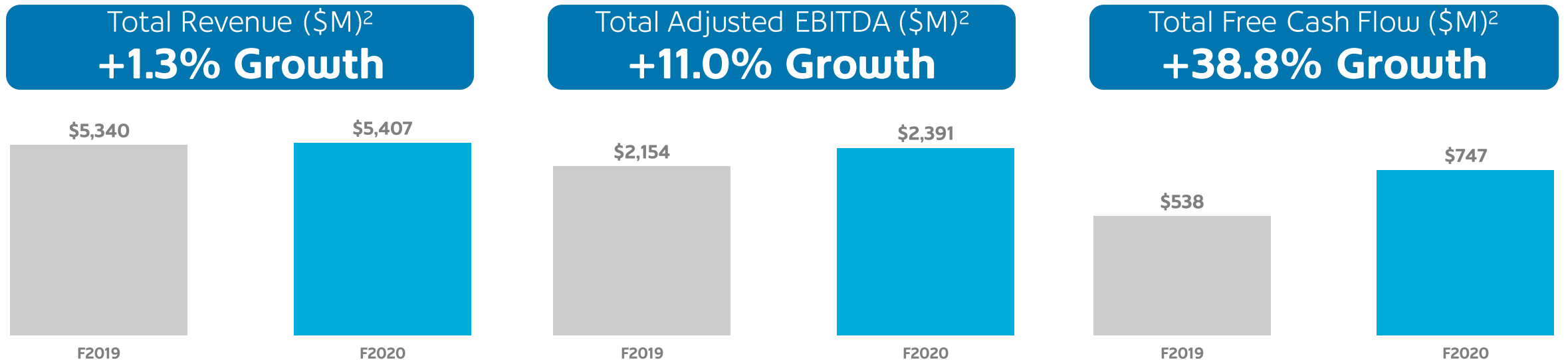
Over 19 million Canadians reside within our current mobile wireless network service area

Wireless represented 22% of total revenue and 14% of total adjusted EBITDA¹ in fiscal 2020



Consolidated Fiscal 2020 Performance

- Consolidated revenue growth of 1.3% was led by Wireless service revenue increase of 17.4% YoY
- Consolidated adjusted EBITDA growth of 3.7% YoY (pre-IFRS 16) or 11.0% YoY (post-IFRS 16)
 - On a pre-IFRS 16¹ basis, adjusted EBITDA growth was led by Wireless increase of ~31% YoY and Wireline growth of ~1% YoY
- Despite the impact of COVID-19, free cash flow of \$747 million increased nearly 40% YoY



¹ Full year impact of IFRS 16 in Fiscal 2020 was \$76 million in Wireless and \$82 million in Wireline (\$158 million total).

² Revenue, adjusted EBITDA, and free cash flow for the years ended August 31, 2019 and August 31, 2020. Fiscal 2020 figures reflect the impact of the adoption and application of IFRS 16 while Fiscal 2019 figures do not. Adjusted EBITDA and free cash flow are non-GAAP measures and should not be considered substitutes or alternatives for GAAP measures. These are not defined terms under IFRS and do not have a standard meaning, and therefore may not be a reliable way to compare us to other companies. See "Key Performance Drivers" in our Annual MD&A dated October 30, 2020 for information about these measures, including how we calculate them.

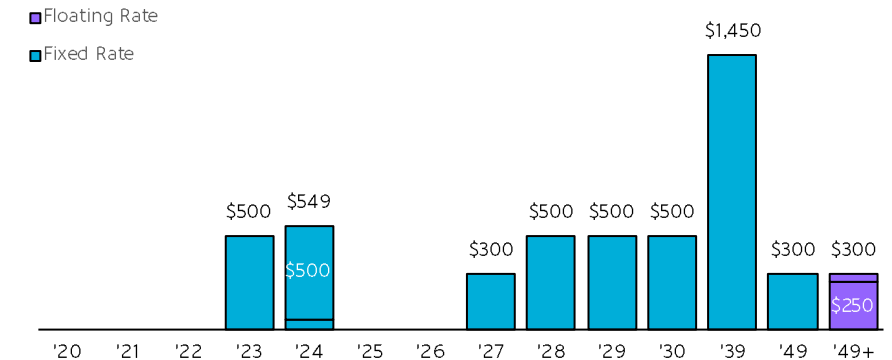
Strong Balance Sheet with Financial Flexibility

Shaw continues to maintain a strong and flexible balance sheet with no debt maturities until November 2023

The Company is in compliance with its covenants including maintaining a total debt to operating cash flow¹ ratio of < 5.00:1

- As at August 31, 2020, Shaw's total debt to operating cash flow¹ ratio was 1.82:1

Maturity Profile⁴



Current Credit Ratings

MOODY'S

Baa2
(Stable)

STANDARD & POOR'S
RATINGS SERVICES
McGraw Hill Financial

BBB-
(Positive)

DBRS

BBB (low)
(Positive)



¹ Please refer to the "Liquidity and Capital Resources" section of our Annual MD&A dated October 30, 2020 for the definition of Operating Cash Flow.

² As at August 31, 2020 and includes \$763 million of cash on hand and \$1.5 billion available under our credit facility.

³ Net debt leverage ratio is defined as the ratio of net debt to adjusted EBITDA including Corus dividends. Net debt leverage ratio, net debt and adjusted EBITDA are non-GAAP measures and should not be considered substitutes or alternatives for GAAP measures. These are not defined terms under IFRS and do not have a standard meaning, and therefore may not be a reliable way to compare us to other companies. See "Key Performance Drivers" and "Liquidity and Capital Resources" in our Annual MD&A dated October 30, 2020 for information about these measures, including how we calculate them. Net debt leverage ratio includes the impact of IFRS 16.

⁴ As at August 31, 2020 with amounts in C\$ millions. In addition to the above, the Company's accounts receivable securitization program is fully drawn at \$200 million; effective May 29, 2019 the program's term was extended until May 29, 2022.

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Significant Capital Returned to Shareholders

\$1.185/Share

Current Annual Dividend

4.9%

Class B Non-Voting Share Yield¹

~\$750 Million

Returned to shareholders in F2020²

Normal Course Issuer Bid (NCIB) Program

Flexible method of returning capital to shareholders

F2020 includes ~5.6M Class B Non-Voting Shares repurchased for cancellation for a total cost of ~\$140M

F2021 intention to renew the NCIB with ability to repurchase up to 5% of issued and outstanding Class B Shares³

¹ Based on a \$24.39 closing share price on August 31, 2020 on the TSX: SJR.B.

² Composed of \$573M in cash dividends paid on Class A Shares and Class B Non-Voting Shares, \$37M in open market purchases of Class B Non-Voting Shares under the company's Dividend Reinvestment Plan, and the repurchase of ~5.6M Class B Non-Voting Shares for cancellation under the NCIB program for a total cost of ~\$140M.

³ The NCIB program has been approved by the Board of Directors but remains subject to approval by the Toronto Stock Exchange ("TSX") and, if accepted, will be conducted in accordance with the applicable rules and policies of the TSX and applicable Canadian securities law.

Fiscal 2021 Guidance

	Consolidated Adjusted EBITDA	Consolidated Capital Expenditures	Free Cash Flow
Fiscal 2020 Results	\$2,391M	\$1,111M	\$747M
Fiscal 2021 Guidance ¹	Continued positive adjusted EBITDA Growth	~\$1,000M	~\$800M

Our business performance throughout fiscal 2020 was resilient despite COVID-19 related uncertainty and we expect to grow our free cash flow in fiscal 2021

¹ Considering the ongoing presence of COVID-19, the speed at which it develops and/or changes, and the continued uncertainty of the magnitude, outcome, duration, resurgence and/or subsequent waves of the pandemic, compounded by the commodity price challenges, the current estimates of our operational and financial results which underlie our outlook for fiscal 2021 are subject to a significantly higher degree of uncertainty. Any estimate of the length and severity of these developments is therefore subject to uncertainty, as are our estimates of the extent to which the COVID-19 pandemic may, directly or indirectly, materially and adversely affect our operations, financial results, and condition in future periods.

WIRELESS



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Wireless Network Coverage

Over 19 million people are covered on our LTE network

Canada's largest network of WiFi hotspots

are powered by our Fibre+ network and available to our wireless customers

Continued Investment to enhance our LTE services and introduce 5G capabilities

Shaw) Mobile

BRITISH COLUMBIA

ALBERTA

Freedom mobile

British Columbia

Alberta

Ontario

Shaw)

Wireless Fiscal 2020 Highlights

INTRODUCING
SHAW MOBILE.



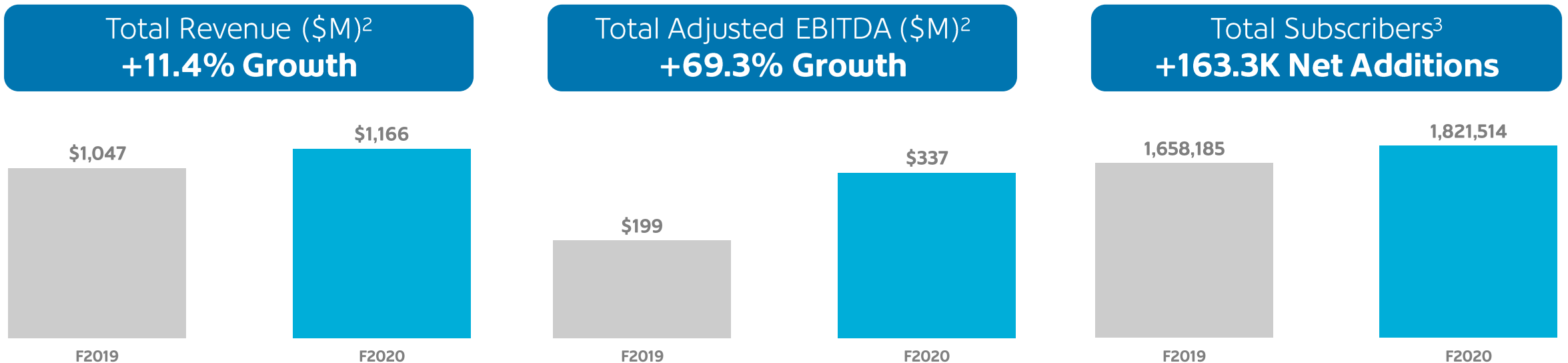
Making Wireless Affordable for Canadians

- **Launch of Shaw Mobile in B.C. and Alberta on July 30, 2020**
 - Leverages Shaw's LTE and Fibre+ network
 - Provides Shaw Internet customers with an innovative wireless experience that offers unprecedented savings
- **Expansion of retail distribution**
 - Over 700 retail locations available, allowing our wireless service to be accessible by more Canadians
 - 21 Shaw retail stores at the end of fiscal 2020
- **Continuing to invest in our wireless network**
 - Deployment of 700 MHz spectrum is ~70% complete across our operating footprint & substantially complete in western Canada
 - Initial deployment of 600 MHz spectrum in fiscal 2021
- **Continuing to provide growth opportunities**
 - In fiscal 2020, service revenue grew +17.4% YoY
 - Profitable growth and retention by bundling Shaw Mobile with Internet

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Wireless Fiscal 2020 Performance

- **Wireless surpassed \$1.1 billion in annual revenue with service revenue growth of +17.4% YoY**
 - ABPU¹ growth of +5.9% YoY to \$44.13 and ARPU¹ growth of +2.7% YoY to \$38.95
- **Adjusted EBITDA growth of +69.3% YoY includes \$76 million impact of IFRS 16**
 - Excluding the IFRS 16 impact, adjusted EBITDA growth increased approximately 31% YoY
- **Customer net additions of +163.3K was impacted by the temporary closure of retail stores due to COVID-19**



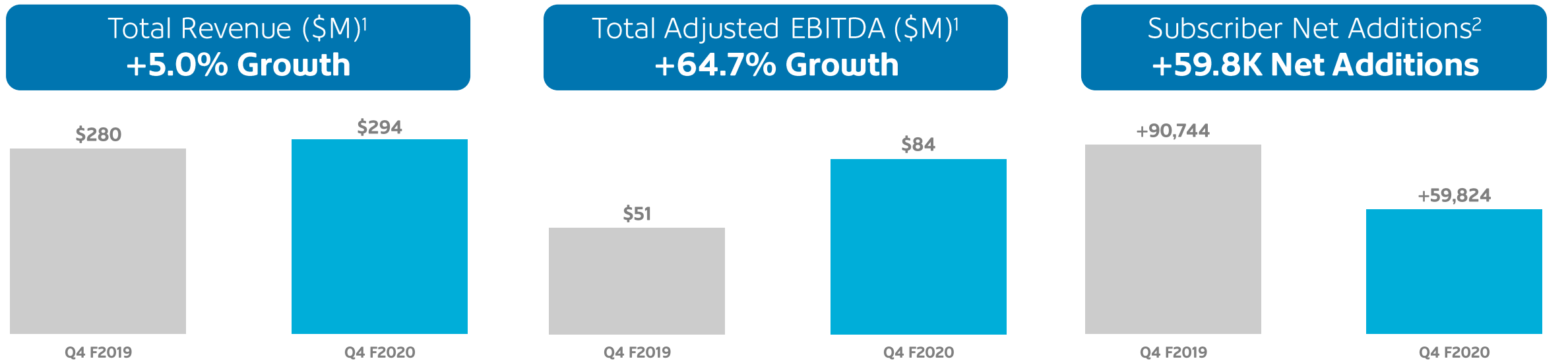
¹ Please refer to the definitions and discussion in “Key Performance Drivers” of our Annual MD&A dated October 30, 2020.

² Revenue and Adjusted EBITDA for the years ended August 31, 2019 and August 31, 2020. Fiscal 2020 figures reflect the impact of the adoption and application of IFRS 16 while Fiscal 2019 figures do not.

³ Total subscribers for the years ended August 31, 2019 and August 31, 2020.

Wireless Q4 Fiscal 2020 Performance

- **Strong service revenue growth of +14.7% YoY to \$211 million**
 - ABPU growth of +6.6% YoY to \$44.81 and ARPU growth of +4.2% YoY to \$39.65
- **Adjusted EBITDA growth of +64.7% YoY includes \$20 million impact of IFRS 16**
 - Excluding the IFRS 16 impact, adjusted EBITDA growth increased approximately 25% YoY
- **Successful launch of Shaw Mobile contributed to strong Q4 net additions of +59.8K**



¹ Revenue and Adjusted EBITDA for the three months ended August 31, 2019 and August 31, 2020. Fiscal 2020 figures reflect the impact of the adoption and application of IFRS 16 while Fiscal 2019 figures do not.

² Net additions for the three months ended August 31, 2019 and August 31, 2020.

WIRELINER



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Wireline Highlights

Internet

**99.9% FIBRE.
100% AWESOME.**



The introduction of Fibre+ Gig Internet reaffirms Shaw as an Internet leader in western Canada

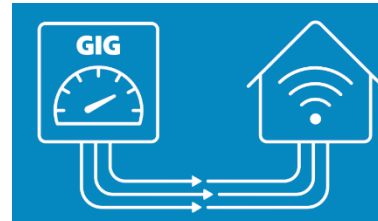
Shaw became Alberta's first provincewide Internet provider to offer up to gigabit download speeds to 100% of its residential customers

Ookla named Shaw the fastest and most consistent Internet provider in western Canada

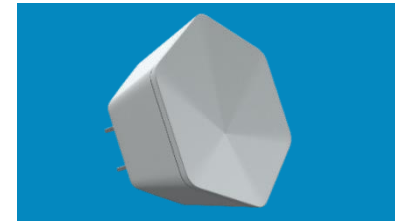
- Across British Columbia, Alberta, Manitoba, and Saskatchewan, Shaw's Fibre+ network was reported as the fastest

**GET INTERNET.
ADD MOBILE.
SAVE A TON.**

Bundle Shaw Mobile and Fibre+ Gig Internet for unprecedented savings and value



Speeds that meet the ever-increasing demands of consumers with Fibre+ Gig Internet



Shaw BlueCurve Pods extend WiFi coverage to every corner of the home

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Wireline Highlights

Video



Shaw BlueCurve TV provides a premium aggregated IPTV Video offering

Content aggregation with the integration of apps such as Netflix, YouTube, and Prime Video provide all TV needs in one place



Voice-activated
remote



Unmatched
integrated sports
stats and live
scores



Custom
recommendations
based on viewers
history

BlueCurve



Shaw's BlueCurve TV App; exclusive
to Shaw Cable TV subscribers

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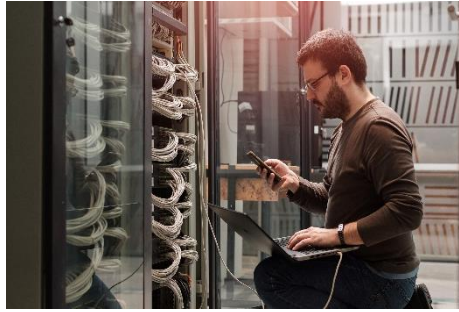
Wireline Highlights

Business

Launched four key products in 2020

including LTE Backup, MS Office 365, Smart Remote Office, and SmartTarget

Business continues to focus on top-line growth



LTE Backup

LTE Backup is an add-on service that provides businesses an automatic backup internet connection to ensure they never lose connectivity when it matters most



MS Office 365

MS Office 365 allows our customers to collaborate and communicate combined with security & protection and the ability to work from anywhere



Smart Remote Office

Smart Remote Office is a Cisco Meraki device that securely extends connectivity from the head office to the home office and everywhere in-between

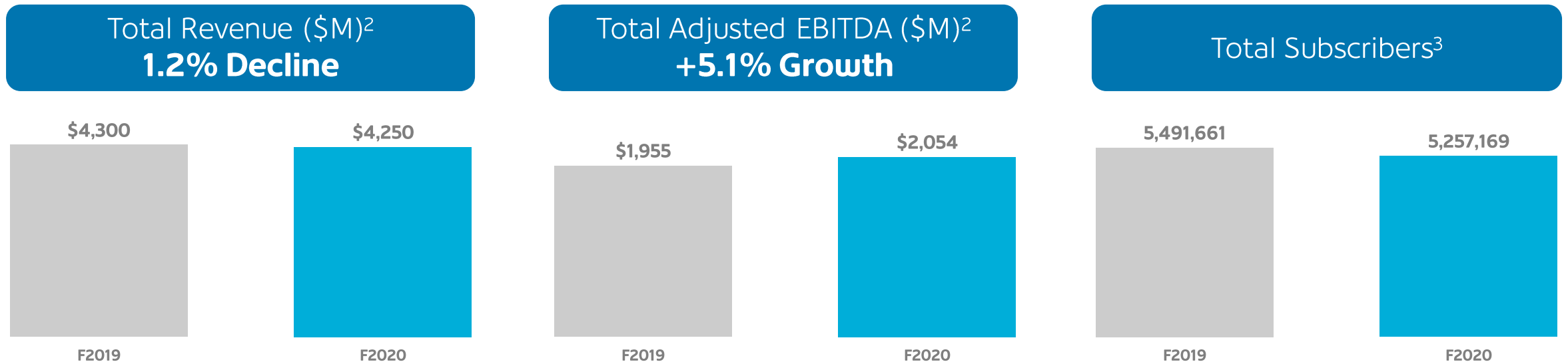


SmartTarget

SmartTarget allows business owners to have a deeper understanding of who their customers are, what they want, and the ability to act on these insights

Wireline Fiscal 2020 Performance

- Despite the impact of COVID-19, Wireline delivered stable results led by continued Internet and Business revenue growth while offset by structural pressures in Video and Phone
- Adjusted EBITDA growth led to Wireline margin¹ of 48.3%
- Continued focus on profitable subscriber interactions, cost management, and deepening customer relationships with Shaw Mobile added to the bundle



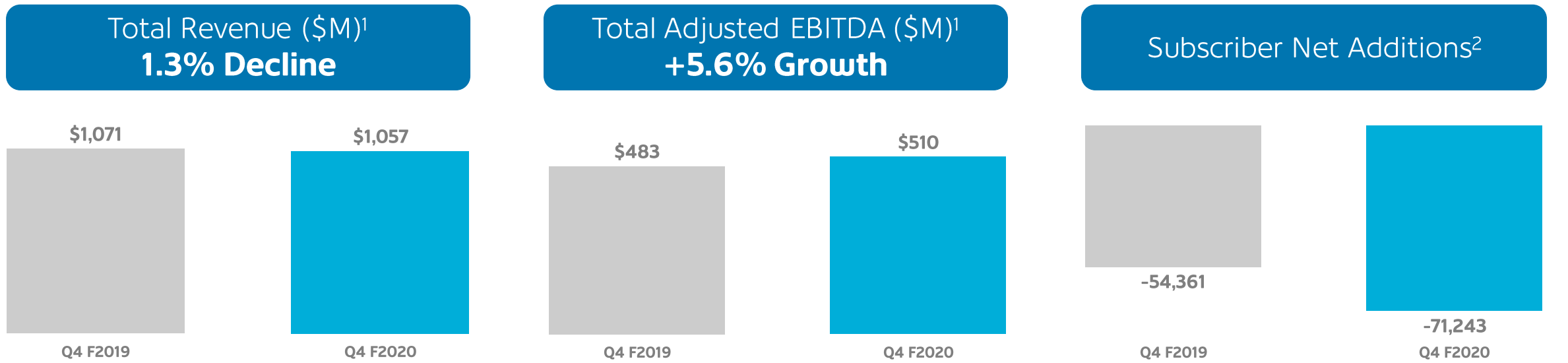
¹ Adjusted EBITDA margin is a non-GAAP measure and should not be considered a substitute or alternative for GAAP measures. This is not a defined term under IFRS and does not have a standard meaning, and therefore may not be a reliable way to compare us to other companies. See "Key Performance Drivers" in our Annual MD&A dated October 30, 2020 for information about this measure, including how we calculate it.

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³ Total subscribers for the years ended August 31, 2019 and August 31, 2020.

Wireline Q4 Fiscal 2020 Performance

- Consumer revenue declined 1.4% YoY while Business revenue declined 0.7% YoY
- **Adjusted EBITDA growth of +5.6% YoY includes \$20 million impact from IFRS 16**
 - Excluding the IFRS 16 impact, adjusted EBITDA increased +1.4% YoY
- **Continued acceleration in the number of customers electing to self-install, which reached 79% in Q4 fiscal 2020**



Investor Information



Shaw)

Investor Relations – Key Information

TSX: SJR.B¹

Share Price
(\$/share)²

\$24.39

Market
Capitalization (\$B)²

~\$12.0B

Net Debt
(\$B)²

~\$5.4B

Enterprise Value
(\$B)²

~\$17.4B

Net Debt /
Adj. EBITDA
Leverage²

2.3x

Dividend Yield
(%)³

4.9%

Analyst Coverage⁴

Firm	Research Analyst
Bank of America Merrill Lynch	David Barden
Barclays Capital	Kannan Venkateshwar
BMO Capital Markets	Tim Casey
Canaccord Genuity Corp	Aravinda Galappaththige
CIBC World Markets	Bob Bek
Cormark Securities	David McFadgen
Morgan Stanley	Simon Flannery
National Bank Financial	Adam Shine
RBC Capital Markets	Drew McReynolds
Scotia Capital	Jeff Fan
TD Securities	Vince Valentini
Veritas Investment Research	Desmond Lau

¹ Class B Non-Voting Participating Shares are also traded on the New York Stock exchange under the ticker SJR.

² As of August 31, 2020.

³ Based on a \$24.39 share price.

⁴ Shaw Communications Inc. is followed by the firms listed in the table. This list may not be complete and is subject to change as firms add or delete coverage of Shaw Communications Inc. Please note any opinions, estimates or forecasts regarding Shaw Communications Inc.'s performance made by these or any other firms are theirs alone and do not represent opinions, forecasts or predictions of Shaw Communications Inc. or its management.

Supplemental Financial Information

	Fiscal 2020 ¹				
	Q1	Q2	Q3	Q4	Annual
<i>(millions of Canadian dollars)</i>					
Revenue					
Consumer	\$924	\$919	\$923	\$917	\$3,683
Business	\$143	\$144	\$140	\$140	\$567
Total Wireline Revenue	\$1,067	\$1,063	\$1,063	\$1,057	\$4,250
Service	\$196	\$201	\$206	\$211	\$815
Equipment	\$122	\$101	\$46	\$83	\$351
Total Wireless Revenue	\$318	\$302	\$252	\$294	\$1,166
Intersegment eliminations	(\$2)	(\$2)	(\$3)	(\$2)	(\$9)
Total Revenue	\$1,383	\$1,363	\$1,312	\$1,349	\$5,407
Adjusted EBITDA					
Wireline	\$517	\$519	\$508	\$510	\$2,054
Wireless	\$71	\$81	\$101	\$84	\$337
Total Adjusted EBITDA	\$588	\$600	\$609	\$594	\$2,391
Capital Expenditures					
Wireline	(\$205)	(\$223)	(\$195)	(\$192)	(\$815)
Wireless	(\$55)	(\$53)	(\$73)	(\$115)	(\$296)
Total Capital Expenditures	(\$260)	(\$276)	(\$268)	(\$307)	(\$1,111)
Interest on Debt	(\$58)	(\$56)	(\$54)	(\$55)	(\$223)
Interest on Lease Liabilities	(\$11)	(\$11)	(\$11)	(\$11)	(\$44)
Cash Taxes	(\$42)	(\$41)	(\$30)	(\$35)	(\$148)
Lease Payments (Lease Liabilities)	(\$30)	(\$27)	(\$25)	(\$30)	(\$112)
Other Adjustments	(\$4)	\$2	\$0	(\$4)	(\$6)
Free Cash Flow	\$183	\$191	\$221	\$152	\$747

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Supplemental Subscriber Information

	Fiscal 2020				
	Q1	Q2	Q3	Q4	Aug 31, 2020
Wireline – Consumer					
Video – Cable	1,464,423	1,445,113	1,423,509	1,390,520	1,390,520
Video – Satellite	671,348	658,137	658,027	650,727	650,727
Internet	1,917,351	1,923,423	1,918,320	1,903,868	1,903,868
Phone	741,567	718,020	697,372	672,610	672,610
Total Consumer	4,794,689	4,744,693	4,697,228	4,617,725	4,617,725
Wireline – Business					
Video – Cable	43,465	40,686	35,832	37,512	37,512
Video – Satellite	37,989	39,088	34,253	36,002	36,002
Internet	174,380	174,042	174,124	178,270	178,270
Phone	383,687	385,196	386,975	387,660	387,660
Total Business	639,521	639,012	631,184	639,444	639,444
Total Wireline	5,434,210	5,383,705	5,328,412	5,257,169	5,257,169
Wireless					
Postpaid	1,380,693	1,434,982	1,437,218	1,482,175	1,482,175
Prepaid	335,403	332,173	324,472	339,339	339,339
Total Wireless	1,716,096	1,767,155	1,761,690	1,821,514	1,821,514
Total Subscribers	7,150,306	7,150,860	7,090,102	7,078,683	7,078,683