

A man in a blue suit is shown from the back, talking on a dark green Nokia smartphone. He is standing in a modern office hallway with wooden walls and a glass railing. The lighting is warm and natural.

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HMD for Enterprise

# HMD for Enterprise

Here at HMD, we're proud to offer the world's broadest Android Enterprise Recommended range, supplying businesses such as public sector, finance, healthcare, manufacturing and logistics, with a range of products and services. We offer security that stops hackers in their tracks, the latest Android™ user experience, Enterprise Mobility Management and IoT data roaming connectivity solutions for businesses of all sizes.

## ioXt Alliance

HMD Global is proud to be part of the ioXt Alliance, with all our devices now IoXt certified. This certification validates that we are building devices that strengthen the ecosystem and prioritise security and align to these pledges.



# love it

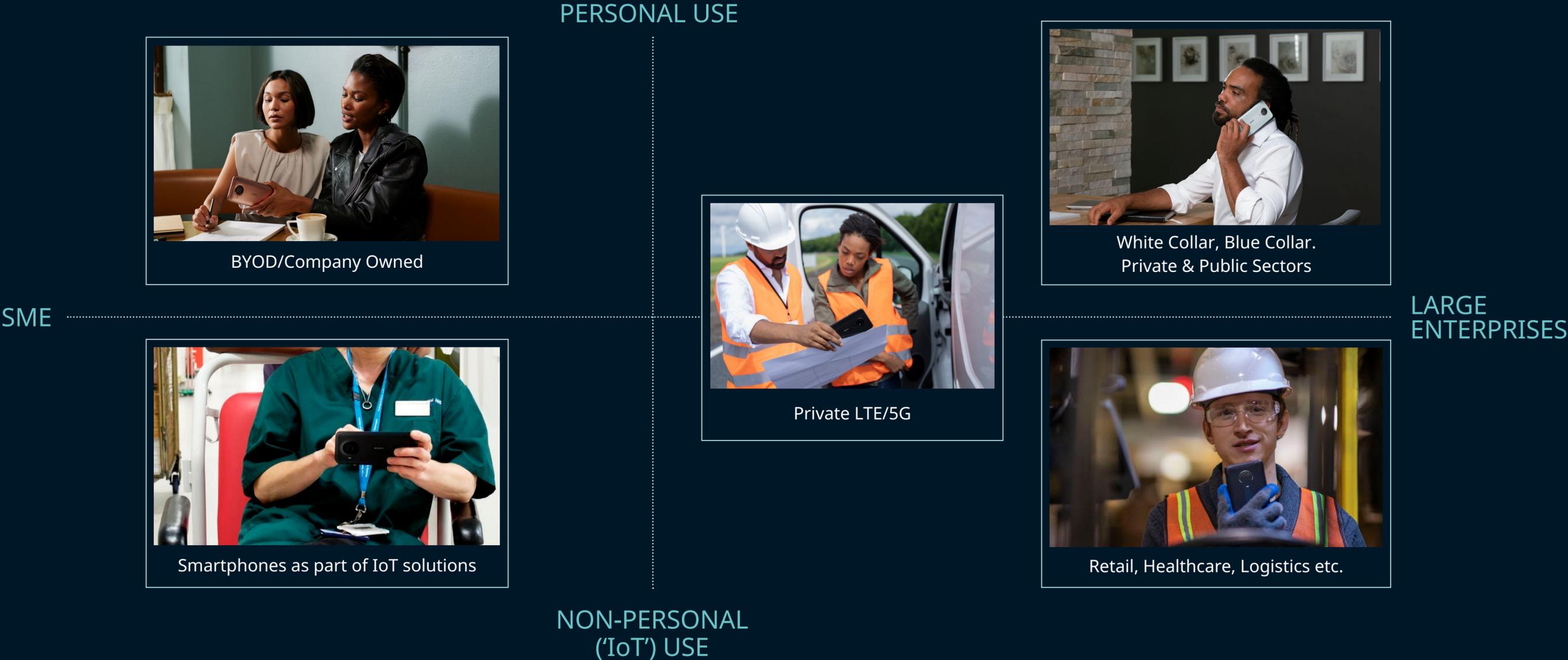
## One of the world's most loved smartphone companies

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HMD works with the leaders in the industry to offer a one stop shop for your Enterprise mobility and IoT data roaming connectivity needs. Enterprises around the world have found Nokia smartphones based on Android One and being part of Android Enterprise Recommended to be their trusted choice. To cater for the changing market needs, our solutions include also future proof solutions for connectivity and Enterprise Mobility Management.

We have a comprehensive portfolio of "Android Enterprise Recommended" smartphones, delivering an elevated enterprise-grade smartphone experience across all price points.

# Who do we serve in enterprise





# Devices you'll love at prices you'll love even more

We have the broadest range of Android Enterprise Recommended devices on the market. So, whether you need a fleet of reliable phones for your workforce or something a bit more executive, we have you covered at every price point. Our new Nokia G10, Nokia G20, Nokia X10 and Nokia X20 smartphones have passed the Android Enterprise Recommended validation, and now join the list of Nokia smartphones in the program. We also have the C-series, the ultimate devices for introducing consumers to smartphones.

	X-series	G-series	C-series
	<b>Nokia X10 Nokia X20</b>	<b>Nokia G10 Nokia G20</b>	<b>Nokia C10 Nokia C20</b>
	Pushing the boundaries of what the industry can offer with unrivalled reliability and durability promises.	Smartphone heartland where we bring the very best promises of potential that our industry has to offer, to as many people as possible.	Ultimate devices for introducing consumers to smartphones. Perfect entry to your IoT related use cases.
<b>love it</b>	2 day battery life*	3 day battery life*	All day battery life*
<b>trust it</b>	3 years monthly security updates	3 years monthly security updates	2 years monthly security updates
<b>keep it</b>	3 years OS extended warranty	2 years OS	Tougher tests for hardware durability than industry average



\* The battery testing was conducted using a real life usage test by HMD Global. The test included active usage of a device for 5 hours per day with a new battery. Usage included e.g. gaming, video streaming, calling, sending sms, browsing and using apps (such as social media, news, navigation and music). The test was conducted with normal device settings in a lit indoor environment.

# trust it

## Android Enterprise Recommended

HMD Global is one of the manufacturers who joined Android Enterprise Recommended from the very beginning, and every Nokia smartphone that meet the program requirements has been added to it. That means our phones meet Google's strict enterprise requirements for both software and hardware.

These requirements evaluate criteria such as HW capabilities for good enterprise user experience, commitment to security updates and Android OS upgrades, support for EMM deployment methods such as zero-touch enrolment, and more.

With its industry leading range of Android One smartphones, HMD Global goes beyond the Android Enterprise Recommended requirements and offers monthly security updates across its range. So, your business can trust that it's in safe hands with us.

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## Security

Our Android Enterprise Recommended smartphones defend your data with comprehensive multi-layer security. And with three years of monthly security updates, your business is always safe – no matter what the hackers throw at you.

We know that in business, trust and simplicity go a long way. The same can be said for mobile security. That's why we are committed to our pure, secure and up-to-date approach that ensures all your phones stay up to date.



# Enable your enterprise mobility use cases with HMD Enable Pro

HMD Enable Pro is an Enterprise Mobility Management (EMM) solution that is based on the latest Android Enterprise capabilities. HMD Enable Pro enables your company to enrol and centrally manage all your Android devices, whether they are company-owned or BYOD.

Whichever industry you work in, you stand to benefit from efficient Enterprise Mobile Management. HMD Enable Pro is the EMM solution you can rely on to secure, manage, and monitor your fleet of Android mobile devices.

At HMD Global, we're building and supporting the most trusted Android smartphones on the market, putting us in a unique position to ensure that company's enterprise device fleet and EMM are interoperable. Simply put, we provide the devices, the EMM solution, and the peace of mind that comes with knowing that everything works just as it should.



# HMD Connect Pro

For a secure, global data-roaming connectivity service, you can do no better than HMD Connect Pro – our data SIM management solution that keeps IoT and M2M devices connected.



### Worldwide connectivity

Managing 50 to 500 to 50000 M2M SIMs isn't a problem with HMD Connect Pro global IoT SIM solution. With over 180 countries and 600 networks worldwide we've got your business covered and connected.

With the easy-to-use HMD Connect Pro management console you'll stay on top of all your connected devices while keeping connections and costs under control. HMD Connect Pro works with all devices and stays connected with a multi-operator SIM always choosing the best network possible.



### Controlled and secured

Activate and deactivate SIM cards from the management console at any given time. See when a SIM has been moved from one device to another to stay on top of security in a controlled way. All data is routed securely, no matter where in the world your IoT devices are.



### Centrally managed IoT managed connectivity

Oversee all SIM cards in your fleet with a simple central management console. You can view and manage IoT devices all around the world, including devices used by your employees in their day-to-day work. You're in full control; group SIMs, view session data, and filter users in real-time.

## Enterprise at scale

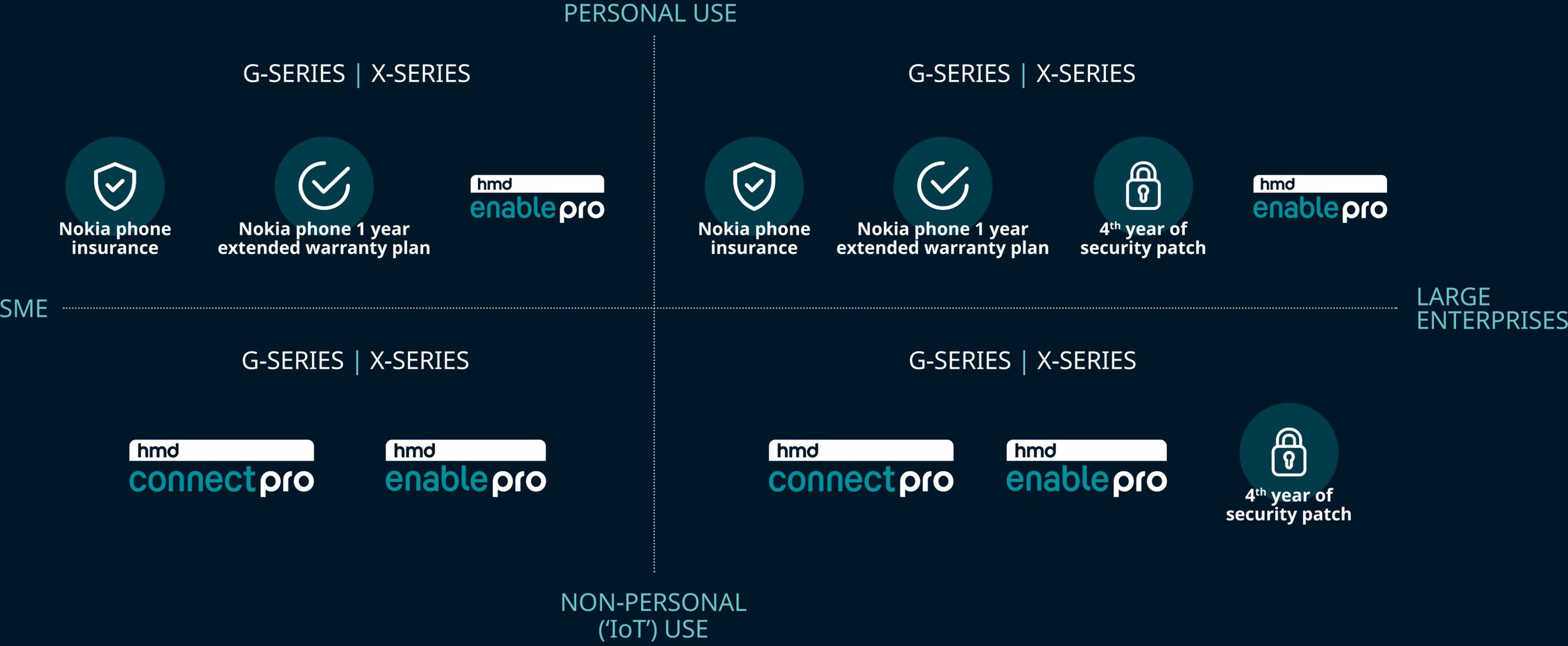
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With HMD's Android Enterprise Recommended devices, it's easy to scale your business, no matter how large you grow. Our standardised features let you manage and support your devices seamlessly. And because of we use the same software across our devices, as you scale up or down, you won't need to worry about time consuming training.

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# Total Solution for Enterprise Customer Segments





# Keep it

## From office to outdoor

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Our approach to design is not just about the looks. The combination of sturdy materials and reliable technology that our smartphones have, coupled with a wide and comprehensive portfolio means every single device delivers a consistent quality experience to all our enterprise customers, across every price point.

In addition, Android Enterprise Recommended Nokia smartphones come with monthly security updates for three years.

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## Accessories you'll love

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As well as having a wide range of devices on the market, we also have a strong range of complimentary accessories, from earbuds to headphones, to chargers and speakers.

At HMD Global, we're proud to make Nokia phones that stand the test of time, and we recognize that the right accessories can be on the front line of prolonging the lifespan of your device. That's why we're proud to announce that we've partnered up with PanzerGlass™. Utilizing four specialized layers, a PanzerGlass screen protector offers a scratch and shock-resistant layer to your screen.

# Sustainability

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We care about the environment. And we understand the onus of businesses to ensure their partners are taking climate change seriously. At HMD, we take responsibility for our actions and recognise our impact on the planet. We work with all our suppliers, as well as support partners to minimise any negative impacts on the environment. We also produce phones that are built to last and offer extended warranties to ensure they're used even longer.



## EcoVadis

HMD Global is proud to have received Gold status in the EcoVadis sustainability ratings. This rating is an assurance to our customers, partners and suppliers that we are committed to making more sustainable business practice decisions through initiatives such as vendor registration, compliance and material sourcing. It's also our guarantee that we are a driving force for good.

## Nokia X

Our Nokia X-series is our flagship environmentally conscious phone. With an extended warranty, free compostable case, up to three years of monthly security updates and three years of OS upgrades, the new Nokia X-series have been designed to encourage sustainable consumption, extend product lifecycle and reduce e-waste.

# Reasons to love it, trust it, keep it



## **Android Enterprise Recommended**

Devices that have been rigorously tested to meet Google's business-grade specifications.



## **Smartphones you can rely on**

With durable design and 3-years of monthly security updates and 2 years of Android OS software upgrades.



## **Scale up, scale down**

With a wide range of devices from entry level to management to outdoor work, there's a phone for everyone.



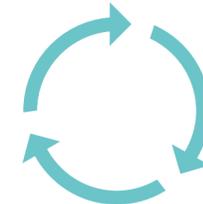
## **The lead Android One program partner**

Ensuring that we provide the latest security updates and software upgrades.



## **Ready for EMM solutions**

With a pure Android OS, out of box compatibility with Android Enterprise EMM makes deployment easy.



## **Strong sustainability credentials**

Gold EcoVadis 2021 Sustainability Rating, ranking in the top 6% of businesses audited for their commitment to sustainable practices in the manufacturing of communications equipment.



## **Updates and upgrades**

3-years of monthly security updates. 4<sup>th</sup> year of quarterly security patches as Value Added Service for Enterprises. Extended warranty.

# Key achievements and accolades

## 2020

- 6 awards won at iF Design Awards 2020
- Opened a brand-new software security centre in Tampere
- Announced our expansion into Brazil
- Named “Top for security patch and reference SLR Labs data”<sup>1</sup>
- Launched our first ever 5G Nokia smartphone, the Nokia 8.3 5G
- Entered a brand-new service category with HMD Connect Pro global data roaming
- Most trusted smartphone – 2<sup>nd</sup> time running<sup>2</sup>

## 2019

- 31 awards won at Mobile World Congress 2019
- 11 awards won at IFA 2019
- Top 5 mobile phone brand in many key markets across the world. This includes key strategic regions - Asia Pacific, Americas, Europe, Sub-Saharan Africa, North Africa
- Global leader in feature phone segment for value and number two for volume
- We are amongst the first manufacturers to offer a double-letter upgrade to Android 10 and Android Pie
- Global leader for smartphone software updates and security<sup>3</sup>
- “Outstanding Quality and Delivery” award received from Vodafone Supplier Awards

## 2018

- We have tripled our smartphone user base in 2018 versus the previous year
- Received unicorn status in 2018
- 25 awards won at MWC 2018

1. See ZDNet: <https://www.zdnet.com/article/android-oem-patch-rates-have-improved-with-nokia-and-google-leading-the-charge/> <https://srlabs.de/bites/android-patch-gap-2020/>

2. <https://www.counterpointresearch.com/nokia-phones-lead-trust-rankings>

3. Counterpoint Research – Software and Security Updates: The Missing Link for Smartphones (Aug 2019)

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Headquartered in Espoo, Finland, HMD Global Oy (“HMD”) is the home of Nokia phones and HMD Services. HMD’s mission is providing accessible connectivity for everyone. HMD designs and markets a range of smartphones and feature phones and an expanding portfolio of innovative service offerings. With an ongoing commitment to security, durability, reliability, and quality across its range, HMD is the proud exclusive licensee of the Nokia brand for phones, tablets and accessories. For further information, see [www.hmdglobal.com](http://www.hmdglobal.com). Nokia is a registered trademark of Nokia Corporation. Google, Android and Android One, are trademarks of Google LLC. All specifications, features and other product information provided are subject to change without notice. Variations on offering may apply. Check local availability. All images are for illustrative purposes only.