



## MERGER Q&A'S





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QUESTION	ANSWER
What is the reason for the merger?	Bringing the best features of both businesses together to create the trusted option for the professional market.
Have your offices moved?	We will continue to be split between two main offices. Our head office is in Tiptree (alongside the factory) and our second office is in Shrivenham.
Who do I contact with questions about the merger?	In the first instance we would recommend speaking with your sales contact who will be more than happy to discuss any questions you may have about our merger. You can also message our merger inbox at info@mumfordwood.com
Who will look after my existing project?	Your current contacts will continue to look after your project until completion as continuity is paramount for both brands.
Who will look after my upcoming project?	In most cases the current sales manager will continue to be your first point of contact.
What geographic areas do you now cover?	We cover the whole of the UK and Channel Islands.
Can I choose where my products are made?	Once the businesses are wholly merged and integrated later in 2025, your products may be manufactured across either or both production facilities. Both factories work to the same exacting standards, and the team will plan the manufacturing batches to achieve the most efficient and sustainable production.
What are the key differences between imported & locally made products?	For Mumford & Wood, there will be no difference. The products are manufactured to the same design, materials, finish, and quality control standards.
Have your services changed (Survey, Design, Manufacture, Installation, aftercare)	Our services are enhanced by bringing the strengths of both businesses together. For Mumford & Wood, there is no change in the services offered. For Dale Joinery, we now offer their customers installation services.
Where can I see your products?	We have showrooms in Central London, Swindon, and Guernsey. You can visit during opening times at your leisure, or call us to arrange an appointment and meet one of our team members. You can also take a tour at our Tiptree factory to see the products being manufactured.





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What markets/ clients do you cover?	We work closely with Architects, Builders, Developers, Contractors and Self-Builders.
How long before you will be operating under one banner?	We will be working under one banner by QI 2026.
Who do I pay my bill to now?	You will be paying whichever business you are placed with until the businesses are fully combined at the start of 2026.
Have your sustainability/product performance credentials changed?	No, both businesses were Carbon Neutral Plus and hold the same values relating to sustainability.
Are there any changes to my warranties (existing and future)	All warranties are fully aligned and will continue to be upheld.
What do I tell my client?	Mumford & Wood and Dale Joinery are merging to bring the best features of both businesses together to create the trusted option for the professional market.

## Still have questions?

Please email us at info@mumfordwood.com