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We show you how to enable your customers to use the single creditor model – Two solutions for you, numerous benefits for your customers.

Here's how it works: when processing via the single creditor model, your customers only work with one vendor for indirect spend. This reduces their process costs and simplifies accounting. There is only one billing process for the customer – regardless of which supplier they order from via Mercateo Unite. The customer relationship continues as usual: You support your customers

directly with personalised advice and service. Mercateo Unite takes care of order forwarding as well as billing and payment processing. As a vendor, you can make the single creditor model available to your customers in two different ways. These variants appear identical to the customer, however each brings different requirements for you.

Single creditor on agency basis:

With this option, Mercateo Unite acts as a service provider for billing and payment processing and conveys the provider's services on behalf of and for the account of the supplier.



Single creditor on commission basis:

The primary difference to the agency approach is that the provider enters into a contract with Mercateo; Mercateo then acts as a commission agent and the products of the supplier are sold in its own name and for the account of the supplier in accordance with §§ 383 ff. German commercial code (HGB).

