

Unite expands its network

With Unite, 2bits opens up digital networking to its customers

Munich/Sinsheim, March 13, 2019 – The neutral B2B network Unite has expanded its partner portfolio to include 2bits, the specialist for SAP based purchasing. For its customers, 2bits from Sinsheim thus opens up flexible solutions based on its innovative purchasing solutions and makes it possible to optimally map individual requirements.

With the integration of Unite, 2bits provides its customers with a solution to optimally integrate local and regional partners via a B2B network and at the same time simplify the procurement of items in spot buy processes. Benjamin Storm, Head of Partner Management at Unite Network AG, and Mike-Timo Rübsamen, founder and Managing Director of 2bits, announced the partnership at the 10th BME-eLösungstage in Düsseldorf, the most important trade fair for digital procurement solutions in Germany. Partnerships between companies using digital solutions are one of the main topics of this year's event. Users of the 2bits software will have access to the new solution via an update included with the upcoming special delivery.

2bits was founded in 2001 and has positioned itself early as a specialist for SAP oriented purchasing. The company offers its customers more than 20 years of experience in the SAP environment. This expertise is used by customers who rely heavily on SAP related solutions. For users, the 2bits products enable an optimisation of demand fulfilment and transparency in the respective processes via various interfaces to non-SAP systems. Companies thus benefit from solutions that are optimally tailored to the requirements of a SAP structure, while at the same time being able to map individual processes and requirements. Among the customers of 2bits GmbH are companies from the beverage industry, energy supply, industrial services and logistics.

Benjamin Storm, Head of Partner Management at Unite Network AG, is looking forward to the new partnership: "2bits offers its customers the right product to digitally organise individual purchasing requirements. With the pre-integration of the Unite network, users remain in their familiar 2bits environment and at the same time have access to a supplier network without additional connection costs. All transactions via Unite are processed using the single creditor model, simplifying accounting processes"

Mike-Timo Rübsamen, founder and CEO of 2bits, emphasises two advantages for his customers: "The partnership between Unite and 2bits enables SAP customers to combine a highly integrated procurement solution with the benefits of a comprehensive and cross-catalogue article search engine. Local content management and problems with non-harmonised master data will be eliminated."



Unite reaches agreement with 2bits. [Photo: Mercateo]

About 2bits GmbH

Founded by Mike-Timo Rübsamen in 2001, 2bits is a leading provider of innovative software solutions for SAP oriented procurement. With the 2bits Procurement and Supplier Collaboration Suite, 2bits supplements operational and strategic purchasing processes in SAP ERP and S/4 HANA. The diverse areas of application range from the logistics modules of SAP Enterprise Resource Planning (ERP) to the innovative procurement and purchasing processes of Supplier Relationship Management (SRM). The main focus is on individually adapted solutions as well as additions to commonly used standard software. Customers benefit from efficient implementation projects as well as continuous and reliable support. The same applies to the unique performance of their SAP based procurement system and supplier collaboration solutions – intelligent, efficient and user-friendly.

www.2bits.de

About Unite Network AG

Unite Network AG operates the provider-neutral B2B network Unite under the domain unite.eu. Buyers, retailers, manufacturers and service providers use this digital infrastructure for cooperation and transactions, regardless of their previous level of digitisation. Manufacturers and retailers are now resolving the channel conflict in multi-level B2B sales through new forms of cooperation, thus meeting customers' expectations for modern purchasing processes and services. Unite Network AG belongs to the Mercateo Group. It also includes Mercateo Deutschland AG, which includes affiliated national companies in 14 countries and has been operating Europe's largest independent B2B marketplace since 2000. In 2018, the Mercateo Group increased its turnover to over EUR 280 million. The group of companies employs more than 550 people throughout Europe.

www.unite.eu

Press release and pictures for download

https://unite.eu/de_DE/pressrelease/unite-und-2bits-kooperieren-fuer-vernetzung-im-b2b

Press contact:

Mercateo Group
Sebastian Prill
Corporate Communications
Am Neumarkt 9
04109 Leipzig
Tel.: +49 341 35 58 61 31
E-mail: presse@mercateo.com

Bachinger Öffentlichkeitsarbeit
Wolfgang Exler-Bachinger
Löwengasse 27 L
60385 Frankfurt am Main
Tel.: +49 69 9 55 27 50
E-mail: w.exler-bachinger@bachinger-pr.de