

How do you turn a product anomaly into an opportunity with your communications?

Computer Technology Company



Company Information

Technology

\$78.7+

(USD) 2018 revenue

145,000+

employees

1984

Company Founded

Challenges

In the age of social media, consumers share issues with products they've purchased. The company wanted to get in front of that by:

- ✓ Listening to customers when sharing issues about Dell products
- ✓ Using what it heard to make future product improvements
- ✓ Providing customers with useful information for resolving issues

Solution

The computer giant used Sprinklr's Social Listening and Content Marketing solutions to:

- ✓ Monitor for issue anomalies with Dell products
- ✓ Feed the information to product management for resolution
- ✓ Create useful content to proactively inform consumers

Features: Listening, Display

Business Value

\$100M+ (USD) saved in prevented tech support calls and returns

