

**Brochure**

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# **Leading the future of commodity trading with TradeSprint**

TradeSprint is a cloud-agnostic, AI-ready CTRM platform for Agri and Manufacturing firms, delivering fast value through modular deployment and seamless integrations



## Is market volatility and manual work slowing your commodity trading?

Managing risk, maintaining compliance, and optimizing margins are more critical than ever. Outdated systems and manual workflows can lead to inefficiencies, increased exposure, and missed opportunities.

Mindsprint delivers a robust TradeSprint solution designed to streamline your entire trade lifecycle. Gain real-time visibility, enhance risk controls, and empower your team with actionable intelligence. Our customizable SaaS solution adapts to your unique business needs, reducing operational overhead and maximizing ROI.

## TradeSprint Commodity Solutions

The strength of cooperation; Tradesprint CTRM and ERP Solution.

### TradeSprint ERP+CTRM Overview

#### CTRM Features

(Commodity Trading Risk Management)

- Trade Capture & Deal Management
- Real-time Position Management
- Risk Analytics & VaR
- Contract Management
- Pricing & Market Data Integration
- Logistics & Scheduling
- Settlement & Invoicing
- Regulatory Compliance

#### Supply Chain Management (SCM)

- Procurement & Supplier Management
- Inventory & Warehouse Optimization
- Sales & Distribution
- Logistics & Transportation
- Demand Forecasting

#### ERP Features

#### Finance & Controlling

- Real-time Financial Reporting
- Multi-currency & Tax Compliant
- Budgeting & Forecasting
- Accounts Payable/Receivable
- Asset Management
- Integration with Banking Systems

## TradeSprint

### Strategic Strengths of TradeSprint



**Focused Go-to-Market:**  
Tailored for SMEs in Agri and manufacturing sectors.



**Cost-Effective:**  
Lower TCO and faster time-to-value.



**Modular Roadmap:**  
Clear path to AI, analytics, and extensibility.

### Why Choose TradeSprint CTRM for Agri Trading?

01

Provides real-time visibility of positions across various trade books.

02

Offers an end-to-end solution with consultants familiar with the commodity market.

03

Supports multiple logistical flows for a range of agricultural products.

# At a Glance

## Product Offerings



## Consulting Offerings

### Your Partner in Seamless Implementation

Mindsprint's TradeSprint consulting offerings include implementation and upgrades, business process review and design, risk management strategy, system integration, custom development, and comprehensive training and support.

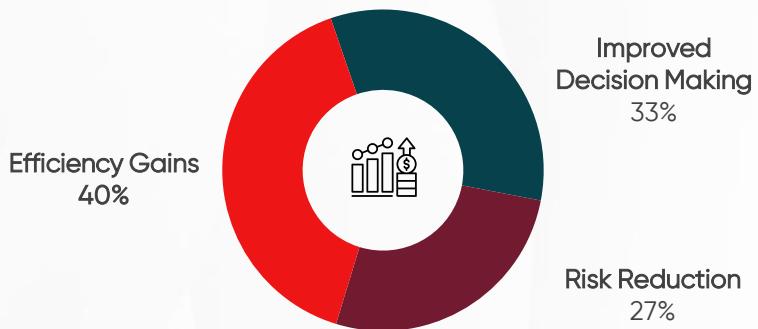
### Driving Value Through Tailored AMS

Mindsprint's TradeSprint AMS provides comprehensive support, enhances application performance, and delivers significant value to businesses.

Scale & Complexity			
<b>1300 +</b> Users	<b>2.1 Mn +</b> Contracts	<b>2.4 Mn +</b> Shipments	<b>12 +</b> Years Avg Experience
<b>1 Mn +</b> Derivatives	<b>2.6 Mn +</b> Invoices	<b>150 +</b> Consultants	<b>Regions</b> Middle East, Africa America, EU, EMEA

# Business Outcomes

The estimated annual benefit for the TradeSprint CTRM implementation was derived from projected gains across three key dimensions



## Efficiency Gains

These come from reducing manual effort, improving turnaround time, and automating workflows:

### Workflow Automation:

Faster shipment planning, document generation, and milestone tracking.

### Reporting Enhancements:

Reduced time spent on manual report compilation and reconciliation.

### User Experience Improvements:

Better navigation and fewer errors in contract and trade execution.

**Estimated savings:** FTEs saved across operations and finance

## Risk Reduction

These benefits stem from improved compliance, audit readiness, and real-time data visibility:

### Regulatory Compliance Automation:

Avoid penalties and reduce audit effort.

### Real-Time Market Data Integration:

Better hedging decisions and reduced exposure.

### Financial Settlement Enhancements:

Fewer payment delays and FX mismatches.

**Estimated savings:** Avoided penalties and improved controls

## Improved Decision-Making

These gains are from better forecasting, pricing, and strategic planning:

### AI & Predictive Capabilities:

Smarter trade recommendations and risk alerts.

### Advanced Reporting & Analytics:

Visibility into trends, seasonality, and profitability.

**Estimated impact:** Better trade margins and reduced missed opportunities

# Business Impact



## Data-Driven Decisions

Transform decision-making, increase revenue, and boost overall performance with our seamless **end-to-end trade lifecycle management** and integrated data ecosystem



## Risk-Resilient Portfolio

Protect your portfolio and ensure regulatory compliance with our **advanced risk and exposure management tools**, featuring a modern interface and enterprise-grade security



## Optimized Profitability

Unlock increased profitability with accurate **market intelligence**, streamlined operations, and enhanced pricing and valuation capabilities



## Expert Implementation

Benefit from seamless implementations and accelerated time-to-value thanks to our team of **experienced TRADESprint solution architects** and seasoned delivery experts



## Scalable and Supportive Platform

Scale confidently with our **robust platform** built to support your evolving business needs

# The Mindsprint Advantage



## EXPERTISE

Streamline operations, reduce manual effort, and build resilience to market volatility with Comprehensive Trade Lifecycle & Risk Management

Enhance user adoption and satisfaction while maintaining high security standards with our Modern & Customizable UI



## EFFICIENCY

Ensure smooth data flow and interoperability across your entire ecosystem with Seamless Integrations and Data Flow

Provide flexibility, scalability, and significant savings in time and resources SaaS Cloud Enabled Deployment



## PERFORMANCE

Improve decision-making, and boost revenue generation with Enhanced Market Intelligence & Insights

Optimize pricing and valuation capabilities with Effective Risk/Hedging Across Portfolio

# Methodology/Framework

## Ensure Reliable Outcomes with Our Structured Delivery Approach

Initiation	Design	Build	Test	Go Live
<ul style="list-style-type: none"><li>• Project Initiation</li><li>• Scope Definition</li><li>• Alignment with Team on roles and responsibilities</li><li>• Develop baseline project plan</li><li>• Communication plan</li><li>• Initiation Meeting</li></ul>	<ul style="list-style-type: none"><li>• Analysis, Meetings, Functional/Technical documents to gather requirements</li><li>• Dev Environment Setup</li><li>• Review requirements and finalize design</li><li>• Refine Product Backlog: Epics, Features, User Stories &amp; Acceptance test Scenarios</li><li>• Security Design Assessment &amp; Threat Modeling</li></ul>	<ul style="list-style-type: none"><li>• Code Implementation and Functional Testing</li><li>• Set-up Testing Environment</li><li>• Data setup</li><li>• Integration Setup and Testing</li><li>• User Demo and Feedback incorporation</li><li>• User Training</li><li>• Setup and Enable User Play around environment</li><li>• Static Application Security Testing</li></ul>	<ul style="list-style-type: none"><li>• End 2 End Integration Testing</li><li>• Dynamic Application Security testing</li><li>• User Acceptance Testing</li><li>• Process Documentation</li><li>• Cutover Plan and Go Live Checklist</li><li>• Go Live sign-off</li></ul>	<ul style="list-style-type: none"><li>• Project Go Live</li><li>• Hypercare: Monitoring and Tracking</li></ul>
Backlog Refinement	Sprint Planning	Daily Scrum	Sprint Review	Sprint Retrospective
Analysis		Implementation		Cutover
Env Provisioning	Dev	+ Test	+ UAT	+ PROD
				+ Disaster Recovery

## Success Stories

### Agri-Commodity Leader Achieves 99% Data Accuracy with Mindsprint's TradeSprint

**95%** Automatic Remediation

**30%** Reduced Resolution Times

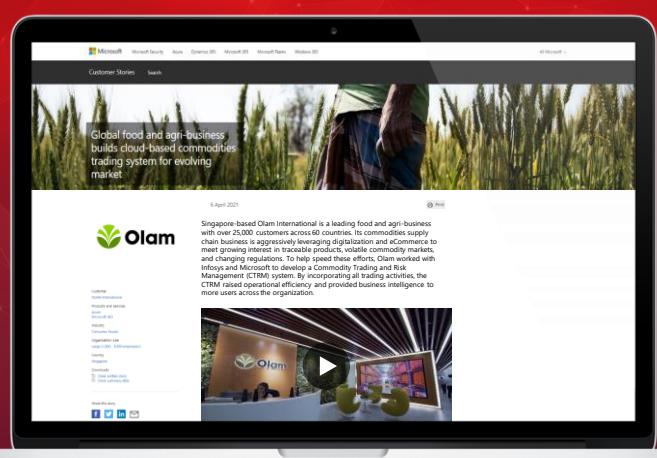
**99%** Ticket Assignment Accuracy

### Microsoft Spotlights Mindsprint's TradeSprint Innovation

Partnered with Microsoft to develop a CTRM system

CTRM raised **operational efficiency** and provided business intelligence globally

Enabled automated creation of **10% contracts** and **16% invoices** and shipment documents



Mindsight reimagines business through talent, technology, and insight-driven solutions.

With a proven track record spanning two decades, the company has enabled digital transformation for clients in over 60 countries, spanning diverse industries such as retail, agriculture, manufacturing, healthcare and life sciences.

Mindsight offers a differentiated suite of services, including enterprise technology applications, business process services, and cybersecurity solutions.

Mindsight is headquartered in Singapore, with a strong global presence across the US, UK, Middle East, India, Australia and Africa.

## GET IN TOUCH

### For More Information

Visit our website at

<https://www.mindsight.com>

### Request a Demo

Reach out to us at

[connect@mindsight.com](mailto:connect@mindsight.com)

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