

Pace of Progress Methodology

JUNE 2023 BASELINE REPORT

This methodology is based on modeling done by [Evolved Energy Research](#) for [Princeton's Net Zero America](#) study, with accelerated electrification targets.

Our pace of progress methodology is as follows:

1. We calculate current appliance proportions: we use [EIA's Residential Energy Consumption Survey](#) for space heating, water heating, cooking, and rooftop solar. We use [Alternative Fuel Data Center Vehicle Registrations](#) data for current vehicle proportions.
2. We set a stock target: in all cases, we want 100 percent of households to have efficient electric appliances and vehicles by 2050.
3. We set a sales target: we work backwards based on an average equipment lifetime to find the approximate date that sales must be 100 percent electric for stock to be 100 percent electric by 2050 — for example, most space heating machines have a lifetime of about 15 years, so we must reach all-electric sales by 2035 to reach all-electric stock by 2050. We get appliance lifetimes from [InterNACHI](#), vehicle lifetimes from [Bureau of Transportation Statistics](#) and [FRED](#), and rooftop solar lifetimes from the [Department of Energy](#).
4. We calculate the sales curve using the equation below.

Let:

- p_t^s denote the proportion of sales of heating type s in year t
- a^s or `current_sales` represent the current proportion of sales of heating type s
- k^s or `sales_target` represent the target proportion of sales of heating type s in the end year
- m or `inflection_point` represent the inflection point of the s curve
- b or `slope` represent the slope of the s curve

$$p_t^s = a^s + \frac{k^s - a^s}{1 + e^{-b(t-m)}}$$

We derive the slope of the S-curve, from Evolved Energy Research/Princeton's Net Zero America study, to be:

$$b = 10/(\text{year}_{\text{start}} - \text{year}_{\text{end}})$$

We treat the inflection point of the S-curve as a free parameter, which we vary until the S-curve between 2020 and 2023 roughly matches with the business-as-usual sales trend.

5. We calculate the stock curve from the sales curve and the equipment lifetimes using the equation below.

Let:

- Z_t^s denote the stock of space heating type s in year t , , where $t = 0$ denotes 2020 and Z_0^s is assumed to be from data.
- X_t^s denote the sales of space heating type s in year t , and $X_t^s = \frac{1}{l_s} \times Z_0^s$ for all $t < 0$
- p_t^s denote the proportion of sales of heating type s in year t
- N denote the total number of new space heating units added to the stock each year
- S denote the set of all space heating types

Note that all units are in 1000s

$$X_t^s = p_t^s \left(N + \sum_{s' \in S} X_{t-l_{s'}} \right)$$

$$Z_t^s = Z_0^s + X_t^s - X_{t-l_s}$$

6. We compare the required sales from our pace of progress model to historical growth trends, assuming linear historical growth. We get heat pump historical sales trends from the [Air-Conditioning, Heating and Refrigeration Institute \(AHRI\)](#), heat pump water heater historical sales trends from [ENERGY STAR](#), induction stove historical sales trends from the [Association of Home Appliance Manufacturers \(AHAM\)](#), electric vehicle historical sales trends from [the Department of Transportation](#), and rooftop solar historical sales trends from [EIA Renewable Energy Data](#).