



# Give your patients the payment they want.

Offer your patients low monthly payments and \$0 down with LendCare™

## Better financing. Happier patients.

Your patients shouldn't have to forego a procedure or treatment that is important to their health, simply because they can't afford to pay upfront.

LendCare provides financing solutions for dental, orthodontia and cosmetic services that aren't fully covered by their health insurance plan, or if they do not have coverage at all.

We offer flexible, worry-free financing solutions that help your practice and your patients realize their full potential.

- Patients can be qualified in seconds – with no impact to their credit score. Start treatment today!
- No down payment or prepayment penalties mean your patients can finance worry-free.
- LendCare settles directly to your bank account within 2 - 3 business days.

## Simple financing online. In real time. Anytime.

LendCare's fast and secure all-in-one financing hub provides a 100% online and paperless financing experience for you and your patients.

Reduce your payment processing costs - merchant fee is less than credit card fee for installment financing options. You decide which promotional and installment plans you want to offer.

Spend less time on the financing side of things and more time delivering an exceptional patient experience. No more down payment objections from your patients.

Reduce your workload and increase your cash flow with a completely online financing solution that puts your practice and your patients first.

LendCare Financing Programs that will available to your practice include the following:

- Equal payments with interest<sup>1</sup> for 12 - 60 months
- Equal payments @ 0% for 12 - 24 months
- No interest No Payments<sup>2</sup> for 3 months

The LendCare sales team will work directly with you to customize the program to fit your needs.

For additional support, please contact LendCare.

T: 844-472-9360 | E:sales@lendcare.ca

## Example:

Example: Financed Amount \$5500				
\$0	\$53.72	9.9%	60	\$55
Down payment	Bi-weekly payment	Interest Rate	Months	Cost to practice

## Did you know?

**44%**

of customers are willing to walk away from a transaction when that business does not offer financing.<sup>3</sup>

**83%**

of customers' decisions to make a purchase were heavily influenced by the fact that the business offered financing.<sup>3</sup>

**53%**

of customers increased their spending when they had access to financing.<sup>3</sup>

## ➤ Sign up in minutes!

Provide a few details about your practice at:  
<https://info.lendcare.ca/en/merchant-onboarding/invisalign>

- 01 Digital training materials are provided to get you started quickly.
- 02 Start offering new payment options to patients.

<sup>1</sup> Data on file with LendCare. <sup>2</sup> Borrower APRs range from 9.9% to 29.9%. For each funded loan, LendCare charges the relevant Merchant a fee based on a percentage of the loan amount (the "Merchant Fee") in accordance with the Program Pricing selected by your practice. <sup>3</sup> Hitachi Capital Consumer Finance 2015 retail finance survey. Interest accrues from date of purchase on the loan during the No Interest No Payment promotional period but is waived if payment in full is made before the end of the promotional period. This document is for internal use only by Invisalign practices and is not to be distributed to patients.