



Are you ready to be our sales partner in UAE?

Integration of new employees can be unstructured and costly in many companies and causes frustration for both employees and leaders. We have developed a fantastic cloud based pre & onboarding platform which reduces the employee integration period and creates motivation and loyalty. We need local sales people to represent us and execute sales in UAE.

You will become an integral part of a team that gives top priority to teamwork and sales skills. For this new position we are looking for just the right candidate to join us as soon as possible. We are passionate about our work and we expect you to make a difference from day 1.

Personal skills

*Personal drive and getting results
are key words for everyone at introDus.*

That's why it is important that you:

- Are efficient, positive and proactive.
- Are independent, and dynamic
- Are not afraid to take on responsibility
- Thrive in an international and often hectic environment
- Live the introDus values
- Take a positive view as a start-up employee:
No job is too big, no job is too small!
- Want to and are able to make a difference.


Your qualifications

Our product is based on high professional standards.

We expect that you:

- Have minimum 2–3 years' sales experience.
- Have a good command of Arabic language in speech and writing.
- Have a diligent and structured approach to meetings.
- Can skilfully read your customers' needs.
- Have a broad network of people from the leadership or HR departments of Norwegian companies.
- Are ready to work alone in communication with the headquarters in Copenhagen.

Contact info

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Your responsibilities

- Represent introDus in UAE
- Proactively search potential customers and schedule meetings in UAE
- Execute sales and get customers on our platform.
- Assist customers and make sure that they get most out of our product.
- Provide correct and updated data regarding our meetings to our headquarters.
- Ensure sales procedures remain optimal
- Ensure that the team implements the strategies agreed and follows the lines
- Contribute to the ultimate goal of making IntroDus as the most value adding and motivating pre & onboarding service.
- Contribute to the further development of our product by obtaining feedback from the customers.

We offer

At introDus, we are proud to have a fantastic product that fulfills the needs of every HR department. We would like you to spread the word. For the right candidate, the job could eventually develop into a significant opportunity, but from day one.

We can promise you:

- An attractive remuneration package based on your performance
- Professional and personal challenges in an international environment.
- Professional and skilled colleagues who set the bar high
- A job where no two days are ever the same

Send your application and CV as soon as possible with the subject Sales UAE to anders@introDus.dk .

To learn more about the position, call Anders Thorup, CEO on +45 42 90 90 10