

# Executive Brief: Continuous Quality to Protect the Player Experience

## The Industry Inflection Point

The gaming industry has transitioned from shipping static products to managing "living" player-facing services. In the era of **LiveOps** and **Games-as-a-Service**, the margin for error has vanished. Quality is no longer a "nice-to-have" feature; it is a direct driver of revenue, platform eligibility, player retention, and brand survival.

### The Shift:

## From Manual "Crunch" to Continuous Automation

The traditional model of expanded player beta periods is over. Modern studios are shifting away from manual testing and toward **Continuous Quality** to drive player engagement and market success:

<p><b>Market Access (Gatekeeping):</b></p> <p>A drop from a 4-star to a 3-star rating can plummet user adoption from 95% to 50%, and nearly 25% of players will abandon a brand entirely after a single crash. Since platforms like Google Play enforce crash-rate thresholds that can result in delisting, quality is now a prerequisite for distribution.</p>	<p><b>LiveOps Velocity:</b></p> <p>Weekly or even daily updates require regression testing speeds that manual teams cannot achieve without burnout or blind spots.</p> <hr/> <p><b>Global Consolidation:</b></p> <p>With giants like Microsoft and Tencent managing dispersed global studios, cloud-based coordination is essential for keeping IP safe and accessible.</p>
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**The AI Revolution:** As seen at GDC 2025, studios are deploying synthetic players. AI-driven bots now perform 24/7 testing, shifting quality "left" in the development cycle and alleviating pressure on developers by reducing manual work during brutal crunch periods.

## The Sauce Labs Solution: Beyond Crash Reporting

While competitors offer simple infrastructure, Sauce Labs provides a comprehensive Debugging and Quality Intelligence Platform. We connect post-launch production signals with pre-release testing to close the feedback loop.

### Error Reporting (Backtrace)

**IMPACT:** Captures production crashes to protect app store standing and surface executive-level quality signals.

### Mobile App Distribution (MAD)

**IMPACT:** Ensures globally distributed teams are always testing the correct, most recent build version.

### Real Device Cloud (RDC)

**IMPACT:** Reproduces "untraceable" bugs like input lag, device-specific crashes, and UI occlusion on real hardware.

### Sauce AI Insights

**IMPACT:** Accelerates root cause analysis by correlating crashes, logs, device data, and test artifacts across 3D environments.

## What You Can Expect

- Velocity:**  
**Ship Faster, Innovate Quicker**

**The Challenge:**  
Manual QA cycles and late-stage testing cause bottlenecks and developer burnout.

**The Sauce Value:**  
Surface quality signals earlier by connecting production crash data to real-device reproduction. Reduce reliance on prolonged beta periods and unblock faster iteration and innovation.
- Reliability:**  
**Protect Brand and Revenue**

**The Challenge:**  
"Crash-free" doesn't mean "playable." Performance issues like FPS drops and thermal throttling erode player trust without always triggering fatal errors.

**The Sauce Value:**  
Bridge the gap between pre-production testing and post-launch monitoring to detect and prioritize issues that actually impact player experience and ratings.
- Scalability:**  
**From Local to Global**

**The Challenge:**  
Managing in-house device labs for thousands of Android/iOS configurations and fragmented testing workflows does not scale across regions, platforms, or partners.

**The Sauce Value:**  
Access a turnkey, cloud-based infrastructure that supports cross-platform testing (Windows, macOS, iOS, Android, PlayStation, Xbox) at a fraction of the cost of manual hardware management.

## What Customers Get Out of Sauce Labs

- Efficiency:** **Crytek** achieved a **3-4x cost saving** compared to a single full-time engineer by using Sauce Labs' SaaS solution.
- Reduced MTTR:** **Hi-Rez** reduced response times to critical crashes from **days to hours**.
- Scale:** **Roblox** successfully supports **100M+ players across six platforms** using centralized quality and production data to maintain consistency and reliability.
- An Elevated Player Experience:** By proactively addressing stability issues, game companies can deliver a more polished, reliable experience that secures player trust and drives retention.

### Secure and compliant

Sauce Labs provides a secure, compliant platform for healthcare providers, certified SOC 2 Type II, SOC 3, ISO 27001 and ISO 27701, with private testing environments and proxy tunnels (Sauce Connect 5)



### Extensive Integrations and Frameworks

