# Seamless Nav for our 50k'th Enterprise Product Manager User

# **Objective**

Make Amplitude 3.0's nav hierarchy more pragmatic and aligned with the needs of the 50k'th enterprise PM<sup>1</sup>.

# Context

Today's in-product navigation is non-strategic, and confusing to end-users for two reasons:

- 1. 18 months of one-off feature development since 2.0 has left us with lots of loose ends. Since the previous overhaul during 2.0, lots of one-off features have been added without holistic consideration for the user experience. With the Amplitude 3.0 nav overhaul project, we have the opportunity to return to those one-offs and design them more seamlessly and holistically into the platform.
- 2. Our target customers are now much bigger. Our market has shifted significantly since 2.0: we are now squarely focused on the enterprise. The enterprise end-user has different needs from a product analytics tool than the SMB customer -- push consumption, leveraging co-worker tribal knowledge, role specialization, etc. The 3.0 nav will need to adjust accordingly.

| JTBD                             | Novice task   | Power user task   |
|----------------------------------|---|---|
| Find relevant content to my team | How is your team's new share button performing?   | You're doing a weekly product KPI review for your team. How would you do it in Amplitude?                                       |
| Consume a notification           | My analyst / PM created a new chart related to my work - where do i find it?  | An anomaly has been detected on a chart I'm monitoring. A user invite needs approval. A comment has been added to my dashboard. |
| Create new chart                 | I know my team just launched a new feature and<br>nobody's done an analysis on it yet - I'd like to look<br>up how many people are using it | The team launched a new feature yesterday and I need to build a funnel to see what kind of conversion it has                    |

Common JTBD candidates for improvement include:

See <u>nav jobs sheet</u> for a further breakdown of the top-level jobs to be done and current vs ideal discoverability.

### Metrics

#### This will be a data-validated, rather than a data-led project.

- Top-level check-metrics will be new user 1-week retention (new novices), and 4+ week WoW retention (existing power users), to account for the two personas we are focused on.
- Input metrics will include beta feedback and opt-out rate
- Check metrics will be every job-to-be-done before and after the nav overhaul.

### Scoping

- No new functionality will be built as part of the nav overhaul. Rearrange existing functionality.
- We will optimize for 50k'th product development team member, not yesterday's power user. This means that we expect pushback from existing power users when we change certain flows they're used to, and will look to data for validation, and product strategy for inspiration.
- V1 of Q2H2 output designs to be beta developable in 6 weeks by one person. While we expect the full overhaul to involve significantly more work than this, the output designs will need to be scoped down to allow end-user testing (at the cost of initial user experience).
- Design systems updates are seperate. We are not going to roll the design systems effort into the nav overhaul that is separate. The 6 week output will leverage whatever we have in the new design system but won't add to it.

<sup>&</sup>lt;sup>1</sup> For context, "50k'th Enterprise PM" is an effort to reimagine the product for the future needs of this segment