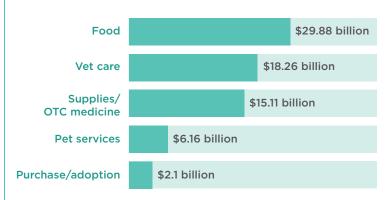


Pet expenditure in the U.S. was 3x greater than the entire gross domestic product of

Iceland in 2017 \$69.51 billion Pet expenditure in 2017¹

PET COST BREAKDOWN

How that \$69.51 billion was spent³

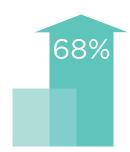


Which popular pet's average annual costs are higher?





Percentage of pet owners who significantly underestimate the lifetime cost of pet ownership³



Percent increase in spending on pets over the last decade5

ADDITIONAL PET SPENDING



\$751 million

Amount spent on pets for Valentines's Day



One-way fare to fly with a pet



30% of dog owners/25% cat owners purchase organic or natural food for their pet1



AVERAGE MONTHLY COST OF PET INSURANCE:6



\$39







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² http://www.statisticbrain.com/countries-ranked-by-purchasing-power-parity/

³ http://www.bls.gov/opub/btn/volume-2/spending-on-pets.htm • http://www.americanpetproducts.org/press industrytrends.asp 4 http://www.marketwatch.com/story/pack-mentality-more-people-than-ever-are-traveling-with-pets-1339515016100

⁵ http://www.americanpetproducts.org/press industrytrends.asp

⁶ Sample canine and feline premiums reflect My Pet Protection Plan premiums across all states, with a \$250 annual deductible. Sample avian, exotic and reptile premiums reflect the Avian & Exotic Pet Plan with a \$50 per-incident deductible. Premiums vary based on the age of the pet, species, size (as an adult), plan type, deductible and state of residence.

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