

CUSTOMER CASE STUDY

Big-D Construction

Big-D Construction is a 60-year-old commercial construction group operating across the United States, with a portfolio spanning multi-family residential, commercial, and industrial projects.

50%

Annual Cost Savings

90%+

Reduction in Manual Billing Time

100%

Global Network Visibility

CHALLENGES

**Procurement Chaos Across Hundreds of Sites**

The local teams either procured services on their own or escalated to corporate IT, creating significant admin overhead with no scalable system.

**A Billing Nightmare Across Vendors**

When invoices from dozens of providers came to IT and accounting every month, connecting costs to the right project required manual effort and significant time.

**No Visibility, No Leverage**

Without a centralized system, IT had no insight into what services existed where, no ability to benchmark pricing, and no way to ensure the company was operating as efficiently.

**Aggregators Weren't the Answer**

Consolidation through a traditional aggregator meant handing over account control and locking into rigid, long-term deals — the wrong fit for their business where timelines vary wildly and flexibility isn't optional.

RESULTS

**A Single Pane of Glass**

Lightyear's Network Inventory Manager consolidated all of Big-D's circuits across hundreds of sites into one centralized system — giving IT full visibility across every office and active project.

**Billing That Runs Itself**

What once took weeks every month, chasing invoices across dozens of vendors and manually coding costs to the right project, now takes a matter of hours with Lightyear's Expense Management platform.

**Cost Savings Without the Legwork**

At onboarding, Lightyear surfaced redundant and overpriced circuits that had been quietly auto-renewing. Going forward, pricing validation happens by default, ensuring Big-D never again overpays.

**A Platform Built for What Comes Next**

With procurement, inventory, and billing centralized, Big-D can now explore self-service access to project teams, allowing them to pull quotes at the bid stage and build accurate internet costs into project estimates.

"IT's standpoint is: the more vendors we choose that align with our vision of enabling our groups — not just doing the work for us, but empowering the business — that's what's key for us. And that's exactly what we're seeing with Lightyear."

– Ryan McNabb, VP of Technology, Big-D Construction