

## CUSTOMER CASE STUDY

# Everon

Everon™ is a leading provider of integrated security, video, fire, and life safety solutions supporting over 300,000 customer locations with a national network of over 5,000 employees across more than 100 branches.

**100%**

Accurate Network  
Inventory System

**80%+**

Streamlined Inventory Issue  
Resolution

**Comprehensive**

End-to-End Telecom  
Management

## CHALLENGES

**Complex Corporate Separation**

Everon needed to navigate a complex separation from its former parent company, requiring the mapping and organization of thousands of existing services — all supporting critical life safety systems that could not afford downtime.

**Unreliable TEM Software**

Their existing TEM platform created more problems than solutions, with invalid network inventory details, inaccurate reports, and poor communication, putting the impending separation at risk.

**Limited Bandwidth**

A lean telecom team faced mounting pressure to disentangle and manage thousands of connections, implement a new billing system, and stand up Everon's telecom operation.

## RESULTS

**Complete Inventory Clarity**

Using Lightyear's Network Inventory Manager, Everon established a comprehensive digital system of record, with Lightyear working directly with carriers to fill informational gaps left by the TEM and eliminating the need for tedious manual effort.

**Streamlined Procurement & Implementation**

Lightyear's Procurement platform transformed circuit acquisition from a manual, unscalable process into a streamlined solution that digitally manages RFPs, systematically oversees implementations, and proactively negotiates optimal rates.

**Simplified Billing Management**

Lightyear's Bill Consolidation solution proactively audits invoices, catches billing inaccuracies, escalates discrepancies, and delivers one simplified monthly bill, ensuring services are never interrupted due to missed payments.



**"Without Lightyear, I feel as though we would be in a conundrum. We would be all over the place—it would be very chaotic. Lightyear took out the chaos and made it a far simpler process for us. Separating is difficult in itself because it's starting anew. But when you have the Lightyear team to assist you, I don't worry about anything because I have so much trust and faith in the Lightyear team and platform."**

– Quenetta Davis, Telecom Procurement Manager, Everon