## **CLEAResult**

CONTACT: Nicole Pampe Cohn & Wolfe for CLEAResult Nicole.Pampe@cohnwolfe.com (512) 542-2815

## Triple Point Energy Joins CLEAResult to Deliver Strategic Energy Management Services

## Investment Extends CLEAResult's People First Approach to Commercial and Industrial Customers

**AUSTIN, TEXAS (March 10, 2015)** — <u>CLEAResult</u>, a leader in designing and implementing technology-enabled energy efficiency programs for utilities, governments, schools and businesses, announced today that it has acquired Triple Point Energy, headquartered in Portland, Oregon.

"Commercial and industrial customers are utilities' most energy intensive end-users and have traditionally been hard to engage and under-served by traditional energy efficiency programs," said Glenn Garland, chairman and CEO, CLEAResult. "Our investment in Triple Point bolsters our commercial and industrial platform with proven strategic energy management expertise that uses Triple Point's unique approach to commercial and industrial end-users."

Led by founder Mark Hamilton, a 20-year veteran in the energy efficiency sector, Triple Point Energy provides an innovative people first approach to strategic energy management to help utilities engage with commercial and industrial customers of all sizes in a low cost and no capital cost way. Triple Point's holistic approach allows businesses to implement behavioral and operational changes that increase quality and productivity while driving meaningful and persistent energy and operational savings. Since 2011, Triple Point has helped its utility clients and their customers save approximately 175 million kWh.

"CLEAResult complements Triple Point's mission and capabilities, and we are excited at the opportunity to join forces with the leading provider of energy efficiency solutions," said Mark Hamilton, CEO and founder, Triple Point Energy. "The partnership allows Triple Point to accelerate its customer-centric approach to helping commercial and industrial customers realize persistent energy savings, and reduce costs through continuous improvement with minimal investment."

Triple Point's strategic energy management services will now be offered as part the CLEAResult brand while retaining offices and teams in Portland, Oregon and Columbus, Ohio. CLEAResult plans to expand the availability of these offerings to its clients globally.

## About CLEAResult

CLEAResult is a leading provider of energy efficiency programs and services. Through proven strategies tailored to clients' unique needs and market dynamics, the combined strength of

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experienced energy experts and technology-enabled service offerings help CLEAResult change the way people use energy for hundreds of utility and business partners around the globe. Founded in 2003, CLEAResult is headquartered in Austin, Texas, and has over 1,500 employees in more than 40 cities across the U.S. and Canada. The company is backed by General Atlantic, a leading global growth equity firm. For more information, visit <u>clearesult.com</u>.

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