## CAGE-FREE EGGS a brief primer





## CUSTOMERS ARE DEMANDING AN END TO BATTERY CAGES...

Today's consumer climate demands transparency. Stakeholders—from customers to investors—expect corporate integrity.

Aside from just meeting customer demand, switching to cage-free eggs now can help your company future-proof its supply chain and reputation against future regulatory changes or discoveries that it hasn't been keeping its promises.

66%

### of shoppers surveyed

would increase purchases from a company focused on improving animal welfare, according to research from Walmart<sup>1</sup>

animal cruelty is the

### **#1 CONCERN**

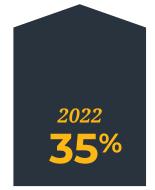
among U.S. consumers, according to 2022 research from Innova Market Insights, followed by human exploitation and environmental concerns.

1-https://www.latimes.com/oninion/editorials/la-ed-walmart-20150601-story.htm

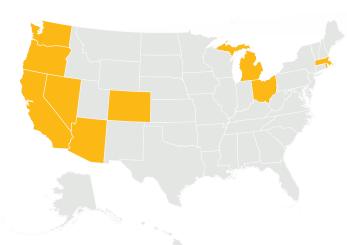
# ...AND FOOD COMPANIES ARE LISTENING

As food companies respond to consumer demand for cage-free eggs, the egg industry is shifting too. Since 2014, the US layer hen flock has grown from roughly 5% to over 35% cage-free, according to data from the USDA.<sup>2</sup> This means that tens of millions of hens in the US will never have to face a lifetime of confinement in a tiny cage.

2014 **5**%



# THESE STATES HAVE ALREADY BANNED BATTERY CAGES<sup>5</sup>



<sup>5</sup>This map reflects housing bans on new and current battery-cage-equipped facilities, as well as sales bans on products derived from hens in battery cages. Source: <a href="https://cagefreelaws.com">https://cagefreelaws.com</a>.

In 2022, the Wall Street Journal reported that Cal-Maine foods, the nation's largest egg producer, was investing an added \$82 million to support cage-free egg production in response to increased demand.<sup>3</sup>

"Our job is to produce what our customers and our customers are retail customers and what the ultimate consumer wants. And a lot of that is cage-free today."

Max Bowman,
Chief Financial Officer, Cal-Maine Foods



some of the many companies

### REPORTING ON CAGE-FREE PROGRESS

some of the many companies

### REPORTING 100% CAGE-FREE





Walmart :











**McDonald's** 

Kraft Heinz

Marriott Sysco

































## THE SOLUTION IS SIMPLE.

Food companies must follow through on their cage-free commitments. This begins with creating a roadmap of yearly progress goals. For example, General Mills and Target are among the many companies that have released cage-free roadmaps and report on their progress annually.

GENERAL MILLS <sup>6</sup>			
2022	2023	2024	2025
75-80%	80-85%	85-90%	100%
<b>T</b> <sup>7</sup>			
2022	2023	2024	2025
75-80%	80-85%	85-90%	100%
	2022 75-80% T <sup>7</sup> 2022	2022 2023 75-80% 80-85%  2022 2023	2022     2023     2024       75-80%     80-85%     85-90%       2022     2023     2024

#### CHANGE TAKES TIME. TRANSPARENCY DOES NOT.

Companies owe it to consumers and stakeholders to be open about their fulfillment of the public commitments they've made— especially when they directly impact millions of chickens' lives. Publicly sharing roadmaps and being transparent about progress are core components of Corporate Social Responsibility; this can be done through press releases, company websites, or annual sustainability and ESG reports.



<sup>6</sup> https://globalresponsibility.generalmills.com/HTML1/general\_mills-global\_responsibility\_2022\_0042.htm 7-https://corporate.target.com/sustainability-ESG/environment/animal-welfare/food-animal-welfare.