

Journey to Success Incentives to Grow Your Business "More Rewards with Essential Rewards"

TERMS & CONDITIONS

The Journey to Success Incentive ("**The Incentive**") is sponsored by Young Living Malaysia Sdn Bhd, Bangsar South, 59200 Wilayah Persekutuan Kuala Lumpur, Malaysia ("**Young Living**"). **PERIOD:** The Incentive begins **1 September, 12:01 a.m. local time and ends at 11:59 p.m., 31 December 2019** ("**Promotion Period**"). Young Living's method of timekeeping is the official time clock for the Incentive and is final and undisputable. Young Living reserves the right to substitute any reward with another of similar value if it becomes unavailable, to alter the terms and conditions, or to end the campaign at the company's sole discretion. The English version of this Terms & Conditions shall always prevail in the event of any discrepancy or inconsistency detected in the Chinese and Bahasa Melayu translations.

ELIGIBILITY:

This incentive is open to active Young Living Malaysia members ("Enrollers") who are in good standing with Young Living, who enroll/reactivate 2 members in Malaysia on Essential Rewards. Active members are members who have purchased at least 100 PV from Young Living in the last 12 months and signed the Young Living Member Agreement.

PROGRAM CRITERIA:

The Enroller will earn a RM100 bonus for every 2 new enrollments/reactivations on Essential Rewards in Malaysia:

- I. Enroll 100 PV on Essential Rewards in month 1 Maintain 100 PV on Essential Rewards in month 2 OR
- II. Reactivate 100 PV on Essential Rewards in month 1 Maintain 100 PV on Essential Rewards in month 2

Please note that all "Enrollers" must be on Essential Reward ("ER") to qualify for this program and be eligible for the RM100 bonus.

Registration is required to participate in this program. To register, go to: <u>http://bit.ly/YLMYJourneytoSuccess</u>.

REWARDS/PRIZES:

If the enroller fulfills the program criteria, he or she will be rewarded with a RM100 bonus for every 2 new enrollments/reactivations on Essential Rewards, on top of all normal commissions. There is no limit to how much an enroller can earn through this program. All bonus payments will be made on the 3rd month after enrollees have placed the month 2 100 PV Essential Rewards order for both new enrollment/reactivation.

Please note that any return of products from your enrollees will automatically disqualify you from this incentive program. A disqualified enroller will have to return the bonus that he or she has been rewarded to Young Living Malaysia.

General Prize Conditions

Young Living is not responsible for and the winners will not receive the difference, if any, between the actual value of the reward at the time of award and the approximate retail value ("ARV") stated in these Official Rules or in any promotion-related correspondence or materials. All federal, state, and local taxes (including



income and withholding taxes), if any, as well as any other costs and expenses associated with Prize acceptance and use not specified herein as being provided are the winner's responsibility, regardless of whether the Prize is used in whole or in part. In no event will Young Living be responsible for awarding more than the Prizes stated herein. In the event there are not enough eligible participants to award all Prizes, Young Living reserves the right to only award the number of Prizes as there are eligible participants. Any Prizes not awarded after the Promotion Period may remain unawarded. Prize restrictions/conditions stated herein are not all-inclusive. Prizes are not transferrable or redeemable for cash, except that Young Living reserves the right, at Young Living's sole discretion, to substitute a prize (or portion thereof) for a prize of greater or equal value. Prizes are awarded "AS IS" and WITHOUT WARRANTY OF ANY KIND, express or implied, including, without limitation, any implied warranty of merchantability or fitness for a particular purpose.

During the Promotion Period, participants may be audited on a regular basis to monitor compliance with the Young Living Policies and Procedures applicable to the participants 's jurisdiction ("Young Living's Policies and Procedures"), especially, but not limited to, those sections pertaining to advertising and promotions. Any violation of Young Living's Policies and Procedures will disqualify the participant from the Incentive in its entirety.

License

By accepting a Prize, the respective winner consents to the use of his/her name, address (city and state/province of residence), voice, and statements relating to the Incentive and Young Living, and photographs or other likeness, without further compensation, notification or permission in any publicity or advertising carried out by Young Living or any related entities in any media without territorial or time limitation, except where prohibited by law.

Limitations of Liability

Young Living and its affiliates, parent companies, advertising and promotion agencies, printers, and judges involved in the Incentive are not responsible for any inaccuracies in information which may be used in the Incentive, for any technical or human error which may occur in the processing of entries, including data entered by participants, any entry miscommunications such as technical failures related to computer, telephone, cable, and unavailable network or server connections, related technical failures, or other failures related to hardware, software, or virus, or incomplete, late, or misdirected entries. Any compromise to the fair and proper conduct of the Incentive related to a computer virus or similar type of technical impairment that may affect the proper fairness, security, and administration of the Incentive may result in the termination, amendment, or modification of the Incentive or portion thereof at the sole discretion of Young Living. Young Living reserves the right, in its sole discretion, to void any entries of participants whom Young Living believes has attempted to tamper with or impair the administration, security, fairness, or proper play of the Incentive or who acts in a non-sportsman like manner or with the intent to threaten or harass any other person. By participating in the Incentive, participants waive all rights to claim punitive, incidental and consequential damages, attorneys' fees, or any damages other than actual out-of-pocket costs or losses that may arise in connection with participation in the Incentive or acceptance, possession, and use of any prize. All causes of action arising out of or connected with the Incentive or any Prize awarded shall be resolved individually, without resort to any form of class action. Some jurisdictions may not allow certain limitations on damages or the ability to seek damages through a class action, so some of these restrictions may not apply to you.

Other Rules and Regulations

If aspects of the Prizes change that are beyond the control of Young Living, neither Young Living, nor any other promotional partners furnishing Prizes, will be liable or responsible for any such changes and Young Living reserves the right to substitute a prize of equivalent or greater value, at Young Living's sole and absolute discretion, if, for any reason, all or any portion of a Prize, as described herein, are or become unavailable. No transfer of a Prize to a third party is permitted. By accepting a Prize, Prize winners agree that Young Living shall



not be liable for any injuries, damages, or losses of any kind resulting from or in connection with the awarding, acceptance, possession, or use of the Prize or any aspects or parts thereof.

Young Living will be the final arbiter of all rule interpretations and qualification determinations and such decisions will be final. If necessary to clarify questions in the rules or interpretations thereof, Young Living may amend these rules by publishing a new version of the rules. Where applicable, Prizes will be reported as income on the winners' annual tax form. Prize winners will be responsible for paying all taxes on any Prizes and/or subsidy or subsidies granted by Young Living. Young Living reserves the right to suspend or terminate the Incentive, without notice, for any reason or no reason, in its sole discretion. Employees of Young Living and its associated entities and their spouses and immediate family members are not eligible to participate in the Incentive. The Incentive is void where prohibited by law. All participants who qualify will be subject to auditing or verification of their point totals.

By participating in the Incentive, you (i) acknowledge compliance with these Official Rules and Promotion details ("**Official Rules**") including all eligibility requirements, (ii) warrant that any information you provide in connection with the Incentive is true and accurate, and (iii) agree to be bound by the decisions of Young Living which shall be final and binding in all matters relating to the Incentive. Participants who have not complied with these Official Rules are subject to disqualification.

The Incentive is subject to all applicable federal, state, provincial and municipal laws of Malaysia.

In the event of any conflict with any promotion details contained in these Official Rules contained in other promotion materials (including, without limitation, any point of sale, online or print advertising), the details of the Incentive as set forth in these Official Rules shall prevail.

Young Living's failure to or decision not to enforce any provision in these Official Rules will not constitute a waiver of that or any other provision. In the event that any provision is determined to be invalid or otherwise unenforceable or illegal, these Official Rules shall otherwise remain in effect and shall be construed in accordance with their terms as if the invalid or illegal provision were not contained herein.

FREQUENTLY ASKED QUESTIONS (FAQ)

- Is this Enrollment/Reactivation on the Essential Rewards program open to everyone?
 A: Yes, it is open to all Young Living Malaysia members (enrollers) who enroll 2 or more (in multiples of 2) new members in Malaysia with 100 PV on Essential Rewards in month 1 and month 2, OR who reactivate 2 or more (in multiples of 2) inactive members with 100 PV on Essential Rewards in month 1 and month 2.
- I enroll 2 new members with 200 PV on Essential Rewards in the same month, but they do not fulfill the 100 PV Essential Rewards in the following month – do I still qualify for the RM100 bonus?
 A: No. You must make sure your new enrollees continue to place a minimum of 100 PV on Essential Rewards in the following month to qualify for the bonus.
- Can I combine 1 new enrollment with 1 reactivation on Essential Rewards to earn the RM100 bonus?
 A: No. You need to have either 2 new enrollments on Essential Rewards or 2 reactivations on Essential Rewards. No combination or accumulation from month to month is allowed.
- 4. I enroll 2 new members on Essential Rewards in December and their month 2 100 PV on Essential Rewards is in January 2020 will I still qualify for the RM100 bonus?
 A: Yes. As long as month 1 of the new enrollments or reactivations take place in December 2019, their second month 100 PV Essential Rewards in January 2020 will be accepted.



- 5. If I enroll 20 new members with 100 PV on Essential Rewards for both months 1 and 2, does that mean that I will earn RM1,000 in bonus?
 A: Yes, the sky is the limit in this program. You earn for every 2 new enrollments/reactivations. However, you can't accumulate your enrollments/reactivations from different months e.g. you enroll John in September then you enroll Adam in October you will not qualify for the RM100 bonus because the enrollments/reactivations must occur in the same month.
- 6. Will the bonus be rewarded to the enroller or sponsor, or both?A: The bonus will be rewarded to the enroller only.
- To qualify for enrolments / reactivations on ER campaign, the enroller must be on ER?
 A: Yes. All enrollers must be on ER while qualifying the enrollments / reactivation on ER campaign.
- When will I receive the RM100 bonus?
 A: First, you must opt in to participate in this program. Bonus payment for this program will then be paid on the 3rd month after your enrollees have placed their month 2 100 PV Essential Rewards orders. However, please note that any return of products from your enrollees will automatically disqualify you from this program. A disqualified enroller will have to return the bonus that he or she has been rewarded to Young Living Malaysia.

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